

LALITH SIMHA

HEAD OF INNOVATIONS AND SOLUTIONS

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Strategic technology leader with 15+ years of experience driving digital transformation through AI, XR, and emerging technologies. Proven track record in innovation leadership, agile project delivery, and solution architecture across B2B and B2G domains in the UAE and GCC region. Adept at aligning business vision with scalable technology roadmaps to accelerate growth, enhance delivery efficiency, and strengthen market positioning.

SKILLS

Innovation Leadership: Emerging Tech Evaluation • Digital Transformation • Go-to-Market Strategy

Project Management: Agile / Scrum • PMO Leadership • Risk Mitigation • Resource Optimization

Technology Expertise: AI • XR • Blockchain • IoT • Azure Cloud • Metaverse Solutions

Business & Delivery: Strategic Partnerships • Stakeholder Engagement • KPI / OKR Alignment • Vendor Mgmt

Soft Skills: Cross-functional Leadership • Critical Thinking • Adaptability • Decision-Making

KEY ACHIEVEMENTS

- Innovation Acceleration:** Launched 10+ prototypes in AI, XR, and blockchain within six months — shortened innovation cycles by 40%.
- Strategic Partnerships:** Built 15+ collaborations with startups, academia, and tech vendors — resulting in co-developed IPs and new revenue streams.
- Cross-functional Delivery:** Led 5+ concurrent enterprise projects using agile frameworks — improving delivery timelines by 25%.
- Thought Leadership:** Authored whitepapers and presented at industry events, positioning the organization as a frontier innovator in the GCC tech ecosystem.

PROFESSIONAL EXPERIENCE

Hashxpert Technologies - Head of Innovations and Solutions, UAE	Feb 2025 - Present
<ul style="list-style-type: none">Spearheaded the end-to-end innovation lifecycle, from ideation to execution, aligning technology solutions with business objectives and emerging market trends.Identified and evaluated disruptive technologies (AI, XR, blockchain, IOT, etc) to drive digital transformation and business model innovation.Driving solution strategy and go-to-market planning aligned with client objectives and emerging market needs. Leading partnerships with academic institutions, startups, and vendors to strengthen open innovation ecosystems.Delivering high-impact executive presentations, whitepapers, and client solutions across defense, government, and enterprise sectors.	
Metadome.ai - Senior Manager - Platform Delivery, Bengaluru, India	Sept 2024 - Dec 2024
<ul style="list-style-type: none">Directed platform delivery operations and agile transformation initiatives.Managed end-to-end project lifecycles, including planning, resource allocation, and risk control.Enhanced project outcomes by proactively mitigating risks and optimizing vendor performance.Leveraged industry trends to integrate AI and XR into scalable digital solutions.	
GamelN.ae - Senior Manager - PMO/Senior Project Manager - UAE, India	Jan 2022 - Sept 2024
<ul style="list-style-type: none">Led AR and VR project implementations enhancing user engagement and experience.Oversaw blockchain integration initiatives across healthcare and financial industries.Managed multi-million-dirham projects, improving team delivery efficiency through agile adoption.Promoted to Senior Project Manager within seven months for exceptional project governance.	

PROFESSIONAL EXPERIENCE

- Ubisoft India Studios - Senior Project Supervisor, Pune, India** Apr 2019 - May 2022
- Managed end-to-end project delivery from design to final release, ensuring QA and compliance with platform guidelines.
 - Supervised test teams, created validation checklists, and developed reusable QC documentation.
 - Conducting QC Training as guidelines set by training panel and providing refreshers training for testers in ECDP/PIP.
- Pole To Win - Senior Quality Assurance Engineer, Bengaluru, India** Apr 2015 - Apr 2018
- With extensive experience in QA and testing across multiple platforms, I specialize in ensuring the functionality, compliance, and overall quality of mobile and PC games.
 - My expertise includes thorough testing for Android, iOS, Kindle, and PC client, particularly for leading gaming companies such as Zynga.
 - Demonstrated ability to deliver quality assurance solutions in fast-paced environment, enhancing gameplay and player satisfaction.
- Wolf Pack International - Technical Support Specialist, Bengaluru, India** Apr 2014 - Oct 2014
- As a dedicated technical support specialist in the gaming industry, I specialize in delivering exceptional technical assistance for Dell Pvt Ltd merchandise.
 - With a robust background in troubleshooting, system diagnostics, and customer service, I excel at resolving complex technical issues efficiently while ensuring an outstanding user experience.
 - Technical Documentation: Creating and maintaining comprehensive support documentation, including FAQs, troubleshooting guides, and best practice recommendations to empower users and streamline support operations.
- AYONI Technologies - Player Experience Specialist, Bengaluru, India** Sept 2012 - Apr 2014
- As a player experience specialist in the gaming industry, I'm dedicated to crafting seamless and engaging experiences for players.
 - With a strong focus on player satisfaction, I leverage my expertise to analyze feedback, identify areas for improvement, and collaborate with cross-functional teams to enhance game design and customer support.
 - My passion for gaming and commitment to quality ensure that players not only enjoy their gameplay but also feel valued and understood.
- Nuance Communications - Legal/Medical Transcriptionist, Bengaluru, India** Jun 2009 - Apr 2011
- I specialized in converting audio recordings into accurate text for business calls, legal proceedings, and medical documentation for clients like SpinVox, A&T and Vonage
 - Delivered consistent accuracy exceeding client KPIs.

EDUCATION

Bachelor's Degree, Biotechnology

- Vinayaka Mission's Research Foundation - University

LICENSES & CERTIFICATIONS

- Project Management Professional (PMP) – Project Management Institute (PMI)
- Certified Scrum Product Owner (CSPO) – Scrum Alliance
- Advanced Certified Scrum Product Owner (A-CSPO) – Scrum Alliance
- Six Sigma Black Belt (CSSBB)
- Microsoft Certified: Azure AI Fundamentals – Microsoft
- AI for Product Owners – Scrum Alliance

TECHNOLOGIES & TOOLS

- AI / Machine Learning Platforms / Products:** OpenAI API • Azure AI Studio • Hugging Face • TensorFlow • PyTorch • YOLO models • OpenCV • n8n • Zapier • Eleven Labs • LM Studio
- Tools:** Jira • ClickUp • Confluence • Trello • Azure DevOps • Slack • MS Project • Figma • Unity3D • Unreal Engine • Vuforia • ARCore / ARKit • Blender • Autodesk Maya • Mendix • Canva