# Alexis Thabuteau Head of Digital



39 years old - Driving License -Lausanne Suisse

#### CONTACT

**ABOUT ME** 

15 years experience within Marketing, Digital, Advertising/Media fields

Resume created on DoYouBuzz

## **EXPERIENCE**

## Global Head of Digital & Performance - Travel Retail

PMI - Since 2019 - Full-time - Lausanne - Switzerland



- Retail Digital Transformation Strategy
- Website & Platform Enhancement (Journey, U/X, SEO, CMS Management)
- ▶ eCommerce
- ▶ Digital Media & Acquisition (Programmatic)
- ► Data & DMP (Salesforce Krux)
- Performance & Analytics (Google Analytics, Data Studio, Conductor), Social Listening (Sprinklr)
- ► Management: Team Management, Agency Management (Carat, Big Group)

## Head of Digital Marketing, Data & Performance

#### Nissan Europe - 2017 to 2019



- ▶ Digital Transformation Roadmap: Precision Marketing, eCommerce, Web & U/X Improvements, Tech Stack, GAFAs Relationship
- eCommerce (in-house): Journey Definition, SEO, CRM & Acquisition strategy
- ► Web Platform & Analytics (Omniture): Data-Driven U/X Personalization (Adobe Target), A/B testing & CX continuous improvement
- ▶ Data: DMP Management (Cross-Chanel Segmentation & Activation on website, media & CRM), 1st party Data mapping & Activation Use cases
- ▶ Digital Acquisition: Programmatic, SEA/SEO, DCO, Social Media, Listening & Moderation
- ▶ Management: Team Management (10 people), Agency Management (OMD, Digitas, Ekimetrics, The Social Element, Equancy)

## **Head of Media & Acquisition**

#### Nissan Europe - 2013 to 2017



- ► Media & Acquisition Strategy: ATL, Paid Digital & Social Media strategy, Influencers strategy
- ▶ Brand Content: ATL advertising content creation
- ▶ Digital Acquisition: SEA, Programmatic & Social Media channels
- ▶ Data / DMP / digital attribution
- ► Management: Team Management (4 people), Agency Management (OMD 15 people central team lead)

# **Digital Marketing Consultant Manager**



Equancy - 2013 to 2016

# **Digital Advertising Manager**

eBay - 2012 to 2013



- Programmatic Buying: new acquisition channel development (SSP Partnership, Inventory Yield Management, Bidding strategy)
- eCommerce: key marketplace sellers support (traffic acquisition, eDM, eRetail)
- ▶ Data: 1st party data Audience Clustering, Axciom 3rd party data matching

#### **Key Account Manager**

BFMTV - RMC - 2008 to 2012



- ▶ Key Account Management
- Digital Partnerships

#### Marketing Executive

V. Agency - 2006 to 2008

## **SKILLS**

## **Digital Expertise**

- ▶ Online Acquisition
- ▶ eCommerce
- ▶ Data & DMP
- ▶ Onsite Analytics & Performance
- ▶ Social Media
- ▶ Html, Css & Js basics

#### Management

- ▶ Agency Management
- ▶ Team Management

#### **International Environment**

Fluent English

## **EDUCATION**

## **Master of Marketing & Management**

**Griffith University** 

2005 to 2006

## **Master of Finance**

**SKEMA Business school** 

2002 to 2004

## **Bachelor of Marketing-Communication**

Novancia

1999 to 2002

# **INTERESTS**

#### Lectures

American Litterature

### Fooding

- ▶ Food & Pastries
- Oenology

### **Sport**

- ▶ Tennis & Squash
- Surfing & Snowboarding