



# DSR

Mon 4/12/2020 00:20:16



## Daily Sales report

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JW Marriott Hotel New Delhi Aerocity

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Delhi Aerocity

30 Dec 2020

| S.N. | Member Name       | Membership Number | Level   | Type (N/R) | Enrollment/ Renewal Date | Expiry Date | CC/ChequeNo. /Online Trn.No | CC Approval Code | Receipt No. | Payment Mode   | Batch Number | Amount  | Tax     | Total Amount | GSTIN | State Code | Remarks                        |
|------|-------------------|-------------------|---------|------------|--------------------------|-------------|-----------------------------|------------------|-------------|----------------|--------------|---------|---------|--------------|-------|------------|--------------------------------|
| 1    | test test         | 102283146         | Level 1 | N          | 16 Oct 2020              | 31 Dec 2021 | 0680769                     |                  | PAY-058961  | Online         |              | 900     | 162     | 1062         |       | DL         |                                |
| 2    | Test Guest        | 108537157         | Level 1 |            | 16 Oct 2020              | 30 Jan 2022 |                             |                  | 00          | Hotel Transfer |              | -900.18 | -162.04 | -1062.22     |       | DL         | Test                           |
| 3    | Stuti Singh       | 109419362         | Level 1 |            | 16 Oct 2020              | 31 Dec 2021 | 3662460                     |                  | PAY-058964  | Online         |              | 900     | 162     | 1062         |       | DL         | Success Test Bank Transaction. |
| 4    | Pras Hant         | 106704956         | Level 1 |            | 16 Oct 2020              | 31 Dec 2021 | 1292307                     |                  | PAY-058967  | Online         |              | 900     | 162     | 1062         |       | DL         |                                |
| 5    | Abhishek Tripathi | 107961358         | Level 1 | N          | 22 Oct 2020              | 31 Dec 2021 |                             |                  | 55555       | Cash           |              | 900     | 162     | 1062         |       | DL         |                                |
| 6    | New User          | 274063782         | Level 1 |            | 22 Oct 2020              | 31 Oct 2021 | 1828935                     |                  | PAY-058982  | Online         |              | 14200   | 1988    | 16188        |       | 254        |                                |
| 7    | New User          | 274274338         | Level 1 |            | 22 Oct 2020              | 31 Oct 2021 | 2599806                     |                  | PAY-058983  | Online         |              | 0       | 0       | 0            |       | 254        |                                |
| 8    | Test Member       | 270484578         | Level 1 | N          | 22 Oct 2020              | 31 Oct 2021 |                             |                  | 00          | Hotel Transfer |              | 14200   | 1988    | 16188        |       | 254        | Test                           |
| 9    | Dinesh Primary    | 106127142         | Level 1 | N          | 22 Oct 2020              | 31 Dec 2021 |                             |                  | 00          | Hotel Transfer |              | 900     | 162     | 1062         |       | DL         | Test                           |
| 10   | Mritunjay Kumar   | 106415416         | Level 1 | N          | 22 Oct 2020              | 31 Dec 2021 |                             |                  | www33       | Cash           |              | 900     | 162     | 1062         |       | DL         | OK                             |

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| S.N.                   | Member Name     | Membership Number | Level   | Type (N/R) | Enrollment/ Renewal Date | Expiry Date | CC/CheqNo. /Online Trn.No | CC Approval Code | Receipt No. | Payment Mode  | Batch Number | Amount   | Tax     | Total Amount | GSTIN | State Code | Remarks |
|------------------------|-----------------|-------------------|---------|------------|--------------------------|-------------|---------------------------|------------------|-------------|---------------|--------------|----------|---------|--------------|-------|------------|---------|
| 11                     | sdf sf          | 100261943         | Level 1 | N          | 23 Oct 2020              | 31 Dec 2021 |                           |                  |             | Complimentary |              | 0        | 0       | 0            |       | DL         | sf      |
| 12                     | Minal Tripathii | 103716562         | Level 1 | N          | 24 Oct 2020              | 31 Dec 2021 |                           |                  | 33          | Mpesa         |              | 900      | 162     | 1062         |       | DL         | awda    |
| 13                     | Minal Tripathii | 105378074         | Level 1 | N          | 24 Oct 2020              | 31 Dec 2021 |                           |                  | 44          | Complimentary |              | 0        | 0       | 0            |       | DL         | sff     |
| 14                     | Minal Tripathii | 105733585         | Level 1 | N          | 24 Oct 2020              | 31 Dec 2021 |                           |                  | 33          | Mpesa         |              | 900      | 162     | 1062         |       | DL         | awda    |
| 15                     | Minal Tripathii | 107763136         | Level 1 | N          | 24 Oct 2020              | 31 Dec 2021 |                           |                  | asd         | Bank Transfer |              | 900      | 162     | 1062         |       | DL         | ad      |
| Total Month Sales : 13 |                 |                   |         |            |                          |             |                           |                  |             |               |              | 35599.82 | 5271.96 | 40871.78     |       |            |         |

