

Lending Club Case Study-EDA

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Introduction

- ☐ Solving this case study will give you an idea about how real business problems are solved using EDA.
- ☐ In this case study, apart from applying the techniques you have learnt in EDA, you will also develop a basic understanding of risk analytics in banking and financial services and understand how data is used to minimise the risk of losing money while lending to customers.

Problem Statement

- ☐ This firm facilitates personal loans, corporate loans, and finance for medical operations. It is the largest online lending marketplace.
- ☐ Through a quick internet interface, borrowers can readily get loans with cheaper interest rates. Like most other lenders, the biggest cause of loss is giving loans to "risky" borrowers (called credit loss).
- ☐ When a borrower defaults on a loan or flees with the money owed, the lender suffers a credit loss.
- ☐ In other words, defaulting borrowers result in the biggest loss for lenders. The "defaulters" in this instance are the consumers who have been marked as "charged-off."

Target

- ❑ By identifying the contributing variables to loan default, EDA approaches can help reduce credit losses.

End Goal

- ❑ Reduce the risk of losing money while lending to customers by using data.

Steps-EDA of Lending Club Case Study

- 1.Data Understanding
- 2.Data Cleaning
- 3.Data Analysis and Data Visualization
- 4.Conclusion and Recommendations

1.Data Understanding

It can be done by below mentioned steps

- ☐ Import Needed Libraries for EDA.
- ☐ Import warnings for ignore warnings in notebook
- ☐ Import Data Dictionary and Read it.
- ☐ Import Load Dataframe and Read First 10 Entries.
- ☐ Check Shape and Information about Loan Dataframe
- ☐ Check Id have unique Values
- ☐ Check Data Types of all Fields in Loan Dataframe
- ☐ Describe Dataframe with Numeric Fields.

2.Data Cleaning

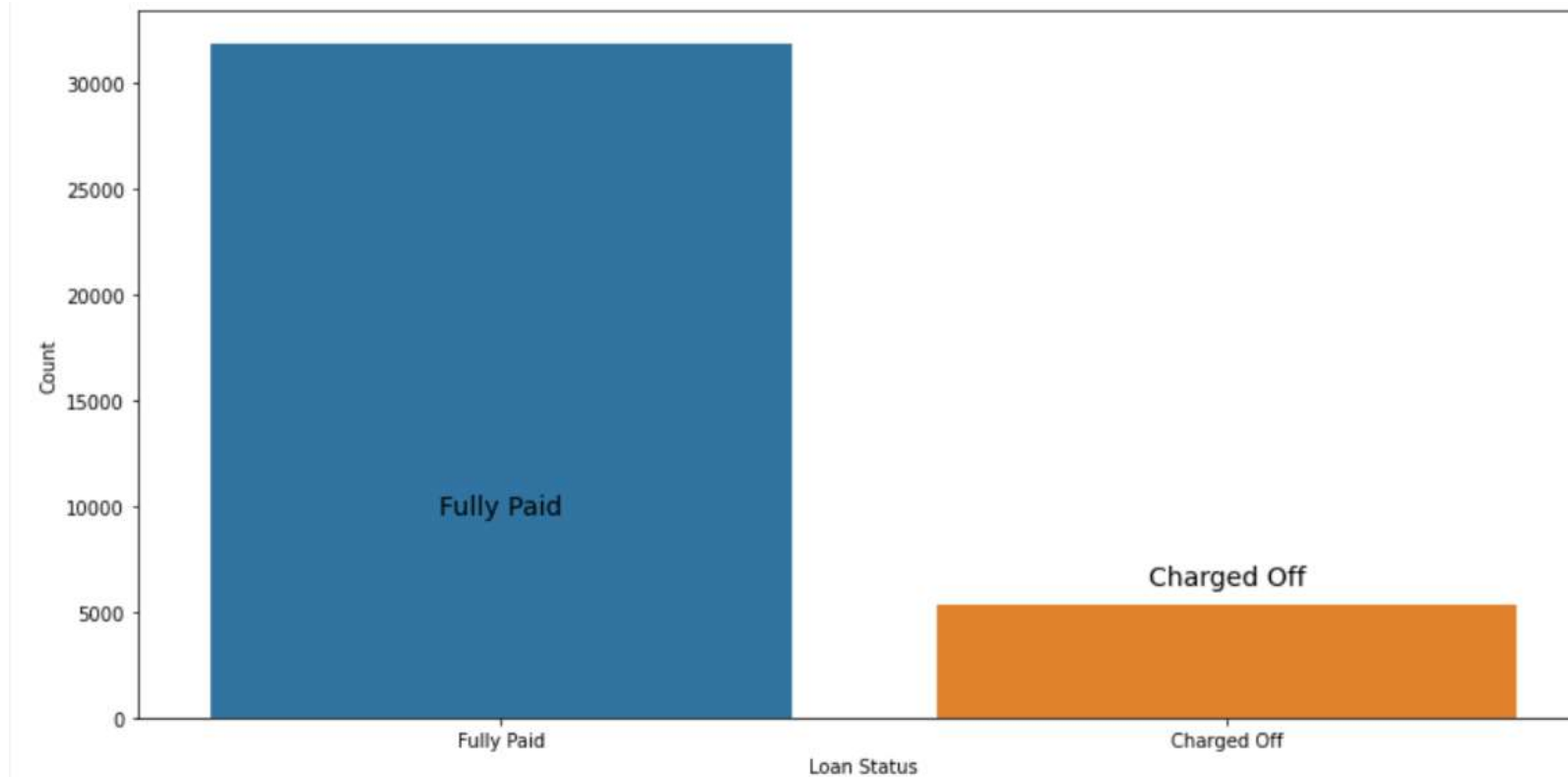
It Can be done by below mentioned points

- ☐ Fix row and columns with Null Values
- ☐ Remove Columns which is not in EDA.
- ☐ Correct Datatypes in Dataframe
- ☐ Derive new Columns(month and year)
- ☐ Remove Columns with Current Loan Status
- ☐ Removing Outliers from Annual Income Field

3a) Univariate Data Analysis

Field: Loan Status

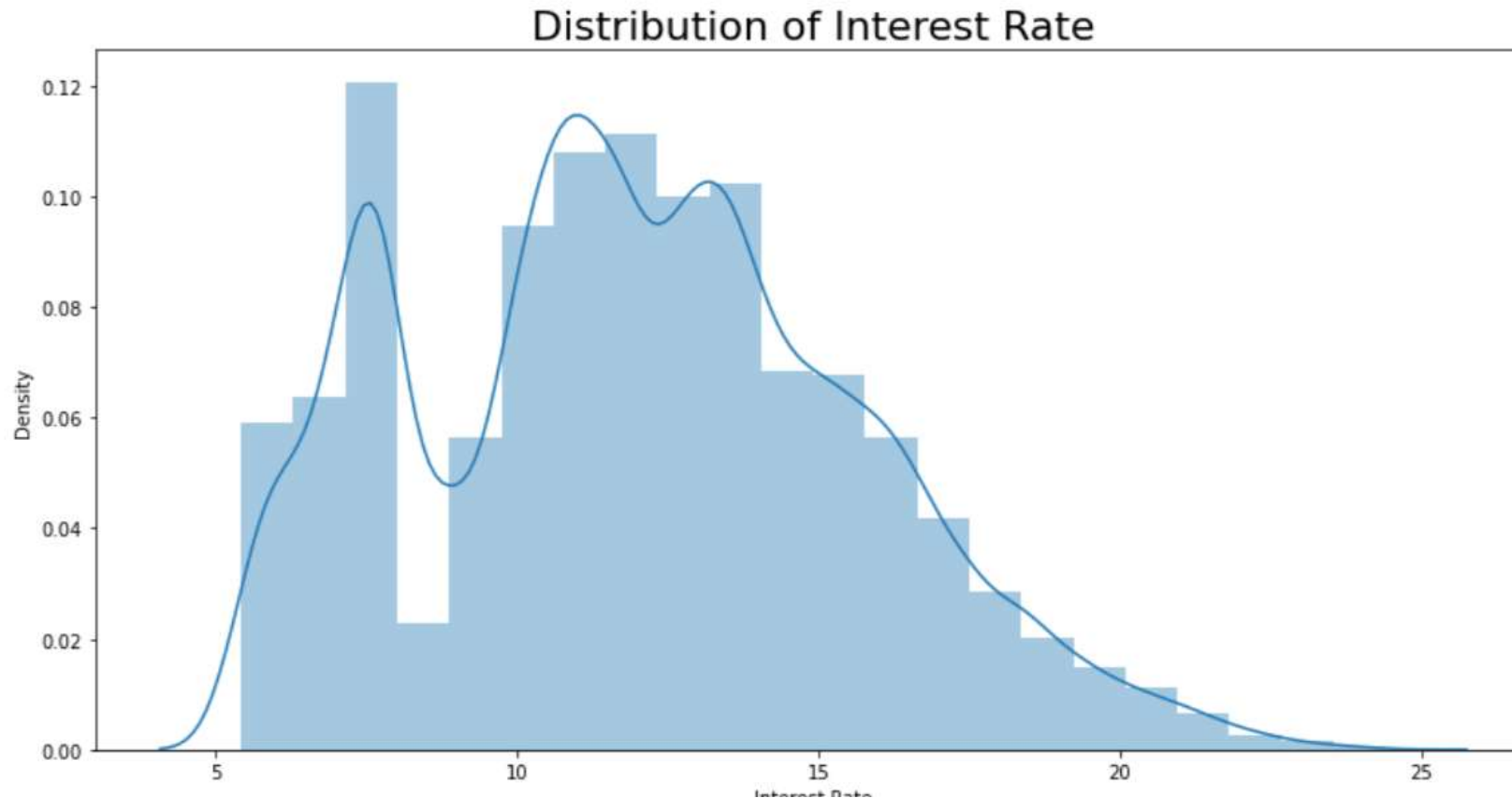
Conclusion: Fewer loans have defaulted than have been fully paid.



3a) Univariate Data Analysis

Field: Interest Rate

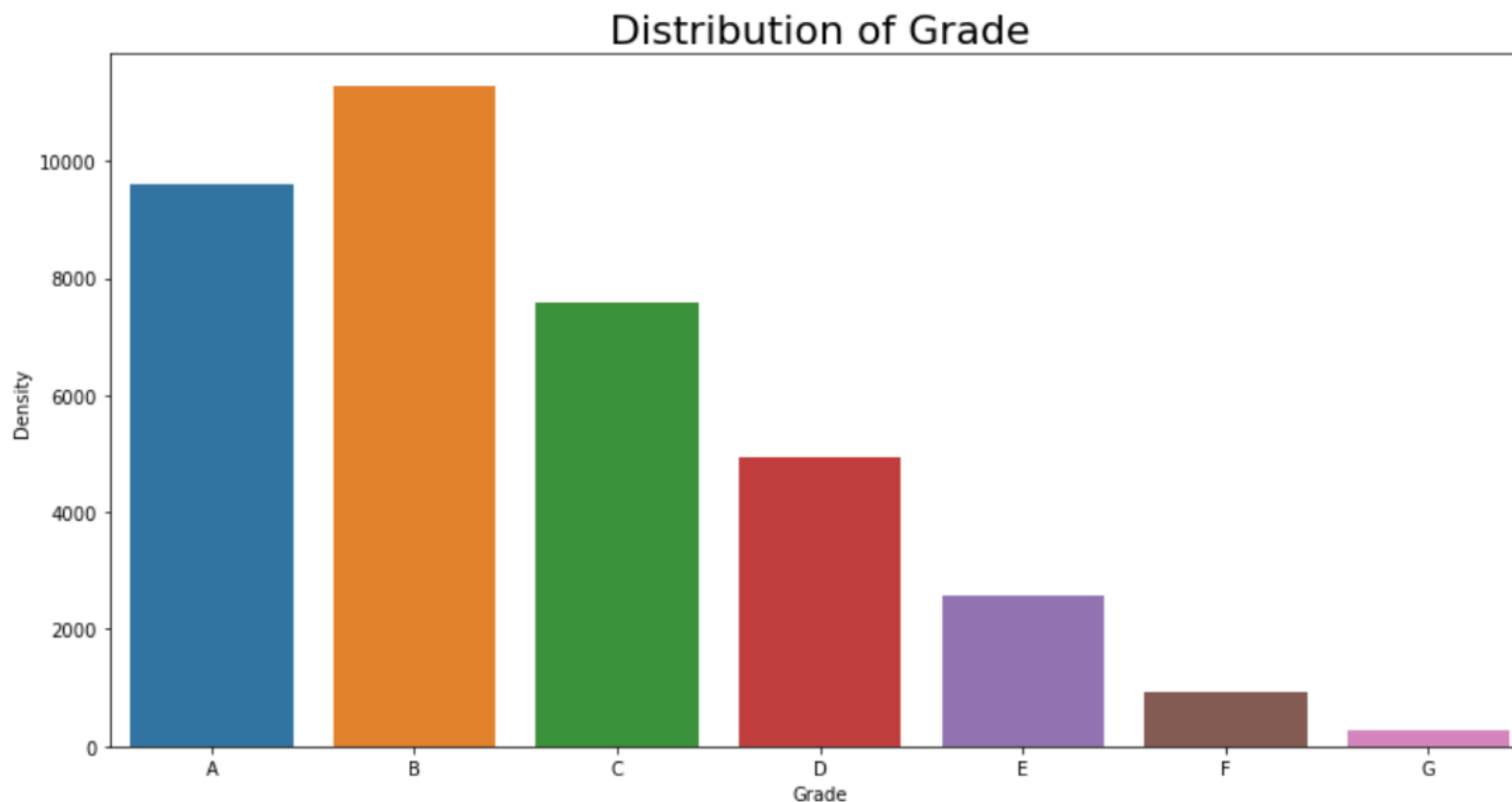
Conclusion: The interest rate is lower around 10 and more congested between 5 and 10 and 10-15.



