

Professional Summary

Results-driven finance professional with over 10 years of experience in microfinance, two-wheeler and four-wheeler sales and finance, and business loan management. Proven track record of process excellence, team management, and attrition reduction. Seeking to leverage my expertise to drive business growth and innovation in the finance sector.

Professional Experience

Senior Finance Manager (FI12)

Inazuma.co | January 2020 - Present

Finance Manager (FI9)

FinServe Inc. | June 2018 - December 2019

Key Achievements:

- Increased microfinance portfolio by 25% within 6 months through effective channel handling and process excellence
- Reduced attrition rate by 30% through targeted associate management and training initiatives

Responsibilities:

- Managed a team of 10 finance professionals across 3 locations
- Implemented cash collection processes, resulting in 99% on-time payments

Senior Finance Officer (FI6)

Wheels Finance Ltd. | March 2015 - May 2018

Key Achievements:

- Grew two-wheeler and four-wheeler sales finance by 40% through strategic partnerships and marketing initiatives
- Improved floor management, resulting in 20% increase in customer satisfaction

Responsibilities:

- Handled business loan applications, with a 95% approval rate
- Collaborated with cross-functional teams to launch new finance products

Finance Officer (FI3)

MicroFin Solutions | August 2012 - February 2015

Key Achievements:

- Developed and implemented microfinance programs, reaching 500+ underserved customers
- Maintained a 99% repayment rate through effective customer engagement and support

Responsibilities:

- Conducted market research to identify new business opportunities
- Provided training to new hires on microfinance products and processes

Education

Master of Business Administration (MBA) in Finance

University of Michigan - Ross School of Business | 2012

Relevant Coursework:

- Financial Management
- Investments
- Corporate Finance
- Financial Markets and Institutions

Technical Skills

Finance and Accounting:

- Financial Analysis and Modeling
- Budgeting and Forecasting
- Financial Reporting and Compliance

Management and Leadership:

- Team Management
- Associate Development
- Process Improvement

Operations and Technology:

- Channel Handling
- Floor Management
- Cash Collection and Management

Soft Skills:

- Communication and Interpersonal Skills
- Time Management and Organization

- Problem-Solving and Adaptability