

Amirhossein Tonekaboni

Business Intelligence Specialist | SAP ERP Analyst

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PROFESSIONAL SUMMARY

Data Analyst with 5+ years of ERP implementation experience, specializing in **SAP Business One** for manufacturing and supply chain systems. Skilled in **SQL**, **Python**, **Excel**, and **Power BI** for business analysis and process optimization. Experience working with cross-functional teams on business analysis, reporting, and system improvements.

KEY SKILLS

- **Data Analysis and Visualization:** Power BI (DAX), Python (Pandas), Excel (Power Query)
- **Database Design and Analytics:** Microsoft SQL Server, MySQL, PostgreSQL, ERD Data Modeling
- **ERP Implementation:** SAP Business One, Customization, Training, UAT, and Business Blueprint meetings
- **Business Analysis:** Process Mining, BPMN Modeling (Visual Paradigm, Bizagi Modeler)
- **General Skills:** Stakeholder Management, Teamwork, Problem-Solving, Familiarity with Agile, Scrum
- **Experience with:** Odoo ERP, Jira, Azure DevOps, Crystal Reports, SQL Profiler, Docker, Bash, Snowflake

PROFESSIONAL EXPERIENCE

SAPHIRAN

Freelance SAP Business One Consultant (Contract)

May. 2025 - Present

- Analyzed business requirements and designed system workflows for pharmaceutical holding company's SAP B1 implementation, translating client needs into technical specifications while ensuring regulatory compliance.

Amirkabir Borna

Freelance SAP Business One Consultant (Contract)

Jul. 2023 - Mar. 2025

- Configured SAP B1 modules for food industry client, optimizing workflows and reducing processing time.
- Led User Acceptance Testing (UAT) and collaborated with stakeholders to streamline business processes.
- Delivered training, conducted Business Blueprint meetings, and provided support to maximize system adoption.

Golrang System - Golrang Industrial Group (Major Industrial Holding)

Enterprise Resource Planning Specialist (Full-time)

Feb. 2021 - Jul. 2023

- Deployed and supported ERP solution across Golrang companies in manufacturing, chemical, food, and pharmaceutical sectors, covering Production, Planning, MRP, Maintenance, and Quality modules.
- Trained 50+ users and collaborated with developers to gather requirements and design ERP solutions.
- Analyzed manufacturing data using **SQL** to identify bottlenecks and optimize workflows across multiple sites.

Beta System - Mammut Industrial Group (Industrial Holding)

SAP Business One Specialist (Full-time)

Jul. 2019 - Jan. 2021

- Implemented, customized, and supported SAP Business One across manufacturing, insurance, and services, focusing on the Finance, Procurement, Warehousing, Production, and Sales modules.
- Led system configuration, training sessions, and blueprint meetings to align solutions with organizational needs.
- Automated end-to-end ERP workflows, managed data migration, and developed SQL-based reports.
- Collaborated with development team on custom LIMS solution for food laboratory, from requirements gathering through testing and SAP B1 integration.

ADDITIONAL PROJECTS AND ACTIVITIES

- Data Analysis Personal Projects
 - **Analytical Dashboards:** Sales and HR Employee Attrition dashboards with Power BI, Excel, and Python.
 - **Statistical Analysis:** Trend and seasonal analysis using SQL, Excel, Python (Pandas, Matplotlib).
 - **Healthcare Data Analytics:** Hospital operation analysis with SQL and Excel.
 - SAP Business One Custom Developments
 - **Advanced Available-to-Promise (ATP):** Multi-warehouse delivery scheduling with Excel/PBI analytics.
 - **Recent Sales List:** Automating customer recent sales display for upselling opportunities.
 - **AI-Powered Sales Automation:** n8n workflow with Google Sheets, Telegram, and AI integration.
 - **Custom Sales Blocklist System:** Customer and date-specific transaction blocking with validation scripts.
 - **Connected Business Partners Management:** Custom UDFs with live balances and payment validations.
 - **CRM System Implementation - FMTECH:** Implemented a customized Excel CRM to improve customer management, data access, and sales, while delivering training and creating reports to support decision-making.
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EDUCATION

- Master of Science, Industrial Engineering - Systems Optimization** (Azad University) Jan. 2017
- **Research Focus:** Supplier Performance Assessment using advanced analytics and optimization models.
- Bachelor of Science, Industrial Engineering - Manufacturing** (Azad University) Jul. 2013
- **Project Management Internship - IRITEC:** Assisted in planning, tracking, and reporting for high-profile engineering projects using Primavera P6, while identifying and resolving bottlenecks to improve efficiency.
 - **Industrial Process Analysis and Feasibility Studies - Academic Projects:** Analysis of production workflows, cost data, and operational bottlenecks to optimize factory layouts and identify improvement opportunities.
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LANGUAGE PROFICIENCY

- English - IELTS Academic 7.5 (C1 Equivalent) Jan. 2025
 - Persian - Native Speaker
 - German - Beginner
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CERTIFICATIONS

- **Advanced SQL for Data Engineers** (365 Data Science) Nov. 2025
- **Advanced MySQL for Data Analysis** (Analyst Builder) Sep. 2025
- **Microsoft Power BI Desktop for Business Intelligence** (Analyst Builder) Sep. 2025
- **Data Science in Python: Data Prep & EDA** (Maven Analytics) Aug. 2025
- **Data Manipulation with pandas** (DataCamp) Aug. 2025
- **Managing Logistics in SAP Business One** (SAP Learning - Course Completion) Aug. 2025
- **Data Modeling and DAX in Power BI** (DataCamp) Jun. 2025
- **Data Analysis with MySQL** (Maven Analytics - Certificate of Proficiency Earned) Apr. 2025

ADDITIONAL TRAINING

- **Advanced SQL Querying and Programming - Microsoft SQL Server 2019** (Faratar Az Danesh)
- **Management and Production Planning Systems** (Golrang Industrial Group)
- **Process Mining** (Celonis, Disco, Mindzie)
- **Customer Relationship Management** (CRM Frameworks)