Nouman Hashim

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CAREER OBJECTIVE:

Seeking a performance oriented position in a reputable organization to contribute my professional skills and knowledge in achieving mutual success, learning and lasting relationship which would be enable me as a competitive individual to grow while fulfilling organization goals.

Education

Sep 2014 - Jun 2017

Aug 2011 - Dec 2013

Dec - 2010

Employment Experience

Present

Nov 2022 - Apr 2023

Dec 2020 - Aug 2022

B.Com

Govt. Premier College

Intermediate Commerce

Govt. Premier College

Matriculation Science

Meher Children English Secondary School

Onboarding Specialist:

BRANDVERSE (CHIKOO) PVT LTD.

Establish new store for client and onboard the client to the software. Insure client requirement and needs of the client. Assist customers with software services and give product training. Coordinate with team members and ensure customer satisfaction and provide information. Maintain restaurants and retail stores for menu update and pricing. Raising software bugs and tickets to coordinate with developers team.

Customer Success Associate:

ASAAN RETAIL (Neoshift Technologies) Software House.

. Manage customers to provide product information and services. Assist customers with software services and give product training. Generate leads, follow up to new customers for investment opportunities.

Coordinate with team members and ensure customer satisfaction and provide informatin

Raising software bugs and tickets to coordinate with developers team.

Manage other task assigned by the CEO and Product manager.

H.G Markets PVT LTD.

Business Development Executive:

Establish and achieve sales targets and promote various financial services to customers. Maintaining fruitful relationships with existing customers. Assist customers with all trading services and fundamental technical news. Manage Inhouse meetings and presentation in various meetings.

Coordinate with team members and ensure customer satisfaction and provide require information. Assist customers with trading signals and initial margins. Generate leads,

follow up to new customers for investment opportunities.

BANKISI AMI PAKISTAN LIMITED

Business Executive (Distribution South):

Establish and achieve sales targets and promote various banking services to customers. Assist customers with all banking services and loan products.

Administer work of centre team and manage business process for banking. Maintain effective relationship with customer analyze requirements and recommend appropriate product and initiate growth for bank. Evaluate flows of deals and provide support to various business banking processes. Coordinate with team members and ensure customer satisfaction and provide require information. Manage call centre operations and participate in various meetings.

Apr 2018 - Dec 2018

PIRANI GROUP (Pvt) Ltd

Business Operations (Press Shop Dept):

Insert customer and account data by inputting text based and numerical information from source documents within time limits. Review data for deficiencies or errors, correct any incompatibilities if possible and check output. Generate reports, store completed work in designated locations and perform backup operations. Respond to queries for information and access relevant files. Responsible to manage all the log forms and identify the problems. Production in ERP Software

Jan 2017 - Feb 2018

JS Bank Limited

Wealth Management Officer (Wealth Management Dept):

Assessing the impact of, and helping define action plans for, implementing regulatory changes. Explore and develop long-term banking relationships with customers. Identify existing and prospective customers' needs of financial services, including both products & services. Assist customers with all banking services and loan products. Developing client's solutions for individuals with high net worth.

Skills

Microsoft Office 2003,

Windows 10,

Interpersonal Skills, Communication and Presentattion Skills, Wordpress, Woo Commerce Products, Shopify Products, Daraz,

English, Urdu,

Languages