

# **Toy Craft Tales - Project Report**

**Submitted By:**

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## **1.. INTRODUCTION**

### **1.1 Project Overview**

This project analyses the number and distribution of toy manufacturers across US states from 2005 to 2016.

The goal is to provide insights into manufacturing trends using MySQL and Tableau.

### **1.2 Purpose**

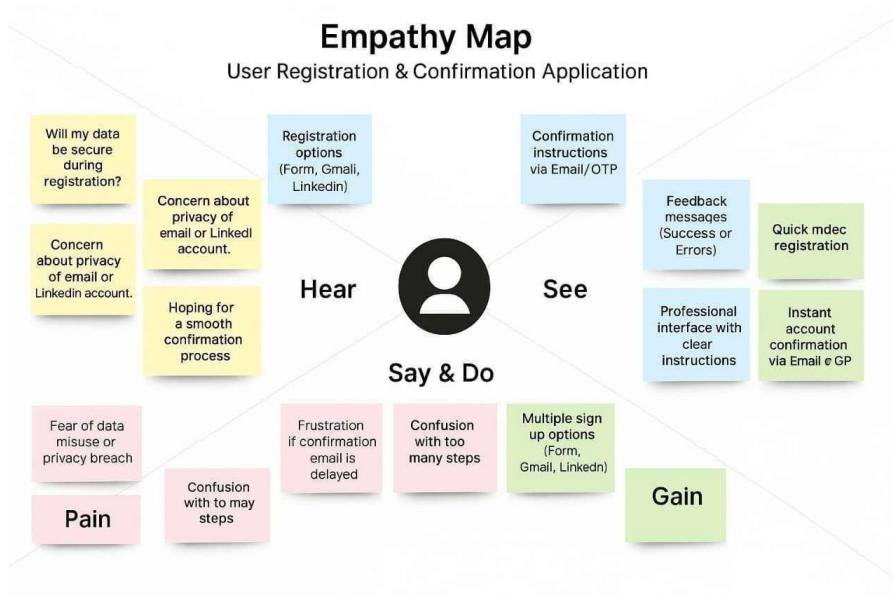
The purpose is to identify state-wise and year-wise manufacturing trends and visualize the insights using interactive dashboards.

## **2.. IDEATION PHASE**

### **2.1 Problem Statement**

Toy manufacturers collect a lot of data, but understanding it can be difficult. This project uses Tableau to turn complex toy data into easy, clear visuals to help improve sales, production, and decision-making.

### **2.2 Empathy Map Canvas**



## 2.3 Brainstorming

### Define your problem statement

What problem are you trying to solve? Frame your problem as a How Might We statement. This will be the focus of your brainstorm.

🕒 5 minutes

PROBLEM

**Toy manufacturers collect a lot of data, but understanding it can be difficult. This project uses Tableau to turn complex toy data into easy, clear visuals to help improve sales, production, and decision-making.**

Key rules of brainstorming

To run a smooth and productive session

🗣️ Stay in topic.

⏸️ Defer judgment.

🗳️ Go for volume.

💡 Encourage wild ideas.

👂 Listen to others.

👁️ If possible, be visual.

1. Production Efficiency  
Monitoring Analyze production output vs. targets. Detect bottlenecks or delays in the manufacturing process. Optimize resource allocation for different toy lines.

1. Sales Performance  
Dashboard Track sales by product category, region, and time period. Identify best-selling and low-performing toys. Spot seasonal trends (e.g., holiday spikes).

2. Customer Demographics Insights  
Understand sales patterns by customer age group or region. Discover which products appeal to different customer segments.

2. Inventory Management  
Visualize stock levels for each toy model.  
  
Highlight slow-moving or overstocked items.  
  
Forecast demand using historical sales data.

3

#### Group ideas

Take turns sharing your ideas while clustering similar or related notes as you go. Once all sticky notes have been grouped, give each cluster a sentence-like label. If a cluster is bigger than six sticky notes, try and see if you can break it up into smaller sub-groups.

⌚ 20 minutes

**TIP**  
Add color-coded tags to sticky notes to make it easier to find themes, urgent, and categorize important ideas or themes within your board.

