

## Dataset Information

- **Dataset Description:** The dataset provided consists of sales records from XYZ Company. Each record represents a transaction and contains detailed information about the order, customer, shipping details, and the products sold. The data includes fields such as order ID, order date and time, customer details, product details, and shipping information.

### Key Fields in the Dataset:

1. **Order Details:**
  - **Order ID:** Unique identifier for each order.
  - **Order Date:** The date when the order was placed.
  - **Order Time:** The time when the order was placed.
2. **Customer Information:**
  - **Customer ID:** Unique identifier for each customer.
  - **First Name, Middle Name, Last Name:** Customer's name details.
  - **City, State, Customer Postcode, Country/Region:** Customer's location details.
3. **Salesperson Information:**
  - **Salesperson:** Name of the salesperson handling the order.
  - **Region:** The region where the order was processed.
4. **Shipping Details:**
  - **Shipped Date:** The date when the order was shipped.
  - **Shipped Company:** The company responsible for shipping the order.
  - **Ship Address, Ship City, Ship State, Ship State Postcode, Ship Country/Region:** Shipping address details.
5. **Payment and Product Information:**
  - **Payment Type:** The method of payment used by the customer.
  - **Product Name, Category:** Details about the product purchased.
  - **Unit Price, Quantity:** Price per unit and quantity purchased.
  - **Shipping Fee:** The cost of shipping the order.