

## Professional Summary

Results-driven Consultant with 12+ years of experience in driving business growth, leading cross-functional teams, and delivering strategic solutions. Proven track record of success in diverse industries, with a strong passion for innovation and customer delight.

## Professional Experience

### Senior Consultant (CO09)

Inazuma.co | January 2020 - Present

### Consulting Manager (CO07)

Pinnacle Solutions | June 2018 - December 2019

#### Key Achievements:

- Spearheaded a team of 8 consultants, resulting in 30% increase in client acquisition
- Developed and implemented a bespoke recruitment strategy, yielding 25% reduction in time-to-hire

#### Responsibilities:

- Team management and mentoring
- Client relationship building and account management
- Strategy development and implementation

### Senior Consultant (CO05)

Apex Consulting Group | March 2015 - May 2018

#### Key Achievements:

- Successfully led 5 high-profile projects, resulting in 95% client satisfaction rate
- Collaborated with the sales team to identify new business opportunities, contributing to 20% revenue growth

#### Responsibilities:

- Project management and delivery
- Client engagement and stakeholder management
- Business development support

### Consultant (CO03)

NovaTech Inc. | August 2012 - February 2015

**Key Achievements:**

- Provided expert guidance to clients, resulting in 40% increase in project success rate
- Developed and maintained a knowledge base of industry best practices

**Responsibilities:**

- Client consulting and advisory services
- Research and knowledge management
- Project support and coordination

## Education

**Master of Business Administration (MBA)**

University of Michigan - Ross School of Business

**Relevant Coursework:**

- Strategic Management
- Marketing Management
- Organizational Behavior

## Technical Skills

**Category: Business Operations:**

- Project Management (Agile, Waterfall)
- Process Improvement (Lean, Six Sigma)
- Change Management

**Category: Data Analysis:**

- Data Visualization (Tableau, Power BI)
- Statistical Analysis (R, Python)
- Data Mining (SQL, Excel)

**Category: Software Proficiency:**

- Microsoft Office (Word, Excel, PowerPoint, Outlook)
- Google Suite (Docs, Sheets, Slides, Gmail)
- CRM Software (Salesforce, HubSpot)