

## Professional Summary

Results-driven Banking Professional with 12+ years of experience in Commercial Banking, Trade Finance, and Foreign Exchange. Proven track record of driving business growth, improving process efficiency, and leading high-performing teams. Currently, a senior leader at Inazuma.co, leveraging expertise to shape the company's banking strategy.

## Professional Experience

### Head of Commercial Banking (BA12)

Inazuma.co | January 2020 - Present

### Senior Manager, Trade Finance (BA9)

Nexus Bank | June 2018 - December 2019

#### **Key Achievements:**

- Increased trade finance revenue by 25% through targeted marketing and relationship building.
- Improved processing time by 30% by streamlining operations and implementing new software.

#### **Responsibilities:**

- Managed a team of trade finance specialists.
- Developed and maintained key client relationships.

### Assistant Manager, Commercial Banking (BA6)

Pinnacle Financial Services | March 2015 - May 2018

#### **Key Achievements:**

- Grew commercial banking portfolio by 40% through aggressive business development.
- Enhanced customer satisfaction ratings by 20% through personalized service.

#### **Responsibilities:**

- Assisted in managing a team of commercial banking officers.
- Conducted financial analysis for potential clients.

### Banking Officer (BA3)

Apex Bank | August 2012 - February 2015

#### **Key Achievements:**

- Consistently met or exceeded sales targets for banking products.
- Received the 'Rising Star' award for outstanding performance.

**Responsibilities:**

- Provided customer service for retail and commercial clients.
- Processed banking transactions and maintained records.

## Education

**Master of Business Administration (MBA)**

Harvard University | 2012

**Relevant Coursework:**

- Financial Management
- International Finance
- Banking and Financial Institutions

## Technical Skills

**Banking and Finance:**

- Trade Finance
- Commercial Banking
- Core Banking

**Currency and Exchange:**

- Foreign Exchange

**Software and Tools:**

- Banking Software (e.g., Finacle, Flexcube)
- Microsoft Office Suite