Benjamin Bouju

Head of Transformation Factory

Awards

Dean's Community Awards For
Inspiring Brilliant MindsDean's Community Awards For
Inspiring Brilliant MindsDean's Community Awards For
Inspiring Brilliant Minds

Skills

Project Management
Team Leadership
Process Improvement

Trainings and Diplomas

Imperial College Business School
Full time MBA, Master in Business and Administration · (2015 - 2016)
ECE Paris
Master's Degree in Engineering, Embedded systems · (2007 - 2010)
University of California, Irvine
University Extension, Business Management and
Manufacturing · (2009 - 2009)
Semester Study Abroad (SSA) program, Chinese and
Engineering · (2009 - 2009)

Languages

French (Native or Bilingual)
English (Native or Bilingual)
Chinese (Limited Working)

Experiences	

SCALIAN Operations Performance
Head of Transformation Factory
août 2019 - Present (3 ans 2 mois)
Paris Area, France
Scalian
Bid Manager at Scalian Operations Performance
octobre 2016 - Present (6 ans)
Région de Paris, France
Morpho Safran
Project manager
mai 2011 - septembre 2015 (4 ans 5 mois)
Paris, France
In charge of the software and firmware (embedded software) development
teams for Morpho's bioscrypt products: fingerprint and face access control
devices.
Management:
Led software development teams; ensured on time delivery of software
applications to governmental services and high profile companies.
Worked with internal stakeholders to solve customers' problems; advised the
product manager on what corrections/enhancements to be implemented based
on customer's feedback, resulting in customer satisfaction.
Created specific tools and processes for managing an outsourced
development team: put in place weekly meetings, metrics and spread sheets.
Pre-sales/Business Development
Organized workshops in order to identify customers' requirements and to
suggest software solutions adapted to their needs.
Wrote project proposals: technical specifications, pricing, resource allocation
and project schedule.
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Presented and validated project proposals in front of customers and internal
stakeholders
Supervised the development and deployment of software solutions on
customers' sites: progress report, milestones indicators and support follow
up.
Consolidated and expanded business relationships with existing customers
by facilitating technological changes through coaching and discovery
sessions.
Support:
Created the level 3 support process and piloted the level 3 support teams
across UK, USA, Morocco, India.
ALTEN
Software Development Consultant at Morpho
août 2010 - mai 2011 (10 mois)
Paris, France
Worked on the Unique Identification Number (Aadhaar Number) project
initiated by the Indian government:
Software development for integrating a fingerprint sensor (MorphoTop
sensors) into the Aadhaar system.
Software support on the certification of the MorphoTop sensor in India.
Software support on the MorphoTop sensor deployment in India.