**Speaker 2:**

Yes hi Steve my name is that you go Marshall calling with precision global how are you today.

**Speaker 1:**

Yes.

**Speaker 1:**

How you doing.

**Speaker 2:**

I'm doing very well thanks for asking.

**Speaker 2:**

The reason the reason for the call your name came to me here the fellow that looking at real estate deals from time to time okay.

**Speaker 1:**

Yes.

**Speaker 2:**

Okay well I wanted to get you out some information here it feels like it might be a fit what we're doing is we're building a self storage facility out in Austin Texas and I'm hoping you're familiar with self storage but have you ever had the opportunity to invest in one before.

**Speaker 1:**

**Speaker 1:**

No.

**Speaker 2:**

Yeah.

**Speaker 1:**

I I I I I see the potential value in that.

**Speaker 2:**

Absolutely yeah it it really great invention vehicle especially for times like this you know it's something that's improving over the years the very refreshing and the company that's doing this one here at Austin they've been gearing towards for the past twenty seven years are actually done seventy nine facilities all of them have been with investors and if your structure similar to the one that I can send you great often if you have interest but they do have a one hundred percent track record all of the seventy nine if you've done our investors are doing better than two to one of these investments and so if you'll be on your St Michael here was thank god an email that'll give you some details on the project there in Austin as well as the company does that seem like it may have come in just bring.

**Speaker 1:**

Sure I will be here to the investment.

**Speaker 2:**

Yeah I'll have that so typical position of the full unit which is a hundred and fifty seven thousand you can do half unit as well but typically people people units are more in there about a comfortable number if you like the opportunity.

**Speaker 1:**

And I'm done locations on what is the pacing of the return and what is the exit plan.

**Speaker 2:**

Thank.

**Speaker 2:**

Five years.

**Speaker 1:**

**Speaker 2:**

And what they do is they they build on the manager for a few years and then they sell them for one of the bigger which is the end game and what I do.

**Speaker 1:**

**Speaker 2:**

I also got an email.

**Speaker 2:**

Follows up with you as my father each day and he kind of goes to the winner the impact that works in more detail and answer any questions that you had a chance to review the material and did you did you say that you were able to move on that amount if you like the opportunity.

**Speaker 1:**

Yeah it would work if you have my email.

**Speaker 2:**

No actually I don't have any more for you where can I send that.

**Speaker 1:**

The name is Stephen with a V..

**Speaker 1:**

And last.

**Speaker 2:**

Year.

**Speaker 1:**

Yeah right influence S. T. I. E. and as.

**Speaker 1:**

That you now is the number six.

**Speaker 1:**

Actually I.

**Speaker 1:**

As.

**Speaker 1:**

Comcast dot net.

**Speaker 2:**

Okay perfect I can.

**Speaker 2:**

All right Stephen saw shoot that out here and the guy that's going to follow up the payment each day your name information in the email as well if mornings afternoons usually better to try to get your.

**Speaker 1:**

Afternoon.

**Speaker 2:**

Okay and.

**Speaker 2:**

What part of working.

**Speaker 1:**

I'm a physician.

**Speaker 2:**

Position okay.

**Speaker 1:**

Thank you.

**Speaker 2:**

And if you want I will very much help in.

**Speaker 1:**

The subject line on that.

**Speaker 1:**

Those stories and senseless thank you very much right.