3a) Univariate Data Analysis

Field: Grade

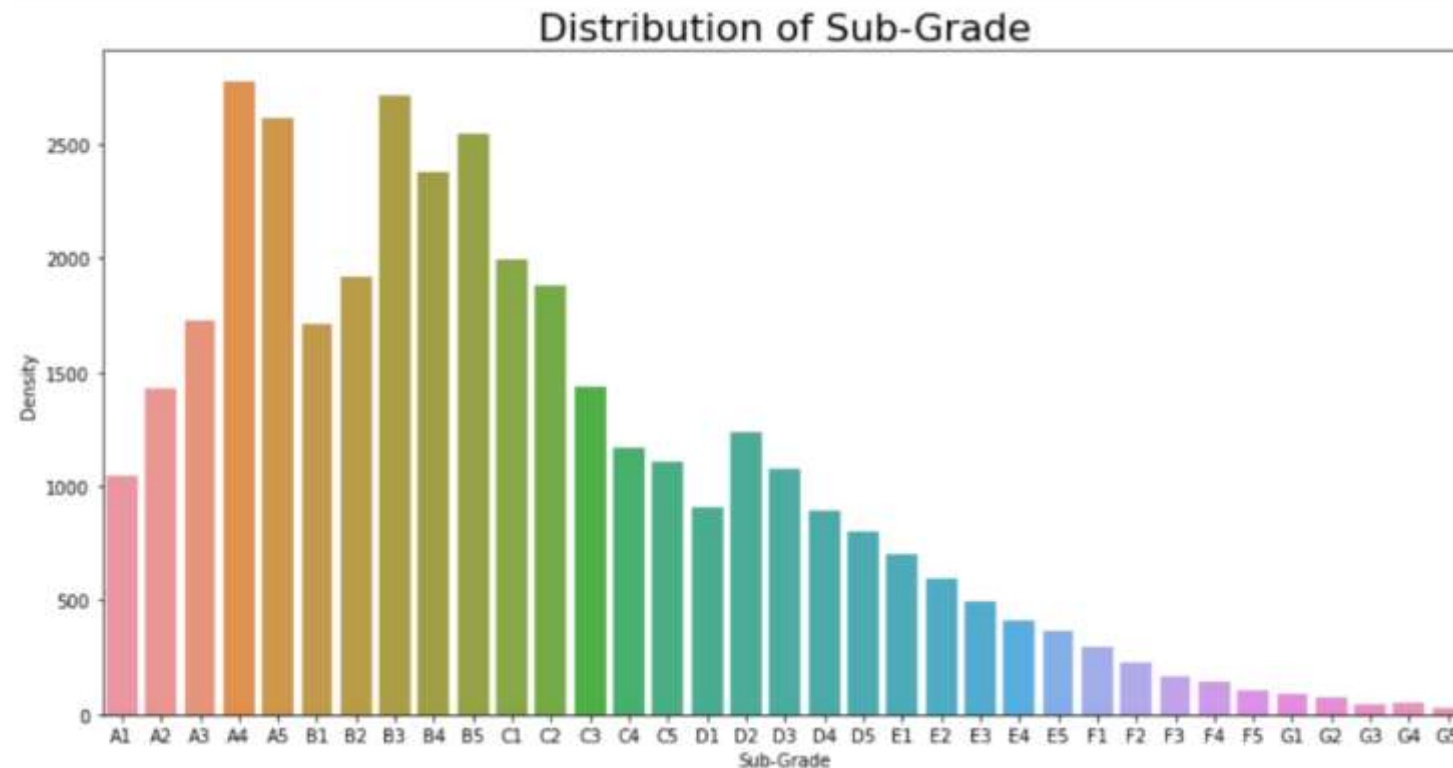
Conclusion: The majority of loans are high grade loans, as seen by the significant percentage of loans with grades "A" and "B" compared to the rest.



3a) Univariate Data Analysis

Field: Sub-Grade

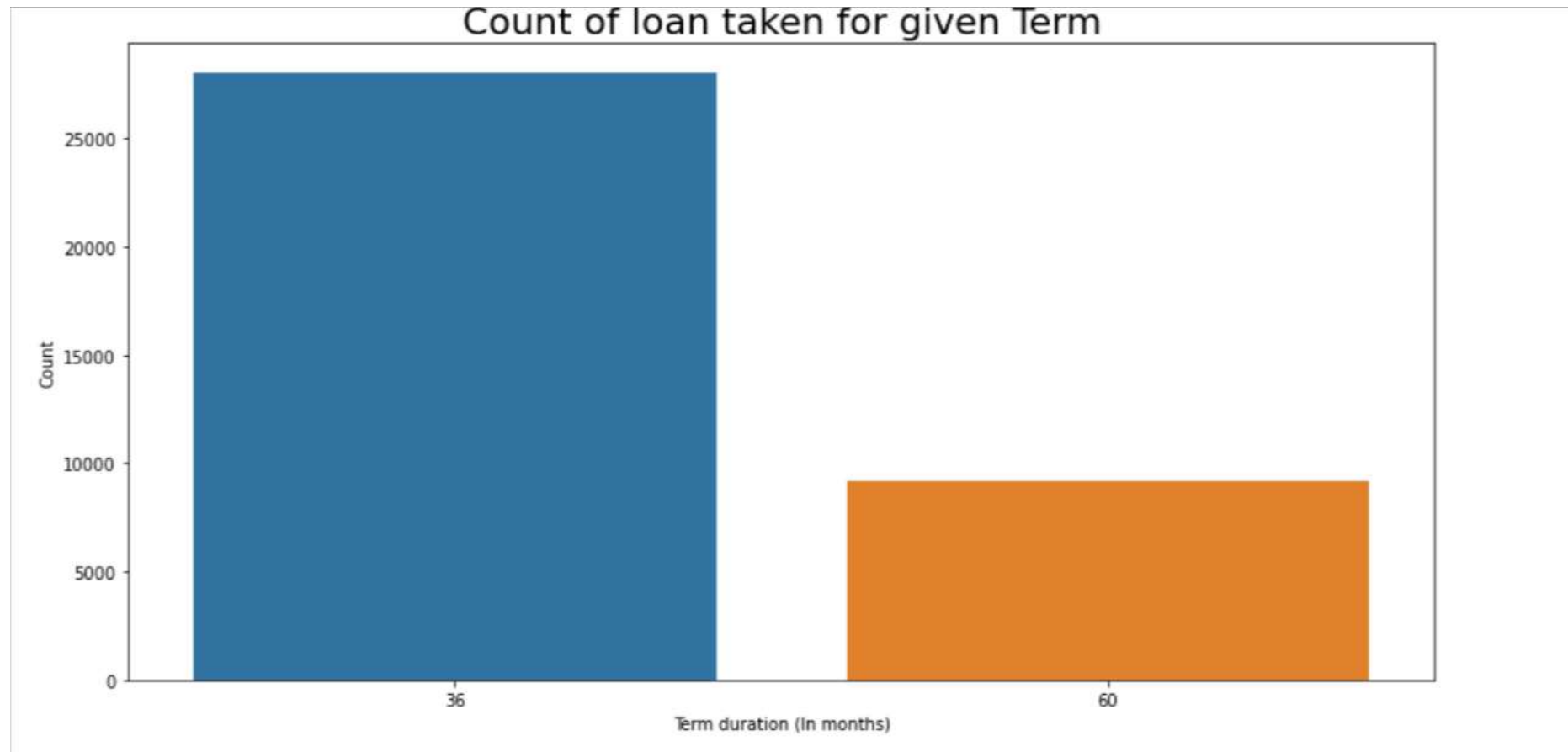
Conclusion: The majority of loans are high grade loans since a sizable portion have lower subgrades in grades "A" and "B" compared to the rest. This is consistent with the distribution of grades.



3a) Univariate Data Analysis

Field: Term of Loan

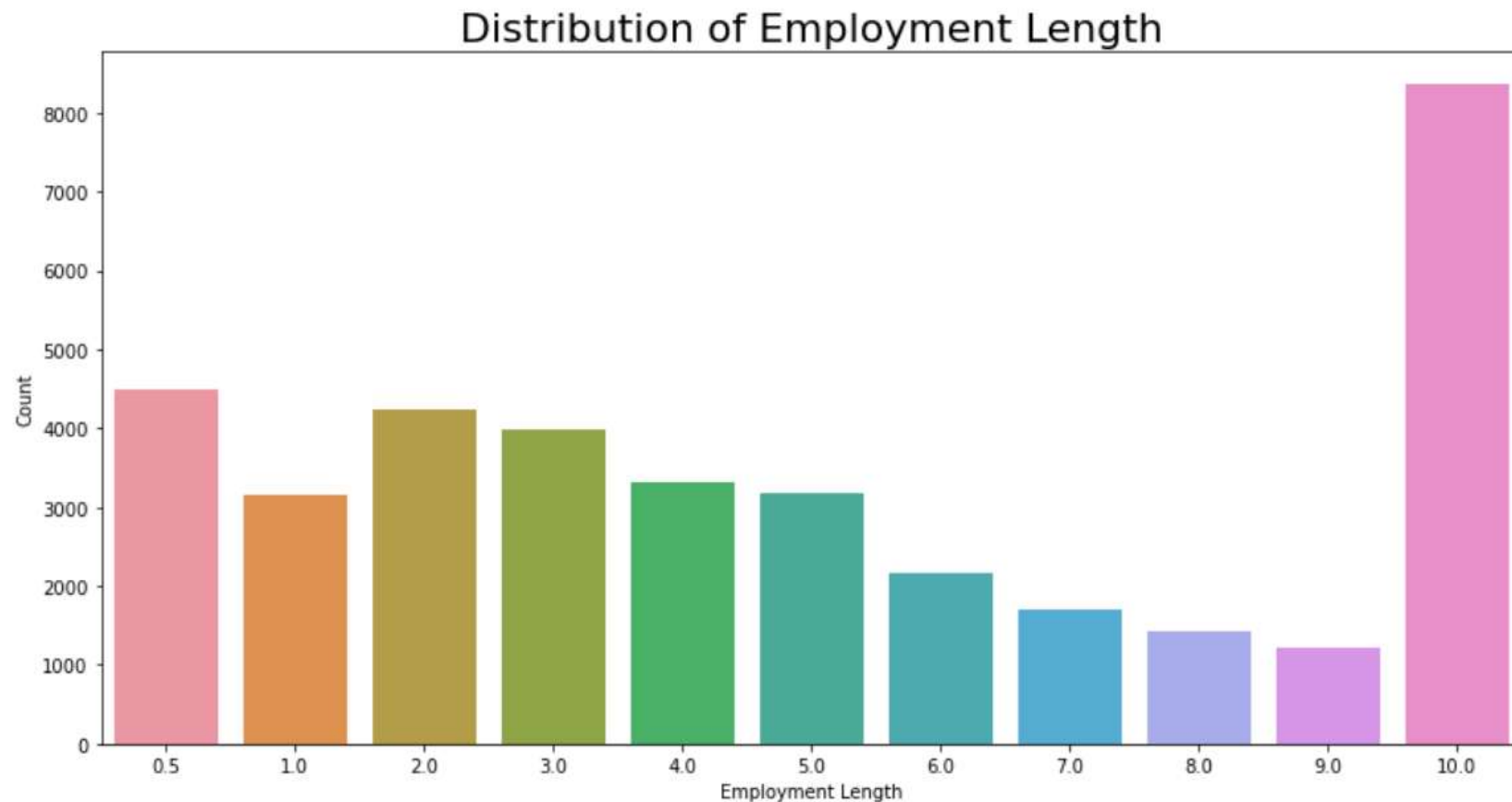
Conclusion: As opposed to 60 months, more than half of the loans taken have terms of 36 months.



3a) Univariate Data Analysis

Field: Employee Length

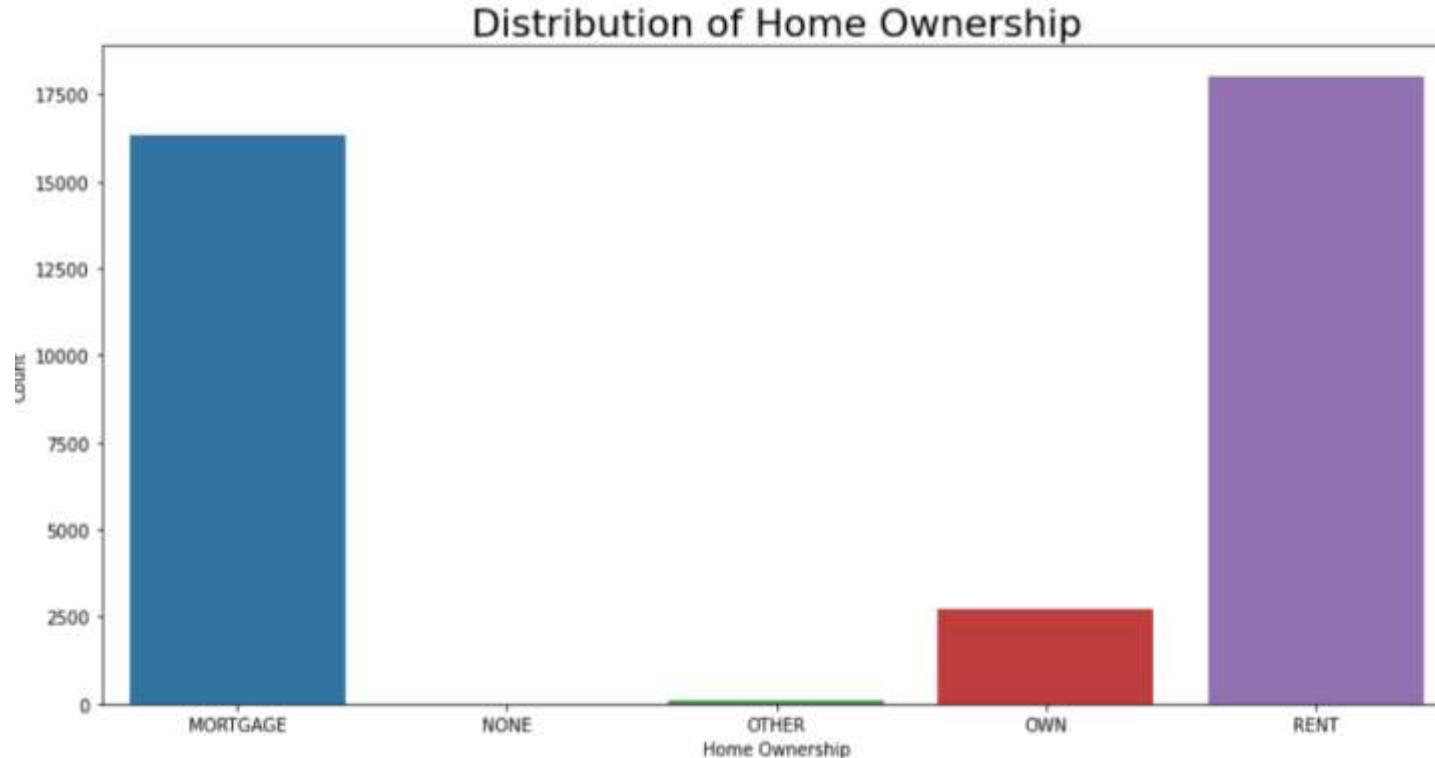
Conclusion: The majority of borrowers have more than ten years of job experience.



