

Professional Summary

Results-driven Design Lead with 12+ years of experience in driving innovative design solutions, leading cross-functional teams, and fostering business growth through strategic new business development. Proven track record of successfully managing large-scale projects from conception to delivery, leveraging expertise in AutoCAD and project management to ensure timely and within-budget outcomes.

Professional Experience

Senior Design Director (DE12)

Inazuma.co | January 2020 - Present

Design Manager (DE9)

NovaTech Inc. | June 2015 - December 2019

Key Achievements:

- Increased design team's productivity by 30% through process optimization and training.
- Successfully led the design of a flagship project, resulting in a 25% increase in client engagement.

Responsibilities:

- Managed a team of designers on multiple projects.
- Coordinated with cross-functional teams for project delivery.

Senior Designer (DE6)

Eclipse Designs | March 2012 - May 2015

Key Achievements:

- Developed and implemented a new design workflow, reducing project timelines by 20%.
- Received the 'Designer of the Year' award for outstanding contributions.

Responsibilities:

- Designed and delivered projects for various clients.
- Mentored junior designers.

Junior Designer (DE3)

Spark Creative Agency | January 2010 - February 2012

Key Achievements:

- Consistently met project deadlines, contributing to a 95% client satisfaction rate.
- Assisted in the development of a successful pitch, leading to a major client acquisition.

Responsibilities:

- Assisted in design projects under senior designer supervision.
- Participated in brainstorming sessions for new project ideas.

Education

Bachelor of Fine Arts in Graphic Design
University of California, Los Angeles (UCLA)

Technical Skills

Design Tools:

- AutoCAD
- Adobe Creative Suite (Photoshop, Illustrator, InDesign, etc.)

Project Management:

- Agile Methodologies
- Scrum Master Certification
- Microsoft Project

Business Development:

- Market Analysis
- Client Relationship Management
- New Business Pitching