# Feasibility Study for Opening a Restaurant in

Pune, India

IBM Data Science Capstone Project

#### Introduction

- Studying the current scenario and potential competitors is necessary while putting together a business plan
- Factors like location, type, cuisine, menu, ambience, pricing and services provided play an important part in determining the success of the business
- Project aims at analyzing the current landscape of various restaurants and attempts to come up with recommendations for starting/revamping restaurants
- Benefit new potential restaurant owners, existing owners amd allied businesses like food delivery services

#### Data Acquisition (Sources)

- Geospatial coordinates of Pune city and various localities
  - geopy
- Foursquare API
  - Foursquare The Trusted Location Data & Intelligence Company
- Zomato API
  - https://developers.zomato.com/api

#### Data Cleaning and Transformation

- Data imputation for missing pincodes (zip postal codes) missing for few venues
- Prune duplicate records or overlapping records fetched
- Prune data points with missing location or user ratings
- Prune data points with user rating = 0
- Process text data in "highlights" and "cuisine" to add features for services provided
- Merge data from Foursquare and Zomato into single dataframe

#### Dataframe Used for analysis

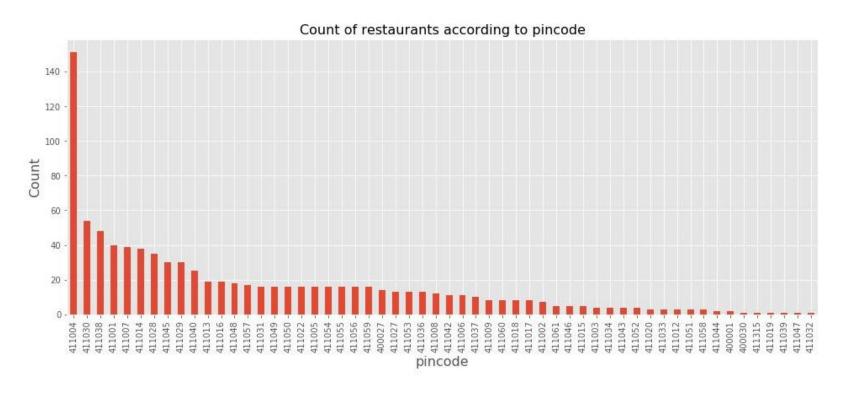
```
df.info()
<class 'pandas.core.frame.DataFrame'>
Int64Index: 928 entries, 0 to 927
Data columns (total 15 columns):
    Column
                           Non-Null Count
                                           Dtype
                           928 non-null
                                           object
    name
                                           float64
     lat
                           928 non-null
    lng
                           928 non-null
                                           float64
                                           object
    pincode
                           928 non-null
                                           object
    type
                           928 non-null
     average cost for two
                           928 non-null
                                           int64
    price range
                           928 non-null
                                           int64
    aggregate rating
                           928 non-null
                                           float64
    votes
                           928 non-null
                                           int64
    cuisines
                                           object
                           928 non-null
    highlights
                           928 non-null
                                           object
    all reviews count
                           928 non-null
                                           int64
 12
    photo count
                           928 non-null
                                           int64
    has table booking
                           928 non-null
                                           int64
    has online delivery
                           928 non-null
                                           int64
dtypes: float64(3), int64(7), object(5)
memory usage: 116.0+ KB
```

### **Exploratory Data Analysis**

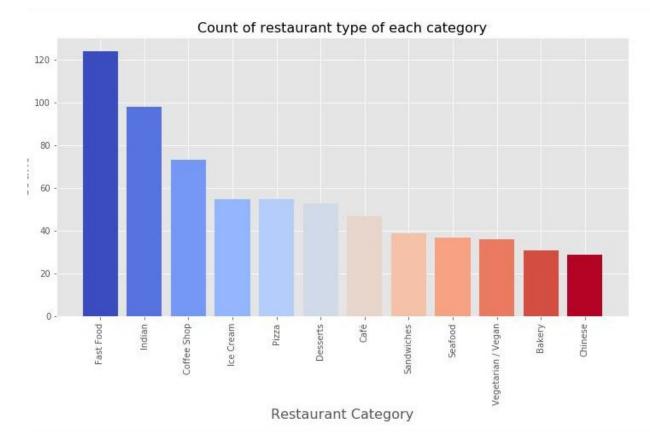
df.describe()

	lat	Ing	average_cost_for_two	price_range	aggregate_rating	votes	all_reviews_count	photo_count	has_table_booking	has_o
count	928.000000	928.000000	928.000000	928.000000	928.000000	928.000000	928.000000	928.000000	928.000000	
mean	18.523253	73.851635	610.021552	1.743534	3.908297	1622.728448	362.492457	435.024784	0.082974	
std	0.028538	0.037079	420.742908	0.763912	0.616884	2172.220883	518.994746	981.523962	0.275992	
min	18.440685	73.766671	100.000000	1.000000	0.000000	0.000000	0.000000	0.000000	0.000000	
25%	18.512350	73.833940	350.000000	1.000000	3.700000	262.000000	31.000000	46.000000	0.000000	
50%	18.518451	73.842713	500.000000	2.000000	4.000000	774.000000	198.000000	95.000000	0.000000	
75%	18,524296	73.872360	600.000000	2.000000	4.200000	2434.750000	356.750000	367.000000	0.000000	
max	18.671948	73.937133	2100.000000	4.000000	4.700000	30737.000000	2621.000000	7307.000000	1.000000	