3a) Univariate Data Analysis

Field: Home Ownership

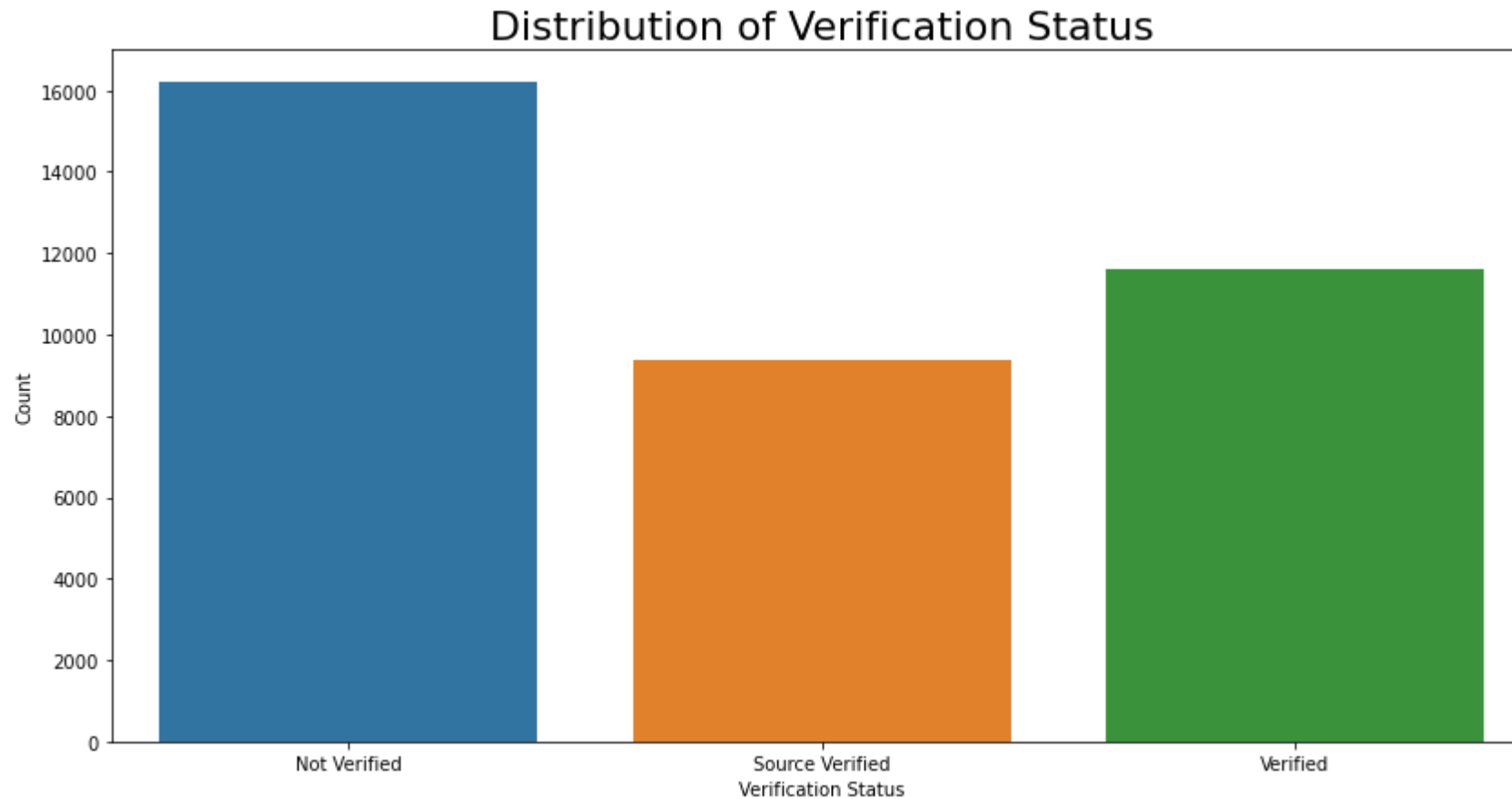
Conclusion: The majority of borrowers do not own property and are either renting or paying a mortgage.



3a) Univariate Data Analysis

Field: Verification Status

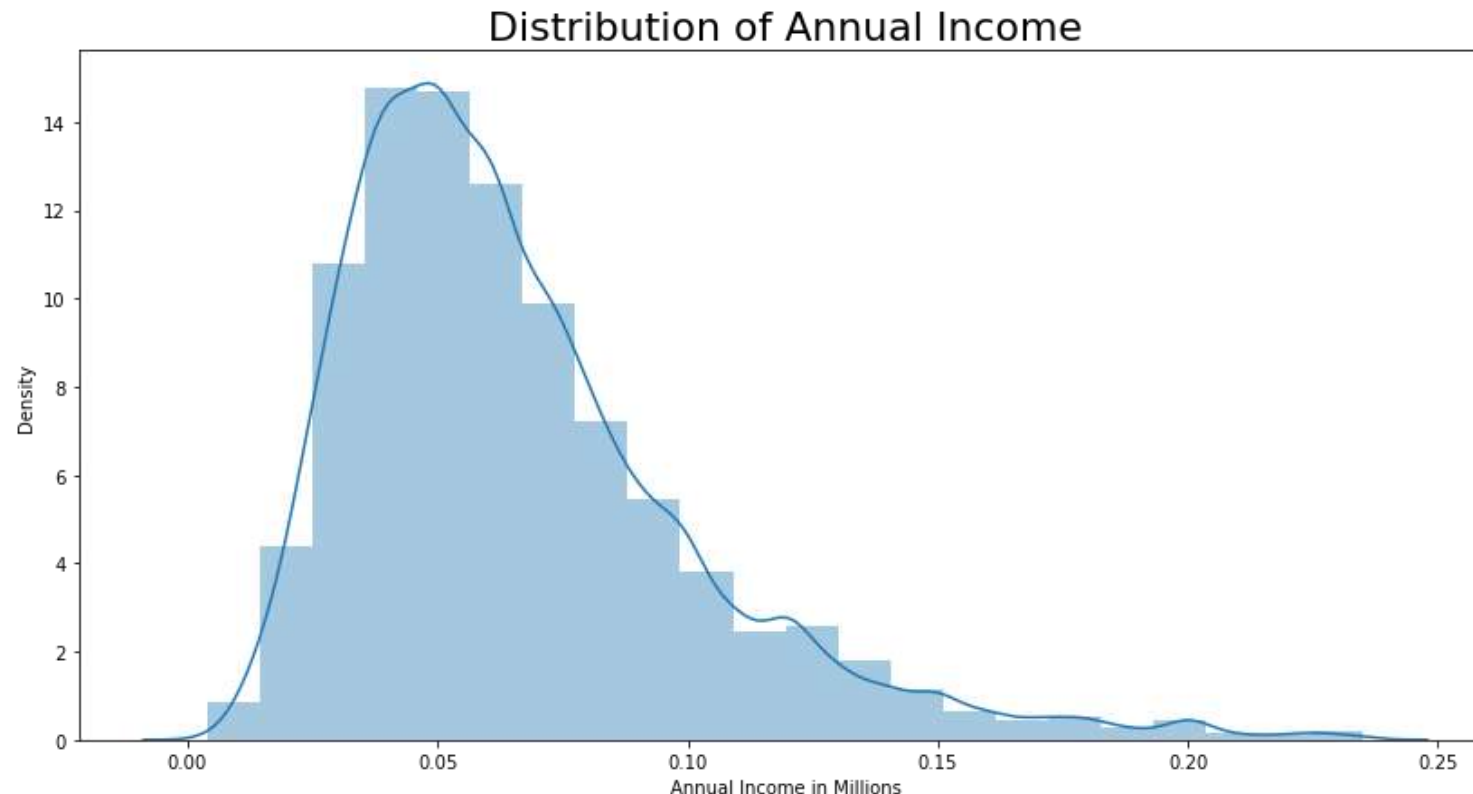
Conclusion: The company verifies or has a source verify about 50% of the debtors..



3a) Univariate Data Analysis

Field: Annual Income

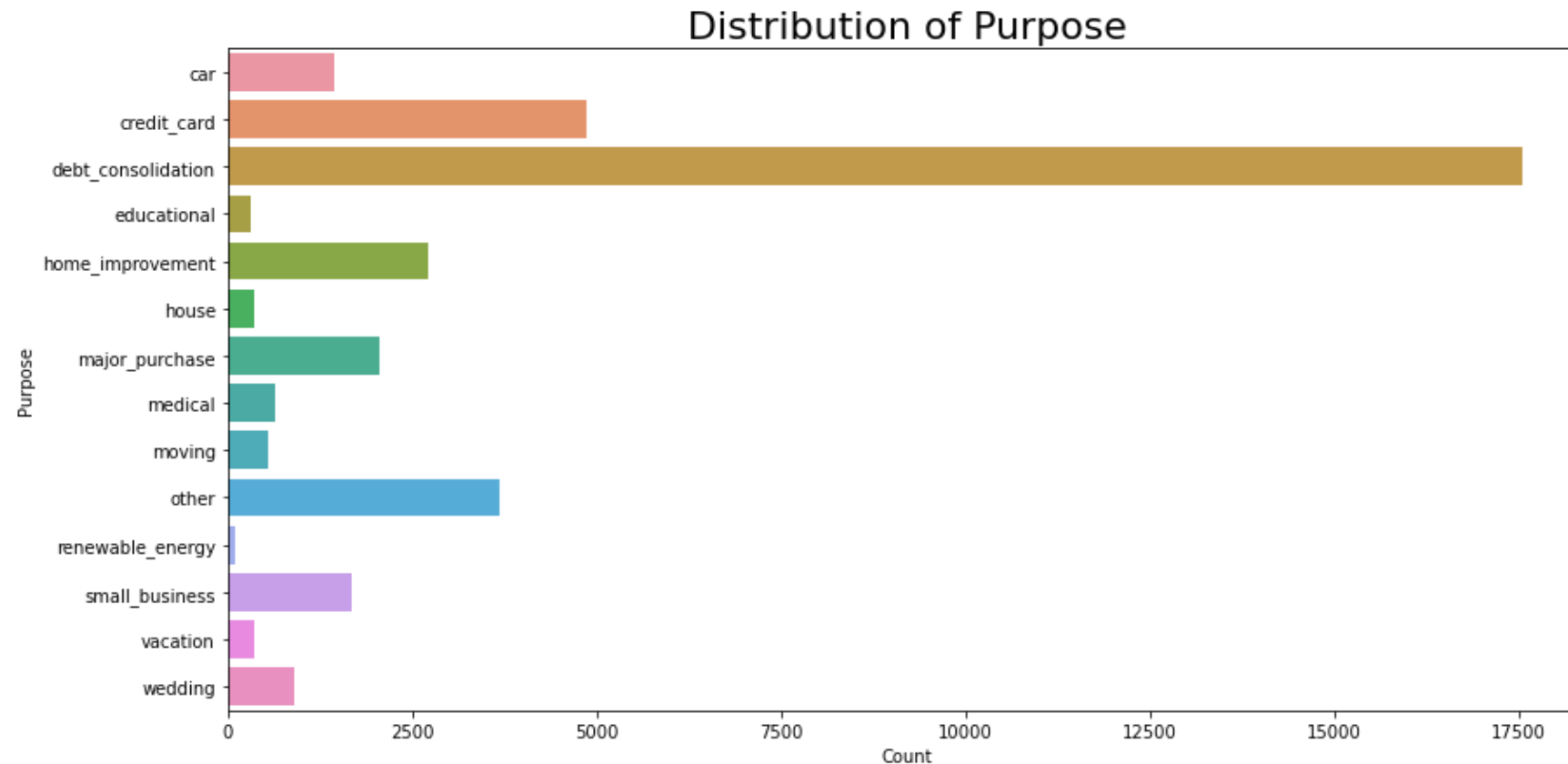
Conclusion: Since the yearly income has a left-skewed normal distribution, the bulk of burrowers have extremely low annual incomes in comparison to the rest of the population.



