

Professional Summary

Results-driven banking professional with extensive experience in driving business growth, leading cross-functional teams, and fostering strategic partnerships. Proven track record of success in navigating complex financial landscapes and implementing innovative solutions.

Professional Experience

Executive Vice President, Banking Operations

Inazuma.co | January 2020 - Present

Senior Vice President, Retail Banking

Nova Bank | June 2015 - December 2019

Key Achievements:

- Increased retail banking revenue by 25% through targeted marketing campaigns and product launches.
- Improved customer satisfaction ratings by 30% via process enhancements and staff training initiatives.

Responsibilities:

- Led a team of banking managers across multiple branches.
- Developed and implemented retail banking strategies.

Vice President, Commercial Lending

Pinnacle Financial Services | March 2010 - May 2015

Key Achievements:

- Grew commercial lending portfolio by 40% through strategic client relationships and deal structuring.
- Enhanced risk management practices, reducing loan defaults by 20%.

Responsibilities:

- Managed a team of commercial lending officers.
- Analyzed and approved large-scale commercial loans.

Assistant Vice President, Credit Risk Management

First Horizon Bank | August 2005 - February 2010

Key Achievements:

- Developed and implemented a credit risk assessment framework, improving portfolio quality by 15%.
- Collaborated with the audit team to ensure regulatory compliance.

Responsibilities:

- Conducted credit analyses for medium to large-sized loans.
- Provided risk management guidance to lending teams.

Education

Master of Business Administration (MBA)

Harvard Business School | 2005

Relevant Coursework:

- Financial Management
- Investments
- Corporate Finance

Technical Skills

Banking:

- Retail Banking Operations
- Commercial Lending
- Credit Risk Management
- Financial Analysis
- Strategic Planning

Software:

- Microsoft Office Suite
- Financial Software (e.g., Finacle, Temenos)
- Data Analytics Tools (e.g., Tableau, Power BI)

Soft Skills:

- Leadership
- Team Management
- Communication
- Problem-Solving
- Time Management