Lillian Qian Lin

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EDUCATION

MIT SLOAN SCHOOL OF MANAGEMENT Cambridge
MBA in Finance, 2014 09/2012–06/2014

- *Academic:* GMAT: 780/800+6/6, Top 1%; GRE: Verbal 700/800 Top 3%, Math 800/800 Top 5%
- *Awards:* Legatum Fellowship(2012–2014): Top 1% MIT students based on business sense and leadership potential
- *Leadership:* project manager for Sloan Sales & Trading Club, Investment Management Club, Finance Club

PEKING UNIVERSITY Beijing
BS. in Mathematics & Economics 09/2007–06/2011

- *Academic:* No. 1 out of 109,876 candidates in 2007 China College Entrance Exam; GPA: 3.82/4.0 Top 1/65
- *Awards:* Dean's List Scholarship(2007–2011): Top 1% PKU students based on overall performance
- *Leadership*: Elected Student President in freshman year (600 members), recommended by EU Ambassador in China
- *International*: Summer school for London School of Economics, student leader for Global Economy project

UNIVERSITY OF HONG KONG Hong Kong
Exchange Leadership Fellows 09/2009–06/2010

- *Academic:* GPA: 3.97/4.00 Top 1%; A+ achieved in: Financial Mathematics; Optimization; Stochastic Theory
- *Awards:* Top 2 candidates to receive "Hong Kong Future Leader Fellowship", full sponsorship from business leaders in HK
- *Leadership:* Ambassador, 2009 Asia Pacific Rim University Leadership Summit, Singapore

EXPERIENCE

UBS AG Hong Kong
Macro Trader, Analyst (Selected for Talent Incubation Program - designed to fast track promising individuals) 07/2011–08/2012

- Managed a portfolio of rates derivatives trades, using FX, swaptions and bonds to dynamic hedge exotic options
- Created integrated financial models to forecast the underlying fundamental performance of rates (over $1.5bn)
- Conducted portfolio performance analysis for Ultra-High-Net-Worth clients for crucial derivatives portfolio
- Achieved an OP (Outstanding Performance) ranking in 2012 evaluation – the top designation (given to 5% peers)

HSBC Hong Kong
Global Markets Rates Trader, Summer Analyst 06/2010–08/2010

- Managed $1mm FX portfolio(13% return); Analyzed long-term commodity trends, macroeconomic data for investments
- Constructed quant trading strategy for Eurodollar Contract Index Optimization, MACD Analysis with 12% enhanced return
- Cooperated with sales to structure securities, varying from range accruals to hybrid notes for notional of up to $25mm

STANDARD & POOR'S Beijing
Portfolio Risk Management, Winter Analyst 01/2010–03/2010

- Developed and Enhanced internal credit rating systems for Chinese companies credit portfolio analysis using R
- Built and assessed sophisticated professional mathematical models with SAS programming

BANK OF CHINA Beijing
Investment Management, Winter Analyst 12/2009–01/2010

- Evaluated and collaborated with C-level management for loan development of major companies across industries
- Designed investment plans for VIP Taiwan and Hong Kong clients; Structured solutions for major corporations

PUBLICATIONS

"Mathematical Analysis of Relationship Between Yang Deficiency In Traditional Chinese Medicine And Objective Clinical Indicators," (JIN Rui, **LIN Qian**, *et. al.*) *Journal of Chinese Integrative Medicine* 2010;8(7)

***Method and Achievement,* 1st ed. (2007 Book)** China publisher: China Braille Press, Taiwan publisher: Heliopolis Culture Group Press. 2nd ed. (2010) China publisher: China Truth Press. (More than 100,000 copies sold in 3 months, recommended by top websites)

AWARDS

Premier Prize, 2009 Mathematical Contest in Modeling International

- Executed optimization for major traffic circle in Paris; sponsored by US National Science Foundation; Top 5%(over 10,000)

Second Runner-up, 2009 J. P. Morgan Uni-Fund Management Competition Hong Kong

- Performed portfolio analysis for rates products ; Over 100 Teams in HK entered this asset management competition

Volunteer as Media Assistant, Beijing 2008 Olympics Beijing