

Professional Summary

Results-driven COO Consultant with 12+ years of experience guiding companies to achieve excellence in operational efficiency, strategic growth, and innovation. Proven track record of driving transformative change and delivering high-impact results in diverse industries.

Professional Experience

Senior Transformation Consultant (COO)

Inazuma.co | January 2020 - Present

Senior Consultant (COO)

Pinnacle Consulting Group | June 2018 - December 2019

Key Achievements:

- Spearheaded a process optimization project, resulting in 30% reduction in operational costs for a Fortune 500 client.
- Developed and executed a change management strategy, ensuring seamless integration of a new ERP system for a mid-sized manufacturing firm.

Responsibilities:

- Conducted in-depth analyses to identify areas of improvement
- Designed and implemented tailored solutions
- Collaborated with clients to ensure successful project outcomes

Consultant (COO)

Apex Strategy Partners | March 2015 - May 2018

Key Achievements:

- Played a pivotal role in a market entry strategy project, enabling a tech startup to successfully launch in a new region with a 25% market share.
- Improved supply chain efficiency by 20% for a retail client through process re-engineering and vendor negotiations.

Responsibilities:

- Conducted market research and competitor analysis
- Developed strategic recommendations for clients
- Assisted in project management and team coordination

Junior Consultant (CO03)

Nova Insights | August 2012 - February 2015

Key Achievements:

- Contributed to a team that achieved a 15% increase in sales for a client through targeted marketing initiatives.
- Assisted in the development of a comprehensive business plan for a startup, securing funding from a prominent venture capital firm.

Responsibilities:

- Supported data collection and analysis for client projects
- Assisted in the creation of presentation materials
- Participated in team meetings and contributed to idea generation

Education

Master of Business Administration (MBA)

Harvard Business School

Relevant Coursework:

- Strategic Management
- Operations Management
- Marketing Strategy

Technical Skills

Data Analysis:

- Excel
- Tableau
- Power BI

Project Management:

- Asana
- Trello
- MS Project

Programming Languages:

- Python
- R

Cloud Platforms:

- AWS
- Azure

Soft Skills:

- Leadership
- Communication
- Team Collaboration