3a) Univariate Data Analysis

Field: Purpose

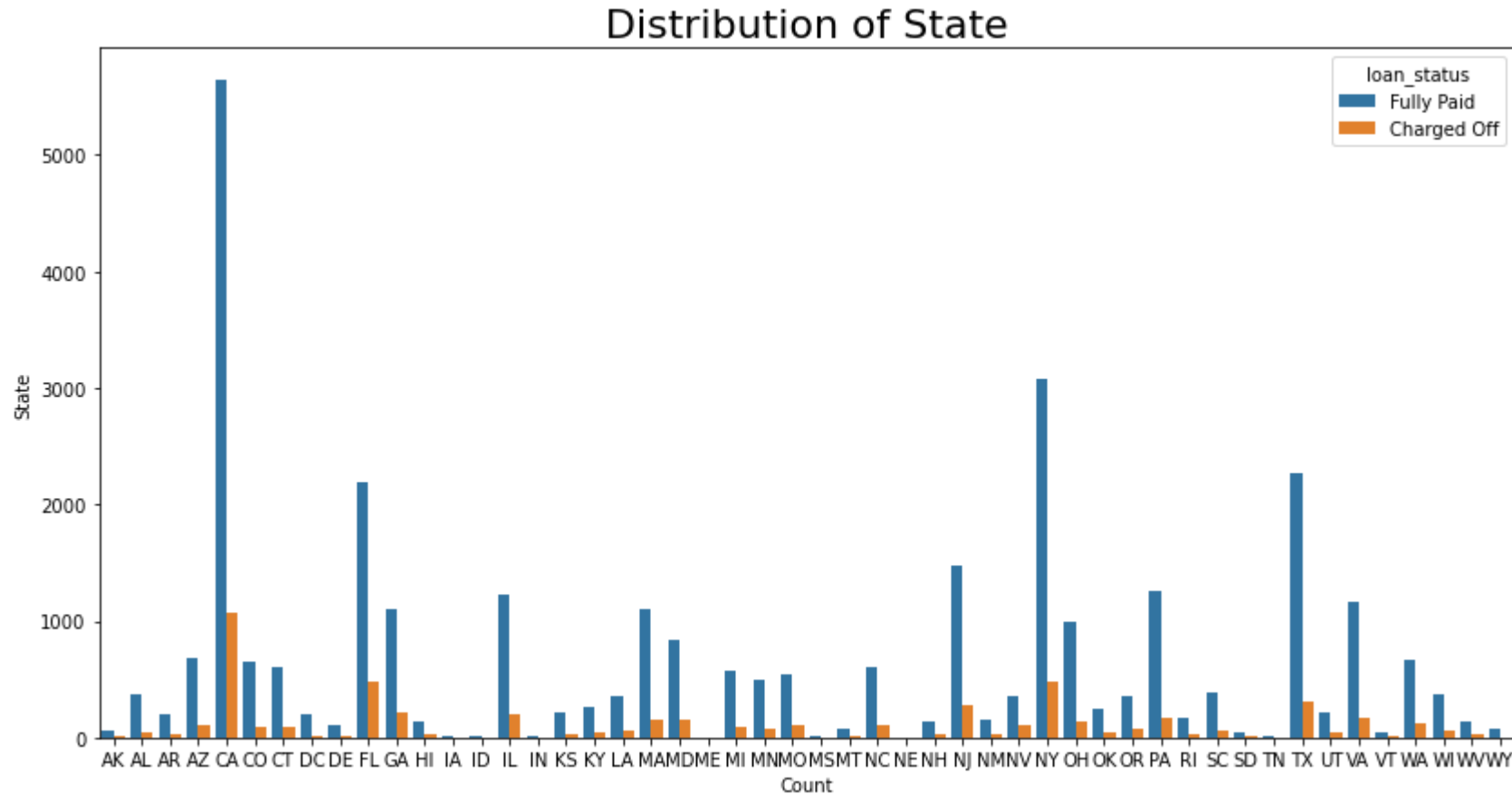
Conclusion: Credit cards are used the most frequently for debt consolidation loans..



3a) Univariate Data Analysis

Field: Address State

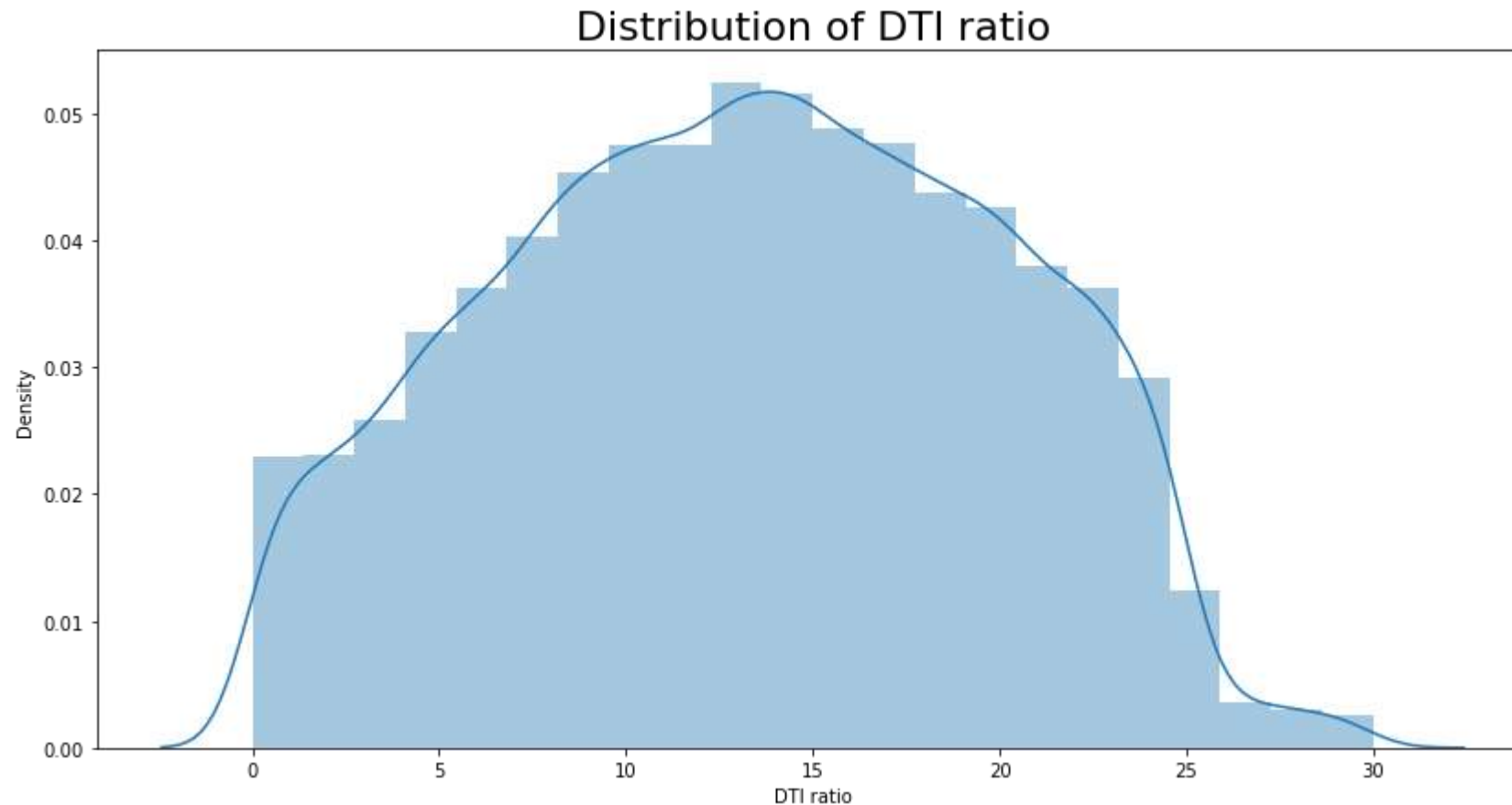
Conclusion: Majority of the borrowers are from the large urban cities like california, new york, texas, florida etc



3a) Univariate Data Analysis

Field: DTI

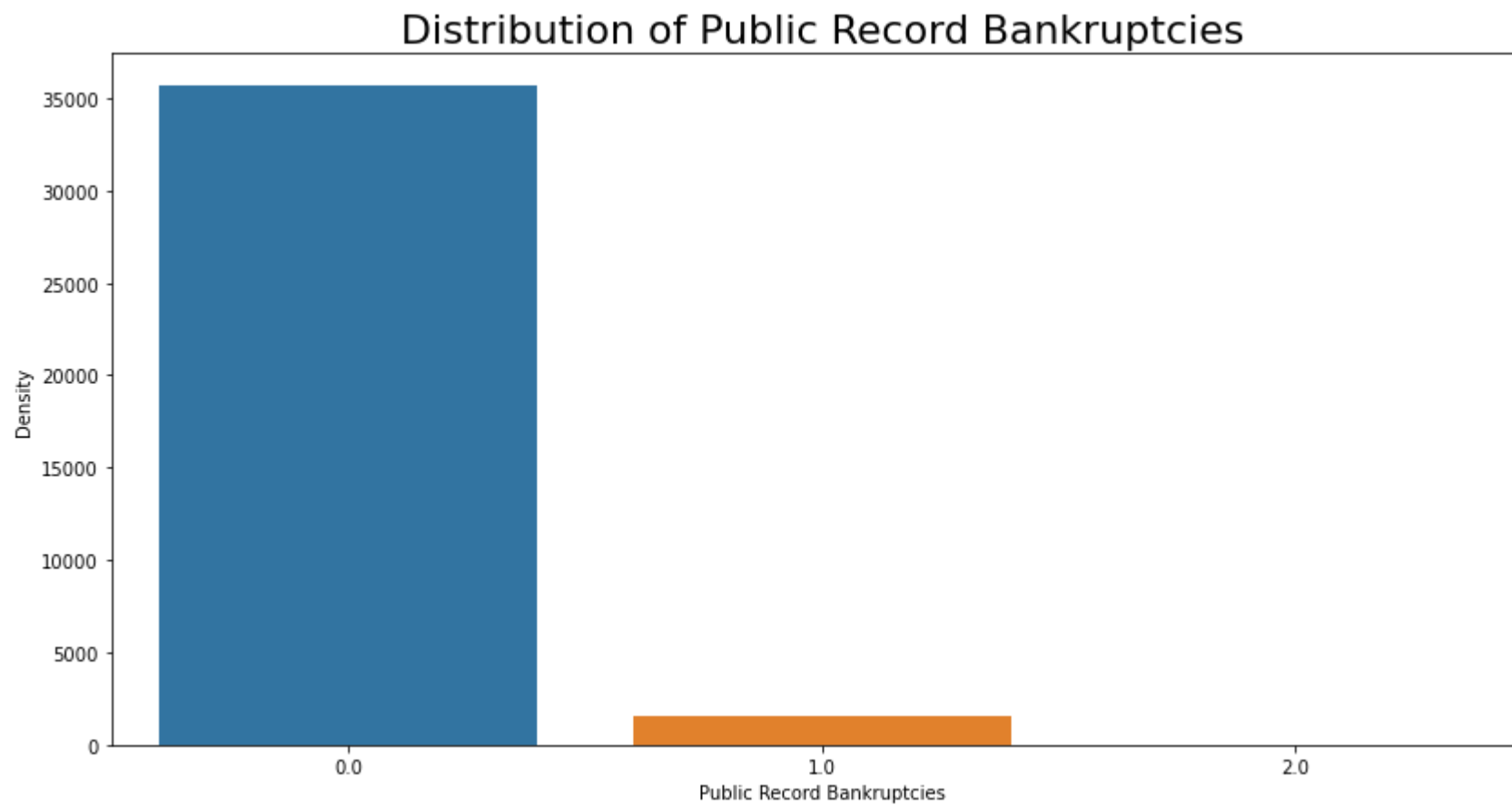
Conclusion: The majority of borrowers have DTI ratios between 10-15, which is a relatively high level of debt relative to income



3a) Univariate Data Analysis

Field: Public Record Bankruptcies

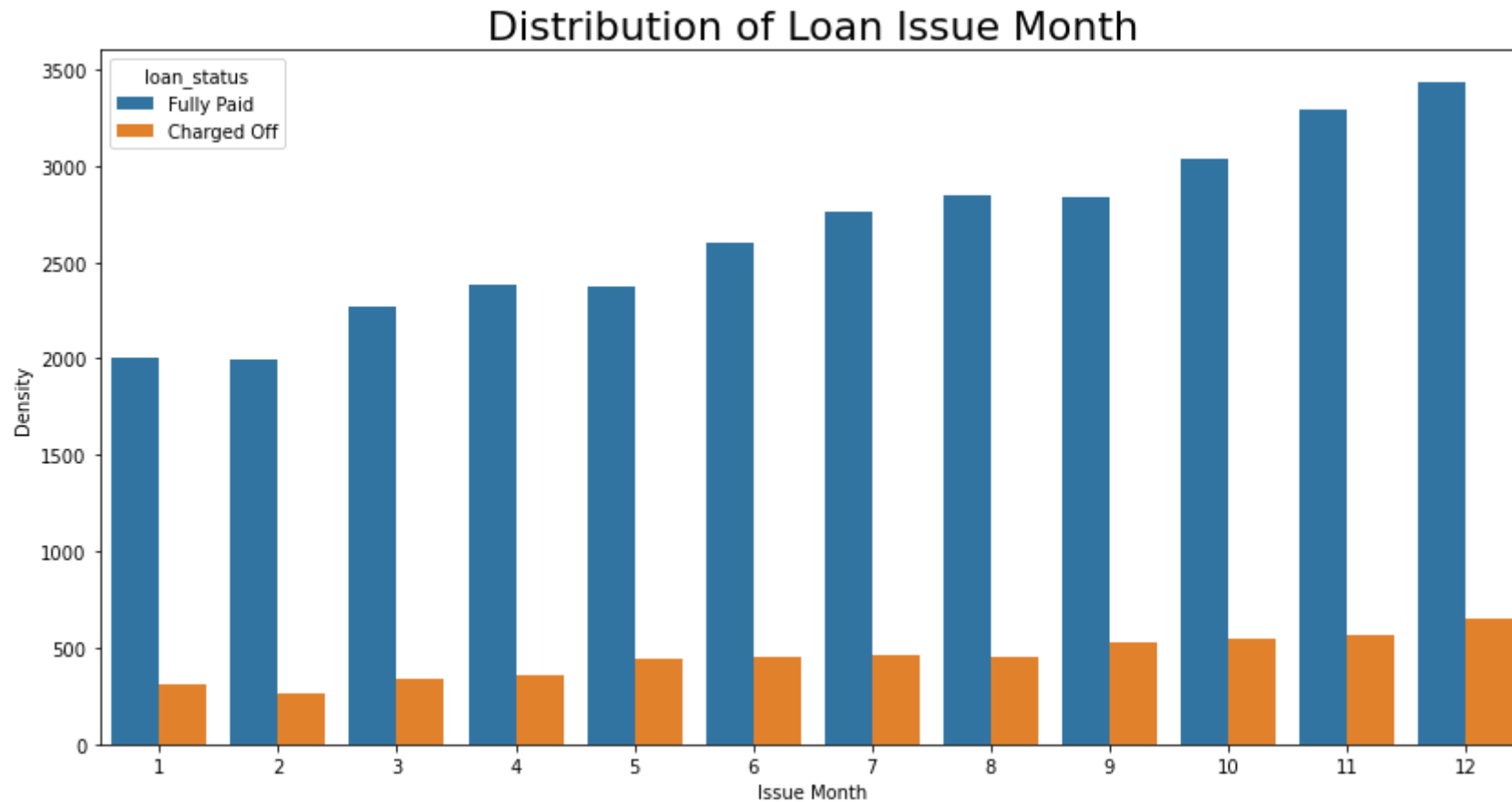
Conclusion: The majority of debtors don't have any Publicly Recorded Bankruptcies on their records.



