

## Says

What have we heard them say?
What can we imagine them saying?

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



**Thinks** 

Each new iPhone model unveiling generates excitement and anticipation among Indian buyers

this research aims to go beyond conjecture and anecdotal evidence in order to develop a thorough knowledge of the effects of the iPhone.

ndia, one of the economies with the greatest economic growth, has seen a tremendous increase in smartphone usage, making it an interesting market to study the effects of Apple's iPhone.

The world has changed as a consequence of the increasing use of smartphones

It allowed people to access information through digital media on their phones.

usage reduction of hazardous chemicals in its products and transition to clean energy supplies,



## Persona's name

Short summary of the persona

volunteering, donations, and learning programs

Apple's
commitment to
protecting the
environment is an
integral part of its
business practices

Apple is World's "Most Technologically Advanced" Company, Based on a Worldwide Survey of Technology Professionals by Decision Analyst. Apples may lower your chance of developing cancer, diabetes, and heart disease.

iphone assistant
who can do a lot
of things, and
discovering those
things is an
awesome feeling

apple phone
is highly
responsive
in every way



## Does

What behavior have we observed? What can we imagine them doing?



**Feels** 

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

