

## Professional Summary

Results-driven finance executive with over 15 years of experience in investment banking, corporate finance, and business development consultancy. Proven track record of driving growth, improving profitability, and leading cross-functional teams. Skilled in finance, insurance, investments, and start-up ecosystems.

## Professional Experience

### Head of Corporate Finance & Investments (FI10)

Inazuma.co | January 2020 - Present

### Director, Investment Banking

Nova Spire Capital | June 2015 - December 2019

#### Key Achievements:

- Successfully led a team that closed over \$1.5B in M&A; deals
- Developed and executed a growth strategy, resulting in a 30% increase in revenue

#### Responsibilities:

- Managed a team of investment bankers
- Advised clients on strategic transactions and capital raises

### Senior Financial Analyst

Pinnacle Insurance Group | March 2012 - May 2015

#### Key Achievements:

- Improved financial forecasting accuracy by 25%
- Developed and implemented a risk management framework

#### Responsibilities:

- Analyzed financial data to inform business decisions
- Collaborated with the actuarial team to develop insurance products

### Business Development Consultant

Start-up Accelerator, University of California, Berkeley | September 2010 - February 2012

#### Key Achievements:

- Helped 5 start-ups secure funding, with a total raise of \$2M

- Developed a business development curriculum for the accelerator program

**Responsibilities:**

- Provided strategic guidance to start-up founders
- Connected start-ups with investors and industry partners

## Education

**Master of Business Administration (MBA)**

Stanford Graduate School of Business

**Relevant Coursework:**

- Corporate Finance
- Investments
- Entrepreneurial Finance

## Technical Skills

**Finance:**

- Financial Modeling
- Financial Analysis
- M&A;

**Insurance:**

- Risk Management
- Actuarial Science
- Insurance Products

**Investments:**

- Portfolio Management
- Investment Banking
- Venture Capital

**Business Development:**

- Strategy Development
- Market Analysis
- Partnership Development

**Start-ups:**

- Start-up Funding
- Business Planning

- Entrepreneurial Finance

**Software:**

- Microsoft Office
- Google Suite
- Financial Software (e.g. Bloomberg, FactSet)