3a) Univariate Data Analysis

Field: Issue Month

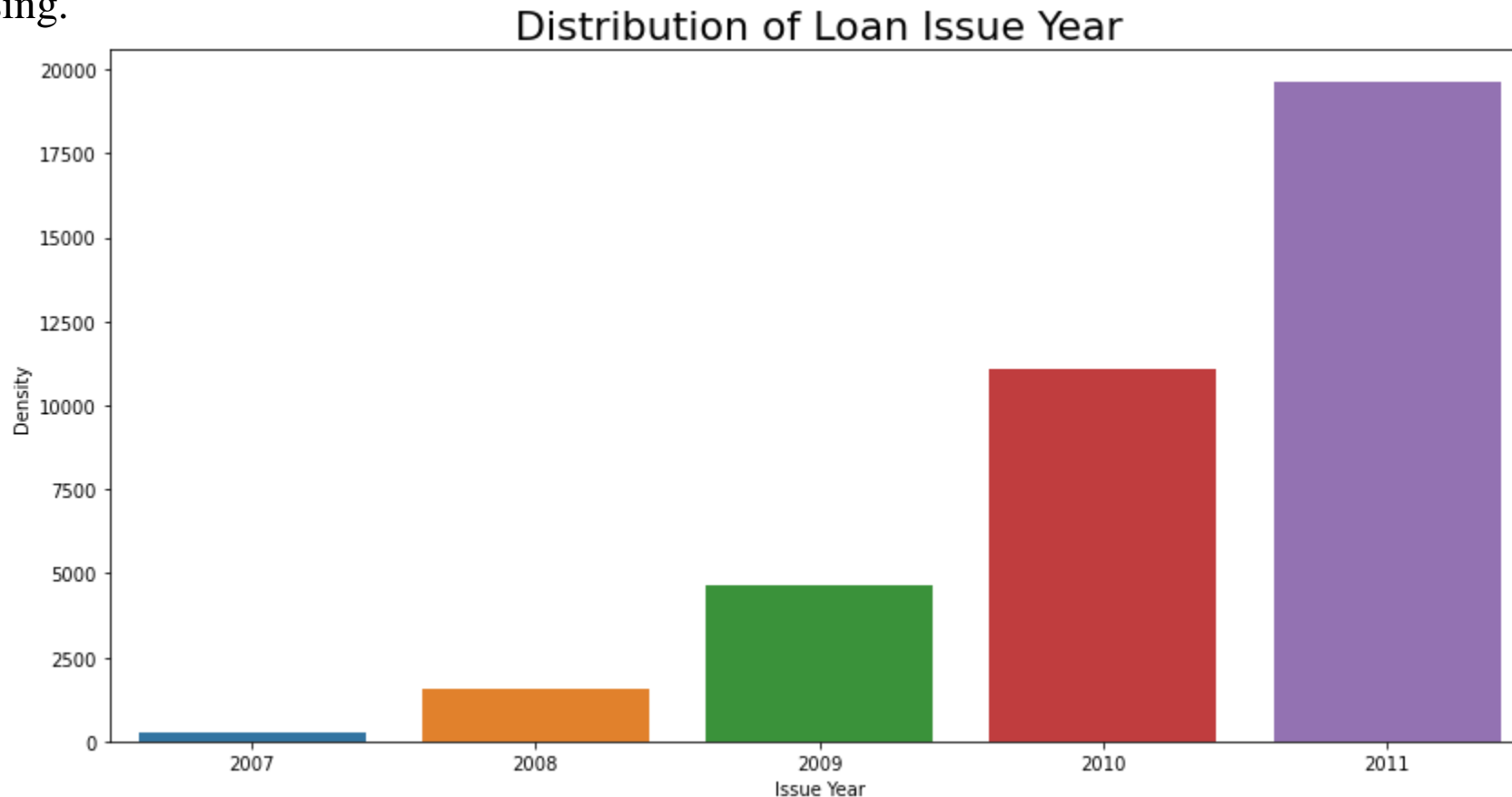
Conclusion: The last quarter of the year is when the majority of loans are disbursed.



3a) Univariate Data Analysis

Field: Issue Year

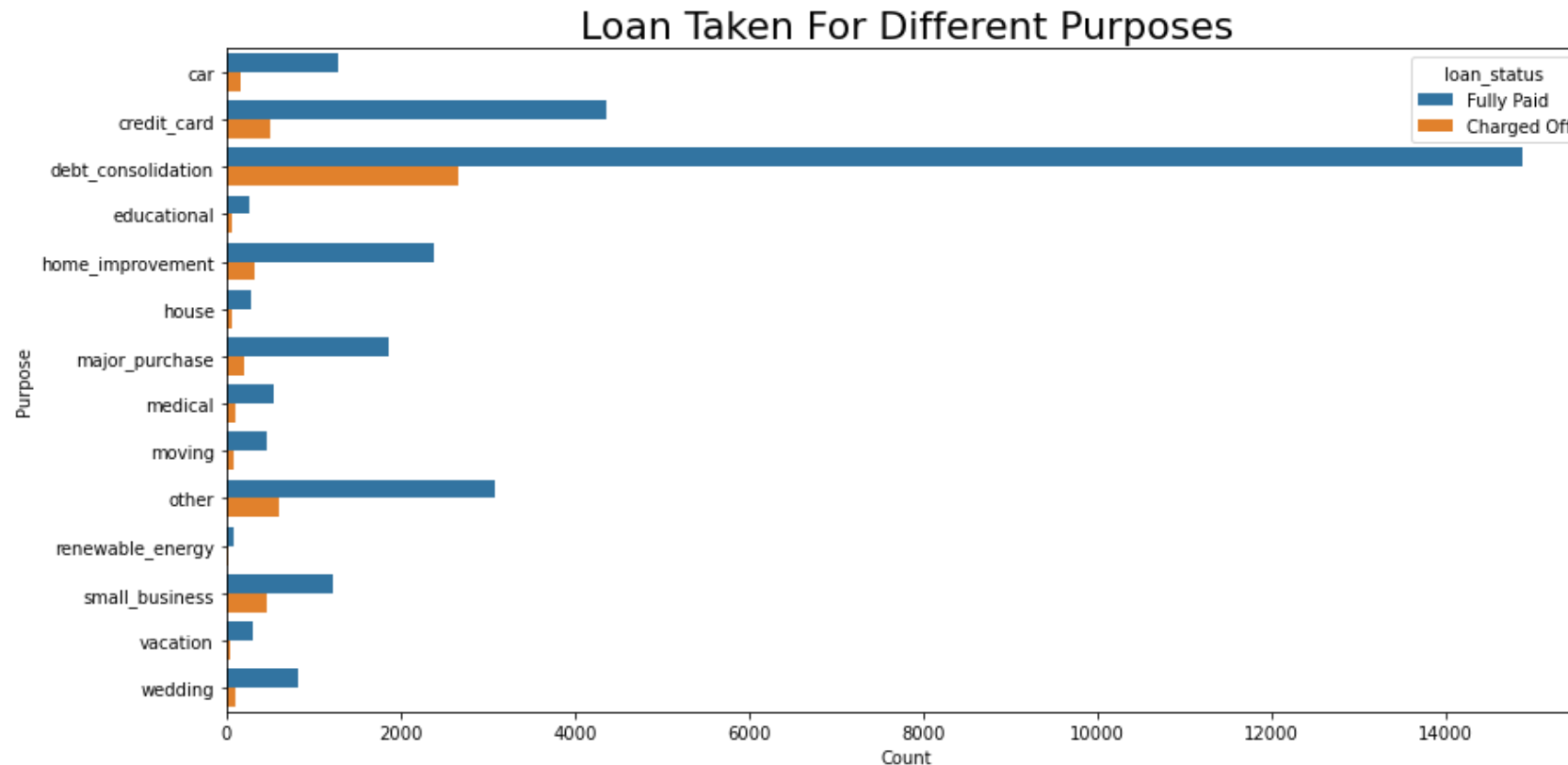
Conclusion: Since the number of approved loans grows exponentially with time, we can conclude that the rate of loan approvals is rising.



3b) Segmented Univariate Data Analysis

Field: Purpose based Loan status

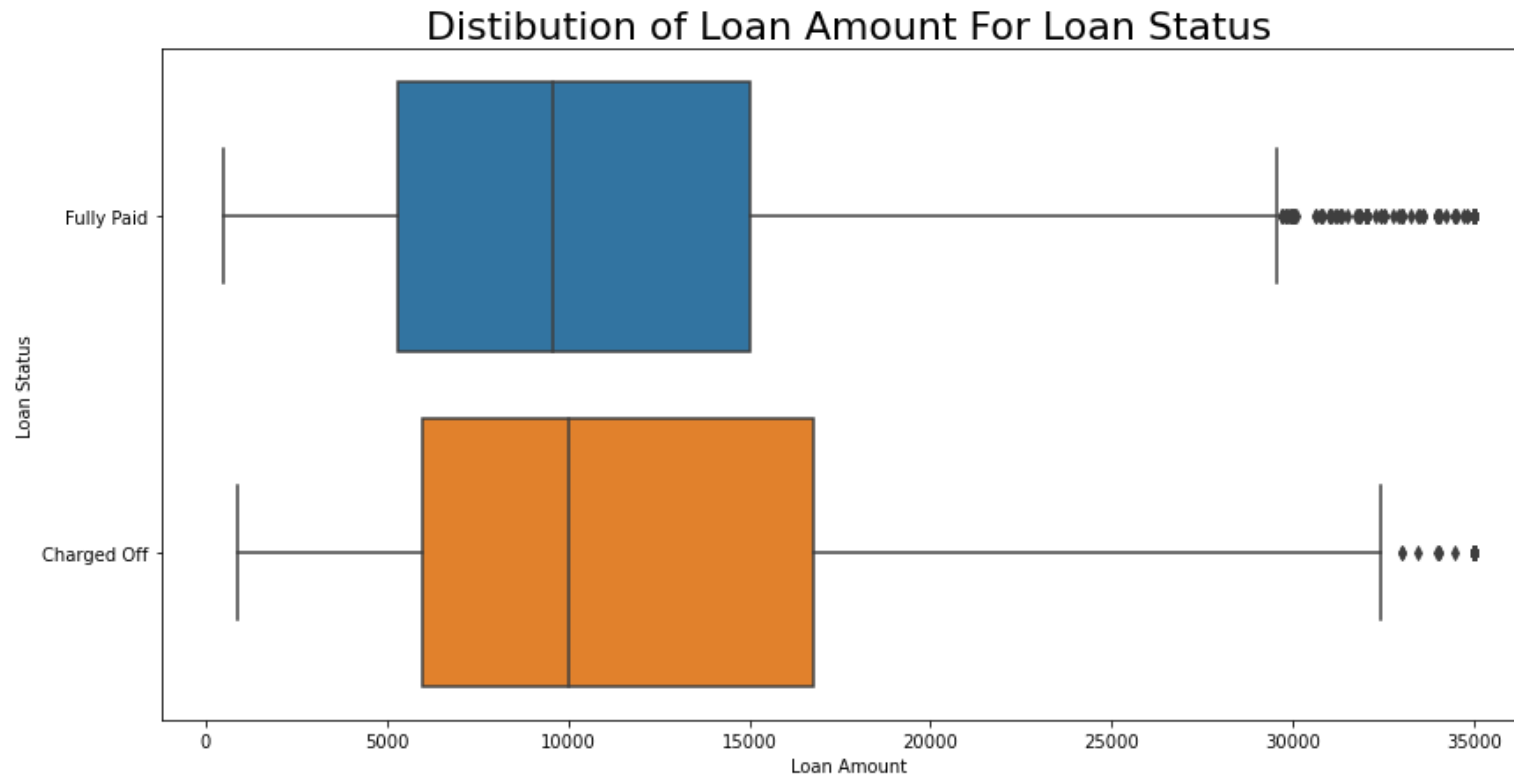
Conclusion: The most common loan purpose and the one with the greatest number of fully paid and defaulted loans is debt consolidation.



3b) Segmented Univariate Data Analysis

Field: Loan Amount based Loan status

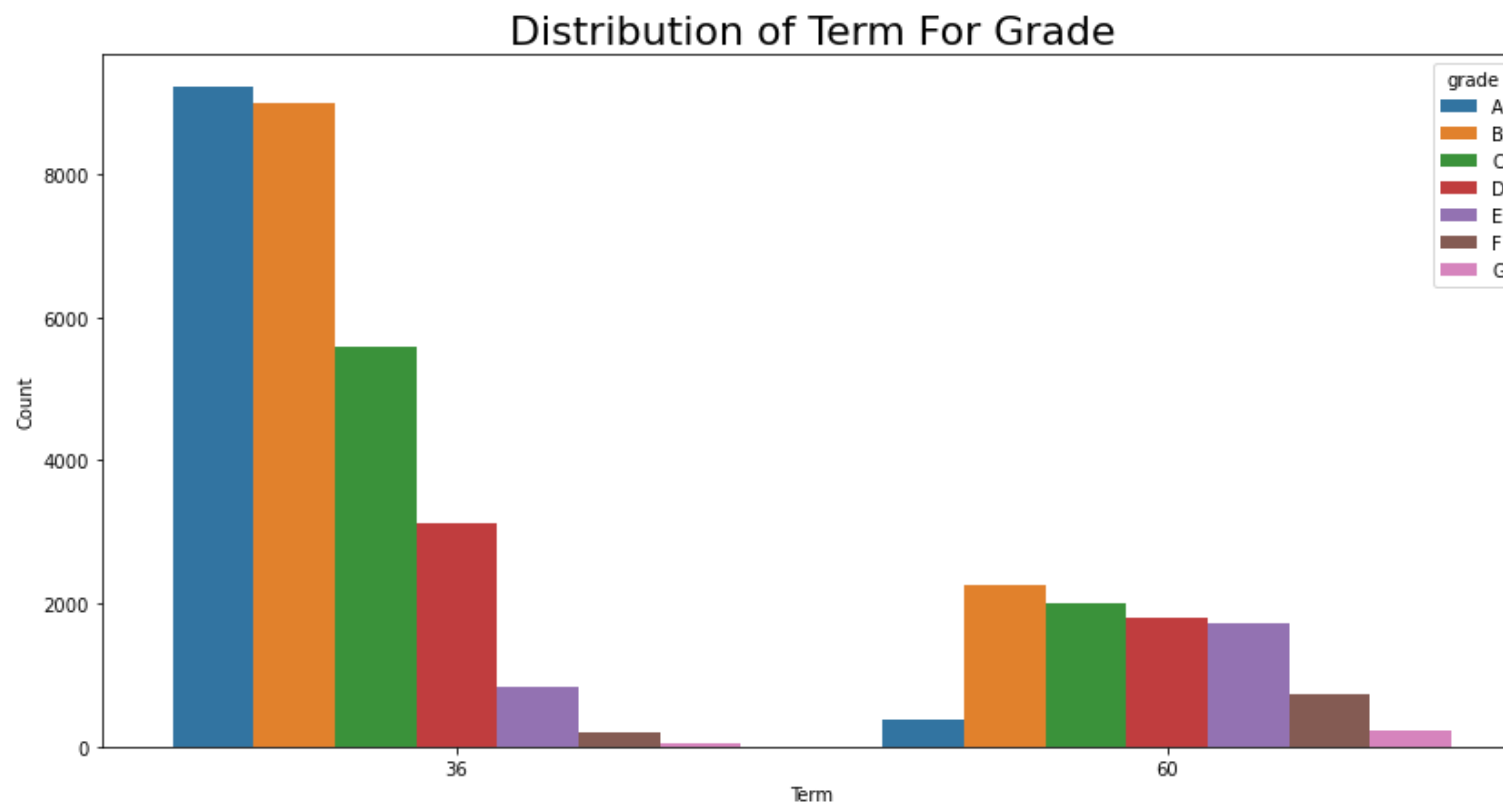
Conclusion: While the means and 25% percentiles for both loans are the same, the defaulted loan's 75% percentile is bigger, indicating that large loans have a higher likelihood of defaulting.



