

Professional Summary

Results-driven, Licensed Financial Services Professional with 15+ years of experience in the banking industry, delivering exceptional service to clients and driving team success through strategic leadership and expertise in banking, financial services, and credit management.

Professional Experience

Senior Vice President, Financial Services

Inazuma.co | January 2018 - Present

Vice President, Credit Risk Management

Nova Bank | June 2015 - December 2017

Key Achievements:

- Developed and implemented a credit risk assessment framework, resulting in a 20% decrease in non-performing loans.
- Collaborated with cross-functional teams to launch a new credit product, achieving a 30% increase in sales within the first quarter.

Responsibilities:

- Managed a team of credit analysts, providing guidance on risk assessment and mitigation strategies.
- Conducted regular portfolio reviews to identify areas of risk and opportunity.

Senior Financial Services Representative

Pinnacle Financial Services | March 2012 - May 2015

Key Achievements:

- Consistently exceeded sales targets, earning recognition as a top performer in the region.
- Developed and maintained strong relationships with key clients, resulting in a 50% increase in referrals.

Responsibilities:

- Provided financial planning and advisory services to individual and corporate clients.
- Collaborated with internal stakeholders to resolve client complaints and concerns.

Financial Services Representative

Apex Bank | August 2008 - February 2012

Key Achievements:

- Successfully completed a comprehensive training program, earning a license in financial services.
- Built a strong client base, achieving a 25% increase in sales within the first year.

Responsibilities:

- Assisted clients with banking transactions and account management.
- Participated in community outreach initiatives to promote financial literacy.

Education

Bachelor of Science in Finance

University of Michigan | May 2008

Technical Skills

Banking:

- Retail Banking
- Commercial Banking
- Investment Banking

Financial Services:

- Financial Planning
- Wealth Management
- Risk Management

Credit:

- Credit Risk Assessment
- Credit Product Development
- Credit Portfolio Management