



OT / ICS – COMMON MISTAKES AND RAPID RETURN ON INVESTMENT

#WHOAMI – GAVIN DILWORTH



Background:

Operator, Control System Engineer / Industrial Automation Engineer, Managing Consultant



Experience:

17 Years in OT / ICS environments

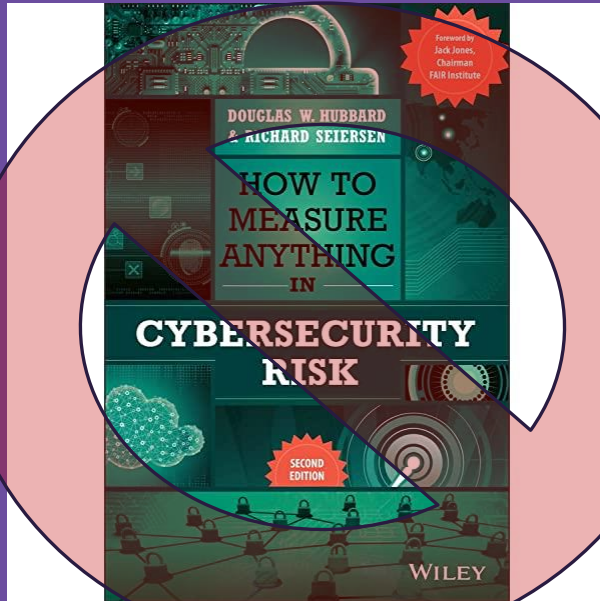


Qualifications:

- Master of Professional Practice in ICS Cyber Security
- Graduate Diploma in Project Management
- Advanced Diploma in Industrial Automation
- SANS GICSP and GRID
- Offensive Security: OSCP
- Assessing and Exploiting Control Systems and IIoT
- ISA/IEC-62443 Expert

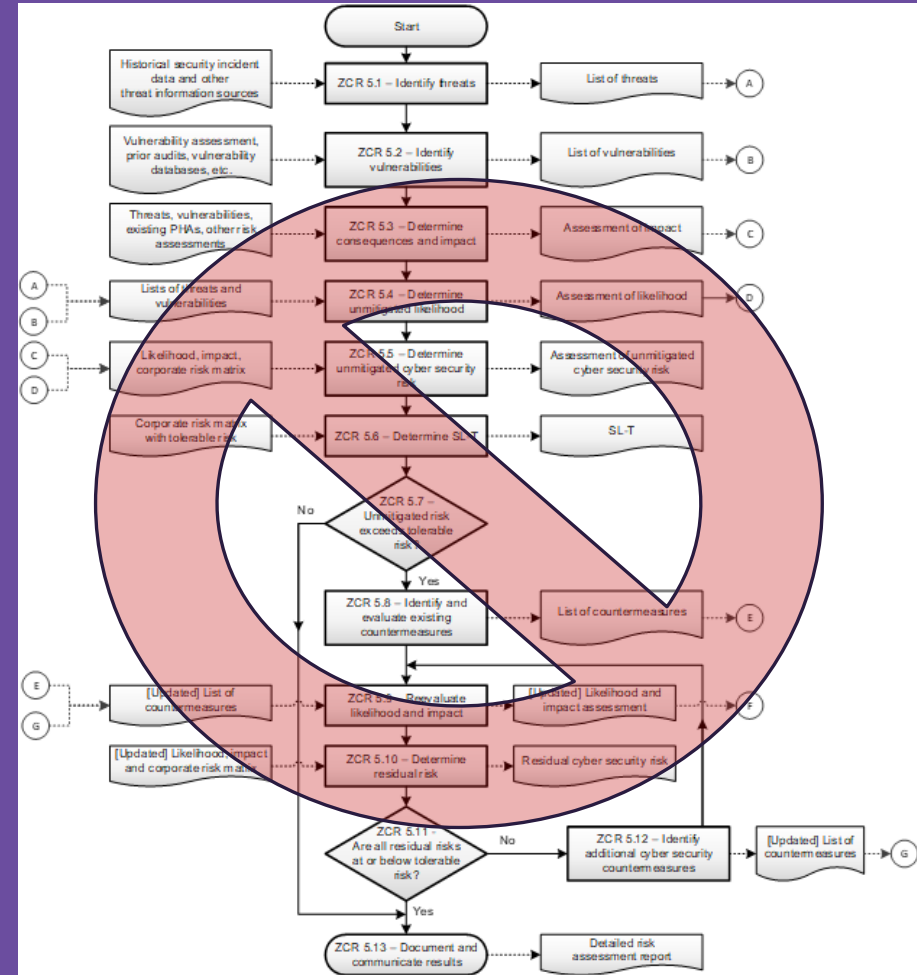
WHAT THIS TALK IS NOT ABOUT – RETURN ON INVESTMENT

- Douglas W. Hubbard & Richard Seiersen – How to Measure Anything In Cyber security Risk
- Open FAIR (Factor Analysis of Information Risk)



