



INVESTMENT ASSIGNMENT SUBMISSION

Name: PRIYANKA ASTHANA





Business Objective

Spark Funds wants to make investments in a few companies.

The objective is to identify the best sectors, countries, and a suitable investment type for making investments. The overall strategy is to invest where others are investing, implying that the 'best' sectors and countries are the ones 'where most investors are investing'.

Spark Funds has two minor constraints for investments:

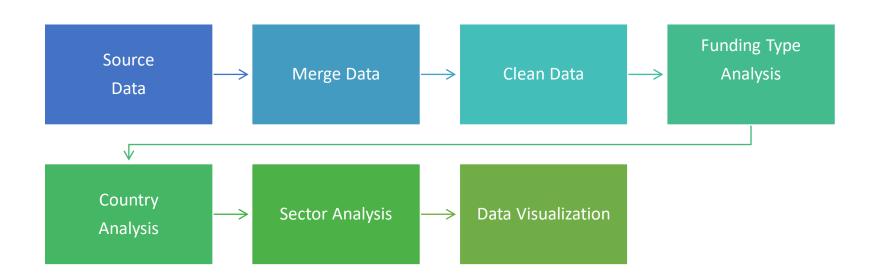
- It wants to invest between 5 to 15 million USD per round of investment
- It wants to invest only in **English-speaking countries** because of the ease of communication with the companies it would invest in





Goals of data analysis

Business goal is to facilitate decision making for SparkFunds CEO by presenting investment and funding type analysis in different countries. We will also analyse which are the sectors in which top 3 English speaking countries are investing. To achieve this, we will follow a methodology as described below.







Investment type analysis

Objective: Calculate the most representative value of the investment amount for each of the four funding types (venture, angel, seed, and private equity)

Constraint: Spark Funds wants to invest between 5 to 15 million USD per investment round

Based on calculations, venture type investment is most suitable for Spark Funds

| Funding Type | Amount (million USD) |
|----------------|----------------------|
| angel | 1.05 |
| Private_equity | 74.85 |
| seed | 0.72 |
| venture | 12.10 |





Country analysis

Spark Funds wants to see the top nine countries which have received the highest total funding for recommended venture type funding. Spark fund wants to invest in English speaking countries.

| Country Code | Amount Raised (USD) |
|--------------|---------------------|
| USA | 207345.60392 |
| GBR | 18420.980421 |
| CAN | 9078.46071 |
| CHN | 8189.876491 |
| IND | 8079.91516 |
| DEU | 5732.918266 |
| FRA | 5144.622483 |
| ISR | 3996.600576 |
| ESP | 3333.066278 |

| Top 3 English Speaking Country |
|--------------------------------|
| USA |
| GBR |
| INDIA |



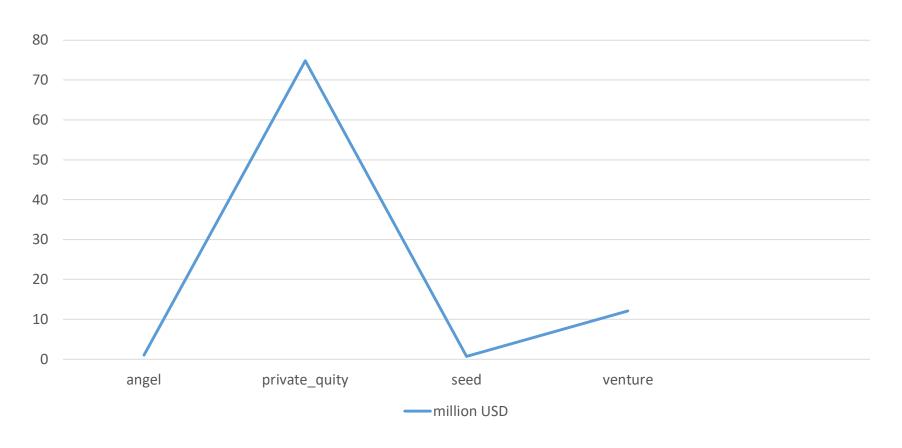
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|---------|--|-----------------------|-------------|----|
| Country | Main Sector | Total Amount Invested | Total Count | IU |
| USA | Social, Finance, Analytics, Advertising | 10379.75603 | 1179 | |
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| USA | Manufacturing | 3376.159534 | 379 | |
| USA | Social, Finance, Analytics, Advertising | 10379.75603 | 1179 | |
| USA | Others | 11441.14883 | 1293 | |
| IND | Entertainment | 237.304824 | 26 | |
| IND | Entertainment | 237.304824 | . 26 | |
| IND | Others | 589.442653 | 65 | |
| IND | Cleantech / Semiconductors | 89.855661 | 11 | |
| IND | Others | 589.442653 | 65 | |
| GBR | Social, Finance, Analytics, Advertising | 986.919413 | 115 | |
| GBR | News, Search and Messaging | 719.293021 | 81 | |
| GBR | Cleantech / Semiconductors | 567.986522 | . 60 | |
| GBR | Manufacturing | 312.945583 | 33 | |
| GBR | Social, Finance, Analytics, Advertising | 986.919413 | 115 | |