**1 Sales Analysis Group**  
Goal: Focus on understanding toy sales trends. Tasks: Collect and clean sales data (Product, Region, Time). Create Tableau dashboards for: Best-selling toys. Regional sales performance.

**2 Inventory Insights Group**  
Goal: Optimize toy stock management. Tasks:  
• Analyze stock levels and turnover rates.  
• Visualize overstocked and understocked items.  
• Suggest inventory improvement strategies.

**3 Market and Customer Behavior Group**  
Goal: Understand market demand and customer preferences. Tasks: Gather demographic and market data. Visualize which toys are popular in different regions or age groups. Recommend product placement strategies.



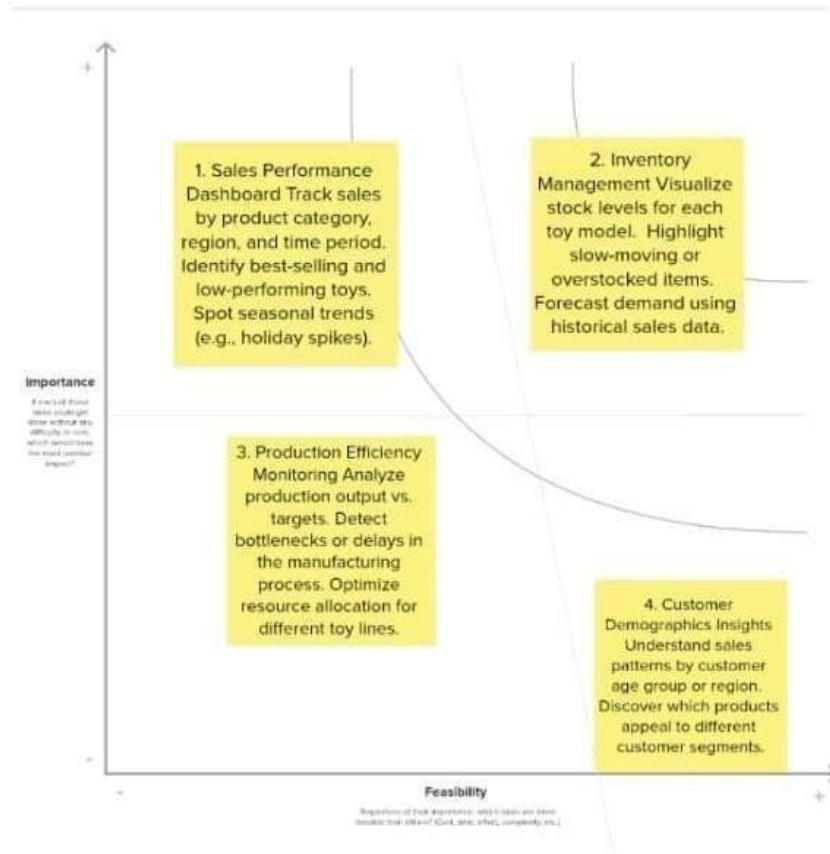
## Prioritize

Your team should all be on the same page about what's important moving forward. Place your ideas on this grid to determine which ideas are important and which are feasible.