WHAT THIS TALK IS NOT ABOUT – THE ‘CORRECT’ METHOD

- Doing it the right way is easy, get the right budget, right people, with the right culture and follow a process like ISA/IEC-62443



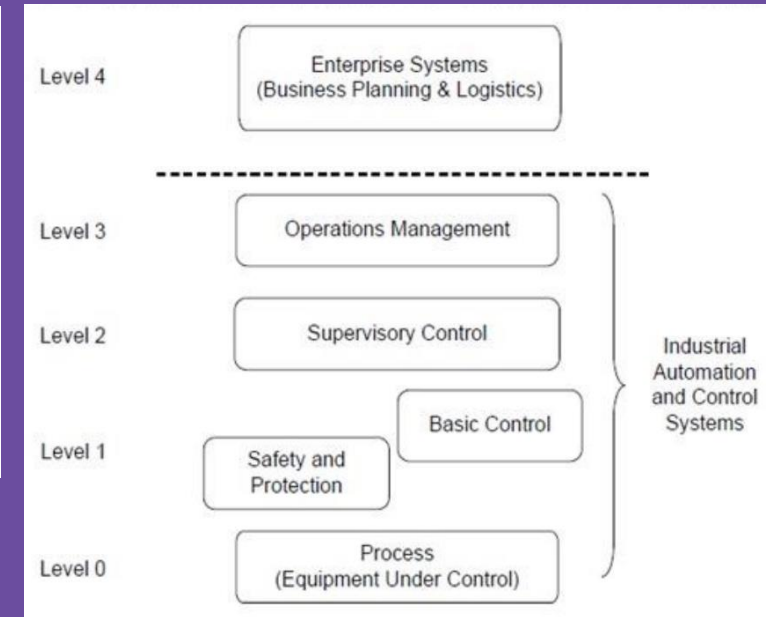
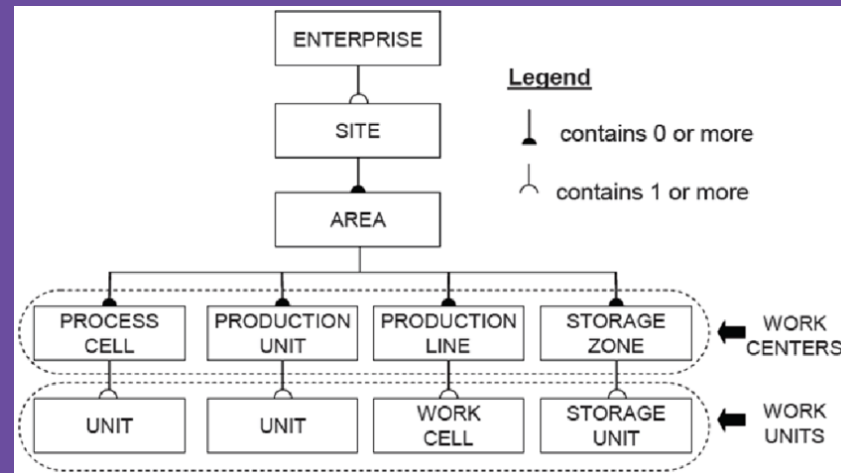
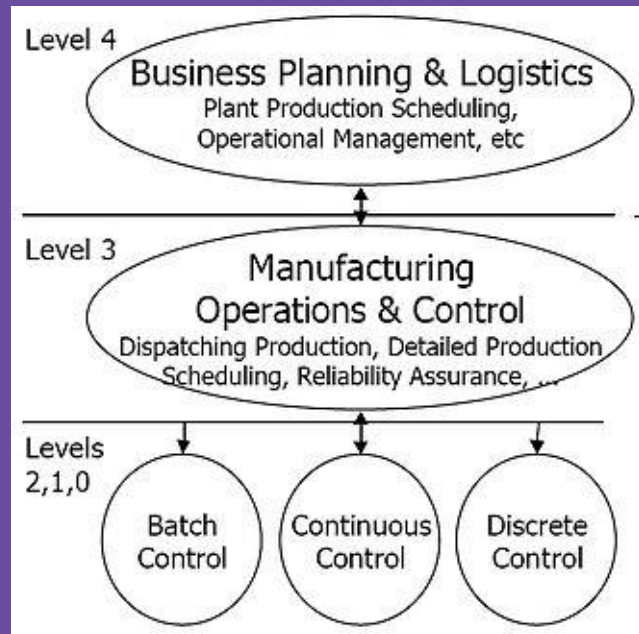
WHAT THIS TALK IS ABOUT – INDUCTIVE REASONING

Inductive reasoning is a method of reasoning in which a general principle is derived from a body of observations. It consists of making broad generalizations based on specific observations.

