

## Professional Summary

Results-driven finance professional with 12+ years of experience in cross-functional roles, driving business growth through strategic financial planning, team management, and process optimization. Proven expertise in automotive and tractor & farm equipment finance, with a strong background in credit and recovery.

## Professional Experience

### Senior Finance Manager (FI09)

Inazuma.co | January 2018 - Present

### Finance Manager (FI07)

Toyota Financial Services | June 2015 - December 2017

#### Key Achievements:

- Improved sales forecasting accuracy by 25% through data-driven insights
- Reduced credit risk by 15% through enhanced underwriting processes

#### Responsibilities:

- Managed a team of 5 in Auto Finance, providing guidance on financial planning and analysis
- Collaborated with Sales teams to develop targeted marketing campaigns

### Senior Financial Analyst (FI05)

John Deere Financial | March 2012 - May 2015

#### Key Achievements:

- Developed and implemented a financial modeling framework, resulting in 30% reduction in budgeting cycle time
- Identified opportunities for cost savings, yielding \$1.2M in annual reductions

#### Responsibilities:

- Analyzed financial performance of Tractor & Farm Equipment Finance division
- Provided financial guidance to support business growth initiatives

### Financial Analyst (FI03)

Deloitte Consulting | August 2009 - February 2012

#### Key Achievements:

- Contributed to a team that delivered a 25% increase in client engagement value
- Developed and presented financial analysis reports to C-level executives

**Responsibilities:**

- Conducted financial analysis and due diligence for M&A; projects
- Assisted in the development of financial models for client engagements

## Education

**Master of Business Administration (MBA)**

University of Michigan - Ross School of Business

**Relevant Coursework:**

- Financial Management
- Strategic Management
- Marketing Management

## Technical Skills

**Finance & Accounting:**

- Financial Modeling
- Budgeting & Forecasting
- Financial Analysis

**Automotive & Equipment:**

- Automobile
- Automotive
- Tractor & Farm Equipment Finance

**Leadership & Management:**

- Team Management
- Strategic Planning
- Process Optimization

**Software & Tools:**

- Microsoft Office
- Excel, PowerPoint, Word
- Financial Software (e.g., SAP, Oracle)