

Product Manager

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Summary

Product Manager with over six years of experience delivering user-centric, profitable products by translating customer needs into innovative solutions. Specializing in pricing, business strategy, and go-to-market execution, I drive impactful outcomes, including 160% revenue growth through AI-driven engagement and \$60K in annual cost savings via automation. Proficient in Agile, Lean, and data-driven methodologies, I excel at prioritizing roadmaps and fostering cross-functional collaboration to achieve business goals.

Experience

Dhaka, Bangladesh **Ether Technologies** 06/2023 - Present Product Manager

A digital product company specializing in innovative software solutions

- · Defined product vision and strategy, aligning customer journeys, pricing, and features with business goals
- Led go-to-market execution, achieving 20% increase in user acquisition within 6 months
- · Conducted revenue-cost analyses to ensure portfolio profitability and sustainable growth
- · Launched MAVE CMS (SaaS, MACH) and Asset IQ, reducing operational costs by 20% via cloud optimization
- Drove cross-functional delivery with Agile and Lean practices, improving team throughput by 30%

Dhaka, Bangladesh Navana Group 08/2020 - 03/2023

Technical Project Manager, Product & Engineering

A leading enterprise involved in various industries including automotive and finance

- Oversaw AI-driven chatbot and digital transformation in Finance, Sales, and IT, saving \$20K+ annually
- Optimized Docker deployments and AWS practices, saving \$20K+ annually
- Collaborated with leadership on product prioritization, enhancing strategy and culture

TechCare Inc Dhaka, Bangladesh Frontend Web Developer 02/2019 - 07/2020

A tech company focused on web development and software solutions

- Built 120+ React/Next.js templates, achieving 863K+ downloads and 430K+ purchases
- Used Lottie Files and GSAP for interactive experiences, boosting conversions by 27% and user base by 170%

Education

Bangladesh European Business Management Academy MBA 09/2023 - 06/2024 University of Dhaka (IBA) Bangladesh **ACMP** 06/2024 - 05/2025 Bangladesh Southeast University Bachelor of Science 01/2015 - 12/2019

Key Achievements



Revenue Growth & Cost Savings

Achieved 160% revenue growth via Aldriven engagement and \$60K annual savings through automation

Skills

 $\label{eq:complex} Agile \cdot \mathsf{AWS} \cdot \mathsf{CRM} \cdot \mathsf{Docker} \cdot \mathsf{E}\text{-}\mathsf{Commerce} \cdot \mathsf{Git} \cdot \mathsf{Google} \ \mathsf{Analytics} \cdot \mathsf{Google} \ \mathsf{Tag} \ \mathsf{Manager} \cdot \mathsf{GraphQL} \cdot \mathsf{GSAP} \cdot \mathsf{JIRA} \cdot \mathsf{Linux} \cdot \mathsf{Next.js} \cdot \mathsf{PMI} \cdot \mathsf{PostgreSQL} \cdot \mathsf{React} \cdot \mathsf{Redux} \cdot \mathsf{RFID} \cdot \mathsf{Scrum} \cdot \mathsf{Tag} \ \mathsf{Manager} \cdot \mathsf{Vercel} \cdot \mathsf{Microservices} \cdot \mathsf{Blueprint} \cdot \mathsf{Gmail} \cdot \mathsf{Load} \ \mathsf{Balancing} \cdot \mathsf{AB} \ \mathsf{Testing}$

Projects

MAVE CMS

A cloud-based content management system enhancing user experience

· Orchestrated blueprint, integrated microservices, GraphQL, and CI/CD on AWS, reducing deployment cycles by 30%

Asset IQ

An RFID-based asset management solution

· Defined vision for real-time asset tracking, delivered modules for onboarding, depreciation, maintenance, and compliance

Jungle

An e-commerce platform providing a seamless shopping experience

• Directed releases on Next.js and Redux, improved load times by 35%, increased conversions by 20%

UHI

A hospital management system improving clinical processes

• Digitized patient pathways, streamlined notifications and records, boosting efficiency by 40%

Gloria Jeans Coffees

An e-commerce solution enhancing user shopping experience

• Implemented load balancing and automation, increased sales by 27%, reduced checkout friction by 170%

NAVBOT

Al-powered CRM chatbot enhancing customer interactions

• Launched CRM automation for restaurants and vehicle servicing, improving response times and satisfaction