# Alexis Thabuteau Head of Digital



39 years old - Driving License -Lausanne Suisse

#### CONTACT

#### **ABOUT ME**

15 years experience within Marketing, Digital, Advertising/Media fields

Resume created on DoYouBuzz

### **EXPERIENCES**

### **Global Head of Digital - Travel Retail**

PMI - Since 2019 - Full-time - Lausanne - Switzerland



- ▶ Retail Digital Transformation Strategy
- ▶ Website & Platform Enhancement (Journey, U/X, SEO, CMS Management)
- ▶ eCommerce
- ▶ eCRM (Salesforce)
- ▶ Digital Media & Acquisition (Programmatic)
- ▶ Data & DMP (Salesforce Audience Studio / Krux)
- ▶ Performance & Analytics (Google Analytics, Data Studio, Conductor), Social Listening (Sprinklr)
- ▶ Management: Team Management, Agency Management (Carat, Merkle, Big Group, Play)

#### Head of Digital Marketing, Data & Performance

#### Nissan Europe - 2017 to 2019



- ▶ Digital Transformation Roadmap: Precision Marketing, eCommerce, Web & U/X Improvements, Tech Stack, GAFAs Relationship
- ▶ eCommerce (in-house): Journey & U/X, SEO, CRM & Acquisition strategy
- ▶ Web Platform & Analytics (Omniture): Data-Driven U/X Personalization (Adobe Target), CX continuous improvement
- Data: DMP Management (Cross-Chanel Segmentation), 1st party Data mapping & Activation Use cases (CRM & Media), Data Science practice implementation
- ▶ Digital Acquisition: Programmatic, SEA/SEO, DCO, Social Media, Listening & Moderation
- ► Management: Team Management (10 people), Agency Management (OMD, Digitas, Ekimetrics, The Social Element, Equancy)

#### **Head of Media & Acquisition**

#### Nissan Europe - 2013 to 2017



- Media & Acquisition Strategy: ATL, Paid Digital & Social Media strategy, Influencers strategy
- ▶ Brand Content: ATL advertising content creation
- ▶ Digital Acquisition: SEA, Programmatic & Social Media channels
- ▶ Data / DMP / digital attribution
- Management: Team Management (4 people), Agency Management (OMD 15 people central team lead)

# **Digital Marketing Senior Consultant Manager**

int Manager Jequa

Equancy - 2013 to 2016

# **Digital Advertising Manager**

eBay - 2012 to 2013



- Programmatic Buying: new acquisition channel development (SSP Partnership, Inventory Yield Management, Bidding strategy)
- eCommerce: key marketplace sellers support (traffic acquisition, eDM, eRetail)
- ▶ Data: 1st party data Audience Clustering, Axciom 3rd party data matching

#### **Key Account Manager**

BFMTV - RMC - 2008 to 2012



- Key Account Management
- ▶ Digital Partnerships

#### **Marketing Executive**

V. Agency - 2006 to 2008

### **SKILLS**

### **Digital Expertise**

- ▶ Online Acquisition
- ▶ eCommerce
- ▶ Data & DMP
- ▶ Onsite Analytics & Performance
- Social Media
- ▶ Html, Css & Js basics
- ▶ SAFe Agile certified

### Management

- Agency Management
- ▶ Team Management

### **International Environment**

Fluent English

# **EDUCATION**

## **Master of Marketing & Management**

Griffith University

2005 to 2006

#### **Master of Finance**

**SKEMA Business school** 

2002 to 2004

# **Bachelor of Marketing-Communication**

Novancia

1999 to 2002

### **INTERESTS**

#### Literature

American Literature

### **Fooding**

- ▶ Food & Pastries
- Oenology

#### **Sport**

- ▶ Tennis & Squash
- Surfing & Snowboarding