

## Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



We learned a lot about zoho books and tech prosolutions.

Zoho books is very easy to use. It needs no code, so less tension for more work.

TECHPRO SOLUTIONS

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We used youtube to learn about zohobooks and we learn about e-accounting and data analysis clearly

We feels well trained. We gain more knowledge about e -accounting, managing and analysing data





What behavior have we observed? What can we imagine them doing?





What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

