

Walmart Sales Analysis (2010-2012) Data Cleaning, SQL Insights & Tableau Dashboard

Project Title:

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Objective:

To explore and analyze Wal-Mart's weekly sales data across various stores in the U.S. using Python (pandas), SQL, and Tableau and build an interactive dashboard that showcases business insights.

Tools Used:

- Python (Pandas) for cleaning and formatting raw CSV data
- MySQL for querying and aggregating sales insights
- Tableau Public for visualizing key patterns and trends

Steps Taken:

1. Data Cleaning (Pandas):

- Handled inconsistent date formats
- Removed duplicates
- Exported cleaned data to a CSV file for SQL import

2. SQL Analysis:

- Calculated total sales across all stores
- Found top-performing and worst-performing stores
- Compared average sales during holidays vs. non-holidays
- Explored the relationship between fuel prices, CPI, and unemployment with sales

3. Dashboard Creation (Tableau):

- Built an interactive dashboard to visualize:
 - Total sales by store
 - Weekly sales trend over 3 years
 - Impact of holidays on average sales
 - Correlation between fuel price and sales
 - Best and worst performing sales weeks

Key Insights:

- Total sales across all stores exceeded \$6.7 billion
- Store 20 had the highest total sales (~\$301M)
- Holidays slightly boosted average sales
- Fuel price showed no strong correlation with weekly sales
- Peak sales week: December 24, 2010

Skills Demonstrated:

- Data cleaning with Python
- Writing SQL for business insights
- Designing Tableau dashboards with filters, tooltips, and trend lines

Live Dashboard:

https://public.tableau.com/app/profile/atchudan.s/viz/walmart_sales_17486236076640/Dashboard1?publish=yes

Created by:

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