# Week 3: Solution Design & Prototyping

#### From Problem to Solution

Welcome to Week 3! Now that you've validated a significant market problem, it's time for the exciting part: designing innovative solutions that customers will love.

### The Art and Science of Solution Design

Great solutions aren't just functional - they're elegant, intuitive, and delightful to use. This week combines creative thinking with systematic design methodologies to create solutions that truly resonate with customers.

#### What You'll Create This Week

- Multiple solution concepts using proven ideation techniques
- · User experience maps that guide solution design
- Rapid prototypes to test core assumptions
- · Feature prioritization frameworks to focus on what matters most
- Validation plans to test your solution concepts

### **Ideation and Creative Thinking**

We'll explore powerful ideation techniques including design thinking, brainstorming variations, and constraint-based creativity. You'll learn to generate numerous solution concepts before converging on the most promising approaches.

# **User-Centered Design Principles**

Your solution must solve the problem from the user's perspective, not yours. We'll teach you user experience design fundamentals, customer journey mapping, and usability principles that ensure your solution truly serves your customers.

# **Rapid Prototyping Mastery**

Learn to build prototypes quickly and cost-effectively using both digital and physical methods. From paper sketches to digital mockups to functional prototypes, you'll master the art of testing ideas before building them fully.

### **AI-Powered Design Tools**

This week introduces cutting-edge AI tools that accelerate solution design. You'll learn to use Figma AI for rapid prototyping, ChatGPT for feature ideation, and other AI tools that modern entrepreneurs leverage for competitive advantage.

### **Feature Prioritization**

Not all features are created equal. We'll teach you frameworks like MoSCoW prioritization and the Kano model to identify which features are essential for your minimum viable product and which can wait for later versions.

#### **Solution Validation**

Before building anything substantial, you need to validate that your solution concept resonates with customers. Learn techniques for testing solution concepts, gathering feedback, and iterating based on user input.

### **Real-World Case Studies**

Examine how companies like Instagram simplified photo sharing, how Tesla reimagined electric vehicles, and how Spotify revolutionized music consumption. These cases show solution design principles in action.

#### Week 3 Deliverable

You'll create a comprehensive solution design package including validated solution concepts, user experience maps, functional prototypes, and a clear development roadmap.

## **Innovation Through Iteration**

Remember, your first solution concept is rarely your best. This week teaches you to iterate rapidly, fail fast, and continuously improve your solution based on real user feedback.