**Speaker 0:**

Hello everybody here.

**Speaker 0:**

Yes hi.

**Speaker 1:**

I was looking to speak to Caitlyn.

**Speaker 0:**

I might try to speak with.

**Speaker 1:**

I was in her Emmanuel three sorry about that.

**Speaker 0:**

I.

**Speaker 1:**

Forgot where I was calling.

**Speaker 0:**

Someone a few.

**Speaker 1:**

Years hello my name is sorry about that my name is Joe Marshall calling from precision global your name came to me here is the fellow that looked at the real estate deals from time to time okay.

**Speaker 0:**

Yes.

**Speaker 1:**

Well I want to get your information.

**Speaker 0:**

If it.

**Speaker 1:**

Feels like it may be a fit for yeah what we're doing is we're building a self storage facility out in Austin Texas and I'm confident that you're familiar with self storage but have you ever had the opportunity to invest in one.

**Speaker 0:**

Or.

**Speaker 0:**

No no okay.

**Speaker 1:**

Was not stored is a really great investment vehicle you know especially for times like this it's something that has been proven over the years to be very recession resistant and the company is doing this one here in Austin they've been doing self storage for twenty seven years.

**Speaker 0:**

**Speaker 1:**

If done seventy nine.

**Speaker 1:**

And all of those have been with investors and if you're a structure similar to the one that I can send you if you have interest but they do have a one hundred percent track record of the seventy nine that they've done are investors are doing better than two to one of the contestants and you'll get a BFF Michael here with this out an email that'll give you some details on the project at auction as well as the company does that seem like it may have an interest rate.

**Speaker 0:**

You're talking about I have a question yeah.

**Speaker 0:**

So the question about how to use it how does this work.

**Speaker 0:**

Very very stressed sorry which means I mean you have to have somebody in Astros win Aston warm up that's what you're trying to say.

**Speaker 1:**

You're you're basically you would be investing in just the one.

**Speaker 0:**

Correct.

**Speaker 0:**

Thank you Mr.

**Speaker 0:**

Only one price.

**Speaker 0:**

No there is the entire race.

**Speaker 1:**

Is going to be about fifteen people are reserved fifteen people.

**Speaker 0:**

And.

**Speaker 1:**

There's actually only one more investment unit left before Austin is completely funded.

**Speaker 0:**

And in the event that you.

**Speaker 1:**

Are a hundred and fifty seven thousand which would represent one unit.

**Speaker 0:**

**Speaker 1:**

You can your happiness as well which is the minimum but typically people do all units are more.

**Speaker 0:**

**Speaker 1:**

Is there about the comfortable number if you'd like the option.

**Speaker 0:**

So you have to end up if possible Waterford systemic problem about.

**Speaker 1:**

That's correct yeah.

**Speaker 0:**

Enter the higher rate is.

**Speaker 1:**

Two point two million.

**Speaker 0:**

**Speaker 1:**

Basically what they do.

**Speaker 0:**

The rate of.

**Speaker 1:**

Thirteen point two million which is thirty percent on a construction loan they build the building the manager for a few years and they sell it.

**Speaker 0:**

To want to be.

**Speaker 1:**

One of the bigger guys which is the end game and like I said they've done that seventy nine other times and they've they've been successful every single time.

**Speaker 0:**

**Speaker 1:**

And what I normally do I just let your manual is I normally just send out an email to you can look over the project.

**Speaker 0:**

My boss.

**Speaker 1:**

His name is E. J. he'll call you back if you look at the scale you know analysis of how you.

**Speaker 0:**

How to.

**Speaker 1:**

Invest it works and what you know what you can expect your one two three.

**Speaker 0:**

That's like that.

**Speaker 1:**

That's not all right.

**Speaker 0:**

You can take a look okay.

**Speaker 1:**

And that was the number I I oracle number for you if you like the opportunity.

**Speaker 0:**

Yeah you're going to now take a look.

**Speaker 1:**

No I know I understand that but I'm thinking you can pull the trigger on that amount if you like yep.

**Speaker 0:**

In the firelight.

**Speaker 0:**

It sells of course you.

**Speaker 1:**

Need to do right now and you are us who currently accredited correct network over a million.

**Speaker 0:**

Well yes okay great aren't we all should have to do manual.

**Speaker 1:**

Into if you want to look for the email the subject line of that in the state triple a storage.

**Speaker 0:**

And.

**Speaker 1:**

Each day is going to call you back in the mornings or afternoons usually better to try to reach a.

**Speaker 0:**

Last evening okay I'll.

**Speaker 1:**

I'll try to get as close as possible and that you might want to work here.

**Speaker 0:**

I'm a physician.

**Speaker 1:**

Okay are you still currently have an office or or or you.

**Speaker 0:**

Live down the block and.

**Speaker 0:**

What will open a web locked up a little.

**Speaker 1:**

And now it's open okay.

**Speaker 0:**

Okay.

**Speaker 1:**

I'll put you to sleep as possible to get a hold of you and.

**Speaker 1:**

And yeah I can if you want to look for the email it's a triple a storage.

**Speaker 1:**

What is that what is a good email address for you ma'am.

**Speaker 0:**

My last name is Barbara thrusts without mouth or general.

**Speaker 1:**

And last name is G. B..

**Speaker 0:**

A. T. H. A. N. correct.

**Speaker 0:**

Yes and then.

**Speaker 1:**

And then add two thousand and four.

**Speaker 0:**

At Yahoo.

**Speaker 0:**

Yes okay.

**Speaker 1:**

Great well shoot that out to you and your follow up and hopefully we can find a position with.

**Speaker 0:**

Thank you thank.