# Amirhossein Tonekaboni

**SAP Business One ERP Consultant**

- +98-912-7904456
- Open to Relocation
- atonekaboni.github.io
- atonekaboni@gmail.com
- Linkedin.com/in/tonekaboni

## PROFESSIONAL SUMMARY

**ERP Consultant** with 5+ years of experience in ERP implementations, including **SAP Business One**, focused on manufacturing and supply chain systems. Skilled in **SQL**, **Python**, **Excel**, **Power BI** for process analysis and optimization. Experience in requirements gathering, system configuration, user training, and cross-functional collaboration.

## KEY SKILLS

- **ERP Implementation:** SAP Business One, Customization, Training, UAT and Business Blueprint meetings
- **Data Analysis and Visualization:** Power BI (DAX), Python (Pandas), Excel (Power Query)
- **Database Design and Analytics:** Microsoft SQL Server, MySQL, PostgreSQL, ERD Data Modeling
- **Business Analysis:** Process Mining, BPMN Modeling (Visual Paradigm, Bizagi Modeler)
- **General Skills:** Stakeholder Management, Teamwork, Problem-Solving, Familiarity with Agile, Scrum
- **Experience with:** Odoo ERP, Jira, Azure DevOps, Crystal Reports, SQL Profiler, Docker, Bash, Snowflake

## PROFESSIONAL EXPERIENCE

### SAPHIRAN
**Freelance SAP Business One Consultant** (Contract)                    May. 2025 - Present

- Analyzed business requirements and designed workflows for pharmaceutical holding company's SAP B1 implementation, translating client needs into technical specifications while ensuring regulatory compliance.

### Amirkabir Borna
**Freelance SAP Business One Consultant** (Contract)                    Jul. 2023 - Mar. 2025

- Configured SAP B1 modules for food industry client, optimizing workflows and reducing processing time.
- Led User Acceptance Testing (UAT) and collaborated with stakeholders to streamline business processes.
- Delivered training, conducted Business Blueprint meetings, and provided support to maximize system adoption.

### Golrang System - Golrang Industrial Group (Major Industrial Holding)
**Enterprise Resource Planning Specialist** (Full-time)                    Feb. 2021 - Jul. 2023

- Deployed and supported ERP solution across Golrang companies in manufacturing, chemical, food, and pharmaceutical sectors, covering **Production**, **Planning**, **MRP**, **Maintenance**, and **Quality** modules.
- Trained 50+ users and collaborated with developers to gather requirements and design ERP solutions.
- Analyzed manufacturing data using **SQL** to identify bottlenecks and optimize workflows across multiple sites.

### Beta System - Mammut Industrial Group (Industrial Holding)
**SAP Business One Specialist** (Full-time)                    Jul. 2019 - Jan. 2021

- Implemented, customized, and supported SAP B1 ERP for Mammut Group across manufacturing, insurance, and service sectors, focusing on core modules: **Accounting**, **Procurement**, **Warehousing**, **Production**, and **Sales**.
- Led system customization, training sessions, and blueprint meetings to align solutions with organizational needs.
- Automated workflows, managed data migration, and developed SQL-based Crystal Reports for deployment.
- Collaborated with development team on custom **LIMS** solution for food laboratory, from requirements gathering through testing and SAP B1 integration.

## ADDITIONAL PROJECTS AND ACTIVITIES

- **SAP Business One Custom Developments**

    - **Advanced Available-to-Promise (ATP):** Multi-warehouse delivery scheduling with Excel/PBI analytics.
    - **Recent Sales List:** Automating customer recent sales display for upselling opportunities.
    - **AI-Powered Sales Automation:** n8n workflow with Google Sheets, Telegram, and AI integration.
    - **Custom Sales Blocklist System:** Customer and date-specific transaction blocking with validation scripts.
    - **Connected Business Partners Management:** Custom UDFs with live balances and payment validations.

- **Data Analysis Personal Projects**

    - **Analytical Dashboards:** Sales and HR Employee Attrition dashboards with Power BI, Excel, and Python.
    - **Statistical Analysis:** Trend and seasonal analysis using SQL, Excel, Python (Pandas, Matplotlib).
    - **Healthcare Data Analytics:** Hospital operation analysis with SQL and Excel.

- **CRM System Implementation - FMTECH:** Implemented a customized Excel CRM to improve customer management, data access, and sales, while delivering training and creating reports to support decision-making.

## EDUCATION

**Master of Science, Industrial Engineering - Systems Optimization** (Azad University)                    Jan. 2017
- **Research Focus:** Supplier Performance Assessment using advanced analytics and optimization models.

**Bachelor of Science, Industrial Engineering - Manufacturing** (Azad University)                    Jul. 2013

- **Project Management Internship - IRITEC:** Assisted in planning, tracking, and reporting for high-profile engineering projects using Primavera P6, while identifying and resolving bottlenecks to improve efficiency.

- **Industrial Process Analysis and Feasibility Studies - Academic Projects:** Analysis of production workflows, cost data, and operational bottlenecks to optimize factory layouts and identify improvement opportunities.

## LANGUAGE PROFICIENCY

- **English**     -     **IELTS Academic 7.5** (C1 Equivalent)                    Jan. 2025
- **Persian**     -     Native Speaker
- **German**     -     Beginner

## CERTIFICATIONS

- **Advanced SQL for Data Engineers** (365 Data Science)                    Nov. 2025
- **Advanced MySQL for Data Analysis** (Analyst Builder)                    Sep. 2025
- **Microsoft Power BI Desktop for Business Intelligence** (Analyst Builder)                    Sep. 2025
- **Data Science in Python: Data Prep & EDA** (Maven Analytics)                    Aug. 2025
- **Data Manipulation with pandas** (DataCamp)                    Aug. 2025
- **Managing Logistics in SAP Business One** (SAP Learning - Course Completion)                    Aug. 2025
- **Data Modeling and DAX in Power BI** (DataCamp)                    Jun. 2025
- **Data Analysis with MySQL** (Maven Analytics - Certificate of Proficiency Earned)                    Apr. 2025

## ADDITIONAL TRAINING

- **Advanced SQL Querying and Programming - Microsoft SQL Server 2019** (Faratar Az Danesh)
- **Management and Production Planning Systems** (Golrang Industrial Group)
- **Process Mining** (Celonis, Disco, Mindzie)
- **Customer Relationship Management** (CRM Frameworks)