Professional Summary

Transformational IT leader with 15+ years of experience in driving digital, ecommerce, and IT strategies, delivering high-performance teams, and results-oriented execution in business development and IT roles. Proven track record of leveraging business process acumen in sales, ecommerce, order management, and digital marketing to drive growth and innovation.

Professional Experience

Chief Information Officer (CIO) & Head of Digital Transformation

Inazuma.co | January 2020 - Present

Director of IT & Ecommerce

NovaTech Inc. | June 2018 - December 2019

Key Achievements:

- Spearheaded the launch of a new ecommerce platform, resulting in a 30% increase in online sales within the first quarter.
- Developed and implemented an IT strategy that reduced operational costs by 25% through process automation and cloud migration.

Responsibilities:

- Led cross-functional teams in IT and ecommerce.
- Managed vendor relationships and strategic partnerships.

Senior Manager, IT Strategy & Operations

Pinnacle Solutions | March 2015 - May 2018

Key Achievements:

- Designed and executed a global IT infrastructure upgrade, enhancing network security and reducing downtime by 90%.
- Collaborated with the sales team to develop a CRM solution, leading to a 20% increase in sales productivity.

Responsibilities:

- Oversaw IT project management and solution delivery.
- Developed and managed IT budgets and resource allocation.

IT Consultant

Apex Consulting | January 2012 - February 2015

Key Achievements:

- Provided strategic IT consulting services to clients, resulting in an average cost reduction of 15% through process improvements.
- Assisted in the development of a digital marketing strategy for a client, leading to a 50% increase in their online presence.

Responsibilities:

- Conducted IT assessments and developed strategic recommendations for clients.
- Collaborated with clients to implement IT solutions.

Education

Bachelor of Science in Computer Science
Massachusetts Institute of Technology (MIT)

Technical Skills

IT Management & Strategy:

- IT Strategy
- IT Management
- ITIL
- Strategic Planning
- Strategic Sourcing

Ecommerce & Digital:

- E-commerce
- Digital Strategy
- Digital Marketing
- Web 2.0
- Mobile Commerce

Enterprise Solutions:

- Enterprise Architecture
- ERP (Enterprise Resource Planning)
- CRM (Customer Relationship Management)
- Product Information Management

Project & Process Management:

- Project Management

- Program Management
- Process Improvement
- Business Process Improvement

Security & Leadership:

- Security
- Leadership
- Cross-functional Team Leadership
- Strategic Partnerships
- Strategic Thinking