EITS ERPNext Implementation Guide - Phases 1-3

Prerequisites Checklist ∉

Before we start, ensure you have:

- Ubuntu 20.04+ / macOS / Windows with WSL2
- Python 3.8+ installed
- 8GB RAM minimum
- Stable internet connection
- Basic terminal/command line knowledge

PHASE 1: Foundation Setup (Week 1-2)

Step 1: Install Frappe Bench Environment

1.1 Install System Dependencies

```
# Update your system
sudo apt update && sudo apt upgrade -y

# Install required packages
sudo apt install -y python3-dev python3-pip python3-venv python3-setuptools
sudo apt install -y software-properties-common
sudo apt install -y git curl wget
sudo apt install -y build-essential
```

1.2 Install Database (MariaDB)

```
# Install MariaDB
sudo apt install -y mariadb-server mariadb-client

# Secure MariaDB installation
sudo mysql_secure_installation

# When prompted:
# - Set root password: YES (choose a strong password)
# - Remove anonymous users: YES
# - Disallow root login remotely: YES
# - Remove test database: YES
# - Reload privilege tables: YES
```

1.3 Configure Database User

```
# Login to MariaDB as root
sudo mysql -u root -p

# Inside MySQL prompt, run these commands:
CREATE USER 'eits_user'@'localhost' IDENTIFIED BY 'eits_password_123';
GRANT ALL PRIVILEGES ON *.* TO 'eits_user'@'localhost' WITH GRANT OPTION;
FLUSH PRIVILEGES;
EXIT;
```

1.4 Install Redis and Node.js

```
# Install Redis
sudo apt install -y redis-server

# Install Node.js 16
curl -fsSL https://deb.nodesource.com/setup_16.x | sudo -E bash -
sudo apt install -y nodejs

# Install Yarn
sudo npm install -g yarn

# Install wkhtmltopdf for PDF generation
sudo apt install -y wkhtmltopdf
```

1.5 Install Frappe Bench

```
# Install Frappe Bench
pip3 install frappe-bench

# Add to PATH (add this to your ~/.bashrc or ~/.zshrc)
echo 'export PATH=$PATH:~/.local/bin' >> ~/.bashrc
source ~/.bashrc

# Verify installation
bench --version
```

Step 2: Create Development Environment

2.1 Initialize Bench

```
# Create a new bench directory
bench init eits-bench --frappe-branch version-14

# Navigate to bench directory
cd eits-bench
```

```
# Start bench to verify everything works
bench start
```

Expected Output: You should see multiple processes starting (redis, web, socketio, etc.)

Stop the bench: Press Ctrl+C

2.2 Create EITS Site

```
# Create new site for EITS
bench new-site eits.local --admin-password admin123 --mariadb-root-password
[your_mariadb_root_password]

# Set as default site
bench use eits.local

# Test site access
bench start
```

Access your site: Open browser and go to http://eits.local:8000

• Username: Administrator

• Password: admin123

Step 3: Install ERPNext

3.1 Get ERPNext App

```
# Stop bench if running
# Ctrl+C

# Get ERPNext from GitHub
bench get-app erpnext --branch version-14

# Install ERPNext on your site
bench --site eits.local install-app erpnext

# Start bench
bench start
```

3.2 Complete ERPNext Setup Wizard

- 1. Access the site: http://eits.local:8000
- 2. Complete Setup Wizard:

```
Language: English
Country: United Arab Emirates (or your country)
Timezone: Asia/Dubai (or your timezone)
Company Details:
- Company Name: EITS - Equipment Installation & Technical Services
- Company Abbreviation: EITS
- Default Currency: AED
- Company Email: admin@eits.local
- Company Website: www.eits.com
First User:
- Full Name: EITS Administrator
- Email: admin@eits.local
- Password: admin123
Domain: Services
Organization:
- Bank Account: EITS Main Account
- Mode of Payment: Cash, Bank Transfer, Credit Card
```

Step 4: Create Custom EITS App

4.1 Generate Custom App

```
# Stop bench
# Ctrl+C

# Create EITS custom app
bench new-app eits_app

# App creation prompts:
App Title: EITS Management System
App Description: Custom ERPNext application for Equipment Installation and
Technical Services
App Publisher: EITS
App Email: admin@eits.local
App Icon: fa fa-tools
App Color: #2E8B57
App License: MIT

# Install custom app on site
bench --site eits.local install-app eits_app
```