- https://en.wikipedia.org/wiki/Inductive_reasoning

INTRODUCTION - PURDUE MODEL TYPES

Purdue University != ISA-95 != IEC-62443



INTRODUCTION - PURDUE MODEL – ISA/IEC-62443

IEC 62443 Purdue Model – based on function

Level 4: Enterprise Systems

General IT Systems (Servers, Workstations)

Level 3: Operations Management

Historians, Domain Controllers, Jump Hosts, File Servers

Level 2: Supervisory Control

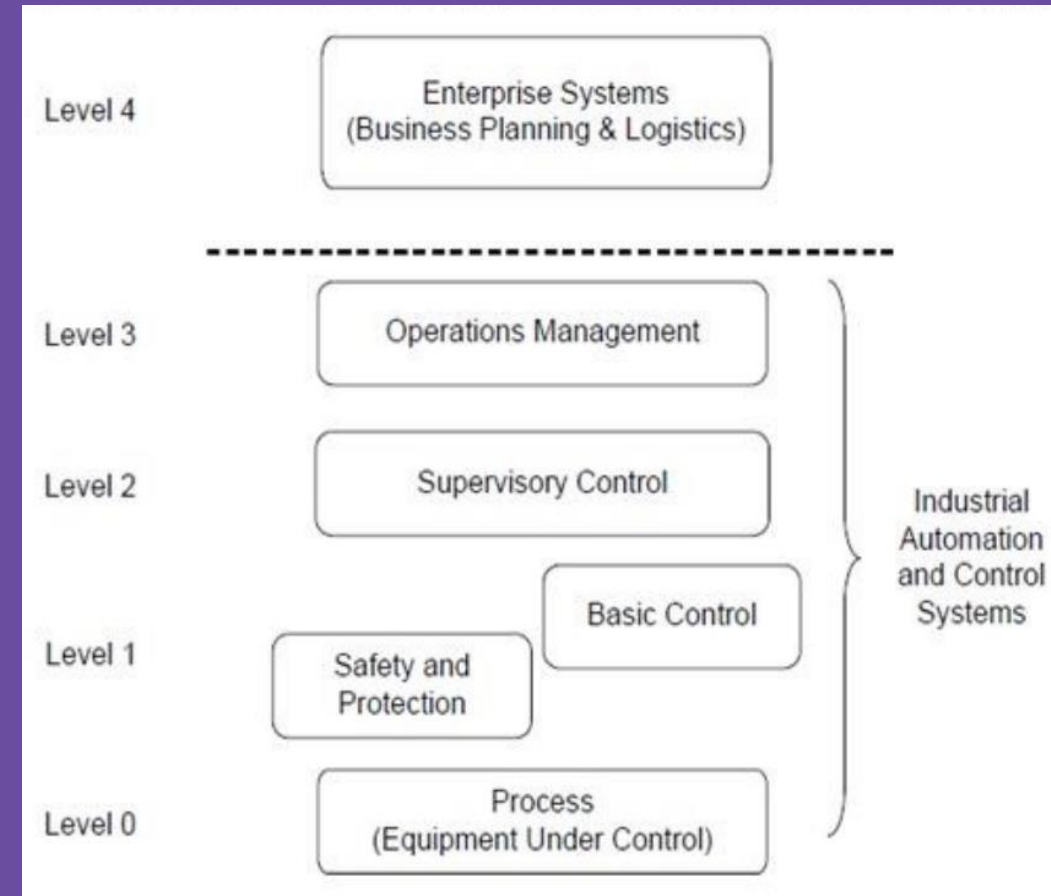
Local Visualisation

Level 1: Basic Controllers and Safety/Protection

PLC, Controllers, IED's potentially RTU's

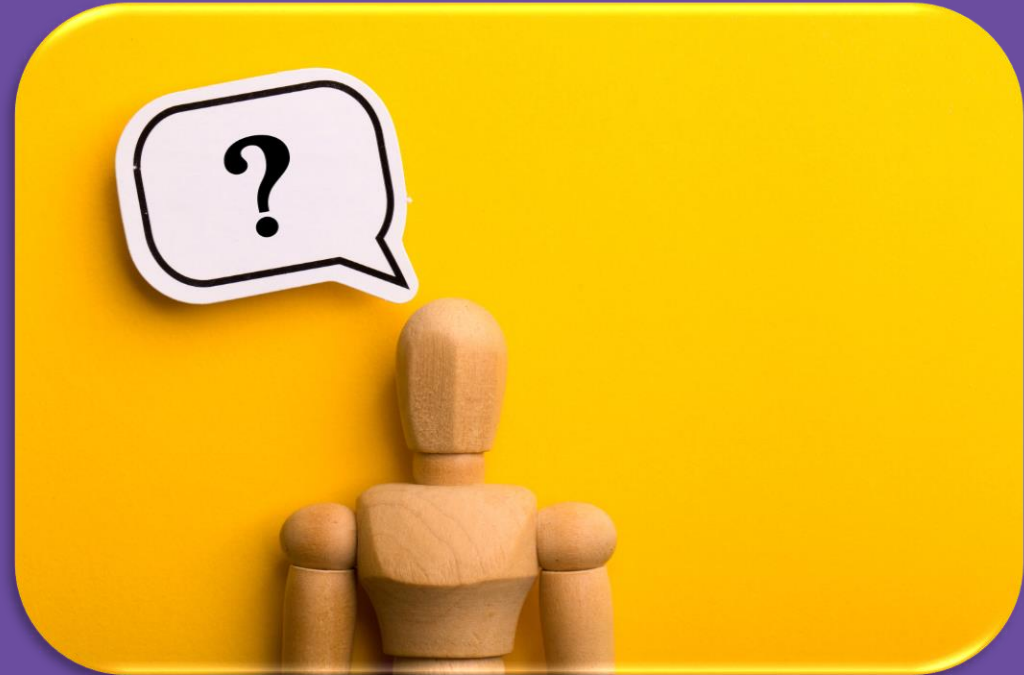
Level 0: Process

Instruments, Sensors and Actuators



COMMON MISTAKES #1 - TERMINOLOGY

- Adapt to the organisation's terminology
- Don't bring in yours.



COMMON MISTAKES #2 – STARTING AND DOING NOTHING OR THINKING YOU CAN'T START WITHOUT KNOWING ALL THE RISKS



- Spending Three Years to Identify Risk and not implement any Security Controls or Countermeasures
- Doing the inverse (no Risk Management)
- Arguing over the basic's
- Stagnating program of works