3b) Segmented Univariate Data Analysis

Field: Term based Grade

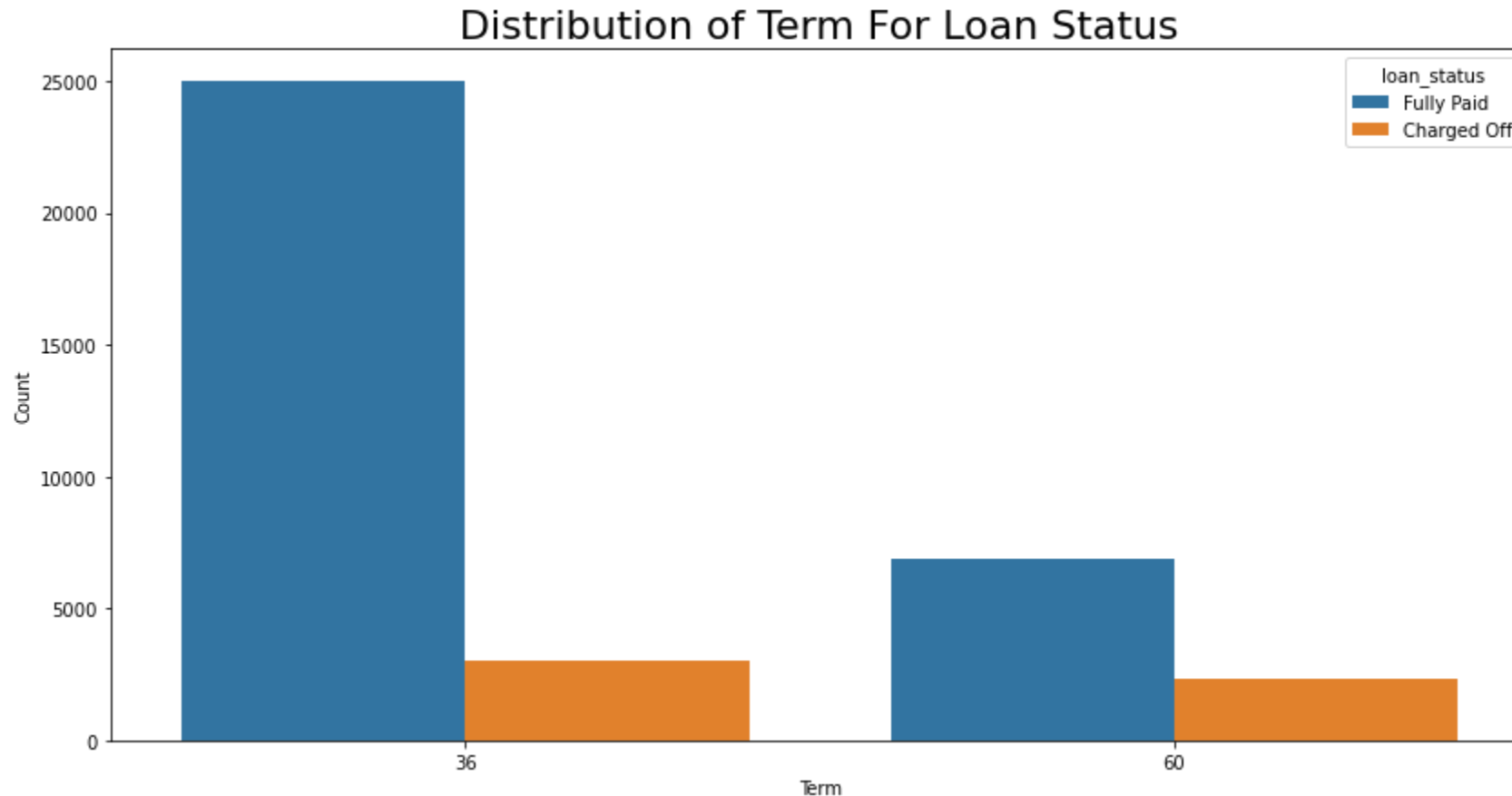
Conclusion: Grade A and B loans make up the majority of loans with a 36-month duration, while Grade B, C, and D loans make up the majority of loans with a 60-month term.



3b) Segmented Univariate Data Analysis

Field: Term based Loan status

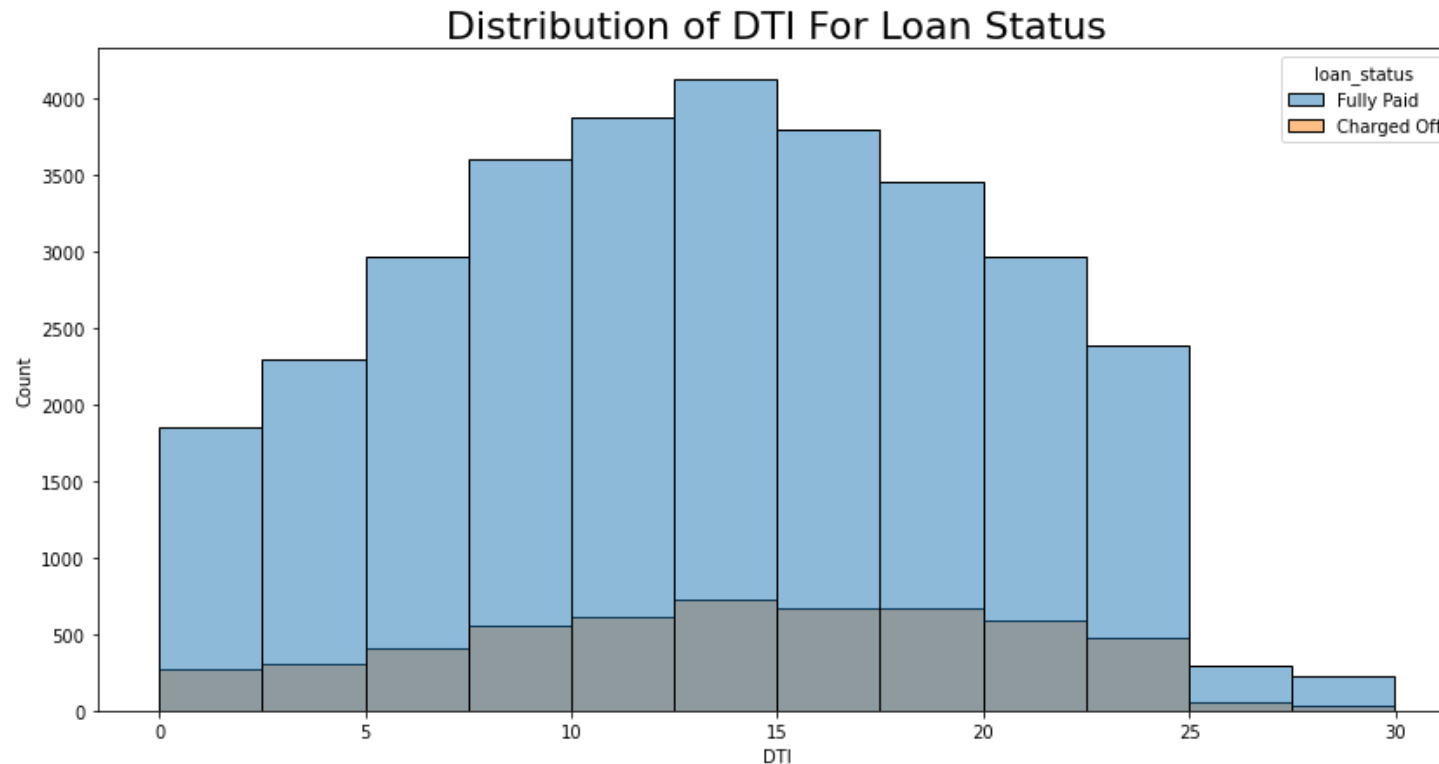
Conclusion: A loan with a 36-month term has a higher likelihood of being fully repaid than one with a 60-month period.



3b) Segmented Univariate Data Analysis

Field: DTI based Loan status

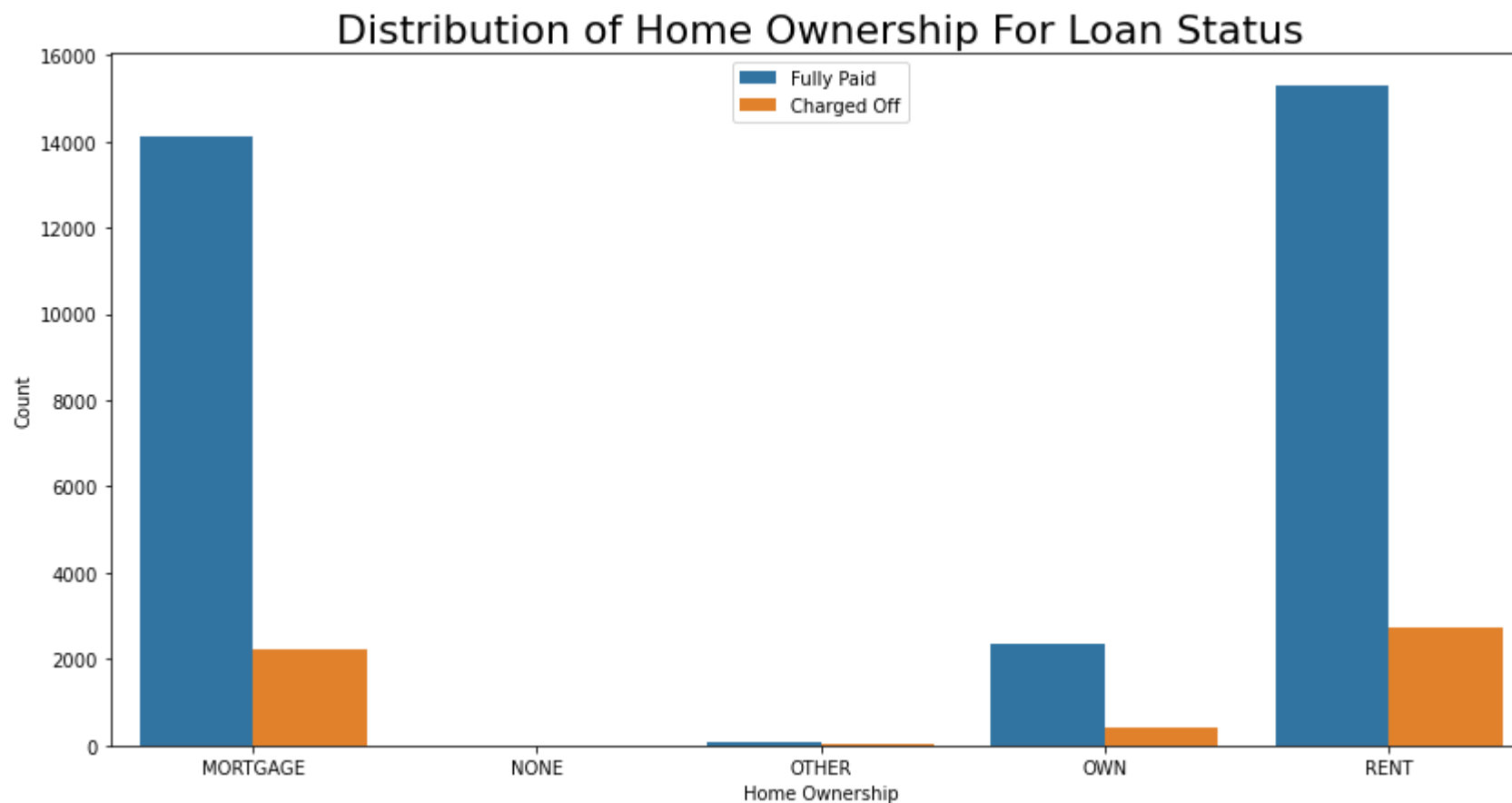
Conclusion: The Loan Status fluctuates with DTI ratio; we can observe that loans with a DTI ratio of 10-15 have a higher number of defaulted loans, but a higher DTI has a higher likelihood of default.