4.2 Verify App Installation

```
# Check installed apps
bench --site eits.local list-apps

# You should see:
# frappe
# erpnext
# eits_app
```

Step 5: Basic Master Data Setup

5.1 Setup Job Categories as Item Groups

```
    Access ERPNext: http://eits.local:8000
    Navigate: Stock → Setup → Item Group
```

3. Create the following Item Groups:

```
Main Item Groups to Create:

1. EITS Services (Parent Group)

— Furnitures & Fixtures

— Equipment Installation

— Electrical Services

— AC & Refrigeration

— Painting & Decorating

— Plumbing Services

— Construction Services

— Trading Services
```

Step-by-step Item Group Creation:

- 1. Click "New Item Group"
- 2. Fill details:
 - Item Group Name: EITS Services
 - Parent Item Group: All Item Groups
 - ∘ **Is Group:** $\mathscr O$ Checked
- 3. Save

Repeat for each sub-category with:

- Parent Item Group: EITS Services
- Is Group:

 ✓ Checked

5.2 Create Service Items

Navigate to Stock → Item → New Item

Create these service items:

```
Item 1:
- Item Code: SERV-FF-001
- Item Name: Furniture Installation Service
- Item Group: Furnitures & Fixtures
- Is Stock Item: ➤ Unchecked
- Is Sales Item: ⊘ Checked
- Is Service Item: ✓ Checked
- Standard Selling Rate: 100
Item 2:
- Item Code: SERV-EQ-001
- Item Name: Equipment Installation Service
- Item Group: Equipment Installation
- Is Stock Item: ➤ Unchecked
- Is Sales Item: ⊘ Checked
- Is Service Item: ⊘ Checked
- Standard Selling Rate: 150
Item 3:
- Item Code: SERV-EL-001
- Item Name: Electrical Installation Service
- Item Group: Electrical Services
- Is Stock Item: ➤ Unchecked
- Is Sales Item: ⊘ Checked
- Is Service Item: 

✓ Checked
- Standard Selling Rate: 200
```

Continue creating items for each service category.

5.3 Setup Customer Groups

Navigate to Selling → Setup → Customer Group

Create these customer groups:

- 1. Residential Customers
- 2. Commercial Customers
- 3. Industrial Customers
- 4. Government Clients
- 5. Real Estate Developers

5.4 Create Employee Records

Navigate to Human Resources → Employee → New Employee

Create key employees:

```
Employee 1:
- Employee Name: Ahmed Al Mansouri
```

- Employee Number: EMP-001
- Designation: Sales Manager
- Department: Sales
- Email: ahmed@eits.local

Employee 2:
- Employee Name: Mohammed Hassan
- Employee Number: EMP-002
- Designation: Site Inspector
- Department: Operations
- Email: mohammed@eits.local

Employee 3:
- Employee Name: Fatima Al Zahra
- Employee Number: EMP-003
- Designation: Technical Specialist

Phase 1 Verification 🗹

Department: TechnicalEmail: fatima@eits.local

Check these items are completed:

- Bench and ERPNext installed successfully
- EITS custom app created and installed
- Item Groups for all service categories created
- Service items for main categories created
- Customer groups configured
- Key employee records created
- Site accessible at http://eits.local:8000

PHASE 2: Lead Management Enhancement (Week 3-4)

Step 1: Customize Lead DocType

- 1.1 Add EITS-Specific Fields to Lead
 - 1. **Navigate:** Customize → Customize Form
 - 2. Select DocType: Lead
 - 3. Add these custom fields:

Field 1: Property Details Section

Field Type: Section Break Label: Property Details Insert After: address_line2

Field 2: Property Type

Field Type: Select
Label: Property Type
Field Name: property_type

Options: Residential Commercial Industrial

Insert After: Property Details (section break)

In List View: ⊘

Field 3: Project Type

Field Type: Select Label: Project Type

Field Name: project_type

Fitouts
Refurbishment
Renovation
Repair
Maintenance
Installation
Construction

Trading

Options:

Insert After: property_type

In List View: ৶

Field 4: Budget Range

Field Type: Select Label: Budget Range

Field Name: budget_range

Options:

Under 10,000 AED 10,000 - 50,000 AED 50,000 - 100,000 AED 100,000 - 500,000 AED Above 500,000 AED

Insert After: project_type

Field 5: Preferred Inspection Date

Field Type: Date

Label: Preferred Inspection Date
Field Name: preferred_inspection_date

Insert After: budget_range

Field 6: Alternative Date

Field Type: Date

Label: Alternative Inspection Date
Field Name: alternative_inspection_date
Insert After: preferred_inspection_date