20 minutes

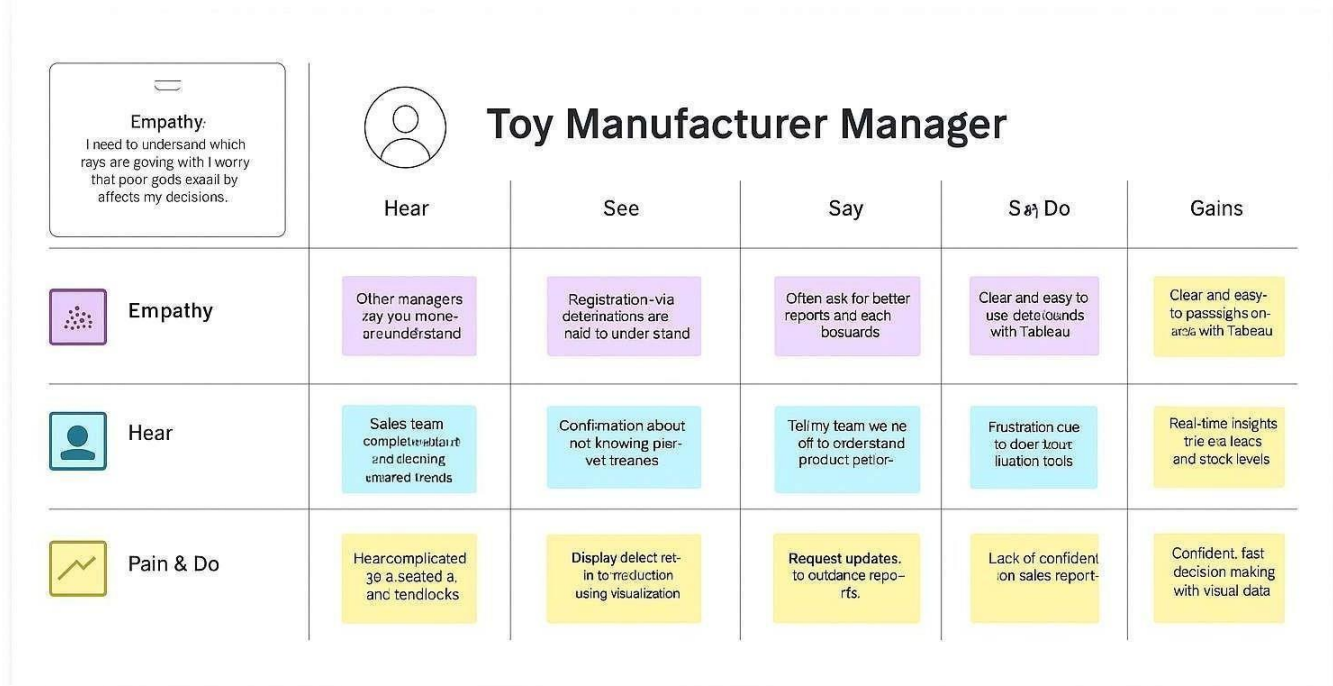
### TIP

Participants can use their markers to point at where they want to go on the grid. The facilitator can confirm this by using the laser pointer having the it say on the keyboard.



## 3.. REQUIREMENT ANALYSIS

### 3.1 Customer Journey map



### 3.2 Solution Requirement

#### Functional Requirements:

The following are the functional requirements of the proposed solution.

FR No.	Functional Requirement (Epic)	Sub Requirement (Story / Sub-Task)
FR-1	Data Upload	Upload toy sales and production data via CSV or Excel file
FR-2	Data Visualization	Generate interactive dashboards using Tableau
FR-3	Sales Trend Analysis	Provide visual reports of sales trends and peak seasons
FR-4	Defect Rate Insights	Display defect rates in production using visualization
FR-5	Export Reports	Export visual reports in PDF and image formats

#### Non-functional Requirements:

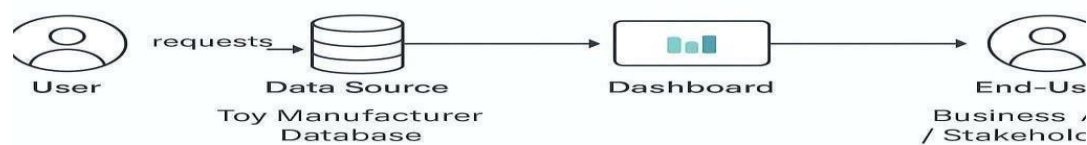
Following are the non-functional requirements of the proposed solution.

