**Speaker 0:**

Okay okay.

**Speaker 2:**

I'm finally with precision global better game came up on a listing eyes may be open to a good real estate you know is that the case.

**Speaker 0:**

Let me look at your career.

**Speaker 2:**

Or build a self storage facility just outside of Tampa Florida you ever invest in self storage before.

**Speaker 2:**

You might want to work I go.

**Speaker 0:**

Very well for thirty years and he's all over what what what yeah.

**Speaker 0:**

All companies across.

**Speaker 2:**

Thirty year track record this is the hundred and first property seventy nine of them sold average returns to investors on the scale of two hundred and sixteen percent under percent that's right.

**Speaker 2:**

When you when you.

**Speaker 0:**

Wanted the operator.

**Speaker 0:**

The franchise.

**Speaker 2:**

Workshop troubling stories January the owner operator of triple a he buys the land.

**Speaker 2:**

We bring on partner see bills that runs it typically then thousand for like public or CubeSmart.

**Speaker 0:**

Okay I I mean I'm definitely interested.

**Speaker 0:**

I got your Bible you're not you're doing.

**Speaker 2:**

Are you sure you're going to be here you can explain one at the end of the year and R. each quarter.

**Speaker 0:**

We're going to.

**Speaker 2:**

Which are good question I don't know the answer to that I'm going to.

**Speaker 0:**

Okay.

**Speaker 0:**

Your order.

**Speaker 2:**

Limiting.

**Speaker 0:**

Women wanted any money at all because of your success rate.

**Speaker 2:**

He doesn't he really to be honest with the system that way ever since the very beginning when you did need money back in nineteen ninety four and the the way that he has just structured worked out so well for not only partners by himself and he should continue to do it that way.

**Speaker 0:**

Yeah he's a great I'm self governance that I know I know enough about.

**Speaker 2:**

Okay so couple quick question what's your best.

**Speaker 0:**

What what what.

**Speaker 2:**

What.

**Speaker 2:**

It depends on the property I think this one in Florida is going to sell over very quickly because they are actually I had an opportunity but typically we look at about a five year turnaround.

**Speaker 0:**

Yeah.

**Speaker 0:**

We reserve our actual operating numbers that you would be like your ability to stabilize the reserve axles you can normally be like thirty six months within our borders.

**Speaker 2:**

Okay.

**Speaker 2:**

Okay what's your best email address.

**Speaker 0:**

I can give you the one you have.

**Speaker 0:**

The jobless.

**Speaker 0:**

If you want me to myself what about our own Colorado so wonderful phone.

**Speaker 0:**

My first initial and my last order twice you're ready.

**Speaker 2:**

Yeah he.

**Speaker 0:**

S. U. L. L. E. S. U. L. L. at Yahoo dot com.

**Speaker 2:**

Hi.

**Speaker 2:**

You don't have a computer with here you're gonna be looking at on your phone.

**Speaker 0:**

It'll be hard for all of you after six o'clock tonight on Friday I'm almost years of people's brains and accredited both pressure if that's your question.

**Speaker 2:**

What are you doing out there and is being springs just vacation.

**Speaker 0:**

Hi I bought a car there on the list you're probably one of.

**Speaker 0:**

Start.

**Speaker 2:**

Your.

**Speaker 0:**

What part of what was.

**Speaker 2:**

Good for you congratulations you're but you're from Florida.

**Speaker 0:**

Yeah I was going to retire sure level.

**Speaker 2:**

Resort.

**Speaker 0:**

Of work but we we.

**Speaker 2:**

We.

**Speaker 0:**

Right after all the country.

**Speaker 0:**

I also I also will go over her house is a.

**Speaker 0:**

I got the script work doctor guy I mean part are gone thirty thousand transaction.

**Speaker 0:**

I think the number of active three thousand thirty thousand.

**Speaker 0:**

So.

**Speaker 0:**

Arial.

**Speaker 0:**

What.

**Speaker 0:**

You know partial bridge property.

**Speaker 0:**

Your partnership Providence all.

**Speaker 2:**

Well out of the hundred and one seventy nine years old so far the other ones are still running.

**Speaker 0:**

But one of the hundreds that would work well the incumbent Republican.

**Speaker 0:**

Your.

**Speaker 2:**

The ones that are existing right now the way that he has a structured as partners take seventy percent of the net operating income.

**Speaker 0:**

Okay there's no reason not to give up requiring filing official filings anybody.

**Speaker 2:**

Yeah I don't think so no.

**Speaker 0:**

Okay if you get a certain amount of investors.

**Speaker 0:**

You're part of this unique.

**Speaker 2:**

I'm sending informational you take a look at it you tell me what you think.

**Speaker 0:**

What was your name email.

**Speaker 2:**

It's Dennis Dennis widely but it's going to come from my.

**Speaker 2:**

Assistant even at precision global chlorophyll state replace storage.

**Speaker 0:**

Okay I will be there for about six hours and then probably tomorrow she was very.

**Speaker 0:**

You want to come back tomorrow.

**Speaker 0:**

Your weight for a lot of these works.

**Speaker 2:**

Well.

**Speaker 2:**

If you're gonna be in front of a computer tomorrow I'd like to have you in front of a computer for about three to five minutes is that possible.

**Speaker 2:**

One of the three.

**Speaker 0:**

Arguing with her daughter about.

**Speaker 2:**

Done.

**Speaker 0:**

R. as in all right with your call or your.

**Speaker 2:**

California California.

**Speaker 2:**

Well.

**Speaker 0:**

Characteristics yeah.

**Speaker 0:**

Zero zero.

**Speaker 0:**

Five PM.

**Speaker 2:**

The other way around my six year seven.

**Speaker 2:**

Well.

**Speaker 0:**

Part of artificial visiting your barber brother yeah.

**Speaker 2:**

Yeah yeah I'm an hour behind correct.

**Speaker 0:**

Yes I'm getting back to survive so.

**Speaker 0:**

I don't need your love or I can read.

**Speaker 2:**

The.

**Speaker 0:**

But the overall structure.

**Speaker 2:**

I don't remember.

**Speaker 0:**

I'm not replacing a rich I don a lot of \*\*\*\*.

**Speaker 2:**

Okay.

**Speaker 0:**

I like your corporate bond yields are.

**Speaker 0:**

Sure it's a former seventy million dollars using technologies there are all of our storage.

**Speaker 2:**

All right you're you're gonna consolidate.

**Speaker 0:**

All the possibilities you also run the ball but.

**Speaker 0:**

Dubai shopping children's clothes for cold storage or storage you're going to stores.

**Speaker 0:**

So.

**Speaker 2:**

This.

**Speaker 0:**

Is all about.

**Speaker 2:**

Yeah they'll be climate control and a good portion of it.

**Speaker 0:**

Yeah right now I know my soul.

**Speaker 0:**

American system here and there the carnage pulls or going out of my face.

**Speaker 2:**

Yeah you don't.

**Speaker 0:**

**Speaker 2:**

All right all right thank you a couple of days.

**Speaker 0:**

Thank you.