

## Professional Summary

Transformational Executive with 15+ years of experience in driving strategic growth through Mergers & Acquisitions, Corporate Governance, and Strategic Planning. Proven track record of leading cross-functional teams to achieve exceptional results in high-pressure environments. Seeking to leverage expertise as a board member and executive to propel organizations towards unprecedented success.

## Professional Experience

### Executive Vice President, Mergers & Acquisitions

Inazuma.co | January 2020 - Present

### Senior Director, Corporate Strategy

NovaTech Inc. | June 2015 - December 2019

#### **Key Achievements:**

- Spearheaded a team that successfully integrated 5 acquisitions, resulting in a 30% increase in revenue.
- Developed and implemented a 3-year strategic plan, leading to a 25% growth in market share.

#### **Responsibilities:**

- Led cross-functional teams in strategic planning and execution.
- Provided governance oversight as a board member for subsidiary companies.

### Director, M&A; Advisory

Pinnacle Consulting | March 2010 - May 2015

#### **Key Achievements:**

- Advised on over \$1 billion in M&A; transactions, with a 95% success rate.
- Built and managed a team of analysts, resulting in a 50% increase in departmental revenue.

#### **Responsibilities:**

- Conducted due diligence and valuation analyses for potential acquisitions.
- Developed and presented client pitches and deal proposals.

### Investment Analyst

Greenfield Ventures | January 2008 - February 2010

**Key Achievements:**

- Identified and analyzed investment opportunities, contributing to a 20% portfolio growth.
- Assisted in the structuring of a \$500 million fund, focusing on emerging markets.

**Responsibilities:**

- Conducted market research and competitor analysis.
- Supported the development of investment memoranda and pitch materials.

## Education

**Master of Business Administration (MBA)**

Harvard Business School

**Relevant Coursework:**

- Corporate Finance
- Strategic Management
- Mergers & Acquisitions

## Technical Skills

**Business Strategy:**

- Strategic Planning
- Market Analysis
- Competitive Intelligence

**Mergers & Acquisitions:**

- Due Diligence
- Valuation Analysis
- Integration Planning

**Governance & Leadership:**

- Corporate Governance
- Board Management
- Team Leadership

**Software Proficiency:**

- Microsoft Office Suite
- Google Workspace
- Financial Modeling Tools (e.g., Excel, Bloomberg)