NFR No.	Non-Functional Requirement	Description
NFR-1	Usability	Easy-to-use interface with drag-and-drop features
NFR-2	Security	Secure login with password protection, role- based access

NFR-3	Reliability	Ensure system handles large datasets without crashing
NFR-4	Performance	Dashboards load within 3 seconds for optimal performance
NFR-5	Availability	System available 99.9% of the time, minimal downtime
NFR-6	Scalability	Support increased data volume as company grows

### 3.3 Data Flow Diagram

Data Flow Diagram (DFD) – Level 0



Visualizing Sales and Inventory Data for Toy Manufacturer

### 3.4 Technology Stack

Table-1 : Components & Technologies:

S.No	Component	Description	Technology
1	User Interface	Tableau Dashboards viewed by users	Tableau, Tableau Public
2	Application Logic-1	Data Preparation for Visualization	Tableau Prep, Python (if applicable)
3	Application Logic-2	Sales, Inventory, and Trends Analysis Logic	Tableau Calculations, Expressions
4	Database	Store Sales, Inventory, and Customer Data	MySQL, CSV, Excel, Google Sheets
5	Cloud Database	Cloud-based storage for scalability	AWS RDS, Google Cloud SQL (Optional)
6	File Storage	Store raw data files, reports	Google Drive, Cloud Storage
7	External API-1	Integration with sales platforms (if applicable)	Shopify API, Google Analytics API
8	External API-2	Integration with market trend data (optional)	Market Research APIs (Optional)



9	Machine Learning Model	Predictive sales trends and inventory forecasting	Basic ML with Tableau Extensions or Python
10	Infrastructure (Server/Cloud)	Hosting Tableau dashboards and databases	Local Server or Tableau Online

**Table-2: Application Characteristics:**

S.No	Characteristics	Description	Technology
1	Open-Source Frameworks	Using Tableau Public and open-source data processing tools	Tableau Public, Python
2	Security Implementations	Access control for dashboard sharing, data security measures	Password Protection, Cloud Security
3	Scalable Architecture	Cloud deployment for handling large datasets if needed	AWS, Google Cloud (Optional)

## 4.. PROJECT DESIGN

### 4.1 Problem Solution Fit

#### Toy Craft Tales' Canvas

Toy craft tales: tableau inspired to Toy Manu fer Data



1. CUSTOMER SEGMENT(S)

Describe people affected by the problem.  
Such as type, age, gender, industry role, family, geography, ..

CS

6. CUSTOMER CONSTRAINTS

What constraints inhibit the solution?  
Re. resources, skills, finances, legislation, cultural or legal issues.

GC

PURPOSE / VISION

2. JOBS TO-BE DONE / PROBLEMS

What problems are customers are facing?  
What needs or goals are not met?

JP

8. PROBLEM ROOT CAUSE

How often our job is of our barrier to solve the prob?  
How do you have been addressed without success?

BH

7. BEHAVIOUR

How should + your solve the problem?  
If=A. 2 solve the jobs  
E=B. 2 overcoming  
V=A. 2 profitable

BH

3. TRIGGERS

When moment thoughts transform into wanting action over a problem needing solving  
Events that Occasions that?

TR

10. YOUR SOLUTION

How to solve the problem creatively?  
If is desirable, "A" solving problems/jobs feasible  
V overcoming other stakeholder

SL

9. CHANNELS & BEHAVIOUR

Where to solve the problem easily?  
Lay out intended emotional state changes.

