



INDIVIDUAL ASSIGNMENT (15%) ENTREPRENEUR CASE STUDY ANALYSIS

Briefing Week 5, Due Week 8

Entrepreneurship is a type of business where an individual captures a market problem or an opportunity and offer a solution to the problem by producing a specific product or service. In today's business, it can also be an innovative idea, a service that can bring ease in consumers' buying journey, bring a social change, or anything. The objective of an entrepreneurship firm is to make profits.

In this individual assignment, choose one **entrepreneur of your choice (local or global)** and prepare a report based on the following requirements:

a. Background

- Trace the origins of the chosen entrepreneur from various sources (i.e., movie, documentary, financial magazines, book, etc.)
- Set the scene: background information and important relevant facts about the entrepreneur's enterprise
- Demonstrate that you have well-researched the entrepreneur in this case study.

b. Explore

- The background of the entrepreneur,
- The source of idea for the existence of the enterprise,
- The nature of the opportunity/opportunities that the enterprise exploited,
- The key resources the entrepreneur used to start and then grow the business,
- The challenges faced along the way.
- c. Evaluate the business strategy approach undertaken by the entrepreneur
 - Discuss what is working and what is not working.
 - State why these strategies of the entrepreneur are or are not working well.
- d. Reflection: What do you learn from the entrepreneur in entrepreneurship or in personal life?

Task 1 (10%): Report

Task 2 (5%) : Short video recording presentation

INDIVIDUAL ASSIGNMENT'S ASSESSMENT RUBRIC

Criteria	Poor 0-3	Accomplished 4-7	Exemplary 8-10
TASK 1 (10%)			
(10,70)	Poor introduction of	Averagely introduce the	Thoroughly introduce the
Task 1a	entrepreneur and	entrepreneur and enterprise.	entrepreneur and enterprise.
Weight:	enterprise.		
10%	.	Moderately describe the	Very good description and
T 1 41	Poorly describe the	background of the	analysis of the entrepreneur
Task 1b	background of the	entrepreneur, source of idea	background, source of idea
Weight: 50%	entrepreneur, source of idea and nature of the	and nature of the opportunity	and nature of the opportunity
50%	opportunity of the	of the enterprise, <i>key</i> resources the entrepreneur	of the enterprise, <i>key</i> resources the entrepreneur
	enterprise, key resources	used to start and grow the	used to start and grow the
	the entrepreneur used to	business and <i>challenges</i>	business and challenges
	start and grow the business	faced by the entrepreneur.	faced by the entrepreneur.
	and <i>challenges</i> faced by the	ladea by the entrepreneur.	laced by the entropreneur.
	entrepreneur.	Average evaluation of the	Critical and thorough
		business strategy undertaken	evaluation of the business
	Poor evaluation of the	by the entrepreneur.	strategy undertaken by the
Task 1c	business strategy		entrepreneur.
Weight: 30%	undertaken by the		
	entrepreneur.	Able to moderately identify	Very good written self and
		and express self and	entrepreneurial reflection.
	Not able to identify and	entrepreneurial reflection.	
Task 1d	express self and	chi epienediai renedion.	
Weight: 10%	entrepreneurial reflection.		
10%			
TASK 2	Poorly prepared video	Averagely prepared video	Creative and informative
(5%)	presentation.	presentation	video presentation.