Field 7: Project Timeline

Field Type: Select Label: Project Urgency

Field Name: project_urgency

Options:

Urgent (Within 1 week)
Normal (Within 1 month)
Flexible (Within 3 months)
Future Planning (3+ months)

Insert After: alternative_inspection_date

Field 8: Special Requirements

Field Type: Text

Label: Special Requirements

Field Name: special_requirements
Insert After: project_urgency

1.2 Update Lead List View

- 1. In Customize Form for Lead
- 2. Go to "List View Settings"
- 3. Add these fields to list view:
 - property_type
 - project_type
 - budget_range
 - preferred inspection date

1.3 Create Custom Lead Dashboard

1. Navigate: Build → Report Builder

2. Create New Report:

Report Name: EITS Lead Dashboard

Reference DocType: LeadReport Type: Query Report

Add these columns:

- Lead Name
- · Property Type
- Project Type
- Budget Range
- Status
- Preferred Inspection Date
- Source

Step 2: Create Site Inspection DocType

2.1 Create New DocType

- 1. **Navigate:** Build → DocType → New DocType
- 2. DocType Configuration:

```
DocType Name: Site Inspection
Module: EITS App
Is Submittable: 

Yes
Is Child Table: 

No
Track Changes: 

Yes
```

2.2 Add Fields to Site Inspection DocType

Basic Information Section:

```
Field 1:
- Type: Data
- Label: Inspection ID
- Field Name: inspection_id
- Hidden: 
- Read Only: 
- Default: SI-.###

Field 2:
- Type: Link
- Label: Lead
- Field Name: lead
- Options: Lead
- Reqd: 
- In List View: 
- Field 3:
```

```
- Type: Data
 - Label: Customer Name
 - Field Name: customer_name
 - Fetch From: lead.lead_name
 - Read Only: ৶
 - In List View: ∅
 Field 4:
 - Type: Column Break
 Field 5:
 - Type: Date
 - Label: Inspection Date
 - Field Name: inspection_date
 - Reqd: ⊘
 - Default: Today
 - In List View: ∅
 Field 6:
 - Type: Time
 - Label: Inspection Time
 - Field Name: inspection_time
 - Reqd: ৶
 Field 7:
 - Type: Link
 - Label: Inspector
 - Field Name: inspector
 - Options: Employee
 - Reqd: ⊘
 - In List View: ⊘
```

Property Details Section:

```
Field 8:
- Type: Section Break
- Label: Property Details
Field 9:
- Type: Text
- Label: Property Address
- Field Name: property_address
- Reqd: ৶
Field 10:
- Type: Select
- Label: Property Type
- Field Name: property_type_inspection
- Options:
  Residential
  Commercial
  Industrial
```

```
- Fetch From: lead.property_type
Field 11:
- Type: Select
- Label: Project Type
- Field Name: project_type_inspection
- Options:
 Fitouts
  Refurbishment
 Renovation
 Repair
 Maintenance
 Installation
 Construction
 Trading
- Fetch From: lead.project_type
Field 12:
- Type: Column Break
Field 13:
- Type: Text
- Label: Site Accessibility Notes
- Field Name: site_accessibility
Field 14:
- Type: Text
- Label: Existing Structure Condition
- Field Name: existing_condition
Field 15:
- Type: Check
- Label: Utilities Available (Water/Electricity)
- Field Name: utilities_available
```

Site Measurements Section:

```
Field 16:
- Type: Section Break
- Label: Site Measurements

Field 17:
- Type: Table
- Label: Site Dimensions
- Field Name: site_dimensions
- Options: Site Dimension
```

We need to create the Child Table "Site Dimension":

1. Create New DocType: Site Dimension

2. Configuration:

DocType Name: Site Dimension Is Child Table:
∅ Yes

Module: EITS App

3. Add Fields to Site Dimension:

```
Field 1:
- Type: Data
- Label: Area Name
- Field Name: area_name
- In List View: ⊘
- Regd:
Field 2:
- Type: Float
- Label: Length (m)
- Field Name: length
- Precision: 2
- In List View: ⊘
Field 3:
- Type: Float
- Label: Width (m)
- Field Name: width
- Precision: 2
- In List View: ⊘
Field 4:
- Type: Float
- Label: Height (m)
- Field Name: height
- Precision: 2
- In List View: ৶
Field 5:
- Type: Float
- Label: Area (m<sup>2</sup>)
- Field Name: area
- Read Only: ఆ
- In List View: ∅
```

