

Dear Sirs,

Whilst your inquiry may have now closed, the Chairman has requested my input at this stage.

Our company, Falcon UAV has been servicing and selling UAVs to the agricultural industry since early 2014.

We are arguably the most experienced ag UAV company in the country.

The primary unit that we use is the AgEagle, an agricultural purpose built UAV.

We have focussed on the ag market, as this industry can and is starting to derive a huge benefit from the aerial imaging that our UAVs can provide.

For example, attached are before and after NDVI images of a cotton paddock, showing the huge improvement in crop health, after variable treatment from an initial NDVI image.

As well as increasing yields, our image data can save growers many thousands of dollars in reduced chemical application.

Some challenges that we face are mostly regulatory.

Especially in the vast rural areas that we operate.

Being able to fly beyond line-of-sight over a farmer's own property, will create even greater grower benefits.

The technology exists to easily and safely do this.

We also find that the benefits derived from NDVI crop health imaging, is still not widely known.

Many growers and even agronomists, are still reticent to utilise this great technology – improved education across all sectors will benefit all.

I've also attached an image of the AgEagle UAV as reference.

If I can be of any further interest, please do not hesitate to contact me.

Regards

Phillip Lyons

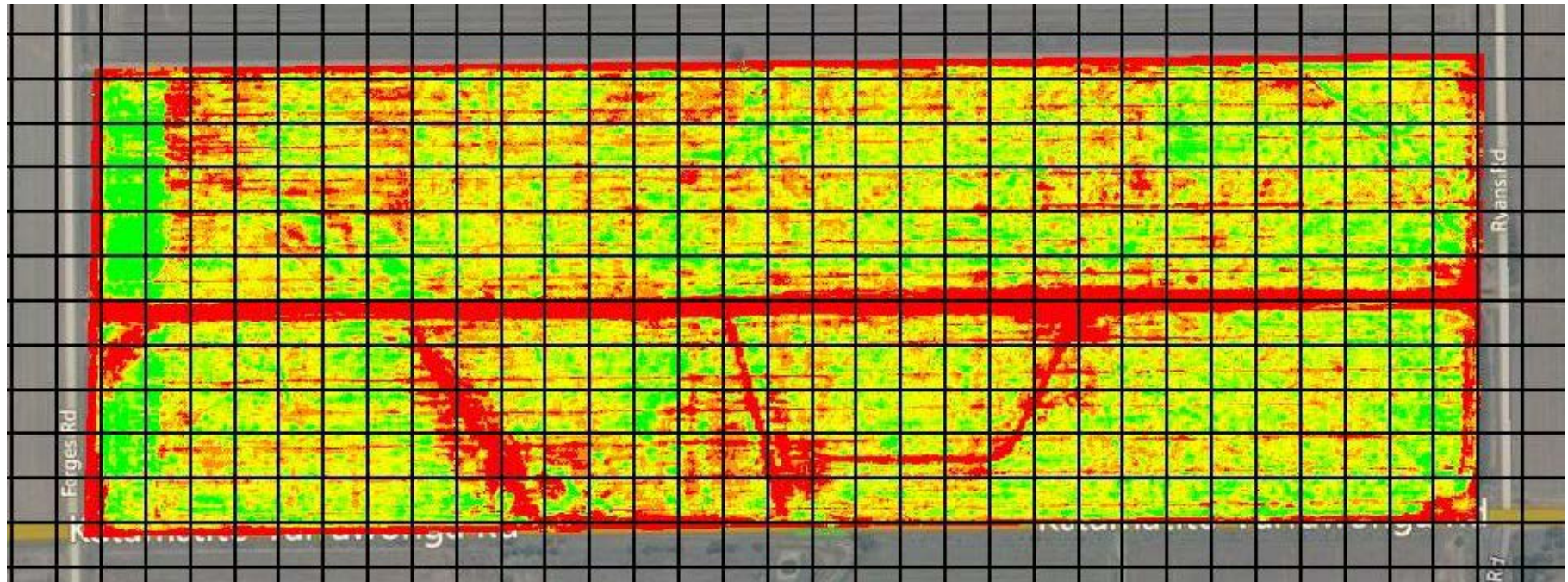
CEO

Falcon UAV

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BEFORE



AFTER

