

Amirhossein Tonekaboni

ERP Data Analyst – SAP Business One Consultant

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📍 Open to Relocation

PROFESSIONAL SUMMARY

ERP Consultant transitioning to **Data Analyst** with 5+ years in Enterprise Resource Planning implementations, including SAP Business One, focused on supply chain and manufacturing systems. Proficient in **SQL, Python, Excel, Power BI** for data analysis and process improvement, with experience in user training and cross-functional collaboration.

KEY SKILLS

- **Data Analysis and Visualization:** Power BI (DAX), Python (pandas), Excel (Power Query)
- **ERP Implementation:** SAP Business One, Customization, Training, UAT, BBP meetings
- **Project Management:** Scrum, Azure DevOps, Jira, Requirements Management
- **Database Management and Analytics:** MySQL, Microsoft SQL Server, ERD Data Modeling
- **Business Analysis:** Process Mining, BPMN Modeling (Visual Paradigm, Bizagi Modeler)
- **Core Skills:** Teamwork, Continuous Learning, Stakeholder Management, Problem-Solving

PROFESSIONAL EXPERIENCE

SAPHIRAN

Freelance SAP Business One Consultant (Contract)

May 2025 - Present

- Consult with pharmaceutical client teams to gather requirements and define SAP Business One specifications.
- Ensure system functionality aligns with operational workflows, regulatory compliance, and project deliverables.

Amirkabir Borna

Freelance SAP Business One Consultant (Contract)

Jul 2023 - Mar 2025

- Customized SAP B1 for food industry client, reducing order processing time and improving inventory workflows.
- Led User Acceptance Testing (UAT) and collaborated with stakeholders to streamline business processes.
- Delivered training, conducted Business Blueprint meetings, and ensured adoption to maximize system usage.

Golrang System - Golrang Industrial Group (Major Industrial Holding)

Enterprise Resource Planning Specialist (Full-time)

Feb 2021 - Jul 2023

- Deployed and maintained custom ERP solution across Golrang companies in manufacturing, chemical, food, and pharmaceutical sectors, covering Production, Planning, MRP, Maintenance, and Quality modules.
- Trained users and partnered with developers to define requirements and design ERP solutions.
- Validated ERP implementation, business processes, system logic, and data integrity via SQL analysis.

Beta System - Mammut Industrial Group (Industrial Holding)

SAP Business One Specialist (Full-time)

Jul 2019 - Jan 2021

- Implemented, customized, and supported SAP Business One across manufacturing, insurance, and services, focusing on the Finance, Procurement, Warehousing, Production, and Sales modules.
- Led system configuration, training sessions, and blueprint workshops to align solutions with business needs.
- Automated end-to-end ERP workflows, managed data migration, and developed SQL-based reports.
- Coordinated LIMS requirements, workflow analysis, developer liaison, and system testing for a food laboratory.

ADDITIONAL PROJECTS AND ACTIVITIES

- **Data Analysis Personal Projects:**
 - **Healthcare Data Analytics:** SQL insights on hospital operations.
 - **Python Data Challenge:** 15-day coding challenge (NumPy, pandas).
 - **Statistical Data Analysis:** Police activity pattern analysis using Python (pandas, matplotlib).
 - **HR Employee Attrition Analysis:** Employee retention pattern analysis via Power BI dashboard.
 - **Sales Revenue Intelligence:** Sales trend and seasonal analysis dashboards (Power BI, Python, Excel).
 - **SAP Business One Developed Solutions:** Sales Automation in Google Sheets and Telegram with AI and n8n, Business Partner Management Enhancement, Sales Process Optimization, Custom Sales Blocklist.
 - **SAP Business One Reporting:** Advanced Available-to-Promise (ATP), Price Change Tracker.
 - **CRM System Implementation - FMTECH:** Implemented a customized Excel CRM to improve customer management, data access, and sales, while delivering training and creating reports to support decision-making.
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EDUCATION

Master of Science, Industrial Engineering - Systems Optimization (Azad University) Jan 2017

- **Research Focus:** Supplier Performance Assessment using advanced analytics and optimization models.

Bachelor of Science, Industrial Engineering - Manufacturing (Azad University) Jul 2013

- **Project Management Internship - IRITEC:** Assisted in planning, tracking, and reporting for high-profile engineering projects using Primavera P6, while identifying and resolving bottlenecks to improve efficiency.
 - **Industrial Process Analysis and Feasibility Studies - Academic Projects:** Analysis of production workflows, cost data, and operational bottlenecks to optimize factory layouts and identify improvement opportunities.
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LANGUAGE PROFICIENCY

- **English** - IELTS Academic 7.5 (C1 Equivalent) Jan 2025
 - **Persian** - Native Speaker
 - **German** - Beginner
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CERTIFICATIONS

- **Advanced MySQL for Data Analysis** (Analyst Builder) Sep 2025
 - **Microsoft Power BI Desktop for Business Intelligence** (Analyst Builder) Sep 2025
 - **Data Science in Python: Data Prep & EDA** (Maven Analytics) Aug 2025
 - **Data Manipulation with pandas** (DataCamp) Aug 2025
 - **Managing Logistics in SAP Business One** (SAP Learning - Course Completion) Aug 2025
 - **Data Modeling and DAX in Power BI** (DataCamp) Jun 2025
 - **Python for Developers** (DataCamp - Introductory and Intermediate Certification) Jun 2025
 - **Data Analysis with MySQL** (Maven Analytics - Certificate of Proficiency Earned) Apr 2025
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ADDITIONAL TRAINING

- **Advanced SQL Querying and Programming - Microsoft SQL Server 2019** (Faratar Az Danesh)
- **Management and Production Planning Systems** (Golrang Industrial Group)
- **Process Mining** (Celonis, Disco, Mindzie)
- **Customer Relationship Management** (CRM Frameworks)