

## Professional Summary

Results-driven executive with 15+ years of experience in strategic management, driving business growth, and leading high-performing teams. Proven track record of success in navigating complex organizational landscapes and fostering innovation.

## Professional Experience

### Executive Director, Strategic Operations (MG09)

Inazuma.co | January 2020 - Present

### Director, Business Development (MG07)

NovaTech Inc. | June 2015 - December 2019

#### Key Achievements:

- Spearheaded the launch of 3 new product lines, resulting in a 25% increase in annual revenue.
- Developed and executed strategic partnerships with key industry players, enhancing market presence by 30%.

#### Responsibilities:

- Led business development and marketing teams.
- Conducted market research and competitor analysis.

### Senior Manager, Project Management (MG05)

Pinnacle Solutions | March 2012 - May 2015

#### Key Achievements:

- Successfully managed a portfolio of 10 projects, delivering all on time and within budget.
- Implemented a project management framework, reducing project timelines by 20%.

#### Responsibilities:

- Managed project teams and coordinated with stakeholders.
- Conducted project planning, execution, and monitoring.

### Project Manager (MG03)

Apex Consulting | September 2009 - February 2012

#### Key Achievements:

- Effectively managed 5 projects, ensuring 95% client satisfaction rate.
- Developed and maintained project documentation and reports.

**Responsibilities:**

- Coordinated project activities and team members.
- Assisted in project planning and risk management.

## Education

**Master of Business Administration (MBA)**

Harvard Business School

**Relevant Coursework:**

- Strategic Management
- Financial Management
- Marketing Strategy

## Technical Skills

**Leadership & Management:**

- Strategic Planning
- Team Leadership
- Change Management

**Business Operations:**

- Project Management
- Process Improvement
- Budgeting & Forecasting

**Digital Tools:**

- Microsoft Office Suite
- Project Management Software (Asana, Trello)
- Data Analytics (Tableau, Power BI)