

Professional Summary

Results-driven finance professional with 15+ years of experience in strategic planning, team management, and business development. Proven track record of driving growth and innovation in the financial services industry. Skilled in entrepreneurship, financial inclusion, and strategy, with a strong passion for leading high-performing teams.

Professional Experience

Head of Financial Strategy & Development (FI12)

Inazuma.co | January 2020 - Present

Director of Business Development (FI9)

Nova Financial Services | June 2015 - December 2019

Key Achievements:

- Increased revenue by 30% through strategic partnerships and new market penetration
- Developed and implemented a financial inclusion program, reaching 10,000 underserved individuals

Responsibilities:

- Led business development efforts across multiple regions
- Managed a team of 10 business development professionals

Senior Financial Analyst (FI6)

Pinnacle Bank | March 2010 - May 2015

Key Achievements:

- Improved financial forecasting accuracy by 25% through advanced data analysis
- Collaborated on the development of a new product line, resulting in a 20% increase in sales

Responsibilities:

- Conducted financial analysis and provided strategic recommendations
- Worked closely with the management team to inform business decisions

Financial Consultant (FI3)

Emerald Consulting | January 2008 - February 2010

Key Achievements:

- Successfully consulted on 5 major financial projects, resulting in an average ROI of 15%
- Developed and delivered financial training programs for clients

Responsibilities:

- Provided financial consulting services to clients across various industries
- Conducted market research and analyzed financial trends

Education

Master of Business Administration (MBA)

Harvard Business School

Relevant Coursework:

- Financial Management
- Strategic Planning
- Entrepreneurship

Technical Skills

Business Development:

- Strategic Partnerships
- Market Penetration
- Sales Strategy

Team Management:

- Leadership
- Team Building
- Performance Management

Financial Analysis:

- Financial Modeling
- Data Analysis
- Forecasting

Software Proficiency:

- Microsoft Office
- Google Suite
- Financial Software (e.g., Bloomberg, QuickBooks)