

# Professional Summary

Results-driven CO09 Consultant with 12+ years of experience guiding companies to achieve excellence in operational efficiency, strategic growth, and innovation. Proven track record of driving transformative change and delivering high-impact results in diverse industries.

## Professional Experience

### Senior Transformation Consultant (CO09)

Inazuma.co | January 2020 - Present

### Senior Consultant (CO07)

Pinnacle Consulting Group | June 2018 - December 2019

#### **Key Achievements:**

- Spearheaded a process optimization project, resulting in 30% reduction in operational costs for a Fortune 500 client.
- Developed and executed a change management strategy, ensuring seamless integration of a new ERP system for a mid-sized manufacturing firm.

#### **Responsibilities:**

- Conducted in-depth analyses to identify areas of improvement
- Designed and implemented tailored solutions
- Collaborated with clients to ensure successful project outcomes

### Consultant (CO05)

Apex Strategy Partners | March 2015 - May 2018

#### **Key Achievements:**

- Played a pivotal role in a market entry strategy project, enabling a tech startup to successfully launch in a new region with a 25% market share.
- Improved supply chain efficiency by 20% for a retail client through process re-engineering and vendor negotiations.

#### **Responsibilities:**

- Conducted market research and competitor analysis
- Developed strategic recommendations for clients
- Assisted in project management and team coordination

## **Junior Consultant (CO03)**

Nova Insights | August 2012 - February 2015

### **Key Achievements:**

- Contributed to a team that achieved a 15% increase in sales for a client through targeted marketing initiatives.
- Assisted in the development of a comprehensive business plan for a startup, securing funding from a prominent venture capital firm.

### **Responsibilities:**

- Supported data collection and analysis for client projects
- Assisted in the creation of presentation materials
- Participated in team meetings and contributed to idea generation

## **Education**

### **Master of Business Administration (MBA)**

Harvard Business School

### **Relevant Coursework:**

- Strategic Management
- Operations Management
- Marketing Strategy

## **Technical Skills**

### **Data Analysis:**

- Excel
- Tableau
- Power BI

### **Project Management:**

- Asana
- Trello
- MS Project

### **Programming Languages:**

- Python
- R

### **Cloud Platforms:**

- AWS
- Azure

**Soft Skills:**

- Leadership
- Communication
- Team Collaboration