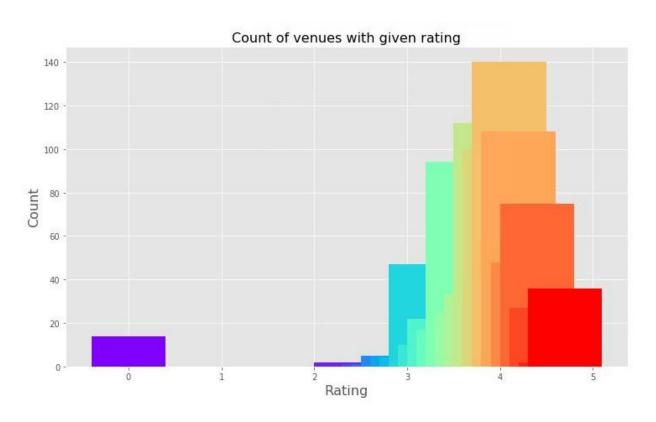
#### Restaurant Distribution based on pincodes



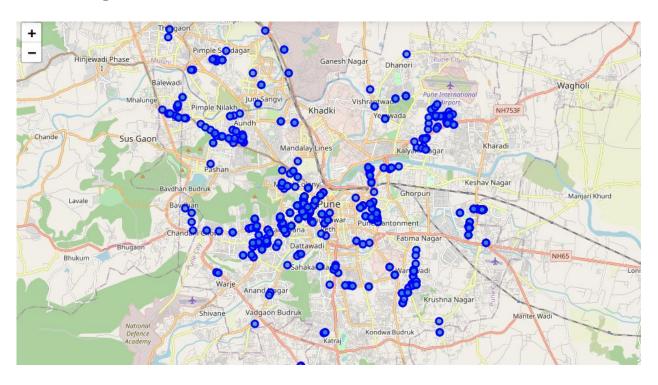
### Distribution of Restaurants based on Category



### Distribution of Restaurants based on Ratings



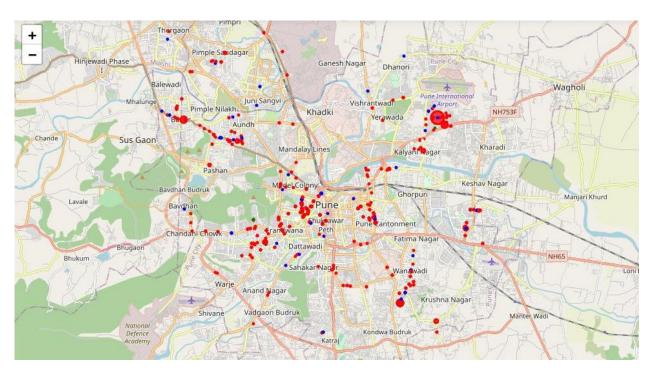
#### Geographical Distribution of Restaurants



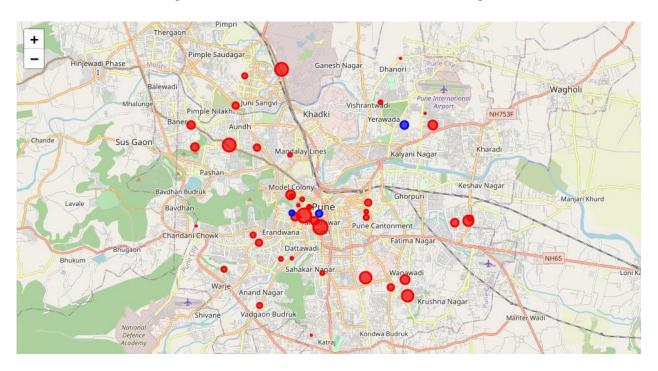
# Geographical Representation based on Ratings

Red - Above Average

Blue - Below Average



# Popularity of Restaurants by Pincode



**Predictive Modelling: Clustering** 

#### **KMeans**

#### No of clusters: 5

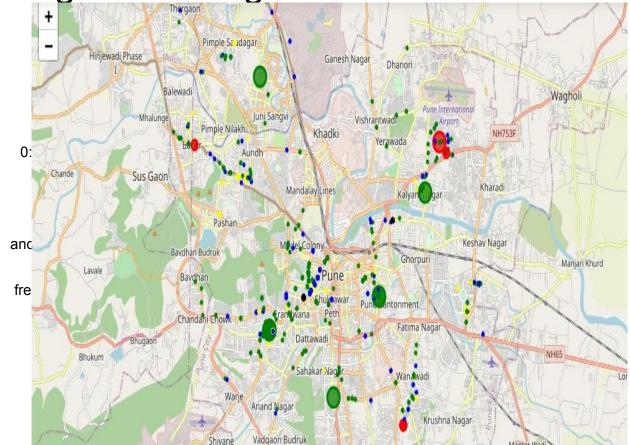
Cluster label

Cluster label

but

Cluster label

Cluster label affordable and Cluster label expensive restaurants



#### **Predictive Aggregate Rating**

Use multiple linear regression model to predict aggregate rating

Divide data set into training and test sub-sets with 80-20 distribution

Results

Residual sum of squares: 0.06 Variance score: 0.88

#### Conclusion and Future Direction

- Built predictive model to cluster current restaurant with similarities
- Used clustering to choose optimum features for thriving restaurants
- Used model in conjunction with statistical metrics to determine location
- Used statistical inference (linear regression) to predict aggregate rating of a restaurant
- Future: use sentimental analysis to mine text within reviews to refine the models further
- Add additional appropriate data to increase the accuracy of the models