

FILTER

market All
region All
customer All
division All
FY 2019

P & L

By fiscal Months
All Value in INR

Values	Fiscal Quarter Q1				Q2		Q3		Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	May	Jun	Jul	Aug	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.5M	6.2M	6.5M	6.3M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.8M	3.6M	3.8M	3.7M	
Gross_mergin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.7M	2.6M	
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	40.8%	42.0%	41.5%	41.4%	

FILTERS

market All
region All
customer All
division All
FY 2020

P & L

By fiscal Months
All Value in INR

Values	Fiscal Quarter Q1				Q2		Q3		Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	May	Jun	Jul	Aug	
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	9.9M	14.9M	16.1M	16.5M	
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	6.2M	9.3M	10.2M	10.5M	
Gross_mergin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	3.7M	5.5M	5.9M	6.1M	
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.5%	37.3%	36.7%	36.8%	

FILTERS

market All
region All
customer All
division All
FY 2021

P & L

By Fiscal Months
All value in INR

Values	Fiscal Quarter Q1				Q2		Q3		Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	May	Jun	Jul	Aug	
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	44.4M	41.5M	44.0M	43.0M	
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	28.1M	26.4M	28.0M	27.4M	
Gross_mergin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	16.3M	15.1M	16.0M	15.6M	
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.6%	36.4%	36.4%	36.3%	

Net Sells

comparision	sep	oct	nov	dec	jan	feb	mar	may	jun	jul	aug	
21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	347.0%	178.6%	173.9%	160.3%	
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	53.1%	140.7%	148.0%	162.0%	



160.3%
162.0%