

Adaptable, Assertive Leader, Relationship Builder





#### **Thinking**

Analysing . Exploring

Atul is curious and likes to explore new ideas and approaches. When faced with a problem, Atul tends to think out of the box and enjoys considering a wide range of alternatives. Atul looks for opportunities to learn and thrive in roles which offer them novelty and variety. On the flip side, Atul may get bored in routines and at times may be perceived as overly optimistic or having impractical ideas.

Atul is comfortable in dealing with numerical data to understand problems and solve them. Atul tends to be factual and uses evidence to support their hypothesis.



#### Connecting

Networking . Collaborating

Atul displays empathy towards colleagues and finds it important to listen to their points of view. Atul is likely to involve others in key decisions and plans. Atul gives credit where it is due and delegates easily when necessary.

Atul is someone who feels at ease when connecting with new people and generally has a well-developed network.



### **Executing**

Quality . Result Driven

Atul pays attention to details and enjoys delivering work that is of a high standard.

Atul tends to be systematic, methodical and organised and delivers within deadlines. Atul is reliable and disciplined and driven to achieve their goals.



#### **Progressing**

Leadership . Resillience . Adaptability

Atul is comfortable with working in rapidly changing environments.

Atul enjoys discovering new cultures and approaches and the learning opportunities these bring.

Atul enjoys taking the lead in groups and considers other's opinions when taking decisions.

Atul enjoys being in charge and is lively and talkative in groups. Atul is comfortable sharing their ideas and tends to be assertive and dominant.

Atul is focused and drives their team towards desired outcomes.

Atul may feel demotivated when faced with negative feedback or setbacks.



# **Role Fit**

- Roles involving working with different cultures or geographies.
- Roles requiring varied/changing competencies over time.
- Roles involving leading teams.
- Roles which may involve managing multiple stakeholders or building deep relationships with key accounts.

## **Organization Fit**

- Organisations that offer opportunities to grow across different business units and geographies.
- Organisations that value developing their leadership talent and provide growth opportunities for their leaders.
- Organisations that promote team work and collaboration across business lines.