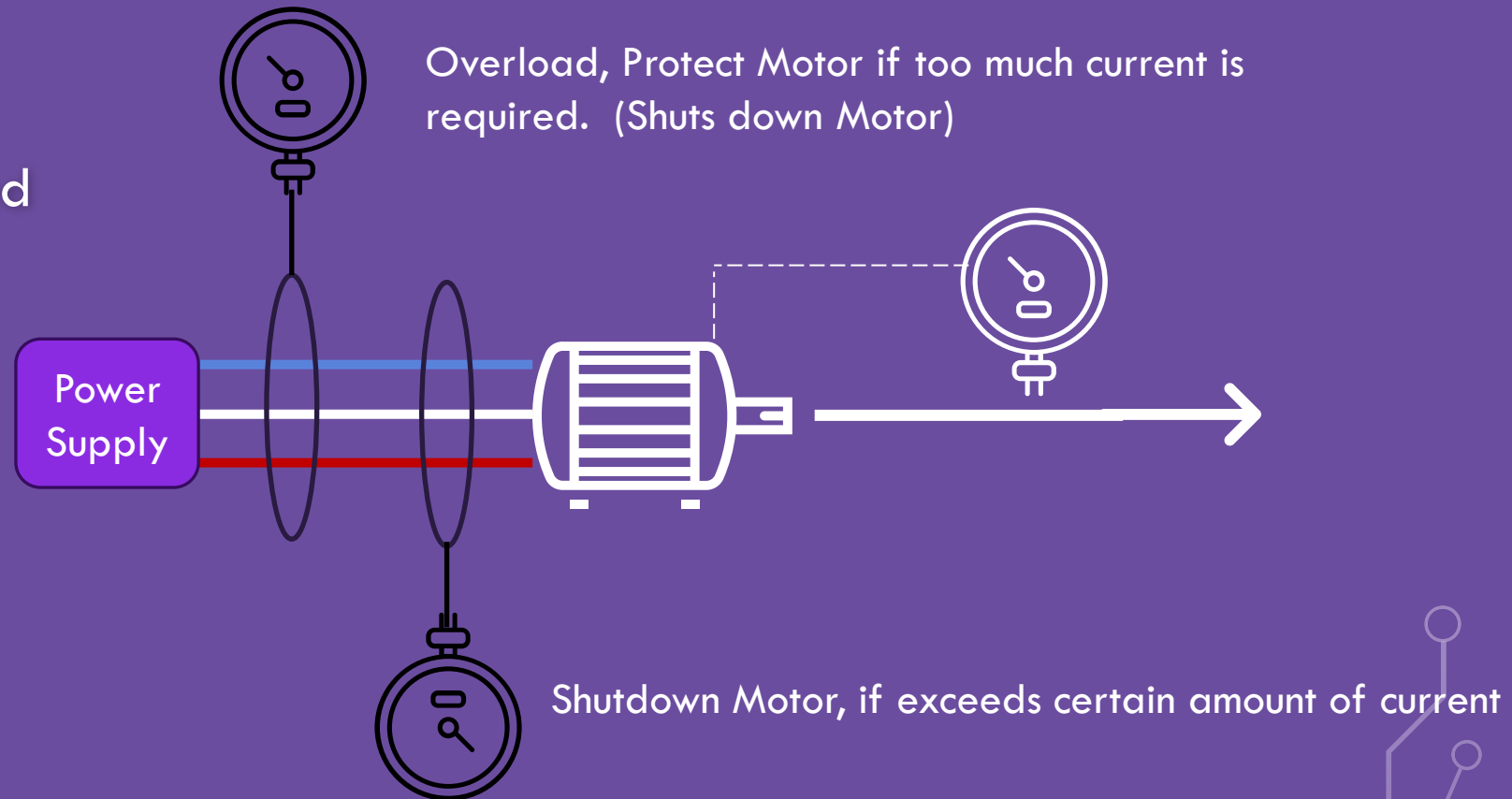
COMMON MISTAKES #3 – SHOOTING FOR PERFECT

- Perfect in the enemy of good
- Good enough, is..... good enough
- Cyber Security Risk as a fraction of the business Risk



COMMON MISTAKES #3 – SHOOTING FOR PERFECT – CONTI'D