CH

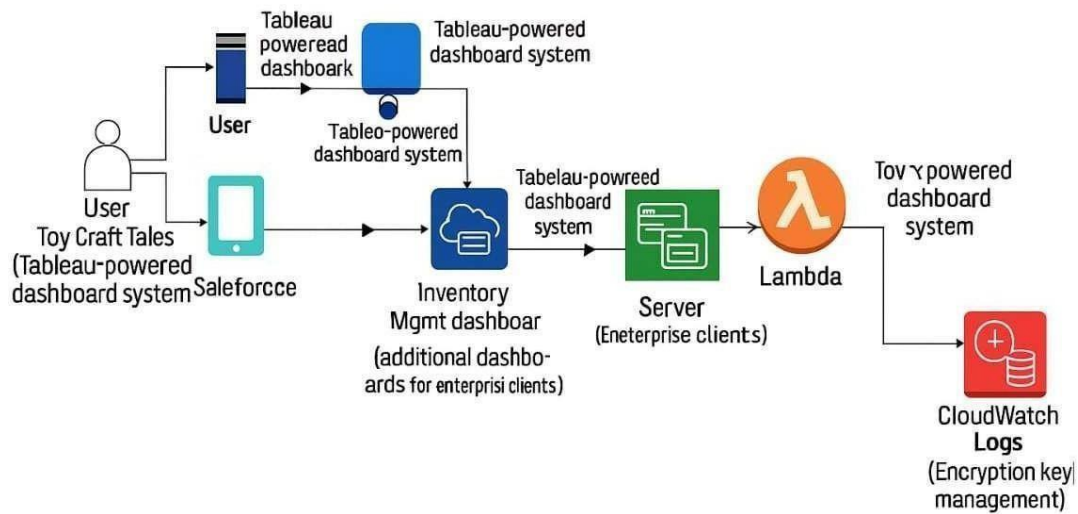
### 4.2 Proposed Solution

S.No.	Parameter	Description
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1	Problem Statement (Problem to be solved)	Toy manufacturers collect a lot of data but understanding it can be difficult. This project uses Tableau to turn complex toy data into easy, clear visuals to help improve sales, production, and decisionmaking.
2	Idea / Solution description	A Tableau-powered interactive dashboard system that visualizes key toy industry metrics – including demand trends, age group preferences, and stock levels – for real-time decision-making.
3	Novelty / Uniqueness	Combines storytelling with data through “Toy Craft Tales” – a narrative-based approach that helps nontechnical users interpret complex datasets intuitively.
4	Social Impact / Customer Satisfaction	Increases efficiency in toy production, reduces waste, and aligns products with children’s interests – ultimately leading to higher satisfaction for both customers and manufacturers.
