

Professional Summary

Results-driven Chief General Manager with 15+ years of experience in the banking sector, driving strategic growth, risk management, and team leadership. Proven track record of successfully navigating complex financial environments and fostering collaborative relationships with stakeholders.

Professional Experience

Chief General Manager (BA14)

Inazuma.co | January 2018 - Present

Deputy General Manager (BA12)

Nexus Bank | June 2015 - December 2017

Key Achievements:

- Successfully led the integration of a newly acquired bank, resulting in a 25% increase in market share.
- Developed and implemented a risk management framework, reducing credit risk by 30%.

Responsibilities:

- Team management and leadership
- Strategic planning and execution
- Risk management and compliance

Assistant General Manager (BA10)

Pinnacle Financial Services | March 2012 - May 2015

Key Achievements:

- Played a pivotal role in launching a new corporate finance division, achieving a revenue growth of 40% within the first year.
- Improved operational efficiency by 20% through process re-engineering.

Responsibilities:

- Divisional leadership and strategy
- Client relationship management
- Operational optimization

Senior Manager (BA8)

Apex Banking Corporation | September 2009 - February 2012

Key Achievements:

- Successfully managed a team of 10, achieving a 95% customer satisfaction rate.
- Developed and implemented a foreign exchange trading strategy, resulting in a 15% increase in trading revenue.

Responsibilities:

- Team management and development
- Foreign exchange trading and risk management
- Client advisory services

Manager (BA6)

First National Bank | January 2006 - August 2009

Key Achievements:

- Consistently exceeded sales targets, earning recognition as a top performer.
- Assisted in the development of a comprehensive credit risk management framework.

Responsibilities:

- Sales and business development
- Credit risk assessment and management
- Client relationship building

Education

Bachelor of Commerce (BCom)

University of Melbourne

Technical Skills

Leadership and Management:

- Team Management
- Leadership Development

Banking and Finance:

- Banking
- Finance
- Corporate Finance
- Bank Mergers

Risk Management:

- Risk Management
- Financial Risk
- Credit Risk

Technology:

- Microsoft Office

Regulatory Compliance:

- Banking Regulation and Supervision

International Trade:

- Foreign Exchange