

[Arthur Note: I'll move current version into HTML template, so if you want to change something - please notify me and highlight changes]

Cautious Optimism Visible In Companies As Countries Begin Flattening The Curve

As a child, you never knew when the ice cream truck would arrive. They didn't have schedules. But, a few tolls of that familiar bell ringing and you'd know that the truck had entered your neighborhood.

Everything that is immeasurable on a scale, is measured using either **estimates** (stock market prices), **ranges** (weather), or flat-out **signs** (arrival of seasons).

When would this pandemic end? We don't know.

What we do know is that tech companies have decided to back in business, especially with respect to productivity and deliveries, by October-November.

How Do We Know That?

Well, we looked at **signs** (our sponsorship meeting requests skyrocketed. We looked at **ranges** (a whopping 90% of all sponsorship requests were looking for a late-October to early-November AD buys).

When those dates go sold out, a curious phenomenon was noticed.

Not only did the race to buy out all AD slots for the succeeding dates (Mid-November onwards) intensify but the preceding dates (late-October backwards) also were filled up at record pace.

The Result: Hacker Noon Billboard AD slots are now 100% filled out for the rest of the year.

Does that mean that you cannot buy AD Slots on Hacker Noon for the rest of the year?

Not really.

We created a tonne of more advertising options for tech companies to help them ensure advertisement up time during peak season.

Here's How

ADs on Tagged Categories - is a new AD inventory that enables companies to advertise to a niche audience. For example, let's say that your company wants to advertise its automation testing product. Hacker Noon will scour through its 27,000+ tagged pages and collate *ALL* related pages such as automation, API, testing, software, DevOps, monitoring, and so on.

We're offering them on a CPC basis for the rest of the year and shall move to the standard time-dependent placement in Q1 2021. Buy your slots [here](#).

Podcast Advertisements - Hacker Noon podcasts have now been opened up for mid-roll advertisements (20-second duration) by companies that are looking to be heard by our 15k+ audience that includes emerging tech enthusiasts, gamers, programmers, our beloved crypto-folks. Buy your slots [here](#)

Tech Briefs - Hacker Noon newsletters have been rechristened as Tech Briefs. They now give you granular control over what stories get sent to your inbox.

At 65k+ subscribers and a 10%-16% open rates, the Hacker Noon Tech Briefs is the avenue to advertise on the Top and Bottom banner. Buy your slots [here](#).

Conclusion

So, does any of the above align with your advertising requirements for Q4 2021 and beyond? Worry not if you're undecided on what would work best for you.

You could request our media kit by replying to this email or cut the line by booking a meeting with our VP of Sales, Utsav to find out:

- what worked best for your competitors (Hacker Noon has 200+ sponsor tech companies)
- what would work best for your unique requirements.

In the meantime, we're working on creating more advertising vehicles to help you drive traffic to your tech product or service.

Until next time,
Linh