Account Sales Representative Job Responsibilities:

Generates revenue by developing market potential through forecasting, lead generation, qualification, and closing sales; recommending new products and services.

Account Sales Representative Job Duties:

* Identifies market potential by qualifying accounts.
* Initiates sales process by scheduling appointments; making initial presentation; understanding account requirements.
* Closes sales by building rapport with potential account; explaining product and service capabilities; overcoming objections; preparing contracts.
* Expands sales in existing accounts by introducing new products and services; developing new applications.
* Contributes information to market strategy by monitoring competitive products and reactions from accounts.
* Recommends new products and services by evaluating current product results; identifying needs to be filled.
* Updates job knowledge by participating in educational opportunities.
* Accomplishes marketing and organization mission by completing related results as needed.

Account Sales Representative Skills and Qualifications:

* Presentation Skills
* Internal Communications
* Informing Others
* Verbal Communication
* Closing Skills
* Motivation for Sales
* Sales Planning
* Territory Management
* Prospecting Skills
* Persistence
* Meeting Sales Goals.

Job Title: Bank Teller

Job Description:

* Serves customers by completing account transactions.
* Provides account services to customers by receiving deposits and loan payments, cashing checks, issuing savings withdrawals, and recording night and mail deposits.
* Sells cashier’s checks, traveller’s checks, and series e bonds.

Qualifications:

* High school diploma, GED, or equivalent
* Six months consecutive customer service experience in financial services, retail sales, or a goal- oriented environment preferred
* Prior supervisory or management experience a plus

Skills:

* Customer service
* Attention to detail
* General math skills
* Verbal communication
* Integrity
* Selling to customer needs
* People skills

Salary: 3 LPA

Vacancies: 5