5	Business Model (Revenue Model)	Subscription-based model for manufacturers and retailers; freemium version with limited dashboards, with additional premium analytics and customization for enterprise clients.
6	Scalability of the Solution	The solution can scale across global markets and be adapted for various toy segments, from educational toys to collectibles, with multilingual and regional data support.

### 4.3 Solution Architecture





## 5. PROJECT PLANNING & SCHEDULING

### 5.1 Project Planning

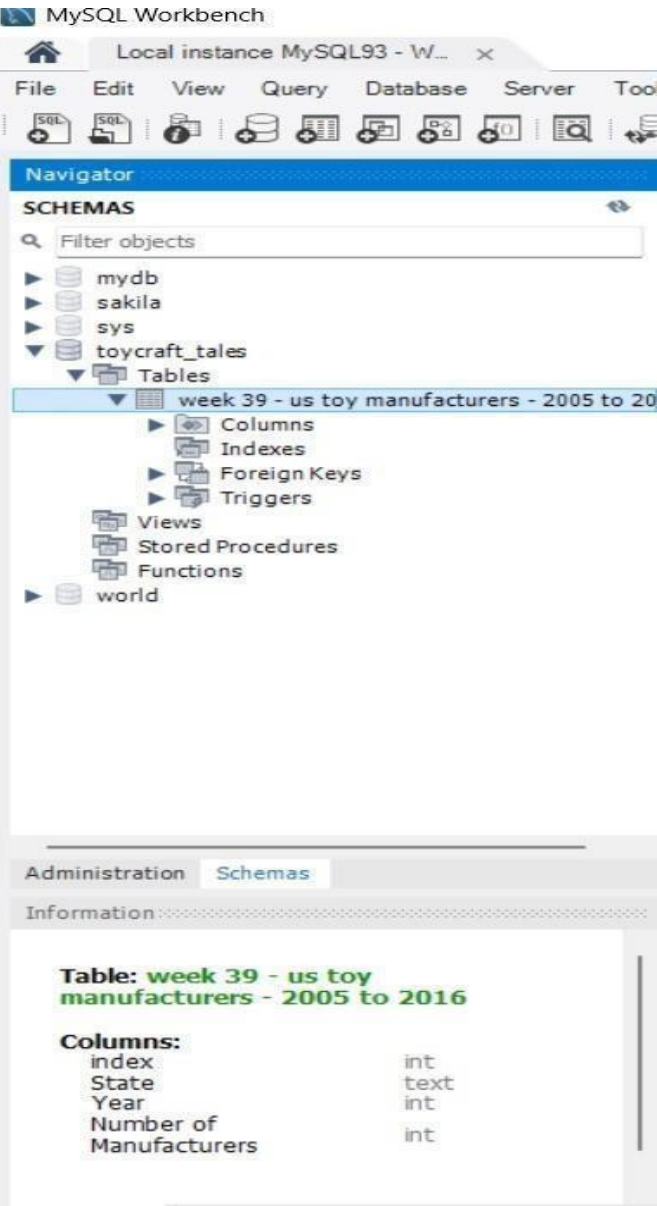
Sprint	Functional Requirement (Epic)	User Story Number	User Story / Task	Story Points	Priority	Team Members
Sprint-1	Data Upload	USN-1	As a Data Analyst, I can upload sales and inventory data in CSV format	3	High	Asritha
Sprint-1	Dashboard View	USN-2	As a Data Analyst, I can view interactive dashboards in Tableau	2	High	Asritha
Sprint-2	Trend Analysis	USN-3	As a Manager, I can analyze seasonal sales trends	3	Medium	Asritha
Sprint-2	Inventory Monitoring	USN-4	As a Warehouse Staff, I receive alerts for low inventory levels	2	High	Asritha