Documentation Section (Continue in Site Inspection):

```
Field 18:
- Type: Section Break
- Label: Documentation
```

Field 19:

Type: Attach MultipleLabel: Site PhotosField Name: site_photos

Field 20:

- Type: Attach

- Label: Measurement Sketch

- Field Name: measurement_sketch

Field 21:

- Type: Text Editor

- Label: Inspection Notes

- Field Name: inspection_notes

Status Section:

Field 22:

- Type: Section Break

- Label: Status & Follow-up

Field 23:

- Type: Select

- Label: Inspection Status

- Field Name: inspection_status

- Options:

Scheduled

In Progress

Completed

Rescheduled

Cancelled

- Default: Scheduled

- In List View: ৶

Field 24:

- Type: Column Break

Field 25:

- Type: Check

- Label: Follow-up Required

- Field Name: followup_required

Field 26:

- Type: Text

- Label: Next Action

- Field Name: next_action

2.3 Save and Create DocType

- 1. Save the Site Inspection DocType
- 2. Check "Has Web View" if you want web access
- 3. Save and Create the DocType

Step 3: Create Client Scripts for Automation

- 3.1 Site Inspection Auto-calculations
 - 1. **Navigate:** Build → Client Script → New Client Script
 - 2. Configuration:

```
Script Name: Site Inspection Calculations
DocType: Site Inspection
Type: Form Script
```

Script Content:

```
frappe.ui.form.on('Site Inspection', {
    refresh: function(frm) {
        // Add custom button to create estimation
        if (frm.doc.docstatus === 1 && frm.doc.inspection_status ===
'Completed') {
            frm.add_custom_button(__('Create Job Estimation'), function() {
                frappe.new_doc('Job Estimation', {
                    site_inspection: frm.doc.name,
                    customer: frm.doc.customer_name,
                    inspection_date: frm.doc.inspection_date
                });
            }, __('Actions'));
        }
        // Auto-fetch lead details
        if (frm.doc.lead && !frm.doc.property_address) {
            frappe.call({
                method: 'frappe.client.get',
                args: {
                    doctype: 'Lead',
                    name: frm.doc.lead
                },
                callback: function(r) {
                    if (r.message) {
                        frm.set_value('property_address',
r.message.address_line1 + ', ' + r.message.city);
                        frm.set_value('property_type_inspection',
r.message.property_type);
                        frm.set_value('project_type_inspection',
r.message.project_type);
                }
            });
```

```
}
});
// Auto-calculate area in child table
frappe.ui.form.on('Site Dimension', {
    length: function(frm, cdt, cdn) {
        calculate_area(frm, cdt, cdn);
    },
    width: function(frm, cdt, cdn) {
        calculate_area(frm, cdt, cdn);
    }
});
function calculate_area(frm, cdt, cdn) {
    let row = locals[cdt][cdn];
    if (row.length && row.width) {
        row.area = row.length * row.width;
        frm.refresh_field('site_dimensions');
}
```

3.2 Lead Enhancement Script

1. Create Client Script for Lead:

```
Script Name: EITS Lead Enhancement
DocType: Lead
Type: Form Script
```

Script Content:

```
frappe.ui.form.on('Lead', {
    refresh: function(frm) {
        // Add custom button to schedule inspection
        if (frm.doc.status === 'Open' && !frm.doc.__islocal) {
            frm.add_custom_button(__('Schedule Site Inspection'),
function() {
                frappe.new_doc('Site Inspection', {
                    lead: frm.doc.name,
                    customer_name: frm.doc.lead_name,
                    inspection_date: frm.doc.preferred_inspection_date,
                    property_address: frm.doc.address_line1 + ', ' +
frm.doc.city
               });
            }, __('Actions'));
        }
        // Color coding based on urgency
```

```
if (frm.doc.project_urgency === 'Urgent (Within 1 week)') {
            frm.dashboard.add_indicator(__('Urgent Project'), 'red');
        }
    },
    preferred_inspection_date: function(frm) {
        // Validate inspection date is not in the past
        if (frm.doc.preferred_inspection_date) {
            let today = frappe.datetime.get_today();
            if (frm.doc.preferred_inspection_date < today) {</pre>
                frappe.msgprint(__('Preferred inspection date cannot be in
the past'));
                frm.set_value('preferred_inspection_date', '');
            }
        }
    }
});
```