- Motor is controlled based on transmitter output
- Overload Transmitter (protection)
- Another Transmitter?

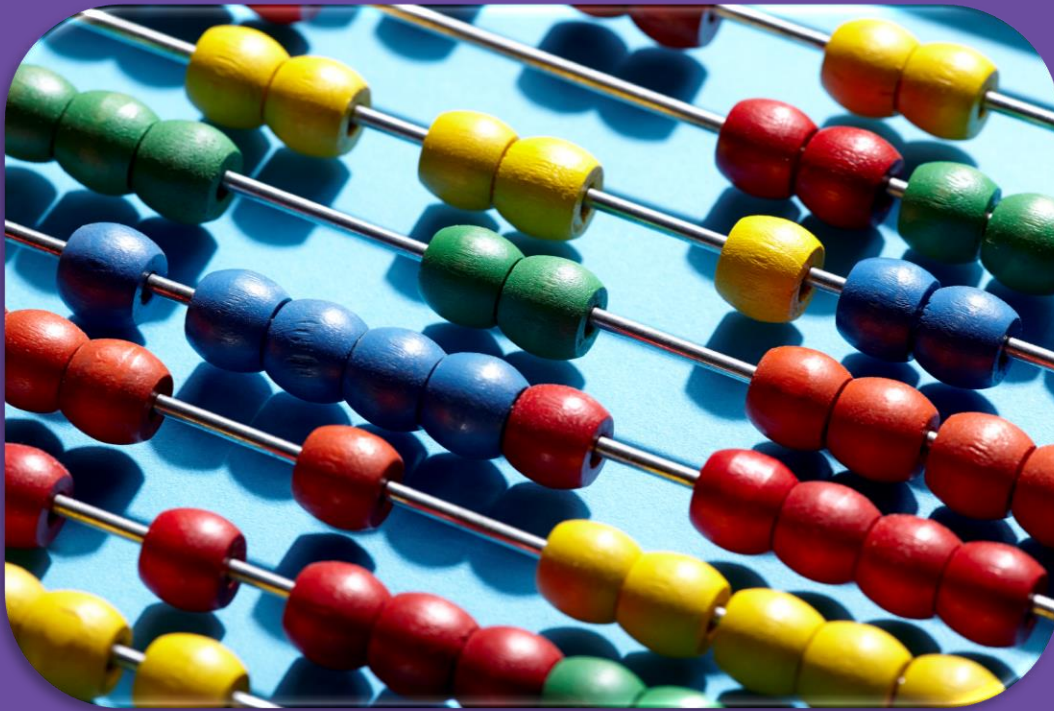


COMMON MISTAKES #3 – SHOOTING FOR PERFECT – CONTI'D

- Yellow is the adjustable current trip setpoint
- This would be sitting on Level 0 of the purdue model

