



# SYED QAZI ALI AFAQ

IT Sales & Business Developer | Project Coordinator & Support

As an employee, I am eager to build a long-term career in the field of Information Technology. To surround myself with motivated, skilled professionals in a job with opportunities for career development and advancement with hard work and dedication.

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## EDUCATION

### BS/CS

PAF-KIET

01/2017 - 07/2023

Karachi

### Intermediate

Govt college Formen nazimabad

08/2016

Pre-Engineering

### Matriculation

Karachi Academy

07/2014

Science

## WORK EXPERIENCE

### Business Developer - Project Analyst & Client Support (Intern)

InertiaSoft Pvt Ltd

Determine requirements, Design business models, Analysis projects, Project management, Documentation, SRS, coordination with development side, Chat support, Client satisfaction, Updating and Maintaining procedures, and services

### Business Developer & Bidding Expert

Discover.ITech Solutions

### Business Developer | Project Coordinator & Support

Reboot Desk

### Business Developer | Upwork Specialist | Project Coordinator & Support

Diligenttek Solutions

### Sr. Business Developer & Project Coordinator | Upwork Specialist

Krystosoft (Pvt) Ltd / Novatex Limited

02/2023 - 06/2024

### Sr. Business Developer | Customer Support & Enablement Expert | Project Coordinator

MayaBytes

07/2024 - Present

## SKILLS

Lead Generating

SDLC/STLC

Project Management

Data Entry

Online Bidder

Business Developer

Project Coordinator

Client support

Client Grabbing

Software Sales

## PROJECTS

Lead Generations

Projects reports, manuals and documentations

Online Bidding on Fiver, Up-Work and Freelancers

Project management

## ORGANIZATIONS

MayaBytes (07/2024 - Present)

Krystosoft (Pvt) Ltd / Novatex Limited  
(02/2023 - 06/2024)

1.5 years

Diligenttek Solutions (2022 - 2023)

9 Months

Reboot Desk (2021 - 2022)

1 year

Discover.ITech Solutions (2021 - 2021)

6 months

InertiaSoft Pvt Ltd (2021 - 2021)

2 months

## LANGUAGES

English

Full Professional Proficiency

Urdu

Native or Bilingual Proficiency

## HOBBIES

Indoor games

Cricket

Football

picnic and parties

Tourisims

outdoor gatherings