Step 4: Create Workflows

- 4.1 Lead to Inspection Workflow
 - 1. Navigate: Build → Workflow → New Workflow
 - 2. Configuration:

```
Workflow Name: EITS Lead Process

Document Type: Lead

Workflow State Field: workflow_state

Is Active: 

✓
```

States:

```
State 1:
- State: Lead Received
- Doc Status: 0 (Draft)
- Allow Edit: Sales User, Sales Manager
- Style: Primary

State 2:
- State: Inspection Scheduled
- Doc Status: 0 (Draft)
- Allow Edit: Sales User, Site Inspector
- Style: Success

State 3:
- State: Inspection Completed
- Doc Status: 1 (Submitted)
- Allow Edit: Site Inspector
- Style: Success
```

State 4:
- State: Estimation Required
- Doc Status: 1 (Submitted)
- Allow Edit: Technical Specialist
- Style: Warning

State 5:
- State: Qualified
- Doc Status: 1 (Submitted)
- Allow Edit: Sales Manager
- Style: Success

Transitions:

```
Transition 1:
- From: Lead Received
- To: Inspection Scheduled
- Action: Schedule Inspection
- Allowed: Sales User, Sales Manager
- Condition: preferred_inspection_date is not null
Transition 2:
- From: Inspection Scheduled
- To: Inspection Completed
- Action: Complete Inspection
- Allowed: Site Inspector
Transition 3:
- From: Inspection Completed
- To: Estimation Required
- Action: Request Estimation
- Allowed: Site Inspector, Sales Manager
Transition 4:
- From: Estimation Required
- To: Qualified
- Action: Qualify Lead
- Allowed: Technical Specialist, Sales Manager
```

Phase 2 Verification &

Check these items are completed:

- Lead DocType customized with EITS-specific fields
- Site Inspection DocType created with all required fields
- Site Dimension child table created
- Client scripts for auto-calculations working
- Lead to Site Inspection workflow configured

- Custom buttons appear on forms
- Area calculations work in site dimensions table

PHASE 3: Job Estimation System (Week 5-6)

Step 1: Create Job Estimation DocType

1.1 Create Main DocType

- 1. **Navigate:** Build → DocType → New DocType
- 2. Configuration:

```
DocType Name: Job Estimation
Module: EITS App
Is Submittable: 

✓ Yes
Track Changes: 
✓ Yes
```

1.2 Add Fields to Job Estimation

Header Section:

```
Field 1:
- Type: Data
- Label: Estimation ID
- Field Name: estimation_id
- Hidden: 🗹
- Read Only: 🗹
- Default: EST-.####
Field 2:
- Type: Link
- Label: Site Inspection
- Field Name: site_inspection
- Options: Site Inspection
- Reqd: 𝒴
- In List View: ৶
Field 3:
- Type: Link
- Label: Customer
- Field Name: customer
- Options: Customer
- Fetch From: site_inspection.lead.customer
- Read Only: ৶
Field 4:
- Type: Column Break
```

Field 5: - Type: Date - Label: Estimation Date - Field Name: estimation_date - Default: Today - Reqd: ⊘ - In List View: ৶ Field 6: - Type: Link - Label: Estimated By - Field Name: estimated_by - Options: Employee - Reqd: 𝒴 Field 7: - Type: Select - Label: Estimation Status - Field Name: estimation_status - Options: Draft Submitted Under Review Approved Rejected Revision Required - Default: Draft - In List View: ⊘

Job Categories Section:

```
Field 8:
- Type: Section Break
- Label: Job Categories Required

Field 9:
- Type: Table
- Label: Job Categories
- Field Name: job_categories
- Options: Job Category Detail
```

Create Job Category Detail Child Table:

1. New DocType: Job Category Detail

2. Configuration:

DocType Name: Job Category Detail Is Child Table: ⊘ Yes

Module: EITS App

3. Fields for Job Category Detail:

```
Field 1:
- Type: Select
- Label: Job Category
- Field Name: job_category
- Options:
  Furnitures & Fixtures
 Equipment Installation
 Electrical Services
 AC & Refrigeration
  Painting & Decorating
 Plumbing Services
  Construction Services
 Trading Services
- In List View: ⊘
- Reqd: 𝒴
Field 2:
- Type: Data
- Label: Sub Category
- Field Name: sub_category
- In List View: ⊘
Field 3:
- Type: Data
- Label: Department Required
- Field Name: department
- In List View: ৶
Field 4:
- Type: Select
- Label: Priority
- Field Name: priority
- Options:
  High
 Medium
 Low
- Default: Medium
- In List View: ৶
Field 5:
- Type: Float
- Label: Estimated Hours
- Field Name: estimated_hours
- Precision: 2
Field 6:
- Type: Currency
- Label: Estimated Cost
```

```
- Field Name: estimated_cost
- In List View: 

Field 7:
- Type: Text
- Label: Notes
- Field Name: notes
```

