

Professional Summary

Results-driven, AP10-level professional with over 15 years of experience in the apparel industry, offering expertise in strategic sourcing, supply chain management, and business development. Proven track record of driving growth, improving efficiency, and fostering strong relationships with clients and partners.

Professional Experience

Head of Apparel Sourcing & Strategy

Inazuma.co | January 2018 - Present

Senior Sourcing Manager

Trendsetters Inc. | June 2015 - December 2017

Key Achievements:

- Increased sourcing efficiency by 30% through strategic partnerships with suppliers in India and Bangladesh.
- Developed and implemented a trend analysis framework, resulting in a 25% increase in sales for key clients.

Responsibilities:

- Managed a team of sourcing specialists, providing guidance on global sourcing strategies.
- Collaborated with the design team to ensure alignment of sourcing with brand aesthetics.

Sourcing Manager

FashionForward Ltd. | March 2012 - May 2015

Key Achievements:

- Reduced production costs by 20% through effective negotiation with suppliers.
- Successfully launched a new product line, achieving a 15% market share within the first quarter.

Responsibilities:

- Coordinated with the production team to ensure timely delivery of products.
- Conducted market research to identify emerging trends and opportunities.

Junior Sourcing Coordinator

Apparel Solutions | January 2010 - February 2012

Key Achievements:

- Assisted in the development of a comprehensive supplier database, enhancing the company's sourcing capabilities.
- Provided support in the negotiation of contracts with new suppliers, resulting in improved terms.

Responsibilities:

- Assisted in the coordination of logistics and inventory management.
- Supported the sourcing team in daily operations and administrative tasks.

Education

Master of Business Administration (MBA)

University of Manchester | 2009

Relevant Coursework:

- Global Supply Chain Management
- International Marketing
- Strategic Management

Technical Skills

Sourcing & Supply Chain:

- Sourcing
- Supply Chain Management
- Global Sourcing
- Strategic Sourcing
- Purchasing
- Import
- Export

Apparel & Textiles:

- Apparel
- Textiles
- Denim
- Wovens
- Knitwear

Business & Strategy:

- Business Strategy

- Business Development
- Marketing Strategy
- Target Costing
- New Business Development

Operations & Management:

- Operations Management
- Inventory Management
- Production Planning
- Leadership
- Management
- Negotiation

Trends & Fashion:

- Trend Analysis
- Fashion
- Styling
- Marketing