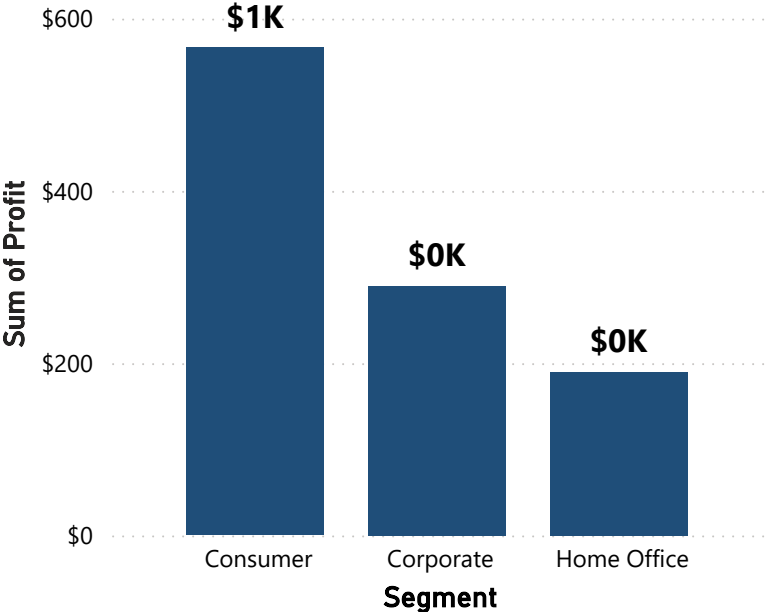


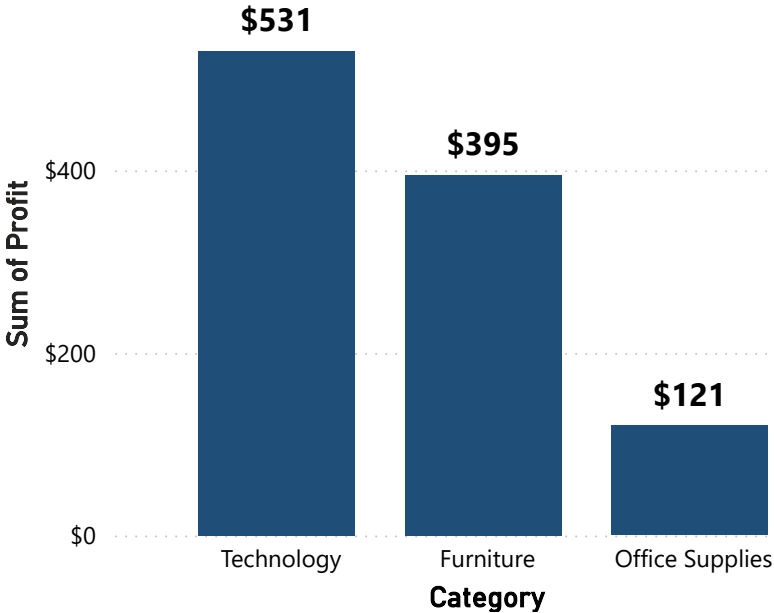
Consumer Profit Strategy Dashboard

Sum of Profit by Segment



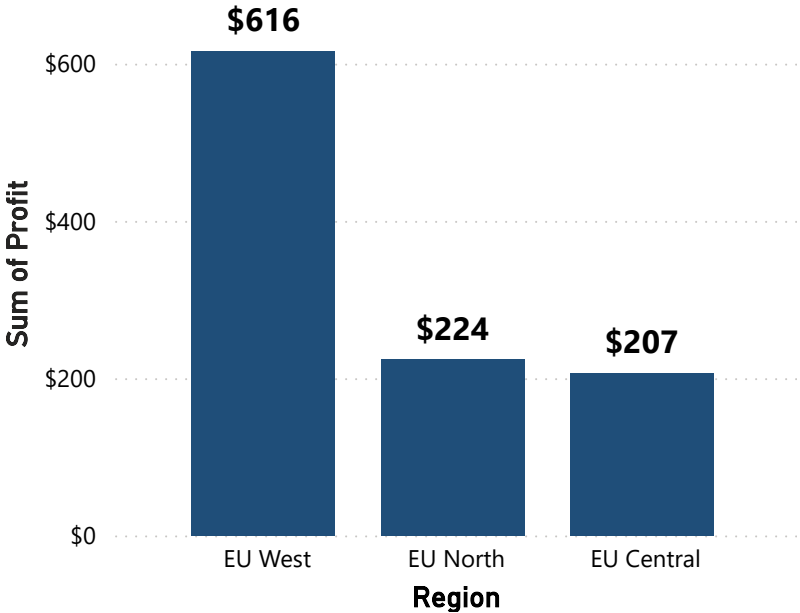
Consumer segment delivers the highest total profit and should be the primary target for revenue growth initiatives.