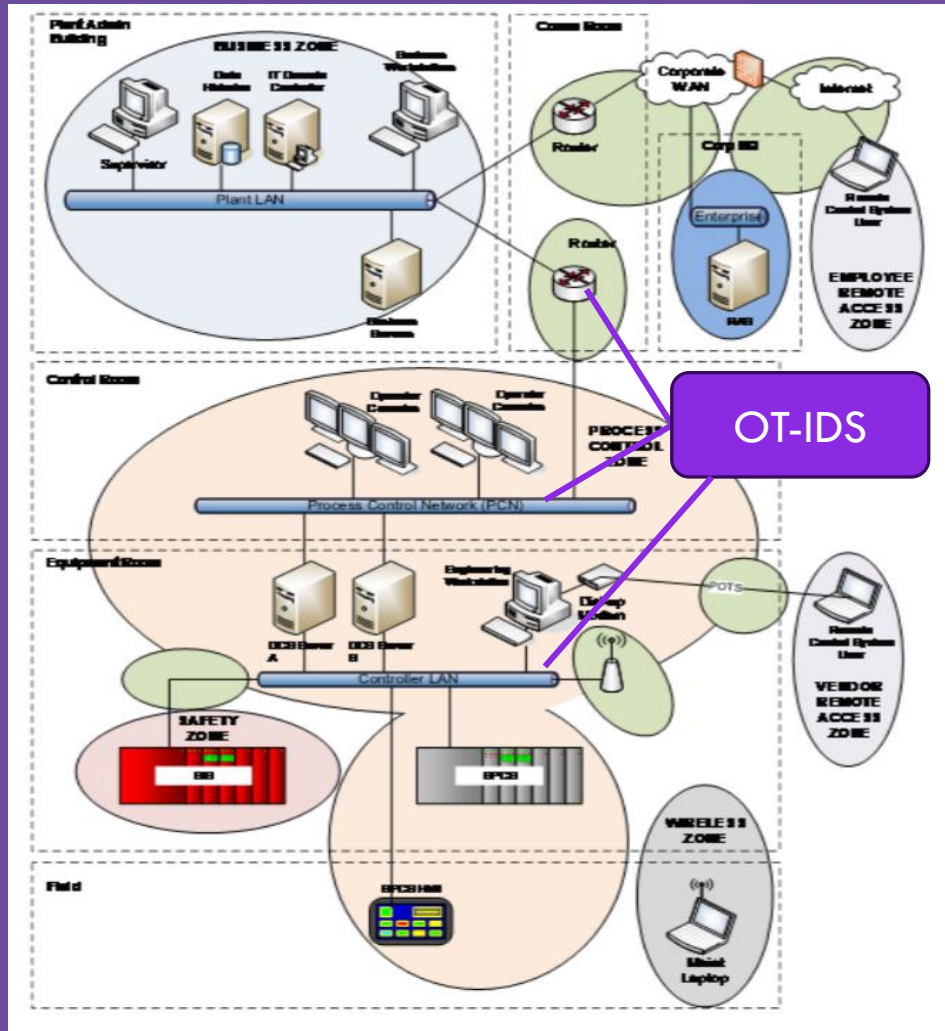


COMMON MISTAKES #4 – ASSET INVENTORY



- Using a Network IDS and expecting perfect results.
- Scanning tools are extremely dangerous in a production environment.
- Scanners have to be designed for OT
- Sometimes pen and paper can be the most effective.

