

FAMILY CONSULTANT CAREER PROGRESSION

This leveled program is structured so that you can grow into the role, and the compensation increases as you progress through the 4 milestones.

New Team Members

1

ONBOARDING & TRAINING

Lifeline Newcomer
Cohort Training

During the 8 weeks of FC 1, you will be fully submerged in the Lifeline way. Learning about our faith, culture, company standards, and our DCS requirements.

LENGTH OF TIME:
8 weeks

SALARY:
\$31,500

MILEAGE:
.30/mile

2

LEARNING THE ROPES

New Team Member
Full-time in the Field

By this point, you will have a full case-load of clients, and working to meet your quarterly face-to-face target.

SALARY:
\$35,600
+ depending on experience

MILEAGE:
.30/mile

PTO/MTO/HTO:
Active 90 Days from hire
date at base salary

TO MOVE TO FC3:
At least 2 consecutive
quarters of meeting your
performance expectations

3

CREATE YOUR OWN BONUS

Established &
Consistent Performer

As a consistent performer, you are hitting your targets and have established a rhythm.

SALARY:
\$35,600 – 37,000
+ Quarterly incentive bonus
QIB = \$18x any face-to-face
hours that are additional
to your minimal FTF goal

MILEAGE:
Mileage reimbursement grid

PTO/MTO/HTO:
1) Base salary
2) 57.5% FTF hours given for
each hour taken of paid time off

TO MOVE TO FC4:
At least 2 consecutive quarters
at 10%+ face-to-face target
and meeting all performance
expectations

4

CHOOSE PERKS & REWARDS

High Performer &
Seasoned Pro

At the highest level, you have been averaging 10% more face-to-face hours than your target. You are thriving and seasoned.

SALARY:
\$35,600 – 38,000
+Bi-weekly draw option for QIB
+Quarterly rewards system

MILEAGE:
Mileage reimbursement grid

PTO/MTO/HTO:
1) Base salary
2) 57.5% FTF hours given for each
hour taken of paid time off

**REQUIREMENTS TO
MAINTAIN FC4:**
Continue 10% +
face-to-face target and meeting
all performance expectations