Sum of Profit by Category



Furniture drives the strongest profitability within the Consumer segment, and should be prioritized in pricing, promotion, and inventory decisions.

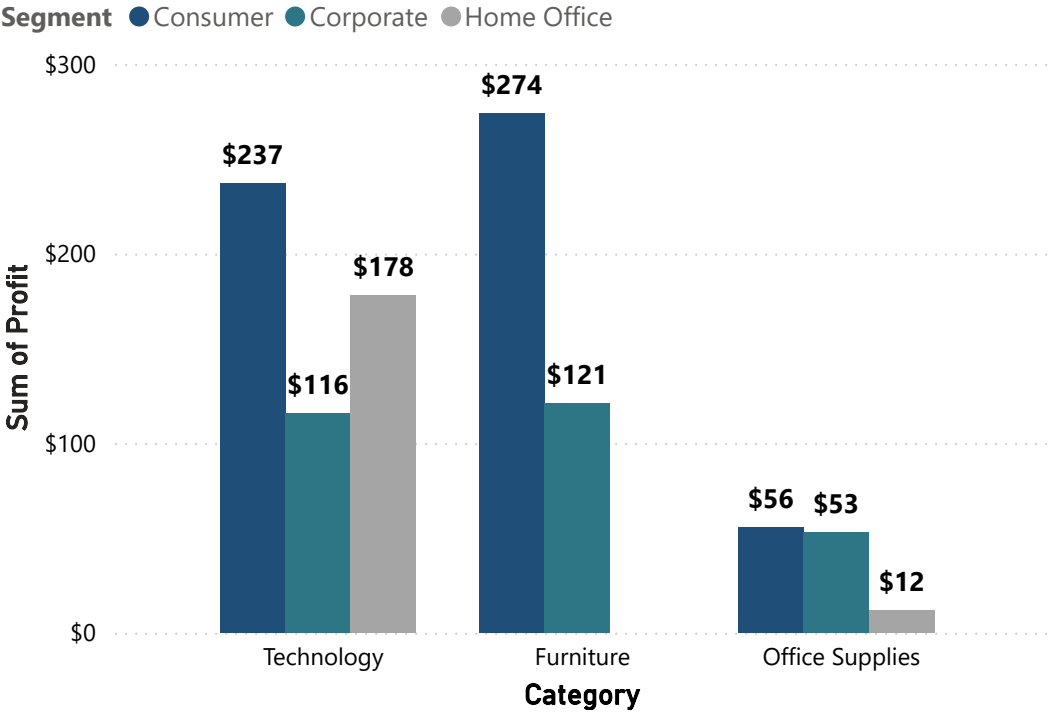
Sum of Profit by Region



EU West generates the highest Consumer profit, indicating a strong opportunity for focused regional sales efforts.

Segment × Category Profit Analysis

Profit by Segment and Category



Insights

- Consumer Technology drives the strongest profitability and should be prioritized
- Corporate Technology shows good margin but low volume → growth potential
- Home Office performance is weak across categories → pricing and product improvements needed