COMMON MISTAKES #4 – ASSET INVENTORY – CONTI'D



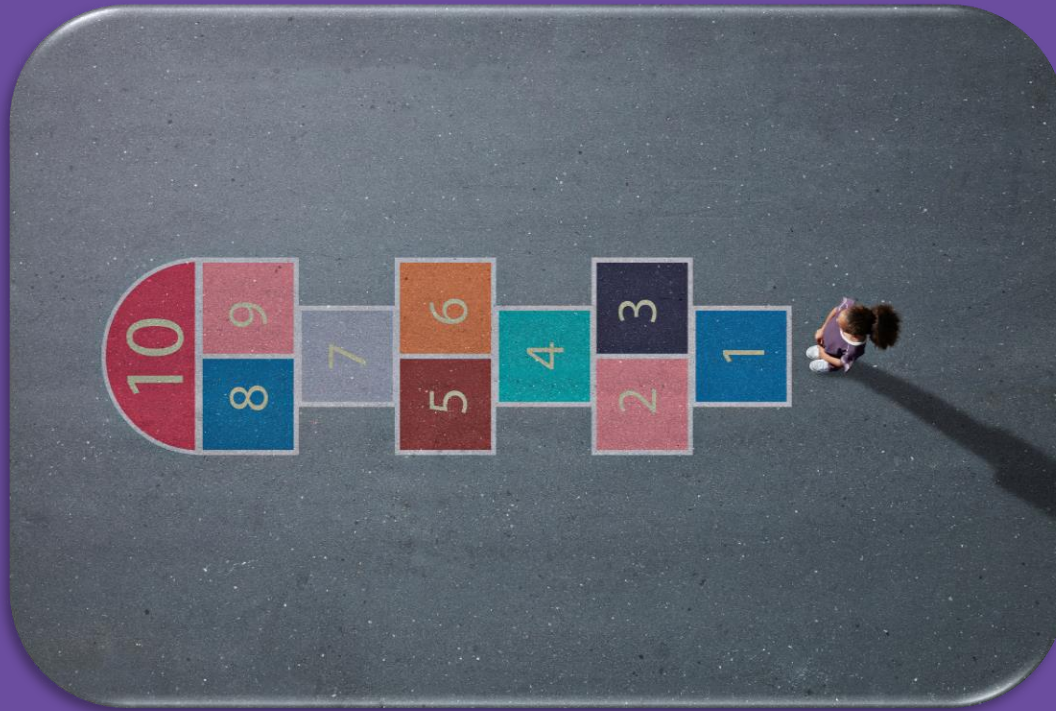
- Deploying an OT-IDS (Network Intrusion Detection System)
- Need that second link for decent coverage.
- Side Note, Asset Inventories require a software list as well.

COMMON MISTAKES #5 – NOT DOING TABLETOP EXERCISES (TTX)

- A Practice run
- An Exercise in understanding what you don't know
- Should be regular occurrence



COMMON MISTAKES #6 – TRYING TO MOVE TOO QUICKLY



- A lot of frustration with senior management,
- It's a lack of understanding
- Things are done in phases

COMMON MISTAKES #7 – THINKING EVERYONE CARE'S

- Perfect in the enemy of good
- Good enough, is..... good enough



COMMON MISTAKES #8 – PHYSICAL SECURITY



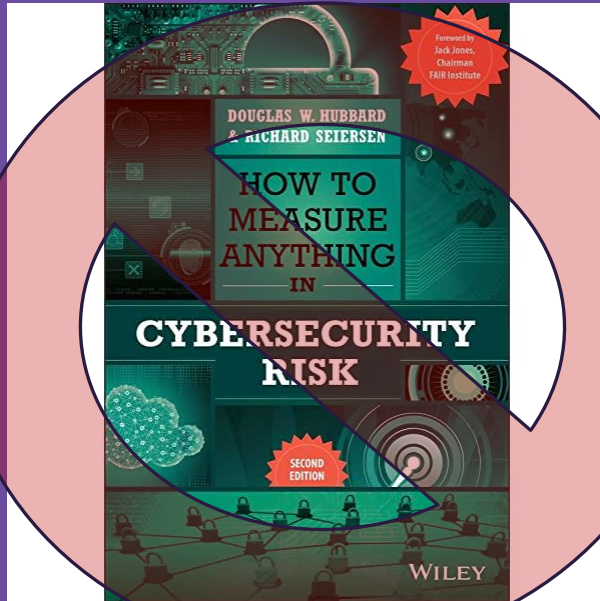
- Physical Security is underrated
- It's doesn't get the attention it deserves. Neither does BMS (Boiler Management Systems? , Burner Management Systems?, Building Management Systems?)
- If anyone can rock up and plug into your ICS / OT devices you're in trouble.



