

## Kirill Kachalov

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### Product Manager

#### SUMMARY

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With over 5 years of experience spanning software engineering, product management, and leadership as CTO, I have a proven track record in driving product development from concept to launch. After transitioning from hands-on engineering roles to leading teams, I have successfully managed product strategies, optimized workflows, and delivered scalable solutions.

I am now seeking a Product Manager position at an international company where I can leverage my technical expertise and leadership experience to deliver impactful products and drive business growth.

#### SKILLS

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- Backend and Scripting: PHP (Laravel, Yii2), Node.js (Express.js), Python (Django)
- Frontend Integrations: React.js, Vue.js
- Databases: PostgreSQL, MySQL
- Automation Testing: Unit Testing (PHPUnit), Acceptance Testing (Puppeteer)
- Blockchain and Smart Contracts: Solidity, Hardhat, Ethers, Web3.js
- Other: Git Flow, Docker, OpenCV
- Human Languages: English B2, Russian Native

#### WORK EXPERIENCE

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**Streamhunt** Russia  
*CTO* Nov 2022 – Dec 2024

- Built and grew Twitch influencer marketing platform to \$200K ARR.
- Hired a team, tried different prototypes and business hypothesis, resulting in finding product-market fit.

**Sputnik Soft** Russia  
*Product Manager* Jan 2022 – Oct 2022

- Led a team of 14, achieving bi-weekly module releases for a VC-backed startup (\$1M+ raised).
- Delivered solutions that streamlined business requirements and improved client engagement.
- Presented product strategies and technical solutions to international clients.

**Sputnik Soft** Russia  
*Software Engineer* Jul 2021 – Jan 2022

- Designed web architectures for B2B and B2C platforms, enhancing scalability.
- Built and launched MVPs, including a web3 presale platform for a European startup.
- Led Play-To-Earn gaming integrations, driving product innovation.

**Smart World** Russia  
*Software Engineer* Oct 2019 – Jul 2021

- Developed a cryptocurrency finance app, facilitating over \$2.2M in transactions.
- Created social structures for a platform with over 300k users.
- Led a team of 8 engineers from ideation to full feature delivery.

#### EDUCATION

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## **ADDITIONAL**

As a freelancer, worked for Australian startup focusbear.io  
Earn first \$1000 dollar flipping CryptoKitties in high school  
Read books 505 days in a row

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## **PET PROJECTS**

- 2023 [bybookai.com](https://bybookai.com) — Create AI books telling loved one's things they need to hear the most (Next.js, Laravel)
- 2022 [cookieminter.com](https://cookieminter.com) — Clicker game run fully on Polygon blockchain (Solidity, React)
- 2022 American TikTok — Telegram bot for social media publishing for my girlfriend (pyTelegram, RapidAPI)
- 2022 [Image Matching Bot](#) — Search image database with advanced image matching algorithm (Telegram Bot, SIFT, Docker)
- 2021 Rooble — Merge same news from difference channels in a single feed (Telethon, Django)
- 2020 [clpbrd](https://clpbrd.com) — Share presentation link in seconds (React, Centrifugo), now [textarea.space](https://textarea.space)
- 2017 BotBetting — Virtual bot for bookmaking (Node.js, Puppeteer)
- 2015 Informat — Online school magazine website (PHP, Javascript)
- 2014 SFML — No code forum for school (uCoz)
- 2014 Kinomir — Group channel for local cinema (SMM)