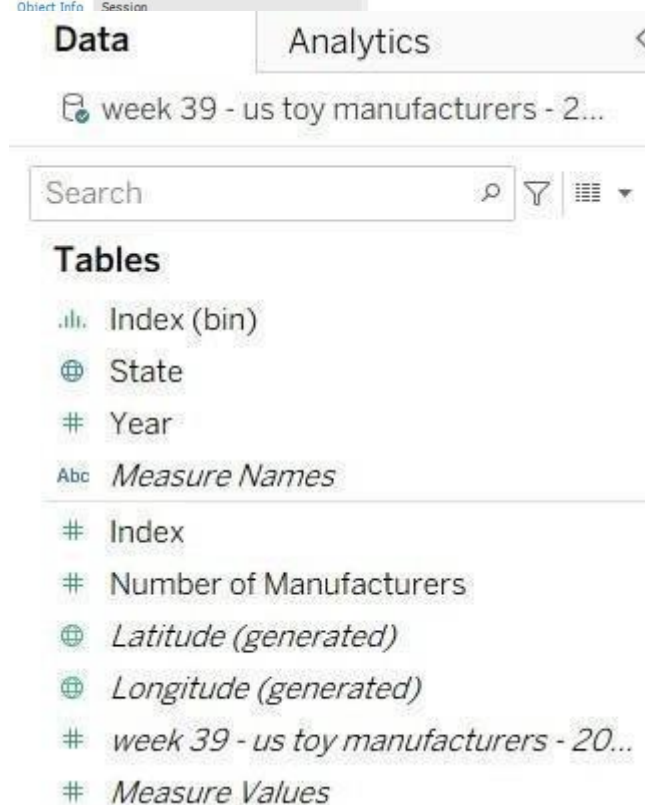
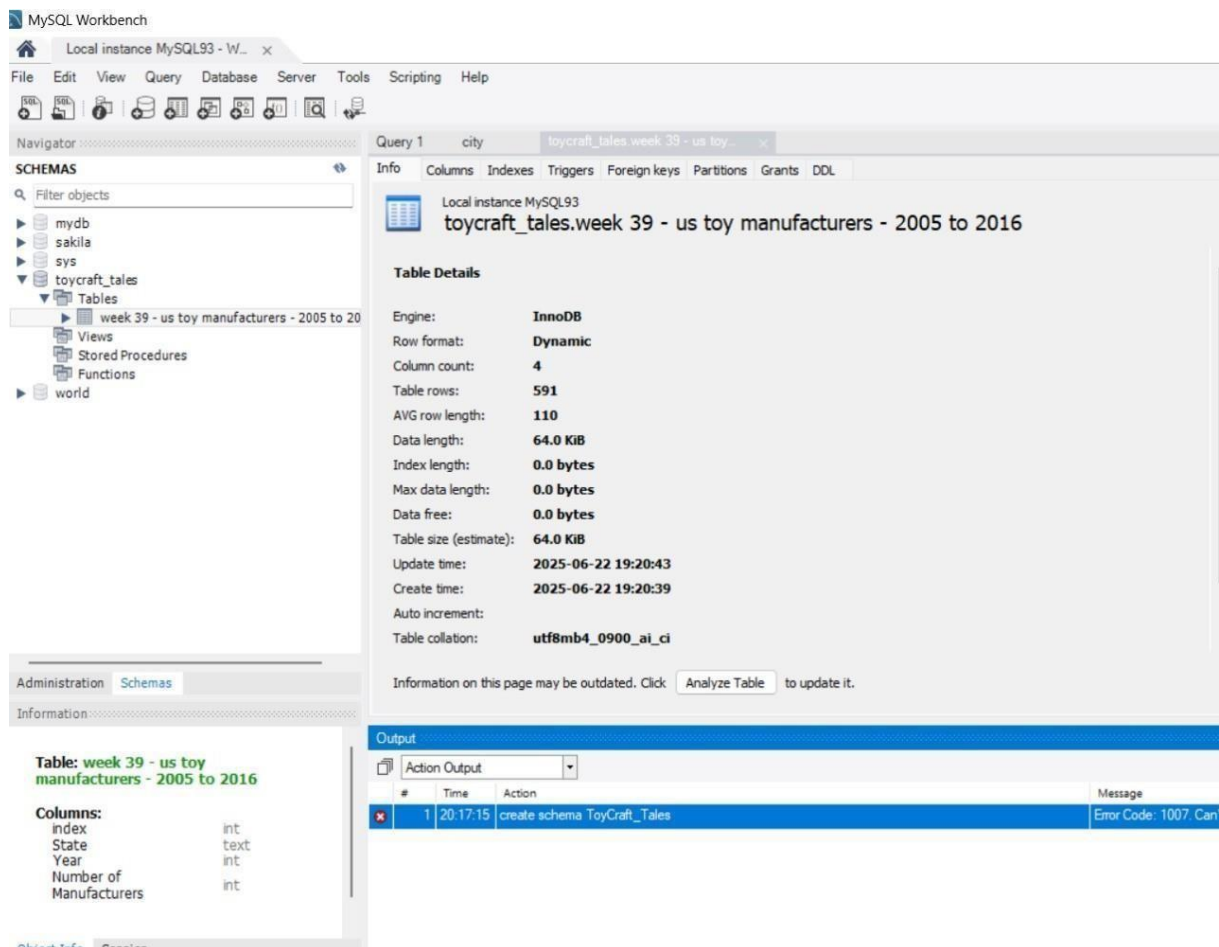
Sprint-3	Report Export	USN-5	As a Manager, I can export dashboards as PDF/image	1	Medium	Asritha
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Sprint	Total Story Points	Duration	Sprint Start Date	Sprint End Date	Story Points Completed
Sprint-1	5	5 Days	11 Feb 2026	15 Feb 2026	5
Sprint-2	5	5 Days	16 Feb 2026	21 Feb 2026	5
Sprint-3	1	3 Days	22 Feb 2026	24 Feb 2026	1

