

## Professional Summary

Results-driven automobile industry professional with 12+ years of experience in strategic liaisoning, business development, and supply chain management. Proven track record of driving growth, improving efficiency, and fostering strong relationships with key stakeholders. Currently leading as an AU09 at Inazuma.co, overseeing seamless supply operations to TATA MOTORS and other industries.

## Professional Experience

### Senior Liaisoning & Supply Chain Manager (AU09)

Inazuma.co | January 2020 - Present

### Supply Chain Manager (AU07)

AutoForge Inc. | June 2018 - December 2019

#### **Key Achievements:**

- Improved supply chain efficiency by 25% through process optimization.
- Developed and maintained relationships with 5 new key suppliers.

#### **Responsibilities:**

- Managed the supply chain for automotive forgings.
- Coordinated with production teams to ensure timely delivery.

### Vendor Development Manager (AU05)

TATA Motors - Vendor Management | March 2015 - May 2018

#### **Key Achievements:**

- Successfully onboarded 10 new vendors, increasing supply diversity by 30%.
- Reduced vendor lead times by an average of 15% through strategic negotiations.

#### **Responsibilities:**

- Identified, evaluated, and developed new vendors for TATA Motors.
- Conducted regular vendor performance reviews.

### Operations Coordinator (AU03)

Forge Ahead Ltd. | August 2012 - February 2015

#### **Key Achievements:**

- Assisted in implementing a new inventory management system, reducing stock discrepancies by 90%.
- Coordinated with the logistics team to achieve a 20% reduction in shipping costs.

**Responsibilities:**

- Supported daily operations, including inventory management and logistics coordination.
- Assisted in preparing operational reports for management.

## Education

**Bachelor of Engineering in Mechanical Engineering**  
Indian Institute of Technology (IIT), Delhi | June 2012

## Technical Skills

**Business & Strategy:**

- Business Strategy
- Supply Chain Management
- Vendor Management

**Microsoft Office Suite:**

- Microsoft Excel
- Microsoft Word
- Microsoft PowerPoint

**Operational Tools:**

- Inventory Management Systems
- Logistics Coordination Software