3b) Segmented Univariate Data Analysis

Field: Home Ownership based Loan status

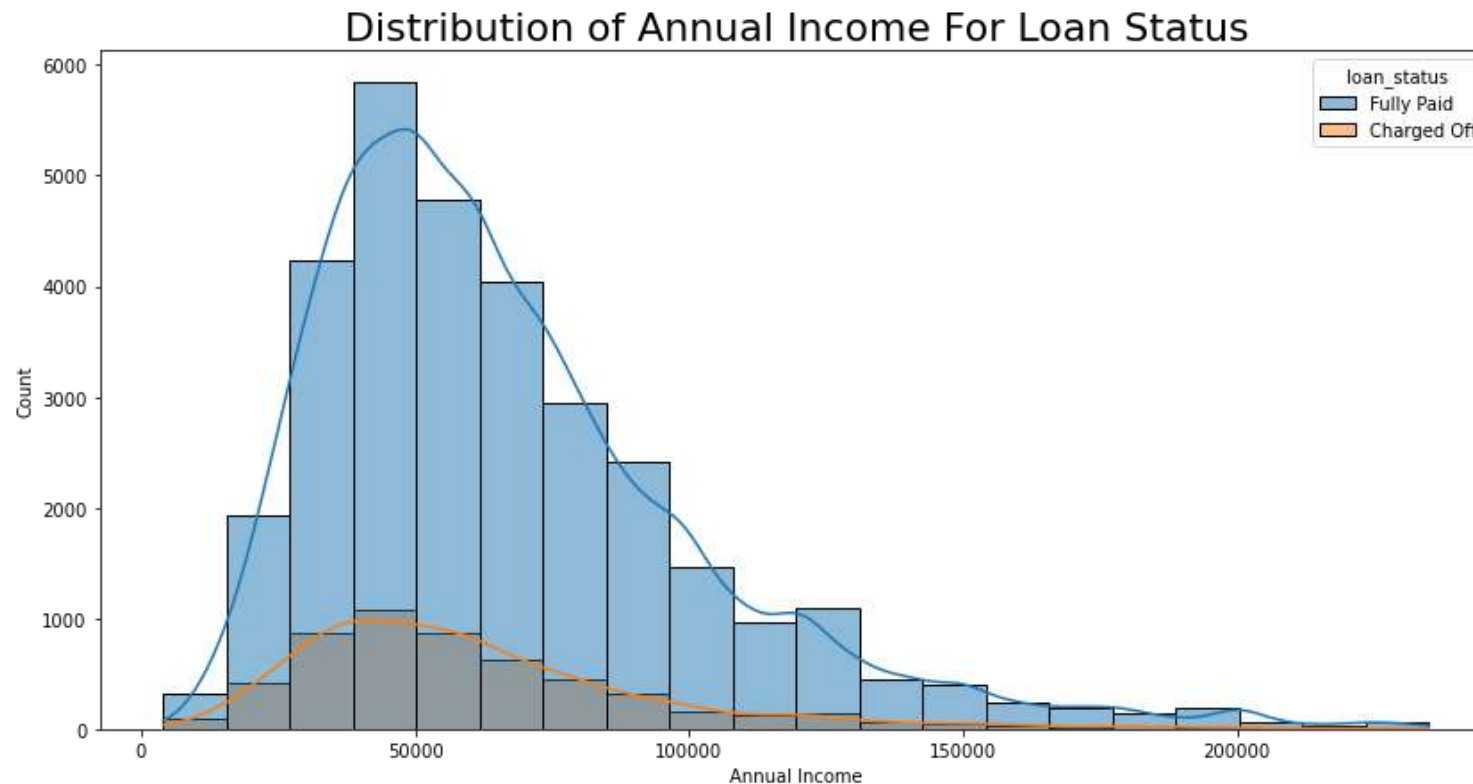
Conclusion: Borrowers who own their homes have less defaulted loans than those who are paying rent or a mortgage.



3b) Segmented Univariate Data Analysis

Field: Annual Income based Loan status

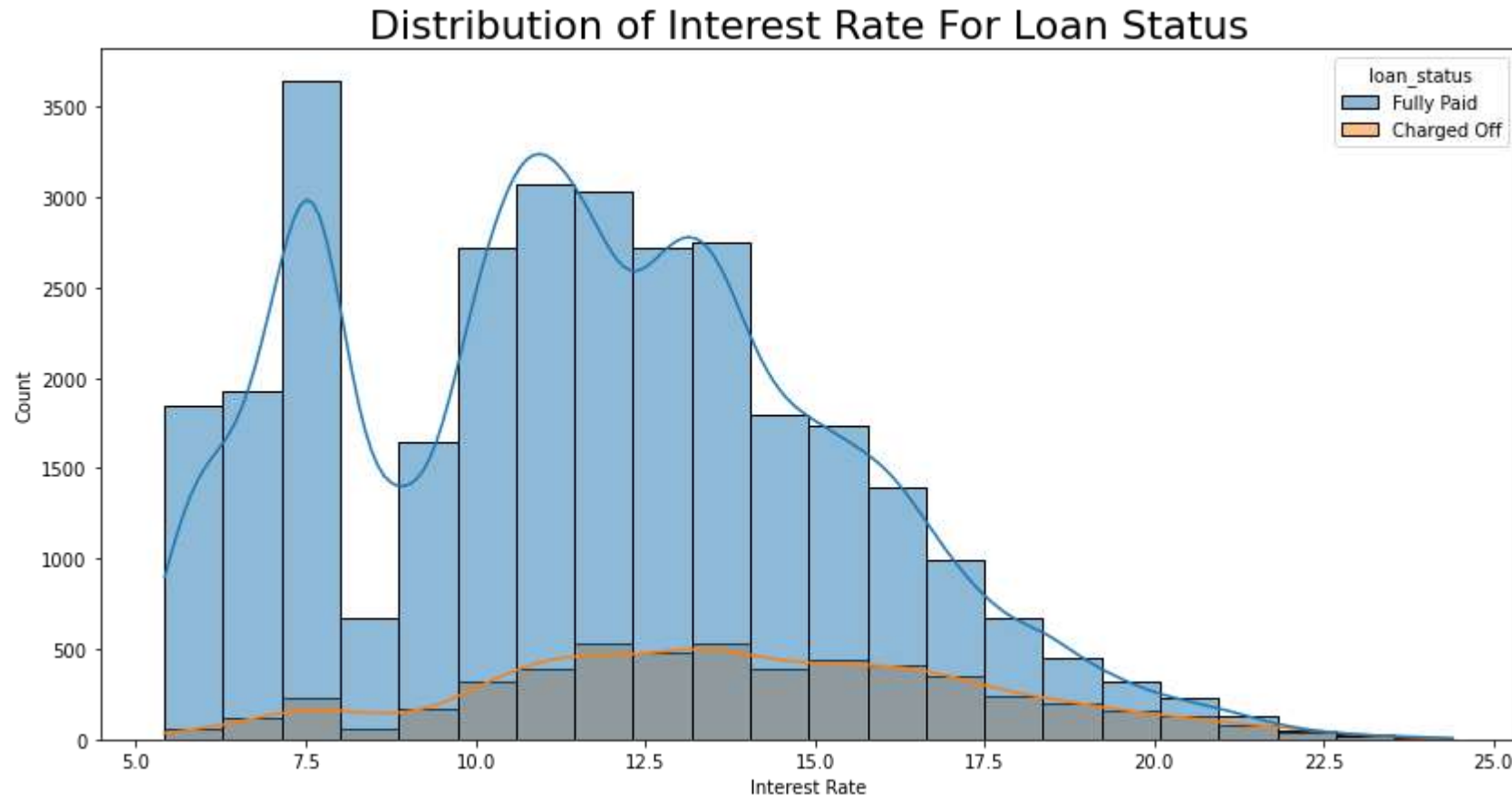
Conclusion: Borrowers with yearly incomes less 50,000 are more likely to default, whereas those with annual incomes over 50,000 are less likely to do so.



3b) Segmented Univariate Data Analysis

Field: Interest Amount Based Loan status

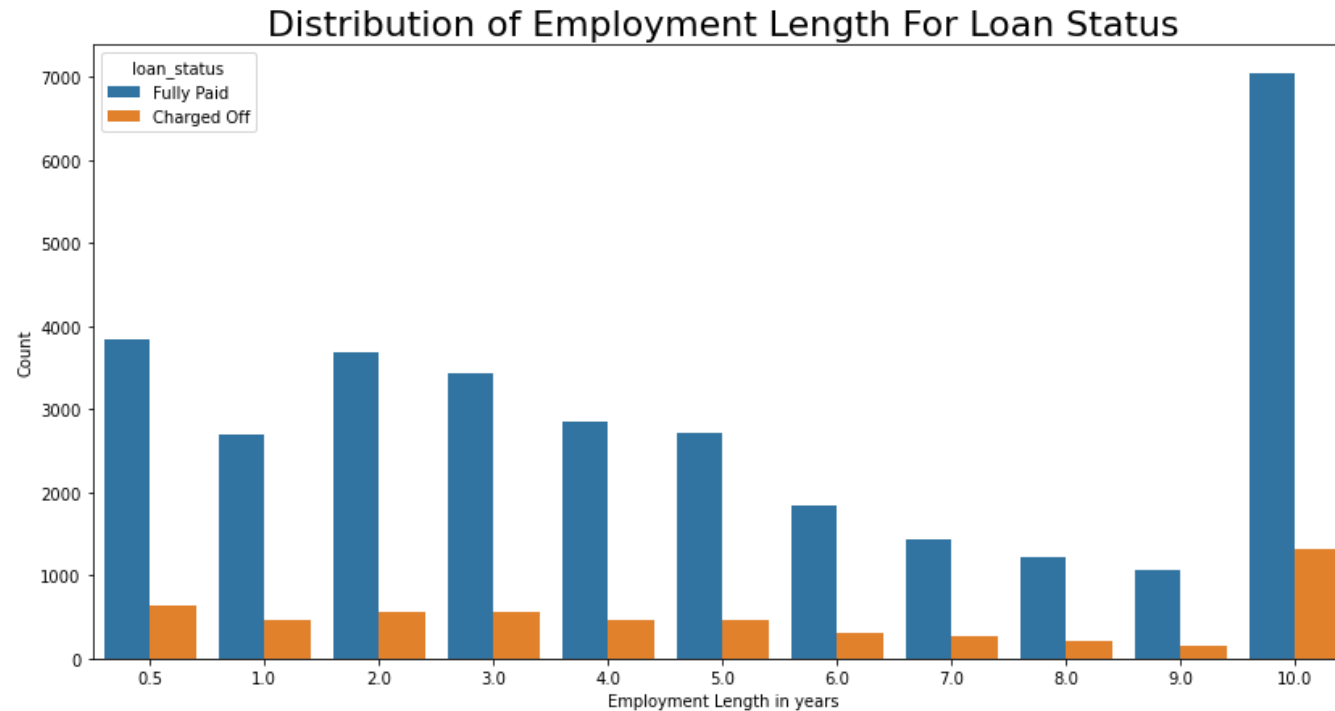
Conclusion: The default loan amount indicates a drop after a 17.5% interest rate and increases with interest rate.



3b) Segmented Univariate Data Analysis

Field: Employee Length based Loan status

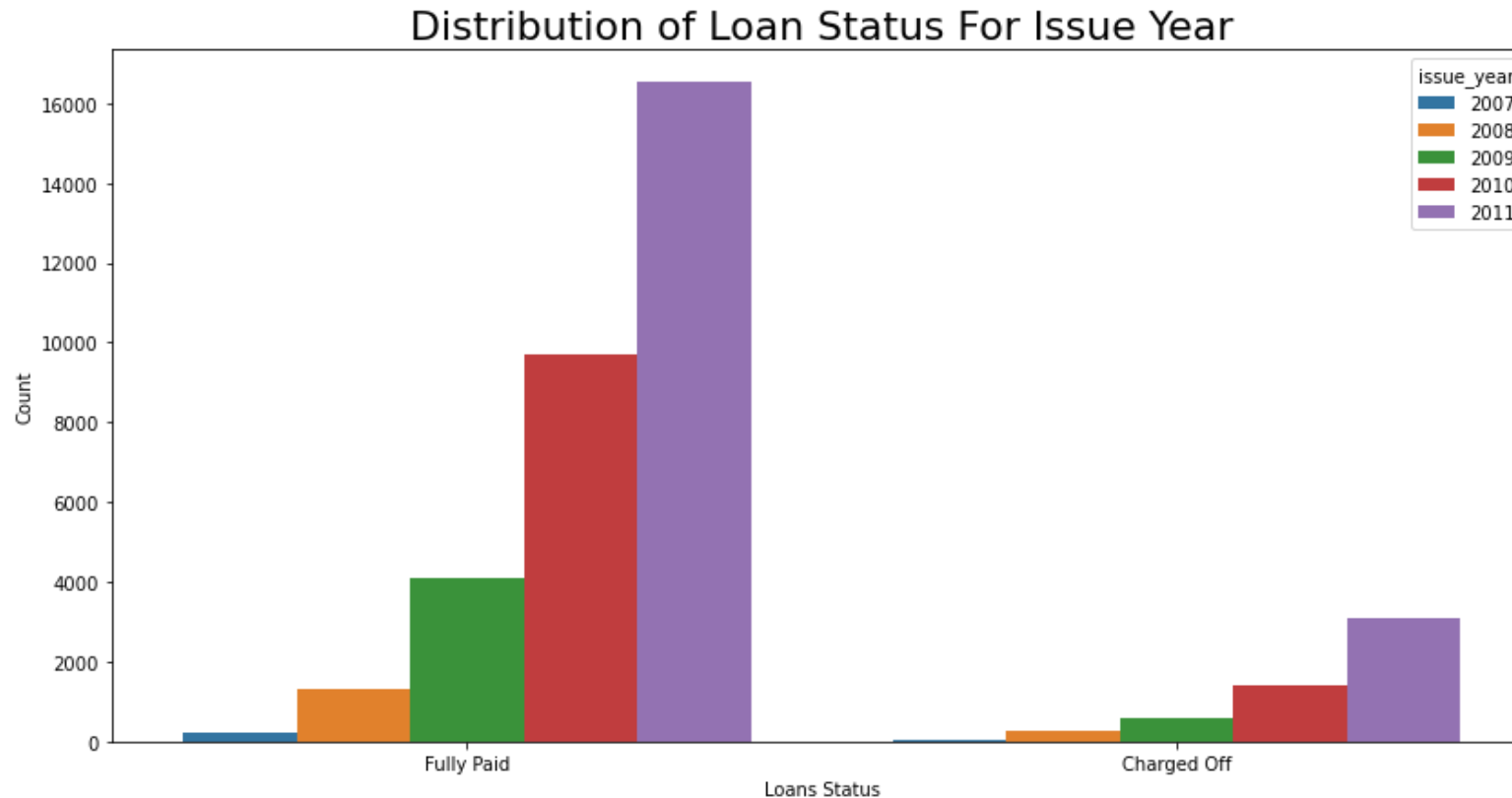
Conclusion: Employees with 10+ years of experience are more likely to fail on their loans and have a lower likelihood of repaying them in full.



