

# Jawhar Karthik

## Project Manager

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### Profile

Project Manager with 10+ years of success delivering cross-functional projects across Energy, Travel, and E-commerce domains. Proven track record in Agile/Waterfall delivery, risk mitigation, and infrastructure planning. Expert in Jira and DevOps tools, with a focus on user-centric design and data-driven insights that have improved feature adoption by up to 22%. Extensive experience working with USA, UK, and EMEA clients.

### Skills

#### Key Skills

**Project Management:** Agile, Waterfall, Scrum, Sprint Planning, Project Track Milestones, Stakeholder Communication, Budgeting, KPI's.

**Product Management :** Enhancement and Improvement, MVP, WBS, Workflows, SOW, PRD, BRD, Competitive Analysis, Product Strategy, Documentation, Data-Driven solutions.

**Technical Knowledge:** DevOps, Designs, Release Notification, Migration.

**Tools & Platforms:** Jira, Trello, MS Project, Whimsical, Balsamiq, Gen AI (Pursuing), Canva, Slack, Freshworks, Data Analysis & Modeling

### Certificates

#### PMP – Project Management Professional

01/2025 – 01/2028 | Hyderabad, India

**Product Management, Duke University**

03/2021 – 08/2022 | Bangalore, India

**Pursing Gen AI project management level**

### Professional Experience

#### AECPL, (MM & Energy Domain)

Product Operations Manager

06/2024 – present | Hyderabad, India

We are dedicated to advancing the energy sector through innovative technology solutions.

**Technology:** Larval PHP, Angular Js, Mysql, Java, AWS

*Roles & responsibilities*

- Managed PMS app development process, integrating stakeholder inputs & feedback to deliver weekly client reports within Scrum Agile methodology, enriching UX & ensuring client satisfaction by aligning features with JIRA as the primary tool
- Utilize Jira's dashboard feature to optimize project tracking & resource deliverables, driving comprehensive pre-sales ideation & strategy development resulting in increased revenue generation to client side.
- Focused on continuous product enhancement and improvement refining workflows, streamlining feature deployment, and leveraging pattern recognition in large datasets to develop actionable models that improved user experience and boosted operational efficiency by aligning features with user behavior insights.

#### Zen3 Travel Technology(Airline, Travel Domain )

Technical Project Manager, UK Shift

09/2022 – 06/2024 | Hyderabad

Zen3 UK owns a SaaS-based travel platform (travelSaaS) and provides bespoke application solutions for travel customers, including OMC and Travel clients.

**Technology:** .NET, Angular, MySQL, Java, AWS

*Roles and Responsibilities*

- Responsible for stakeholders and specific clients, providing weekly project updates to clients and relaying client demands to technical teams.
- Responsible for project delivery using Agile methodologies, owning the entire SDLC of the project from initiation to closure. maintaining project governance reaching ultimate goals.
- Managing client expectations and tracking delivery to ensure timely delivery. Managing infrastructure and **RAID logs.**
- Maintaining monthly recurring billings, project budgeting and CRs approvals and task deliverables.

#### ITech Conceptions LLP, USA ( Product Development )

Project Manager, USA shift

10/2021 – 08/2022 | Remote

ITech Conceptions LLC is a consulting company specializing in developing and marketing of high-technology products in global markets.

*Roles and Responsibilities*

- Responsible for maintaining and coordinating cross-selling and up-selling business activities with clients.
- Compose business drafts, create budgets, and finalize deals.
- Responsible for project delivery using Agile methodologies, owning the entire SDLC of the project from initiation to closure.

## Education

### **MBA ( International Business and E-Business )**

Andhra University Campus

05/2010 – 06/2012 | Vizag, India

### **BBM ( Marketing and HR )**

Gayathri Vidya Parashid

05/2007 – 05/2010 |

Visakhapatnam, India

## Projects

### **Project Management System**

06/2024 – present

The PMS of SSEL is a highly advanced tool designed to oversee inventory management for discoms, facilitating the handling of inbound and outbound materials by store management.

### **Helpz One**

04/2020 – 09/2021

The Helpz One ( USA ) platform for individual needs resources or aggregator providers reach your expected destinations.

#### **My Role :**

1. Prepare product service categories docs, wireframes, gather and validate data and UI/UX services as per user expectations.
2. Build MVP product, QA checks and resulting in fruitful coordination with team. Added Pay by Cash method Application.

### **Helpz Ride Share**

06/2021 – 12/2023

The Helpz Ride app (GHANA) offers ride-hailing services by connecting customers to drivers and a wide range of vehicles across motorcycles, tricycles, taxis, and comfort vehicles.

#### **My Role:**

1. Product market research based on competitive market, collective data analysis, polishing the product with a proper approach, and product roadmaps.
2. Structure MVP products working on iterations and coordinating with tech team to reach milestones and be result-oriented based on product timelines.
3. Design tools (whimsical) and Social Media promotional Activities to reach the expectations of Users. Creating brand and Product development and getting Data inputs from user.

- Managing team coordination with project-level handling challenges at the entry level with necessary measures.

### **LEPL Projects Pvt Ltd (Infra Domain)**

IT Service Manager

10/2019 – 09/2021 | Bangalore

Managing many civil & construction groups having software department work on multiple services and Mobile App development, **CREDIA ERP** tool management for sale & service

**Techology:** PHP, Java, Angular Js, CSS, JQuery, MySQL, Linux  
*Roles and Responsibilities*

- Managing and coordinating with the project head in the development of project road maps and long-term project strategy
- Responsible for Supporting team management of the product backlog (grooming, prioritization, and refinement).
- Identifying and developing new opportunities with clients. Obtaining customer acceptance of project deliverables.

### **Kloc Technologies Pvt Ltd ( E-commerce Domain)**

Project Manager

10/2014 – 09/2019 | Bangalore

KLoc Technologies is a premium eCommerce agency providing best-of-breed solutions to businesses across domain verticals. Shopify experts and providing staff augmentation for Nvidia, Yahoo +

*Roles and Responsibilities*

- Crafted SOWs detailing estimates, timelines, execution strategies, & post-launch assistance • Coordinated project reports, timesheets, internal & vendor resources to ensure seamless delivery • Maintaining good client relationships to future business opportunities & promote retention • Started **Career as Business Analyst to Project Coordinator - Designated to Project Manager**

### **Holly Offshore Logistics Pvt Ltd ( Shipyard De Dongi Netherlands)**

Offshore Assistant

08/2012 – 09/2014 | Vizag

*Roles and Responsibilities*

- Responsible for providing detailed information to clients regarding supply chain and purchase order details.
- Port Operations and Customs Legal Documentation

## Awards

[www.kloctechologies.com](http://www.kloctechologies.com) 

- Best Employee Awarded Kloc technology – Outstanding Service FY, 2017 to 2018
- Client Site Management and fast clearance **Shipyard Dedonge (Netherlands-based company)** as operations officer.
- Drove a 15% increase in client revenue by optimizing feature delivery using Jira dashboards.