

ANDREW TYLER CALKINS

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OBJECTIVE

I am an aspiring software development professional with a unique background of significant consultative sales, operations management and customer service experience. I am an extremely passionate web developer and am constantly striving to learn more since my transition into technology.

My life's purpose is to be devoted to those around me in the relentless pursuit of solutions to the challenges we may face.

LANGUAGES & SKILLS

Ruby, Rails, JavaScript, Node.JS, Passport, MongoDB, Mongoose, Express, MySQL, PostgreSQL, Bootstrap, JSON API, Mustache, Test Driven Development, Agile Development, HTML, CSS, Git, Github

RELEVANT EXPERIENCE

The Iron Yard | Washington D.C. June - September 2017

The Iron Yard is a 12-week coding boot camp specializing in highly focused, immersive training centered on language fluency, object-oriented programming, and project-based learning. I gained extensive knowledge in a full stack curriculum with a focus of Ruby on Rails.

- **Question Box** – Ruby on Rails project that made use of group pull requests and reviews, and stored user submitted questions and answers with search functionality, tags, pagination and bootstrap styling.
- **iTunes Music Search** – Front- end project using JavaScript, HTML, CSS and the iTunes API to allow a user to search for an artist. Users can then select the album artwork for each song, and listen to a preview of that song.

Hilton Worldwide | Charleston, SC 2016 - 2017

Sales Coordinator

- Produced leads and contracts for corporate accounts, events, and groups of various sizes.
- Maintained database of leads, signed contracts, and paid accounts.
- Exceeded forecasted sales goals consistently while assisting various departments.

Federal Consulting Resources | Gaithersburg, MD 2015 – 2016

Search Consultant

- Identified, Interviewed, and qualified technical candidates for positions primarily in the defense sector.
- Maintained client and candidate information in company wide database.

Mt Airy Heating & Air Conditioning | Mt Airy, MD 2006 – 2016

Install/Marketing/Sales

- Oversaw installation and repairs of heat pumps, air conditioning units, and furnaces.
- Diversified marketing efforts to through social media outlets, company site, and postcard mailings.
- Helped increase business through multiple marketing outlets, and outstanding customer service.

EDUCATION

Coastal Carolina University | Conway, South Carolina 2013

Bachelor of Science in Recreation and Sport Management

- Minor in Business Administration.
- Volunteered with Special and Senior Olympics, Local Police, and Youth Sports.
- Internship in sports event planning with Elite Tournaments in Columbia, MD.