

Professional Summary

Results-driven, entrepreneurial Career Advisor in Banking and Finance with a proven track record of leveraging creativity, resourcefulness, and self-motivation to drive success. Skilled in Banking, IT Recruitment, and Working Abroad, with a strong commitment to excellence and a passion for fostering growth in the finance sector.

Professional Experience

Senior Director, Banking and Finance Career Advisory

Inazuma.co | January 2020 - Present

Career Advisor, Banking and Finance

FinTech Solutions Inc. | June 2018 - December 2019

Key Achievements:

- Increased client satisfaction ratings by 30% through personalized career coaching
- Established partnerships with 5 major banks, resulting in a 25% increase in job placements

Responsibilities:

- Provided one-on-one career guidance to finance professionals
- Developed and implemented effective job search strategies

IT Recruitment Specialist

Global Recruitment Agency | March 2015 - May 2018

Key Achievements:

- Successfully placed 50 IT professionals in key roles across the finance sector
- Reduced recruitment time by 40% through efficient candidate sourcing

Responsibilities:

- Sourced and screened top IT talent for finance clients
- Managed the full recruitment lifecycle

Junior Banking Officer

International Banking Corporation | January 2012 - February 2015

Key Achievements:

- Consistently met or exceeded sales targets, contributing to a 15% increase in branch revenue
- Developed and maintained strong relationships with clients, resulting in a 20% increase in customer retention

Responsibilities:

- Provided exceptional customer service to retail banking clients
- Assisted in the development and implementation of marketing campaigns

Education

Master of Business Administration (MBA)

Harvard Business School

Relevant Coursework:

- Finance
- Marketing
- International Business

Technical Skills

Banking:

- Retail Banking
- Corporate Banking
- Investment Banking

IT Recruitment:

- Candidate Sourcing
- Recruitment Lifecycle Management
- IT Talent Acquisition

Working Abroad:

- Cross-Cultural Communication
- International Business Etiquette
- Global Market Analysis