

## Professional Summary

Results-driven IT Consultant & Trainer with 12+ years of experience in driving business growth through innovative technology solutions. Proven track record of successfully leading projects, training teams, and fostering strategic partnerships. Skilled in IT consulting, training, and project management with a strong passion for leveraging technology to enhance business operations.

## Professional Experience

### Senior IT Consultant (CO09)

Inazuma.co | January 2020 - Present

### Co-Founder & IT Trainer

Vidhyant Infosystems | June 2015 - December 2019

#### **Key Achievements:**

- Successfully co-founded and managed a team of trainers, growing the client base by 300% within the first two years.
- Developed and delivered IT training programs for corporate clients, resulting in a 95% client retention rate.

#### **Responsibilities:**

- Strategic planning and business development
- Team management and training delivery

### Senior IT Consultant

TechCorp Solutions | March 2012 - May 2015

#### **Key Achievements:**

- Led a team of consultants in a project that increased client's operational efficiency by 40% through IT solutions.
- Conducted workshops and training sessions for clients, enhancing their IT literacy and adoption.

#### **Responsibilities:**

- Project leadership and team management
- Client relationship management and IT solution design

### IT Consultant

ITech Services | August 2009 - February 2012

#### **Key Achievements:**

- Successfully implemented IT solutions for small to medium-sized businesses, resulting in an average cost reduction of 25% for clients.
- Collaborated with the sales team to identify new business opportunities, contributing to a 20% increase in new client acquisitions.

#### **Responsibilities:**

- IT solution implementation and support
- Sales support and business development

## **Education**

### **Master of Science in Information Technology**

Stanford University

#### **Relevant Coursework:**

- Advanced Computer Networks
- Database Management Systems
- Software Engineering

## **Technical Skills**

#### **Programming Languages:**

- Java
- Python
- C++

#### **IT Consulting Tools:**

- Microsoft Office Suite
- Google Workspace
- Project Management Software (Asana, Trello)

#### **Training and Development:**

- Adult Learning Principles
- Curriculum Design
- E-learning Platforms (Moodle, Blackboard)

#### **Operating Systems:**

- Windows
- Linux

- macOS