

Professional Summary

Results-driven banking professional with over 15 years of experience in driving business growth, leading cross-functional teams, and developing strategic partnerships. Proven track record of success in funding, new business development, and business planning. Currently, a senior leader at Inazuma.co, leveraging expertise to propel the organization's financial services forward.

Professional Experience

Head of Banking Operations (BA09)

Inazuma.co | January 2020 - Present

Senior Banking Manager (BA07)

MHA Carpenter Box | June 2018 - December 2019

Key Achievements:

- Increased funding portfolio by 25% through strategic partnerships and innovative product offerings.
- Developed and implemented a business planning framework, resulting in a 15% increase in operational efficiency.

Responsibilities:

- Managed a team of banking professionals, providing guidance on funding and business development strategies.
- Collaborated with cross-functional teams to drive business growth initiatives.

Banking Consultant (BA05)

Deloitte | March 2015 - May 2018

Key Achievements:

- Successfully led a team in developing a comprehensive business plan for a startup, securing \$1 million in funding.
- Improved client satisfaction ratings by 20% through tailored banking solutions.

Responsibilities:

- Provided expert advice on funding and business planning to clients across various industries.
- Conducted market research to identify trends and opportunities in the banking sector.

Banking Analyst (BA03)

Ernst & Young | September 2012 - February 2015

Key Achievements:

- Analyzed financial data to inform business planning decisions, resulting in a 10% reduction in operational costs for a key client.
- Assisted in the development of a funding strategy, securing \$500,000 for a small business.

Responsibilities:

- Conducted financial analysis and provided insights to support business development initiatives.
- Supported the development of banking products and services.

Education

Master of Business Administration (MBA)

University of Oxford - Saïd Business School

Relevant Coursework:

- Financial Management
- Strategic Business Planning
- Marketing and Entrepreneurship

Technical Skills

Banking and Finance:

- Funding Strategies
- Business Planning
- Financial Analysis
- Risk Management

Leadership and Management:

- Team Management
- Cross-Functional Collaboration
- Change Management
- Strategic Planning

Software and Tools:

- Microsoft Office Suite
- Financial Modeling Software (e.g., Excel, FinancialForce)

- Project Management Tools (e.g., Asana, Trello)