RAPID RETURN ON INVESTMENT (ROI)

WHAT THIS TALK IS NOT ABOUT – RETURN ON INVESTMENT

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RAPID RETURN ON INVESTMENT - THEORY

- It's about creating a story, a timeline of self-improvement
- Most self-improved certificate, that's you/your company



RAPID RETURN ON INVESTMENT - THEORY



- You don't know, what you don't know
- Highlight Assumptions
- Keep documenting your progress even if it looks like failure
- The documented reports are your story

RAPID RETURN ON INVESTMENT - THEORY

- It's not failure
- It will not hurt your career
- You now know more than when you started



RAPID RETURN ON INVESTMENT – PRACTICAL, THE HOW



OK but how, how do I actually:

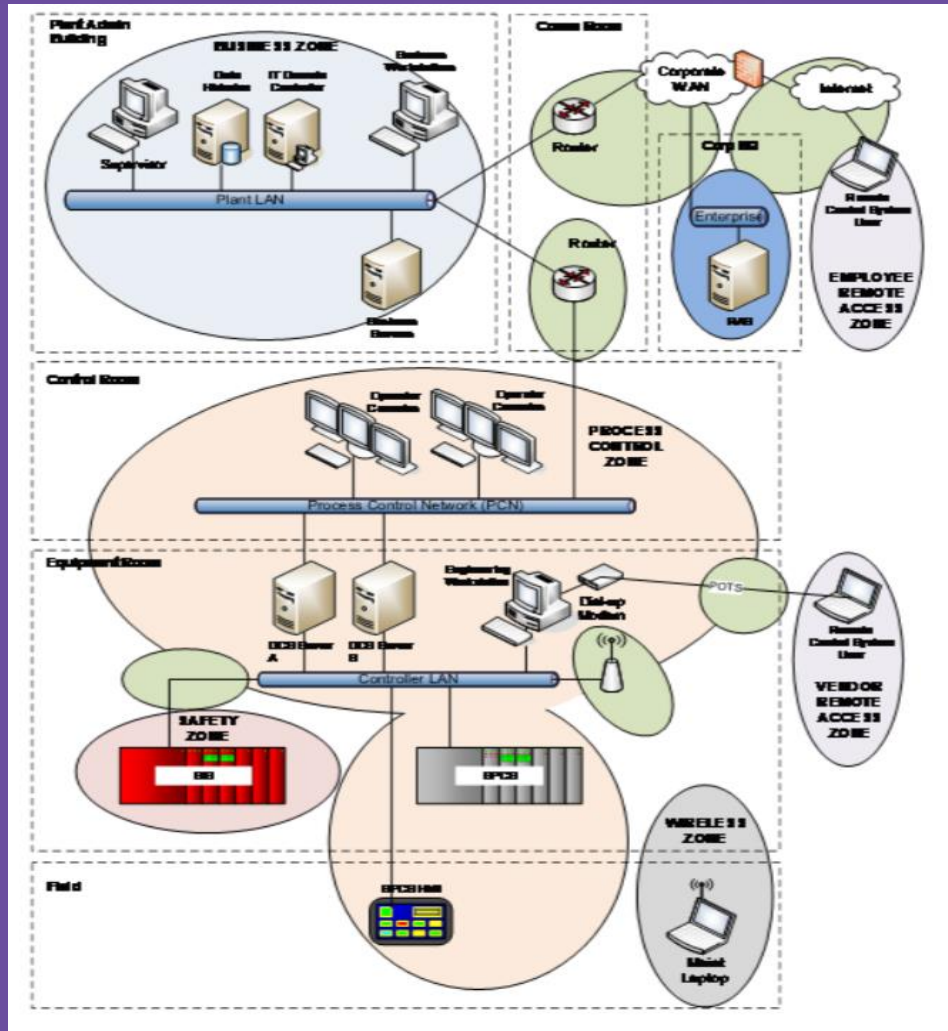
- Reduce my risk
- Demonstrate ROI

RAPID RETURN ON INVESTMENT – PRACTICAL, THE TECHNICAL

- Disaster Recovery, make sure you can restore from a Situation 'Black'.
- System Hardening.
- Patching is difficult but can be done.
- Logging can be enabled
- Use what you've got



RAPID RETURN ON INVESTMENT – PRACTICAL, THE REPORTING



- System by System
- Zone by Zone
- Level by Level

- Restoring: configuration, OS's, functionality
- Hardening and patching

KEY TAKE AWAY'S

- Have a sense of humour, even when talking at a serious event
- There are plenty of mistakes to make, focus on the basics, don't go for perfect
- Use what you've got
- Tabletop Exercises (TTX) can achieve a lot, test many things from physical security to disaster recovery
- ROI is hard to quantify, start with documenting your steps