3b) Segmented Univariate Data Analysis

Field: Loan status based on issue-year

Conclusion: Fully paid loans grow exponentially over time in contrast to defaulted loans.

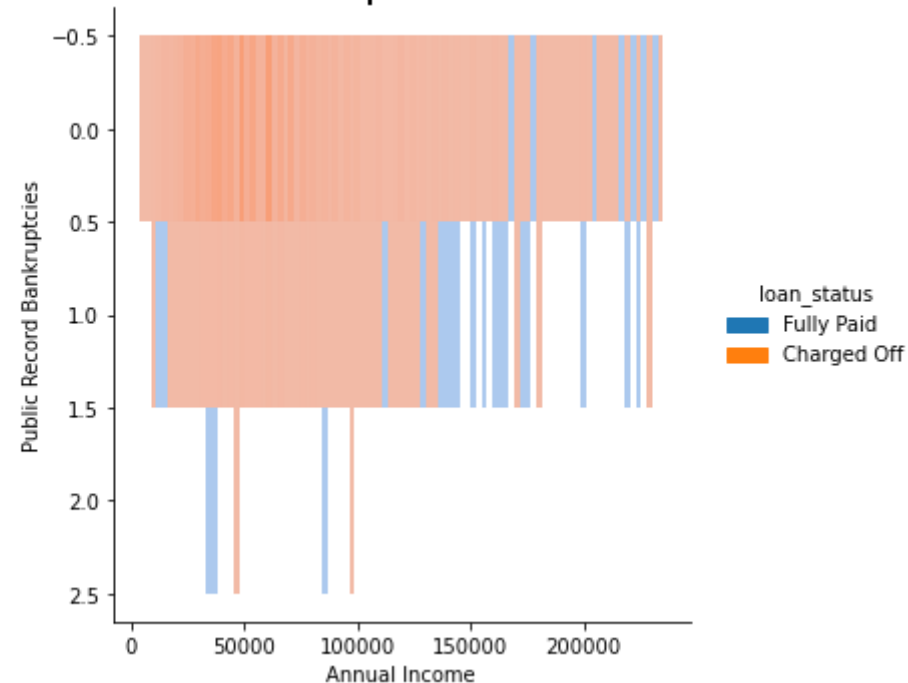


3c) Bivariate Data Analysis

Field: Comparison of Annual Income to Public Bankruptcy over Loan Status

Conclusion: The borrowers are a safe choice for loan issuance because they often don't have a public record of bankruptcy.

Public Record Bankruptcies Vs Annual Income

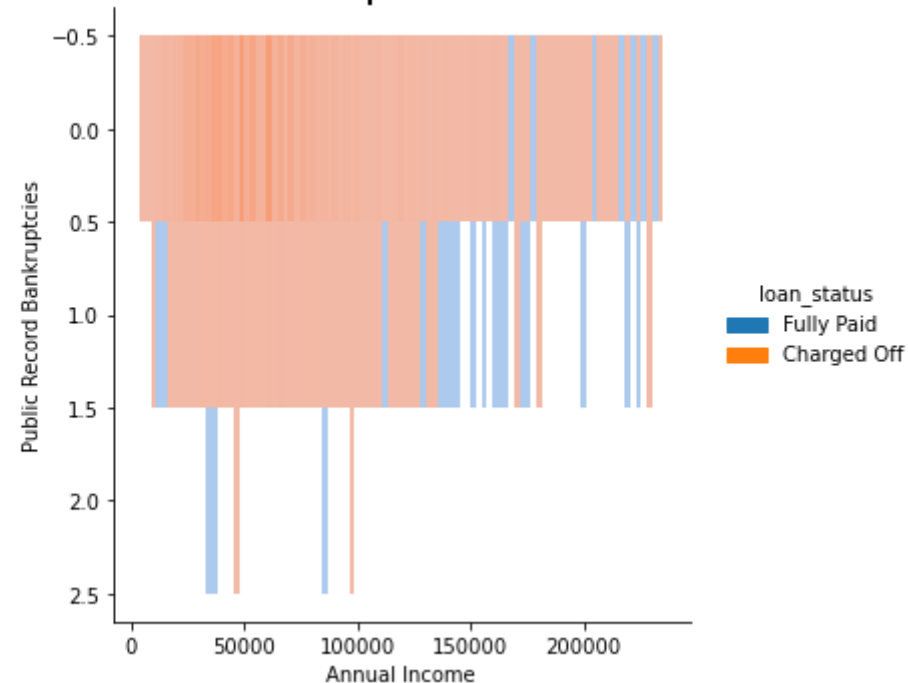


3c) Bivariate Data Analysis

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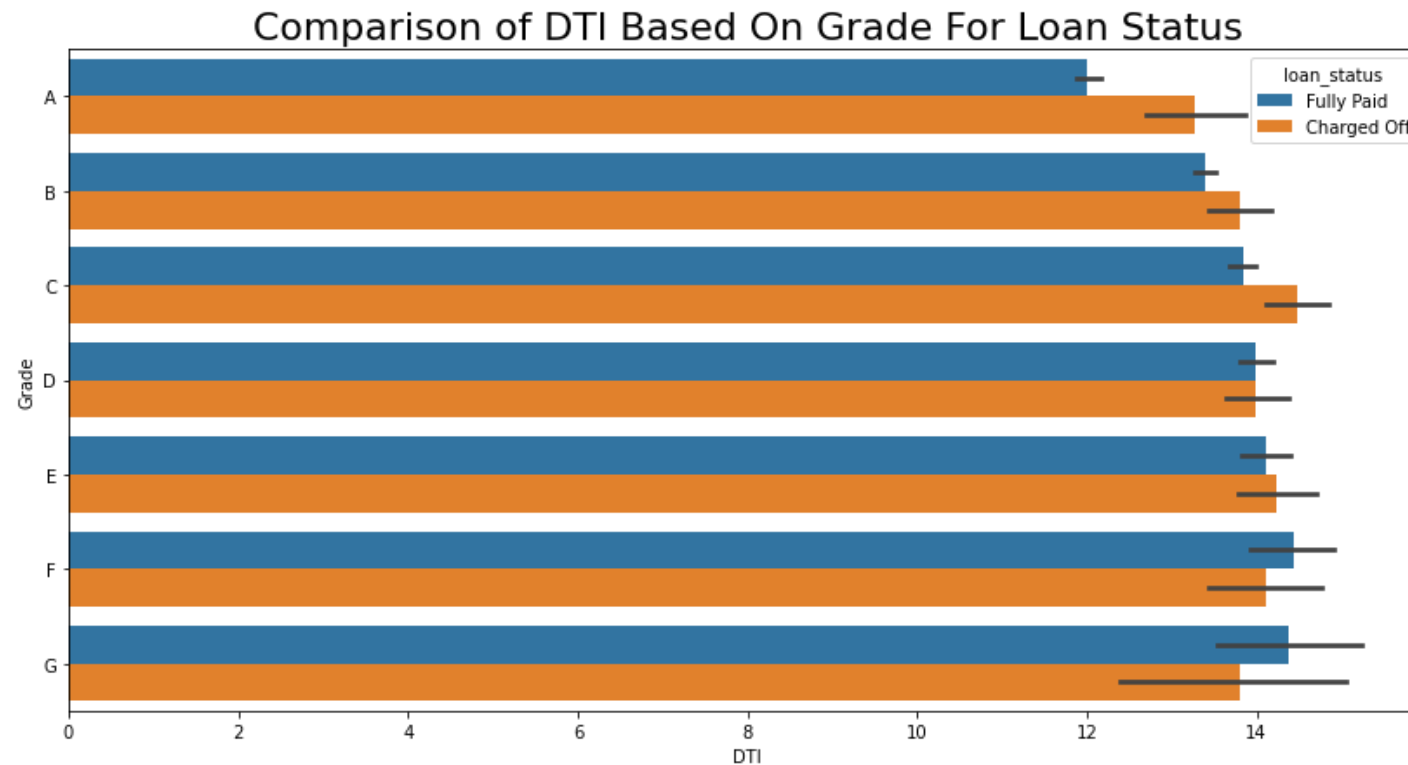
Public Record Bankruptcies Vs Annual Income



3c) Bivariate Data Analysis

Field: Comparison of DTI to Grade over Loan Status

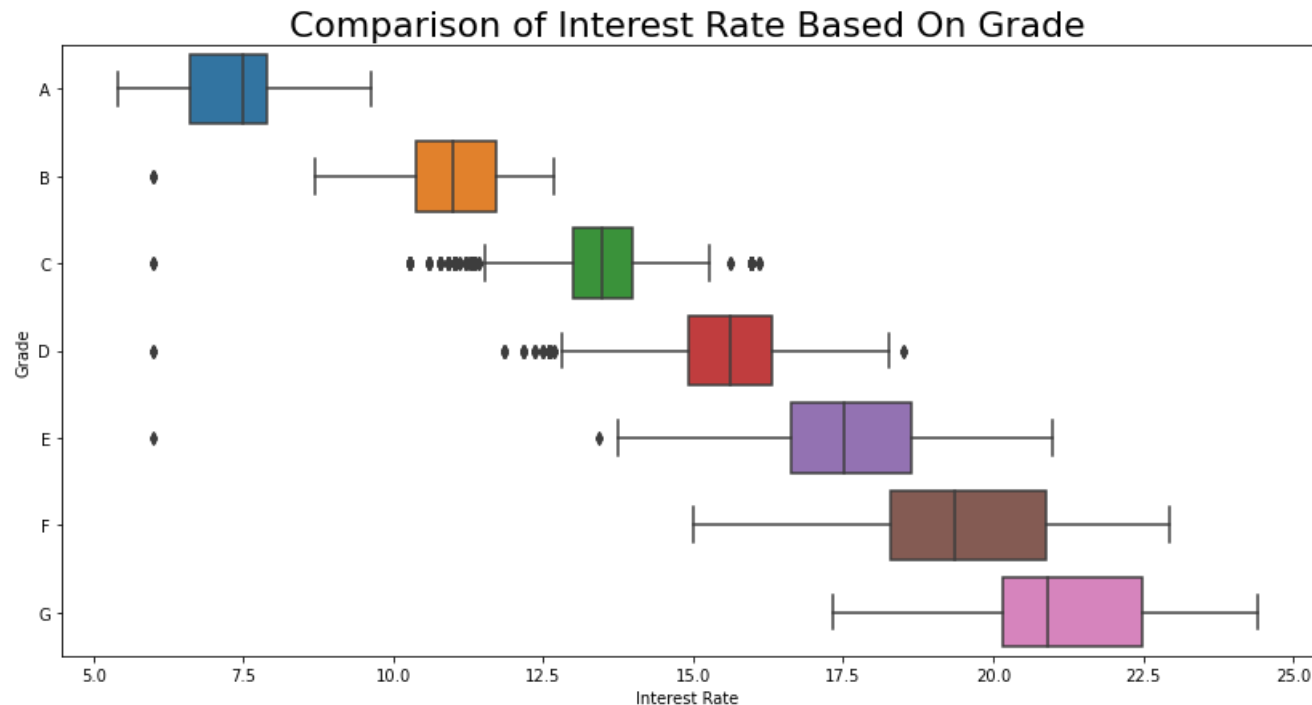
Conclusion: The Grade A, which carries the lowest risk, also has the lowest DTI ratio, indicating that higher grades have a lower default rate..



3c) Bivariate Data Analysis

Field: Comparison of Interest rate based on Grade

Conclusion: Since the grade is a risk element, we can conclude that interest rates rise as risk does.



4a) Conclusions from Univariate Analysis

- 1) Seven times fewer loans have defaulted than have been fully repaid.
- 2) The bulk of loans have terms between 36 and 60 months.
- 3) With a decline around 10, the interest rate is more congested between 5 and 10 and 10-15.
- 4) Most loans are high grade loans as seen by the significant number of loans with grades "A" and "B" compared to the rest.
- 5) The majority of borrowers have more than ten years of job experience.
- 6) The majority of borrowers are either on a mortgage or rent and do not own any property.
- 7) The company verifies or has a source verify about 50% of the debtors.
- 8) Since the yearly income has a left-skewed normal distribution, the bulk of borrowers have extremely low annual incomes in comparison to the rest of the population.
- 9) Debt consolidation loans account for a sizable portion of all loans, followed by credit card loans.
- 10) Large urban areas like California, New York, Texas, Florida, etc. are where the majority of the borrowers are from.
- 11) The majority of borrowers have DTI ratios between 10-15, which is a relatively high level of debt relative to income.
- 12) The majority of the borrowers don't have any public bankruptcy records.
- 13) The final quarter of the year is when the majority of loans are disbursed.
- 14) We can claim that the loan approval rate is rising over time because the number of sanctioned loans grows exponentially with time.

4b) Conclusions from Segemneted Univariate Analysis

- 1)The most common loan purpose and the one with the greatest number of fully paid and defaulted loans is debt consolidation.
- 2)The average and 25% are the same for both loans, but the defaulted loan has a bigger 75%, indicating that large loans have a higher likelihood of defaulting.
- 3)The 36 month term has a larger possibility of loan repayment in full than the 60 month term, which has a lower chance of default.
- 4)Grade A and B loans make up the majority of the loans with a 36-month duration, while Grade B, C, and D loans make up the majority of the loans with a 60-month term. 5)The Loan Status fluctuates with DTI ratio; we can see that loans with a DTI ratio of 10-15 have a larger percentage of defaulted loans, but loans with a higher DTI have a higher likelihood of defaulting.
- 6)Compared to borrowers who are paying a mortgage or rent, borrowers who own their property have lower default rates.
- 7)Borrowers with annual incomes under 50,000 are more likely to default, whereas those with annual incomes over 50,000 are less likely to do so.
- 8)Unlike defaulted loans, fully paid loans are growing exponentially over time.
- 9)The amount of the default loan rises with the interest rate and begins to fall after a 17.5% interest rate.
- 10)Employees with 10+ years of experience are more likely to fully repay the loan and are less likely to fail.

4c) Conclusions from Bivariate Analysis

- 1) Since the Grade is a risk element, we may claim that interest rates rise as risk does.
- 2) The lowest risk grade, Grade A, also has the lowest DTI ratio, indicating that higher grades have a lower default rate.
- 3) The majority of the borrowers lack a public bankruptcy record, making them a secure option for loan issuance.

THANK YOU