

Professional Summary

Results-driven Building & Construction professional with 15+ years of experience in driving business growth, identifying new opportunities, and leading high-performing teams. Proven track record of delivering successful projects and exceeding sales targets.

Professional Experience

Senior Director, Building & Construction (BC09)

Inazuma.co | January 2018 - Present

Director, Construction Operations (BC07)

Kaito Builders Inc. | June 2015 - December 2017

Key Achievements:

- Increased project delivery efficiency by 30% through process optimization
- Successfully managed a team of 20, resulting in a 25% increase in employee satisfaction

Responsibilities:

- Oversaw construction projects from initiation to completion
- Developed and implemented operational strategies to enhance productivity

Senior Project Manager (BC05)

Sakura Construction Co. | March 2012 - May 2015

Key Achievements:

- Consistently delivered projects on time and within budget, earning a 95% client satisfaction rate
- Identified and pursued new business opportunities, resulting in a 15% increase in company revenue

Responsibilities:

- Managed project timelines, budgets, and resource allocation
- Coordinated with clients to ensure project requirements were met

Project Manager (BC03)

Taro Architects | September 2009 - February 2012

Key Achievements:

- Successfully led a team to complete a high-profile project, receiving industry recognition
- Improved project planning processes, reducing delays by 20%

Responsibilities:

- Assisted in project planning, execution, and monitoring
- Collaborated with architects to ensure design integrity

Education

Master of Science in Construction Management

University of Tokyo | 2009

Relevant Coursework:

- Construction Project Management
- Building Information Modeling (BIM)
- Sustainable Construction Practices

Technical Skills

Business Development:

- New Opportunities Identification
- Account Management
- Quote Development

Project Management:

- Project Planning
- Resource Allocation
- Timeline Management

Software Proficiency:

- Microsoft Office Suite
- Autodesk AutoCAD
- Procore Construction Management Software