6.. FUNCTIONAL AND PERFORMANCE TESTING

6.1 Performance Testing

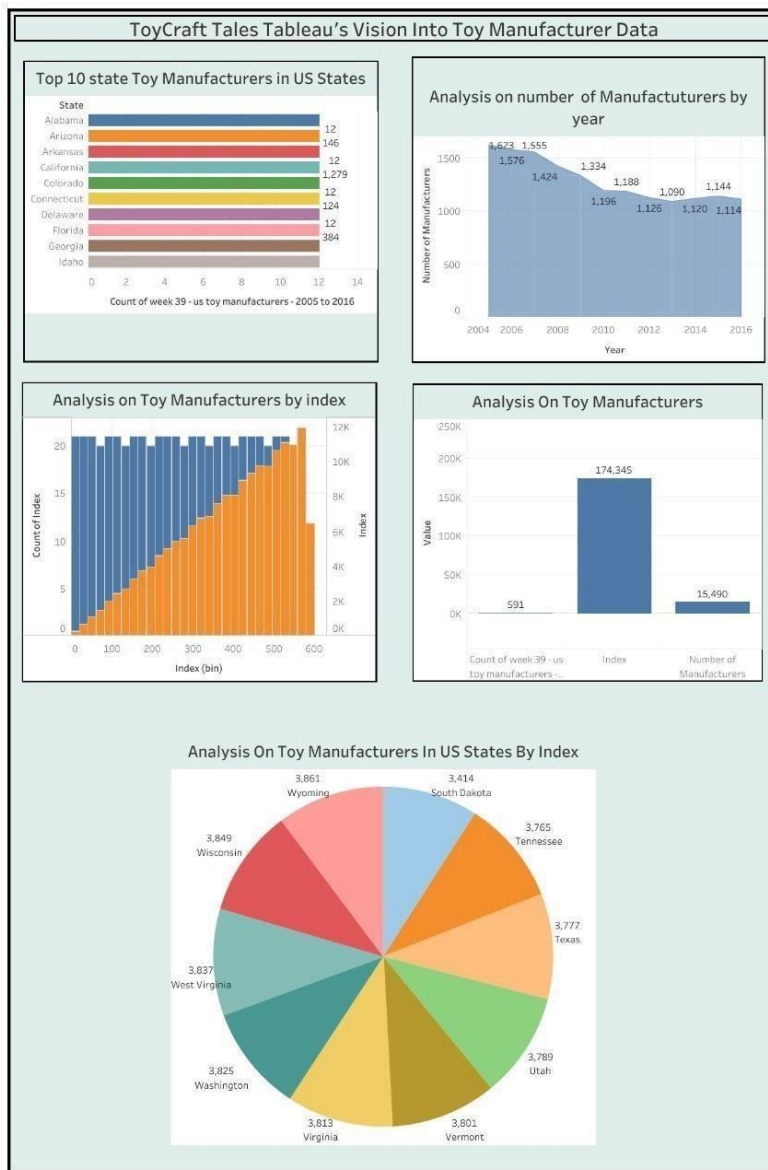




## 7.. RESULTS

### 7.1 Output Screenshots

Below are the Tableau visualization results based on the dataset:



## 8.. ADVANTAGES & DISADVANTAGES

### Advantages:

**Easy Integration:** Tableau can integrate with databases like MySQL, Google Sheets, or Cloud

**Storage** where user data is stored, allowing seamless reporting.

**User-Friendly Interface:** Non-technical stakeholders can easily interpret the reports and

KPIs related to registration, confirmation success rates, etc.

**Real-Time Data Monitoring:** Tableau enables real-time monitoring of user activities such as registrations through different channels (Form, Gmail, LinkedIn).

### Disadvantages:

**Cost Factor:** Tableau licenses (especially Tableau Server or Tableau Online) can be expensive for small teams or projects with a limited budget.

Limited Interactivity with Core System: Tableau cannot trigger real-time actions like sending confirmation emails or OTPs—it can only report these processes.

Dependency on Data Source: Real-time accuracy depends on how well your databases or APIs integrate with Tableau; poor setup can delay reporting.

## **9.. CONCLUSION**

This project uses Tableau to convert complex toy sales and inventory data into simple, interactive dashboards. It helps the company track sales trends, manage stock, and make better decisions quickly. Though Tableau is not a system development tool, it is ideal for data visualization and business insights, making operations more efficient.

## **10.. FUTURE SCOPE**

Advanced Predictive Analytics: Integrate machine learning models with Tableau to predict toy sales trends, seasonal demand, and customer preferences.

Real-Time Data Integration: Connect Tableau directly to live data sources (e.g., sales platforms, inventory systems) for real-time dashboards and alerts.

Mobile Dashboard Access: Expand Tableau reports for mobile devices, enabling managers to track sales and stock anytime, anywhere.

