



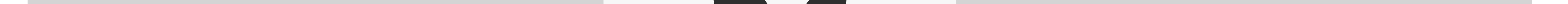
Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



"What can we do to make your event memorable and special?"

"We take pridee in using only the freshest ingredients in our dishes."

"We can customize our menu to accommodate your dietary needs."

Considering customer satisfaction and feedback to improve their services

Constantly researching and experimenting with new food trends and recipes to offer unique options

Thinking about ways to efficiently manage their catering opertions to maximize customer satisfaction and profitability

Offer a varity of fresh and delicious food options for different events and occasions

provide excellent customer services,ensuring prompt delivery and setup.

Pay attention to dietary restrictions and preferences, offering vegetarian,vegan,orgluten-free options.

Excitement and passion for creating and serving delicious food.

Satisfaction when customers appreciate the quality and taste of their dishes.

Pressure to consis tently meet or exceed customer expectations



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?