

Professional Summary

Results-driven Head of Operations with 12+ years of experience in industrial automation, leveraging expertise in operations management, project estimation, and negotiation to drive business growth. Proven track record of successfully leading cross-functional teams and implementing process improvements.

Professional Experience

Head of Operations (EN09)

Inazuma.co | January 2018 - Present

Operations Manager (EN07)

Toshiba Automation Systems | June 2015 - December 2017

Key Achievements:

- Improved project delivery time by 30% through process optimization
- Negotiated contracts with suppliers, resulting in 25% cost savings

Responsibilities:

- Managed project teams for industrial automation projects
- Coordinated with clients to ensure project requirements were met

Senior Engineer (EN05)

Siemens Industrial Automation | March 2012 - May 2015

Key Achievements:

- Designed and implemented a control system for a power plant, resulting in 15% energy savings
- Collaborated with the R&D; team to develop new product features

Responsibilities:

- Designed and developed industrial automation systems
- Provided technical support for existing projects

Engineer (EN03)

ABB Industrial Automation | August 2009 - February 2012

Key Achievements:

- Assisted in the development of a new product line, resulting in 20% revenue growth
- Improved project documentation, reducing errors by 40%

Responsibilities:

- Assisted in the design and development of industrial automation systems
- Coordinated with the testing team to ensure product quality

Education

Master of Technology (M.Tech.)

Maharshi Dayanand University | 2009

Technical Skills

Engineering:

- AutoCAD
- Project Estimation
- Power Plants

Operations Management:

- Procurement
- Project Planning
- Operations Management

Soft Skills:

- Negotiation
- Team Management
- Communication