

Says

text book and

experienced

appoint

faculties

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



Collect
donation and
financial grants
from various
establishment

Conducting various courses for students, purchase

How we generate fund for running institutions

Running institution through donation and other grants from various establishment

Maintain all transactions like donation, grant finances, donor receipts, track expenses and generate financial reports in Zoho books



Edu connect learning centre

Donation and financial grants are received from various establishment and enter in the Zoho books by creating establishments

Purchase of text books from various publishers and entered the same in Zoho books

Maintain financial

transperancy and

accountability In

Making entry of donation and financial receipts and generate donor receipts is very easy and user friendly

Payment made to the publishers and faculties is very easy and reliable

Generate
financial reports
from Zoho books
is very easily and
time saving
process

Make payment to the publishers, salary paid to faculties, entry of day to day expense of maintaining institute preparation of reports

Does

What behavior have we observed? What can we imagine them doing?





