



JOB DESCRIPTION

Job Title: Sales Manager / Agent (Sierra Leone / Ghana / UK/International)

Main Purpose of Appointment:

- Miro Forestry is manufacturing, in large quantities, sawn timber boards, building and fence posts, charcoal and wood biomass (including fire wood) from its own forest plantations.
- We are seeking sales personnel and agents in Sierra Leone and Ghana, to on a full time or agent basis work with Miro to sell its timber products into the local and regional West African markets.
- In addition, we are seeking a sales manager and/or agent to work with Miro, in the UK or internationally, to sell timber products into international export markets.

Applicant Skills and Experience:

- We are seeking individuals based in either Sierra Leone or Ghana who have experience working for a medium to large size company, in a dynamic sales environment, selling to retail as well as large business customers.
 - In addition, we are seeking agents with international timber product sales experience to work with Miro on international sales.
- Such individuals need to be self-motivated, with good organization and computer skills, to source, develop and manage new sales and customer relationships. This role includes completing written sales contracts, invoicing (with the support of Miro finance staff), chasing payments if necessary, and organizing delivery to ensure satisfied customers.
- Prior experience of timber product sales is a distinct advantage.

Remuneration:

- Remuneration can be provided commensurate with the applicants experience in sales and qualification. Experience of working in sales in the timber products business, and existing customer relationships is a very distinct advantage.
- All roles are highly commission orientated providing for meaningful and significant upside potential earnings.

Application:

- Please provide all applications including CV and covering letter to info@miroforestry.com