\$52.3

Avg Profit Per Order

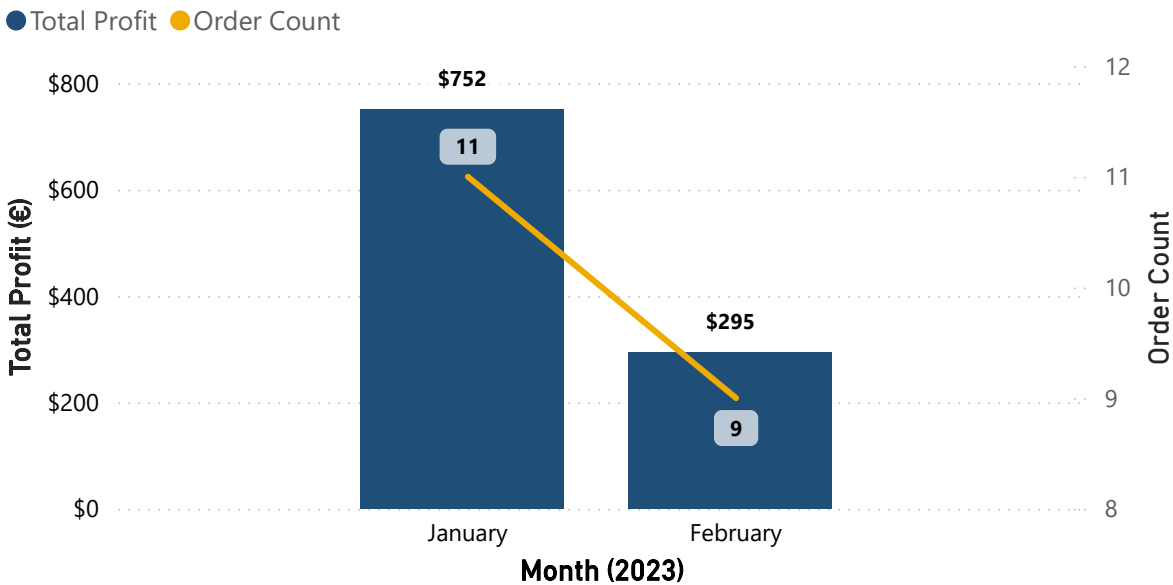
Profit & Margin by Segment and Category

Category Segment	Furniture		Office Supplies		Technology		Avg Profit Per Order	Avg Profit Per Order
	Avg Profit Per Order	Sum of Profit	Avg Profit Per Order	Sum of Profit	Avg Profit Per Order	Sum of Profit		
Consumer	\$68.5	\$274	\$18.5	\$56	\$118.5	\$237	\$62.9	\$567
Corporate	\$60.5	\$121	\$26.5	\$53	\$38.7	\$116	\$41.4	\$290
Home Office			\$12.0	\$12	\$59.3	\$178	\$47.5	\$190
Total	\$65.8	\$395	\$20.1	\$121	\$66.4	\$531	\$52.3	\$1,047

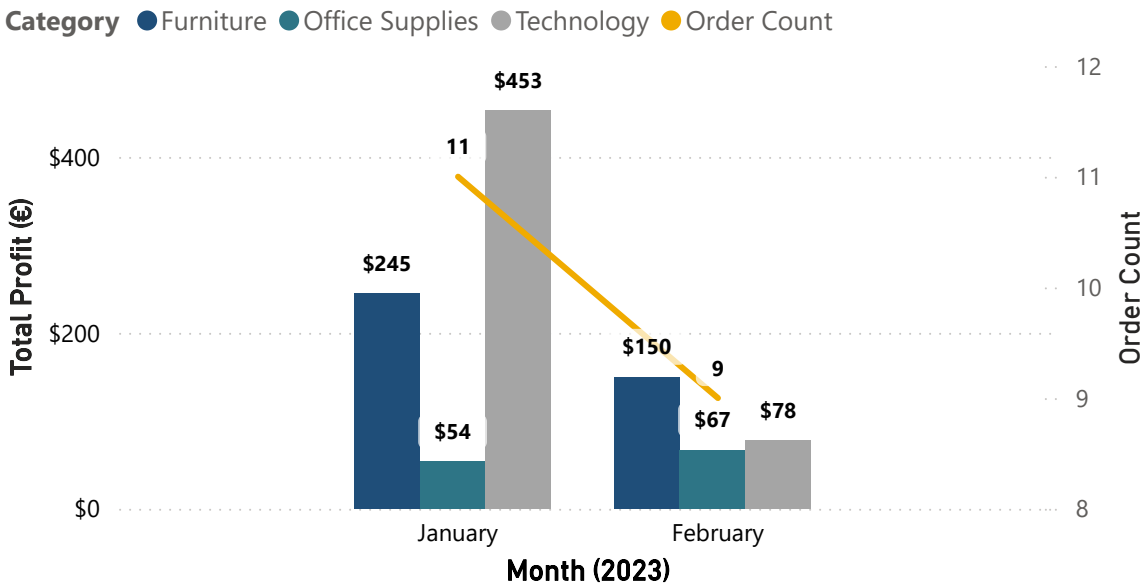
Monthly Performance Analysis

\$1,047	20	\$52.3
Total Profit	Total Orders	Avg Profit Per Order

Monthly Profit and Order Trends



Category-Level Monthly Performance



Insight — Regional Performance Strategy

January profit strength was driven by high Technology demand, especially from Consumer and Home Office segments. February saw a major drop in Technology profit due to lower Consumer engagement, while Corporate remained stable but small. Recommendation: Focus on targeted Technology promotion for Consumer + Home Office in February and beyond to recover profitability while maintaining Corporate engagement efficiently.