

## Professional Summary

Results-driven Building & Construction Executive with 15+ years of experience in delivering turn-key projects, managing operations, and driving business growth. Proven track record of successfully negotiating contracts, leading cross-functional teams, and ensuring seamless project execution. Skilled in construction management, project planning, and design-build methodologies, with a strong focus on customer satisfaction and process improvement.

## Professional Experience

### Executive Director, Building & Construction Services

Inazuma.co | January 2018 - Present

### Senior Project Manager

Pinnacle Builders Inc. | June 2015 - December 2017

#### Key Achievements:

- Successfully managed a portfolio of 10+ projects, totaling \$50M in revenue, with a 95% client satisfaction rate.
- Implemented a new project management framework, resulting in a 25% reduction in project timelines.

#### Responsibilities:

- Led cross-functional project teams, ensuring seamless execution and delivery.
- Coordinated with clients to understand project requirements and preferences.

### Project Manager

Structura Engineering | March 2012 - May 2015

#### Key Achievements:

- Delivered a high-profile project 3 months ahead of schedule, earning a 20% bonus for the team.
- Developed and maintained strong relationships with key clients, resulting in a 50% increase in repeat business.

#### Responsibilities:

- Managed project budgets, ensuring adherence to allocated resources and timelines.
- Collaborated with the design team to ensure buildability and feasibility of project designs.

### Site Supervisor

Construction Masters | August 2008 - February 2012

**Key Achievements:**

- Consistently met or exceeded site safety targets, with a 0% incident rate over 2 years.
- Improved site efficiency by 15% through process improvements and team training.

**Responsibilities:**

- Supervised site personnel, ensuring compliance with safety protocols and project schedules.
- Coordinated with subcontractors to ensure timely delivery of materials and services.

## Education

**Bachelor of Science in Construction Management**

University of Michigan | May 2008

## Technical Skills

**Construction & Project Management:**

- Construction
- Construction Management
- Project Management
- Project Planning
- Design-Build

**Business & Operations:**

- Operations Management
- Budgets
- Budgeting
- Business Development
- New Business Development

**Client & Contract Management:**

- Contract Negotiation
- Contract Management
- Sales Management
- Account Management
- Customer Service

**Design & Engineering:**

- 3D rendering

- Building Design
- Foundation Design
- Steel Structures
- Reinforced Concrete

**Specialized Skills:**

- Hazmat Operations
- Sanitary Sewer
- Storm Damage
- Underground Storage Tanks
- Septic Systems
- Steel Buildings