Material Requirements Section:

```
Field 10:
- Type: Section Break
- Label: Material Requirements

Field 11:
- Type: Table
- Label: Materials
- Field Name: materials
- Options: Material Estimation
```

Create Material Estimation Child Table:

1. **New DocType:** Material Estimation

2. Configuration:

```
DocType Name: Material Estimation
Is Child Table: ✓ Yes
Module: EITS App
```

3. Fields for Material Estimation:

```
Field 1:
- Type: Link
- Label: Item
- Field Name: item_code
- Options: Item
- In List View: 
- Reqd: 

Field 2:
- Type: Data
- Label: Item Name
- Field Name: item_name
- Fetch From: item_code.item_name
- Read Only: 
- In List View: 
- In List V
```

```
Field 3:
- Type: Float
- Label: Quantity
- Field Name: qty
- Precision: 2
- In List View: ⊘
- Reqd: 𝒞
Field 4:
- Type: Link
- Label: UOM
- Field Name: uom
- Options: UOM
- Fetch From: item_code.stock_uom
- In List View: ⊘
Field 5:
- Type: Currency
- Label: Rate
- Field Name: rate
- Precision: 2
- In List View: ⊘
- Reqd: 𝒴
Field 6:
- Type: Currency
- Label: Amount
- Field Name: amount
- Read Only: ৶
- In List View: ∅
- Formula: qty * rate
Field 7:
- Type: Select
- Label: Availability
- Field Name: availability
- Options:
 In Stock
 Need to Purchase
  Special Order
- Default: Need to Purchase
Field 8:
- Type: Text
- Label: Specification
- Field Name: specification
```

Manpower Requirements Section:

Field 12: - Type: Section Break

```
- Label: Manpower Requirements

Field 13:
- Type: Table
- Label: Manpower
- Field Name: manpower
- Options: Manpower Estimation
```

Create Manpower Estimation Child Table:

1. **New DocType:** Manpower Estimation

2. Configuration:

3. Fields for Manpower Estimation:

```
Field 1:
- Type: Data
- Label: Skill Set
- Field Name: skill_set
- In List View: ⊘
- Reqd: 𝒞
- Options:
  Carpenter
  Electrician
  Plumber
  Painter
  AC Technician
  General Labor
  Supervisor
  Foreman
Field 2:
- Type: Int
- Label: Number of Workers
- Field Name: no_of_workers
- In List View: ৶
- Reqd: ৺
Field 3:
- Type: Float
- Label: Hours per Day
- Field Name: hours_per_day
- Default: 8
- In List View: ∅
```

```
Field 4:
 - Type: Int
 - Label: Number of Days
 - Field Name: no_of_days
 - In List View: 𝒯
 - Reqd: ⊘
 Field 5:
 - Type: Float
 - Label: Total Hours
 - Field Name: total_hours
 - Read Only: ৶
 - Formula: no_of_workers * hours_per_day * no_of_days
 Field 6:
 - Type: Currency
 - Label: Rate per Hour
 - Field Name: rate_per_hour
 - In List View: 𝒞
 - Reqd: ⊘
 Field 7:
 - Type: Currency
 - Label: Total Cost
 - Field Name: total_cost
 - Read Only: ৶
 - In List View: 𝒞
 - Formula: total_hours * rate_per_hour
 Field 8:
 - Type: Text
 - Label: Special Requirements
 - Field Name: special_requirements
```

Timeline & Totals Section:

```
Field 14:
- Type: Section Break
- Label: Project Timeline

Field 15:
- Type: Date
- Label: Estimated Start Date
- Field Name: estimated_start_date
- Reqd: 

Field 16:
- Type: Date
- Label: Estimated End Date
- Field Name: estimated_end_date
- Reqd: 

Reqd: 

Reqd: 

Reqd: 

Reqd: 

Reqd: 

Field Name: estimated_end_date
```

Field 17:

- Type: Int

- Label: Total Working Days

Field Name: total_working_days

- Read Only: ⊌

Field 18:

- Type: Column Break

Field 19:

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