# **Assay Poulose Peenikkaparamban**

Address: Tibistraße 26, Duisburg, 47051, Germany +49 176 8346 6693 | assaypoulose16@gmail.com LinkedIn | GitHub | SalesForce | Portfolio

# **Professional Summary**

Proficient in building responsive, user-focused web applications using modern technologies including React.js, Node.js, Express.js, and MongoDB/MySQL. Experienced in designing RESTful APIs, implementing authentication, and managing state with Redux. Skilled in integrating frontend and backend for seamless performance, and deploying applications using platforms like Vercel, Netlify, and AWS. Focused on writing clean, scalable code and delivering intuitive user interfaces with strong attention to performance and accessibility. Brings over 5 years of experience in customer relationship management, project development, and client-facing roles.

### **Professional Experience**

### **Web Development Intern**

Unified Mentor Private Limited – Haryana, India . Remote 08/2024 – 11/2024

- Developed and launched 6+ responsive web apps, improving load speed by 25% and user engagement.
- Participated in 4+ Agile sprints, collaborating in a 5-member remote team to deliver key features on time.
- Debugged and tested cross-browser functionality to maintain high-quality user experience.
- Maintained clean Git workflows and published regular updates to GitHub.

#### **Junior Project Manager**

ITS (Innovative Travel Solutions) – Riga, Latvia . On-site 12/2022 – 01/2024

- Supervised a sales team of 12 agents; implemented KPI tracking that increased lead-to-sale conversion rate by 18% within 6 months.
- Managed projects using Jira, proactively identifying and managing risks.
- Leveraged MS Office to track KPIs, monitor leads and revenue metrics, create dashboards, and calculate commissions.
- Conducted 15+ CRM onboarding sessions and product walkthroughs, reducing new team member ramp-up time by 30%.

#### **Tourism Information Consultant**

ITS (Innovative Travel Solutions) – Riga, Latvia . On-site 06/2022 – 11/2022

- Provide consultations on issues related to the travel industry by maintaining successful customer relationships.
- Processed 300+ travel bookings via Apollo, Amadeus & Sabre; introduced templates that cut booking time per client by 20%.

• Prepare reports, analyse the performance of different travel projects and improved service quality by 20%.

### **Logistics Operations Manager**

Richmark Group – Bengaluru, India . On-site 02/2021 – 05/2022

- Designed and implemented logistics plans coordinating suppliers, warehouses, and sites.
- Oversaw distribution, optimized inventory, and reduced waste by 15%.
- Led logistics optimization across 3 regional hubs, reducing delays by 25% and saving an estimated \$12K/year through risk mitigation.

#### **Independent Freelance Contractor**

UBS (Universal Business Systems) – United Kingdom . Remote - Freelance 02/2019 – 01/2022

- Managed CRM tasks and client communication independently, generating repeat business by handling both company- generated and self-sourced leads.
- Sold travel services using Apollo, Amadeus, and Sabre via ASAP tickets, handling 200+ PNRs.

#### **Independent Travel Agent**

International Travel Network – Riga, Latvia . On-site 11/2018 – 01/2019

- Built complex flight connections using Apollo GDS, Amadeus, and Sabre systems to deliver seamless travel booking experiences.
- Used travel APIs for seamless distribution and payment integration.

### Skills

Frontend HTML5, CSS3, JavaScript, React.js, Next.js, Tailwind CSS

Backend Node.js, Express.js, RESTful APIs, Authentication (OAuth, JWT)

Databases MongoDB, MySQL, MariaDB (SQL & NoSQL systems)

Cloud Services AWS (Lambda, S3, EC2, RDS), Firebase

Tools & Methodologies Git, GitHub, VS Code, Jira, Postman, Slack, SDLC, Agile, Waterfall

Programming Languages Java, Python, C, SQL, APEX

UX/UI Design Responsive design, mobile-first approach, cross-browser compatibility

CRM & Travel Tech Apollo GDS, Amadeus, Sabre, Travel API Integration, Itinerary Planning,

**Client Support** 

Salesforce Platform Agentforce, Administrator, Al Associate, CRM Customization,

Workflow Automation, Reports & Dashboards, Salesforce LWC,

Salesforce Implementation.

# **Full-Stack Projects**

Developed using the MERN stack with responsive design, deployed on Vercel/Netlify. Featuring Auth system, cart, order dashboard, Appointment scheduling, real-time updates, Email integration, Firebase-hosted responsive site, Trainer showcase & membership plans, SEO-optimized job listings with contact form using Next.js & MongoDB.

- Food Delivery App <u>Live</u>
- Clinic Booking Platform Live
- Gym Website <u>Live</u>
- Career Page Live
- Portfolio Design <u>Live</u>

# **Salesforce Projects**

Apex projects for building lightning web components from trailblazer account using VS Code.

- HelloWorldLightningWebComponent
- <u>myFirstWebComponent</u>

### **Education**

- M.Sc. Aviation Transport
  Riga Technical University Riga, Latvia | Aug 2018 Jun 2020
- B.E. Aeronautical Engineering
  Nehru Institute of Engineering and Technology Coimbatore, India | Aug 2011 Jun 2015
- High School Diploma in Computer Science
  Carmel Higher Secondary School Chalakudy, India | Jun 2009 Apr 2011

# **Certifications**

- <u>Salesforce Certified</u> Agentforce | Al Associate (2025)
- Oracle Java Foundations Associate <u>Oracle</u> (2024)
- Full-Stack Developer Guvi (2022)
- Achievements: C Shell Scripting (42 Heilbronn)

# **Languages**

English (Fluent), German (A2 Level)

#### **Additional Information**

- Availability: Immediate
- Work Authorization: Eligible to work in Germany (Familiennachzug zum Ehemann gem. § 18g AufenthG. Erwerbstätigkeit erlaubt)