

ATHARV GUPTA

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EDUCATION

U.S. Rhodes Scholar (2023)

Oxford Brookes University	MA in Creative Writing <i>Historical Fiction Novel, 18th Century Bengal</i>	Sept 2025
University of Oxford, Oxford Internet Institute	MSc in Social Science of the Internet <i>Cash to Clicks: A Digital Payments Revolution for Indian Shopkeepers?</i>	Aug 2024
Georgetown University, School of Foreign Service	B.S. in Foreign Service GPA: 3.97 <i>Summa Cum Laude; Phi Beta Kappa</i> <i>Major:</i> Science, Technology, and International Affairs <i>Minors:</i> Chinese, Computer Science	May 2023

PROFESSIONAL EXPERIENCE

ALSO CAPITAL — *Venture Fellow*, New York, NY

Oct 2025 - Present

- Analyzing market trends and regulatory shifts around semiconductors, precision robotics, aerospace, and other hard tech sectors to support development of investment theses for newly raised AC fund III.
- Conducted 20 interviews with founders, senior VCs, govt GTM operators, ex-military/ex-govt officials, and contractors about govt sales for early-stage start-ups; publishing essay series.

GEOGETOWN GLOBAL CONSULTING — *Dir. Project Impact, Client Recruitment*

Sep 2019 – Jan 2023

- Supervised 10 project managers & 30 consultants; Conducted hiring (2x) for 12 spots out of 250 applicants.
- Developed org's first impact assessment framework to evaluate outcomes across consulting engagements.
- Sourced, recruited, vetted, and onboarded nonprofit client partners across five new countries.
- Developed grantmaking strategies for East and West African NGOs, tripling YOY fundraising for a client.

MCLARTY ASSOCIATES — *Intern, Africa Practice*, Washington, DC

Mar 2022 – May 2022

- Prepared briefings and memos on urgent security and political developments across 30+ African markets for Ambassador principal & Fortune 200 clients in tech, energy, CPG, and mining.
- Built 2,000-point state capacity index to assess investment risks for an \$18B AUM infrastructure fund.

U.S. DEPARTMENT OF STATE — *Intern, Bureau of African Affairs*, Washington, DC

Mar 2021 – Jun 2021

Interim Secret Security Clearance

- Produced Department's first issue paper on Nigeria's digital economy, interviewed 25+ stakeholders across govt, finance, and tech in U.S. and Nigeria. Used in prep for yearly bilateral and regional engagements.
- Supported drafting of 5-year U.S. Strategy for the Sahel Region, collaborated interagency partners, incl. DOD.

WORLD BANK GROUP — *Intern, Food & Agriculture Practice*, Washington, DC

Nov 2020 – Mar 2021

- Built database of 200+ AgTech startups to identify investment trends & WB engagement opportunities.
- Helped launch [flagship report](#) on AgTech revolution, including [published research](#) on clean farm finance.

WRITING & RESEARCH EXPERIENCE

THE KINO — *Founder & Writer*

Jan 2022 – Present

- Write [THE KINO](#), a film newsletter for 200+ subscribers with 80+ posts that have accumulated 50,000+ views.

GARTNER RESEARCH — *Research Specialist Intern, Risk and Audit*, Washington, DC

Jun 2022 – Aug 2022

- Authored research briefs for C-suite clients on business-critical risks, including AI-driven cyber threats, US regulatory fragmentation, and the Russia-Ukraine war.
- Conducted 25+ interviews with senior executives to inform Gartner's flagship [Hot Spots report](#), guiding enterprise risk strategy across sectors. Lead intern on the core IT governance section.

VARIOUS RESEARCH LABS — *Technical Research Analyst*

May 2021 – May 2022

GU Initiative on Innovation, Development, and Evaluation (gui2de)

- Built Python web scraper to collect budget data from 200 Kenyan districts for political accountability study.

W&M Global Research Institute, DisinfoLab

- Built [multi-input neural network](#) on 10k+ tweets to study disinfo networks around elections and vaccines.

ADDITIONAL INFORMATION

Languages: English (Native), Mandarin Chinese, Hindi, French (moderate proficiency)

Technical: C++, Python, Stata, Java, JavaScript

Interests: Performing jazz trumpet, film, creative writing, debating the 'Great American Novel', science fiction