

Venkata Samba Siva Rao Kosuru

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Senior Project Manager with strong project management, interpersonal skills, and a talent for building relationships. With over 8.4 years of successfully managing diverse projects across various regions, I excel in delivering customized solutions. Currently seeking dynamic opportunities in a reputable organization within a challenging and evolving industry.

Experience

OCT 2021 - Till date

Senior Project Manager | Synopsys Software Integrity Solutions (India) Pvt., Ltd. | Bengaluru

- Delivering cybersecurity projects using the best approach as set out within any project methodology processes.
- Clearly defining project scope, costs, success criteria, dependencies, assumptions, and constraints with stakeholders.
- Defining priorities and requirements and managing the project through planning, design, building, testing, and service transition phases.
- Ensuring the agreed objectives and success criteria are delivered on time and within budget. Identifies and facilitates the resolution of any issues that may arise.
- Managing 3rd party vendors and managing multiple individuals and project aspects running concurrently.

MAY 2020 - OCT 2021

Senior Consultant 2 | Ernst & Young Global Delivery Services India LLP | Bengaluru

- Led cross-functional teams to successfully implement new software solutions, resulting in a 20% increase in efficiency for the client.
- Analyzed market trends and competitor data to provide strategic recommendations for improving client's market position.
- Developed and delivered comprehensive training programs for client staff, resulting in improved adoption of new processes and technologies.
- Conducted in-depth financial analysis and forecasting to identify cost-saving opportunities for clients, resulting in \$500,000 in annual savings

MAR 2018 - APR 2020

Project Associate | Indegene Pvt., Ltd. | Bengaluru

- Facilitated communication between Key Account Brand team and offshore production team
- Managed project execution to ensure adherence to budget, schedule, and scope

- Monitored and tracked project milestones and deliverables across Multi Channel Marketing, Brand Communication, and CLM platforms for global pharmaceutical companies
- Conducted research and analysis to identify potential risks and opportunities, providing valuable insights to inform project decision-making.
- Coordinated cross-functional teams and facilitated communication between stakeholders to ensure alignment and collaboration throughout project execution.
- Monitored project progress and tracked key performance indicators, identifying areas for improvement, and implementing corrective actions to maintain project success.

JAN 2017 - SEPT 2017

Project Management Office | IBM | Bengaluru

- Led cross-functional teams to successfully execute multiple projects within budget and timeline constraints.
- Implemented project management best practices, resulting in improved project efficiency and communication.
- Developed and maintained project plans, schedules, and budgets to ensure project milestones were met.
- Conducted regular project status meetings to provide updates to stakeholders and address any issues or risks.
- Create a detailed work plan for Project charter, SOW. Developed Auditing scheduled,
- Define project milestone set up controls.

Skills

- Veeva Vault (Sale Force) Agile SDLC • Resource and Stake holder management • SharePoint •
- Budgeting • Jira • Data analytics • Confluence • Power BI • Spotfire • Kanban • Clarizen • Jerkins • IBM Blue Prism • Excel, MS PowerPoint, Word • Smartsheet • GCMA • Financial force • Kantata • Planning & Execution

CERTIFICATIONS

Project Management Essential Certification (PMEC) • Lean Six Sigma White Belt • CSM® • PMP

Education

2011-2016

Integrated Dual Degree [B. Tech + M.B.A] | Andhra University | Visakhapatnam, A.P.

SELF DECLARATION

I hereby declare that all the information furnished above is true to the best of my knowledge.

[Venkata Samba Siva Rao]