Sid Padture

PERSONAL INFORMATION

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Nationality: USA (EU Blue Card Holder: Authorized to Work in Germany)
Date of Birth: 05.04.1993

PROFESSIONAL EXPERIENCE

Business Intelligence Engineer   *February 2018 – Present*
Frachtraum   *Berlin, Germany*
- Introduced endpoints using AWS Lambda to provide preprocessed operational data across the company.
- Increased conversion by improving feature engineering for models of customer interactions.
- Created a Python microservice using Flask to provide classifiers via API for a dynamic pricing algorithm.

Sales & Operations Analyst   *February 2016 – May 2017*
VeloCloud Networks (Acquired by VMware)   *Mountain View, CA*
- Architected and implemented a Data Warehouse to integrate sales, marketing, & product data using Google BigQuery from Salesforce, Marketo, NetSuite, & various other databases for a complete view of the customer.
- Provided data & analysis for a successful $35 million Series D funding round. Met with investors while working directly with the CEO & CFO to construct a detailed business model & multi-year forecast.
- Managed compensation, performance, & training for worldwide sales team of 25+ representatives & agents.

Consultant   *August 2015 – February 2016*
Kugamon   *San Francisco, CA*
- Communicated with clients, gathered requirements, & implemented solutions on the Force.com platform.
- Managed several projects ranging from small (4 development hours) to large (120+ development hours).

Business Analyst   *November 2014 – August 2015*
Credo Reference   *Boston, MA*
- Created a custom analytics system to visualize & track hundreds of indicators across every department. Applied classification and descriptive algorithms automatically. Built in Python and deployed using Django.
- Mined CRM data for key customer insights that had previously gone untapped.
- Carried out A/B experiments using Google Analytics & SixPack for multiple products and features

Instructor   *January 2014 – May 2015*
Boston University Questrom School of Business   *Boston, MA*
- Designed & taught weekly STATA, SPSS, Bloomberg, & Advanced Excel workshops for MBA candidates.

SKILLS

- **Code**: Python, JavaScript, Java/Apex, R
- **Data:** NumPy/Pandas, SciPy, sklearn, TensorFlow, MySQL, Postgres, MongoDB
- **More:** AWS Lambda, MS Excel, SFDC, Tableau, Google Cloud Platform, Google Analytics
- **Business:** Growth Forecasting, SaaS Accounting & Revenue Recognition, Inventory Management
- **Sales**: Lead Generation, Compensation Plans
- **Languages:** English (Native), German (A2)
- **Personal:** Watchmaking, Photography

EDUCATION

Bachelors in Economics, Boston University   *May 2015*
Minor: Computer Science   *Boston, MA*

PROJECTS & COURSEWORK

Data Mining & Analysis
- Worked with the City of Boston to map emergency service requests in real time and predict future hotspots using hierarchical clustering algorithms in Python, Pandas, Numpy, & SciPy. Presented with Juypter.

Statistics & Econometrics
- Original research on educational achievement's affect on how the duration of unemployment, & quality of work attained after a period of unemployment has changed over time using US Census data from 1967-2010.