# **Amirhossein Tonekaboni**

## ERP Data Analyst - SAP Business One Consultant

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Requires visa sponsorship

#### PROFESSIONAL SUMMARY

**ERP Consultant** transitioning to **Data Analyst** with 5+ years in Enterprise Resource Planning implementations, including SAP Business One, focused on supply chain and manufacturing systems. Proficient in **SQL**, **Python**, **Excel**, **Power BI** for data analysis and process improvement, with experience in user training and cross-functional collaboration.

#### **KEY SKILLS**

- Data Analysis and Visualization: Power BI (DAX), Python (pandas), Excel (Power Query)
- **ERP Implementation:** SAP Business One, Customization, Training, UAT, BBP meetings
- **Project Management:** Scrum, Azure DevOps, Jira, Requirements Management
- Database Design and Analytics: MySQL, Microsoft SQL Server, ERD Data Modeling
- Business Analysis: Process Mining, BPMN Modeling (Visual Paradigm, Bizagi Modeler)
- Core Skills: Teamwork, Continuous Learning, Stakeholder Management, Problem-Solving

#### PROFESSIONAL EXPERIENCE

**SAPHIRAN** 

Freelance SAP Business One Consultant (Contract)

May. 2025 - Present

• ERP consultant on SAP Business One pharmaceutical project, collaborating with consultancy and client teams to gather requirements, clarify needs, and ensure the system supports operations, compliance, and project goals.

### Amirkabir Borna

Freelance SAP Business One Consultant (Contract)

Jul. 2023 - Mar. 2025

- Customized SAP B1 for food industry client, reducing processing time and improving workflows.
- Led User Acceptance Testing (UAT) and collaborated with stakeholders to streamline business processes.
- Delivered training, conducted Business Blueprint meetings, and provided support to maximize system adoption.

Golrang System - Golrang Industrial Group (Major Industrial Holding)

Enterprise Resource Planning Specialist (Full-time)

Feb. 2021 - Jul. 2023

- Deployed and supported ERP solution across Golrang companies in manufacturing, chemical, food, and pharmaceutical sectors, covering Production, Planning, MRP, Maintenance, and Quality modules.
- Trained clients and collaborated with developers to gather requirements and design ERP solutions.
- Analyzed manufacturing data using SQL to identify bottlenecks and optimize workflows across multiple sites.

Beta System - Mammut Industrial Group (Industrial Holding) **SAP Business One Specialist** (Full-time)

Jul. 2019 - Jan. 2021

- Implemented, customized, and supported SAP B1 ERP for Mammut Group across manufacturing, insurance, and service sectors, focusing on core modules: Accounting, Procurement, Warehousing, Production, and Sales.
- Led system customization, training sessions, and blueprint meetings to align solutions with organizational needs.
- Automated workflows, managed data migration, and developed SQL-based Crystal Reports for deployment.
- Contributed to LIMS module development through requirements gathering and testing within food industry.

#### **EDUCATION**

Master of Science, Industrial Engineering - Systems Optimization Azad University

Jan. 2017

• Research Focus: Supplier Performance Assessment using advanced analytics and optimization models.

**Bachelor of Science, Industrial Engineering - Manufacturing**Azad University

Jul. 2013

#### **ADDITIONAL PROJECTS AND ACTIVITIES**

- Data Analysis Personal Projects:
  - Healthcare Data Analytics: SQL insights on hospital operations
  - **Python Data Challenge:** 15-day coding challenge (NumPy, pandas)
  - Statistical Data Analysis: Police activity pattern analysis using Python (pandas, matplotlib)
  - Employee Retention Dashboard: Employee attrition pattern analysis with Power BI dashboard
  - Sales Revenue Intelligence: Sales trend and seasonal analysis dashboards in Power BI, Python, and Excel
- **SAP Business One Custom Solution:** Developed advanced Available to Promise implementation, workflow optimization, AI-powered sales automation with n8n, custom sales blocklist, and BP management solution.
- **CRM System Implementation FMTECH:** Implemented a customized Excel CRM to improve customer management, data access, and sales, while delivering training and creating reports to support decision-making.
- **Project Management Internship IRITEC:** Assisted in planning, tracking, and reporting for high-profile engineering projects using Primavera P6, while identifying and resolving bottlenecks to improve efficiency.
- Industrial Process Analysis and Feasibility Studies Academic Projects: Analysis of production workflows, cost data, and operational bottlenecks to optimize factory layouts and identify improvement opportunities.

#### LANGUAGE PROFICIENCY

• English - IELTS Academic 7.5 (C1 Equivalent) Jan. 2025

• Persian - Native Speaker

German - Beginner

#### **CERTIFICATIONS**

•	Advanced MySQL for Data Analysis (Analyst Builder)	Sep. 2025
•	Microsoft Power BI Desktop for Business Intelligence (Analyst Builder)	Sep. 2025
•	Data Science in Python: Data Prep & EDA (Maven Analytics)	Aug. 2025
•	Data Manipulation with pandas (DataCamp)	Aug. 2025
•	Managing Logistics in SAP Business One (SAP Learning - Course Completion)	Aug. 2025
•	Data Modeling and DAX in Power BI (DataCamp)	Jun. 2025
•	Python for Developers (DataCamp - Introductory and Intermediate Certification)	Jun. 2025
•	Data Analysis with MySQL (Maven Analytics - Certificate of Proficiency Earned)	Apr. 2025

#### **ADDITIONAL TRAINING**

- Advanced SQL Querying and Programming Microsoft SQL Server 2019 (Faratar Az Danesh)
- Management and Production Planning Systems (Golrang Industrial Group)
- Process Mining (Celonis, Disco, Mindzie)
- Customer Relationship Management (CRM Frameworks)