Potential Investment Opportunity

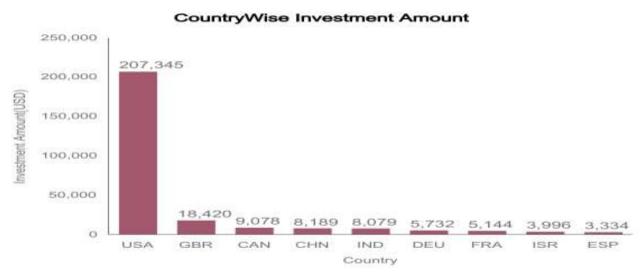
Plot showing investment for each funding type – Venture FT is in range of 5 to 15 million USD







Top 9 countries with total amount of investments for funding type venture

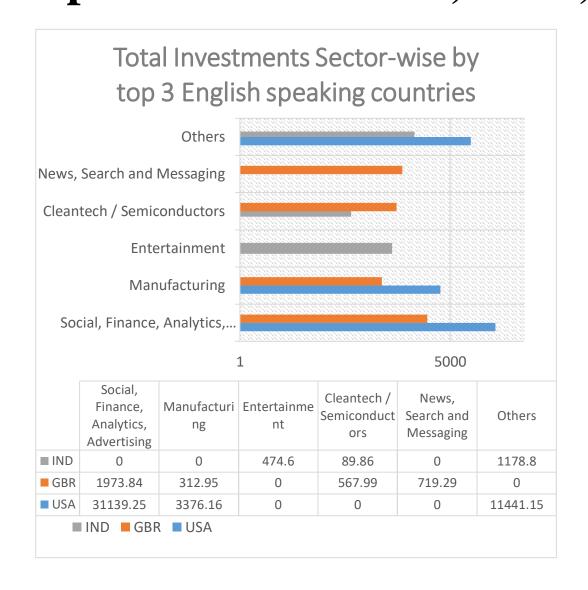


Spark Funds wants to invest in top 3 English speaking countries. So USA, GBR, India are countries to invest. Let us analyze sectors in these countries to invest

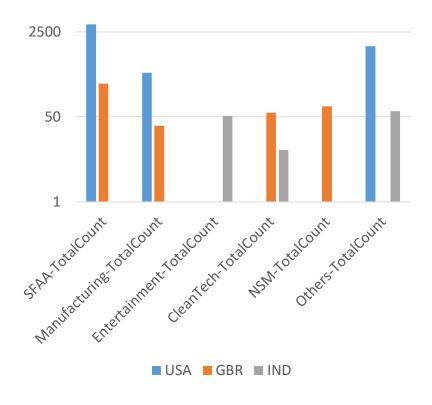


Top 3 Sectors in USA, GBR, India





Total Investment count by top3 English speaking countries







Conclusions

As per data analysis, Spark Fund is recommended to invest in venture funding type as it meets the financial constraints. Spark Fund should invest in USA, Great Britain (GBR) and India in their top 3 sectors respectively

| USA | Social, Finance, Analytics, Advertising, Manufacturing, Others |
|---------------|---|
| Great Britain | Social, Finance, Analytics, Advertising, Manufacturing, CleanTech |
| India | Entertainment, Others, CleanTech |