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| Summary By Payment Mode |                |              |          |
|-------------------------|----------------|--------------|----------|
| S. No.                  | Type           | No. Of Sales | Amount   |
| 1                       | Online         | 5            | 19374    |
| 2                       | Hotel Transfer | 3            | 16187.78 |
| 3                       | Cash           | 2            | 2124     |
| 4                       | Complimentary  | 2            | 0        |
| 5                       | Mpesa          | 2            | 2124     |
| 6                       | Bank Transfer  | 1            | 1062     |
| Total                   |                | 15           | 40871.78 |

| Break-up of sales |                  |              |          |
|-------------------|------------------|--------------|----------|
| S. No.            | Type             | No. Of Sales | Amount   |
| 1                 | New(N)           | 4            | 10000    |
| 2                 | Renewal(R)(N)    | 5            | 9000     |
| 3                 | Cancellation (C) | 6            | 12000    |
| Total (N+R-C)     |                  | 15           | 40871.78 |

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| Summary By Level        |                                   |              |          |
|-------------------------|-----------------------------------|--------------|----------|
| S. No.                  | Type                              | No. Of Sales | Amount   |
| 1                       | Level 1                           | 5            | 5000     |
| 2                       | Level 2                           | 7            | 15000    |
| 3                       | Level 3                           | 3            | 3000     |
| 4                       | Level 4                           | 2            | 4000     |
| Sub Total of Paid sales |                                   | 3            | 5000     |
| 5                       | Spouse Complimentry               | 2            | 4000     |
| 6                       | Other Complimentry (includes MGM) | 2            | 4000     |
| 7                       | Reissue (INR 500)                 | 2            | 4000     |
| 8                       | Wedding Bunding                   | 2            | 4000     |
| Total                   |                                   | 15           | 40871.78 |

| Annexure – 1 Certificate Numbers Issued for Audit purpose |            |               |                   |         |                           |
|---|------------|---------------|-------------------|---------|---------------------------|
| S. No.  | Date       | Member Name   | Membership Number | Level   | Certificate Number issued |
| 1   | 15/12/2020 | Shubham Thute | 113677894         | Level 3 | 21123rybc3oksdd           |
| 1   | 15/12/2020 | Shubham Thute | 113677894         | Level 3 | 21123rybc3oksdd           |

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| Annexure – 2 Credit card batch closure |                |              |          |
|--|----------------|--------------|----------|
| S. No.                                 | Type           | No. Of Sales | Amount   |
| 1                                      | Online         | 5            | 19374    |
| 2                                      | Hotel Transfer | 3            | 16187.78 |
| 3                                      | Cash           | 2            | 2124     |
| 4                                      | Complimentary  | 2            | 0        |
| 5                                      | Mpesa          | 2            | 2124     |
| 6                                      | Bank Transfer  | 1            | 1062     |
| Total                                  |                | 15           | 40871.78 |

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## Annexure – 3 Explanation

This is an auto generated Daily Sales Report of < Program Name>. Please do not reply to this email and contact the Program management team for any questions. Explanations and Definitions are given below.

1. Member Name – The full name of the Member
2. Membership Number – A Nine-digit unique number for every membership
3. Type – New or Renewal Membership. N for New and R for Renewal
4. Enrolment Date – The date when the membership was enrolled or renewed
5. Expiry Date – The date when the membership expires
6. Payment Mode – The mode of payment through which a member pays the membership amount
7. Online Transaction No. – A unique transaction number to identify a membership (Not the UTR number)
8. CC Approval Code – An approval code that appears on the charge slip that gets printed from a credit/debit card charging machine
9. CC Batch Number – Batch Number that appears on the charge slips that gets printed from a credit/debit card charging machine
10. Cash Receipt Number – The number that appears on a Cash receipt issued by the hotel/program
11. Cheque Details – Cheque number, Bank Name and Deposit Date
12. Amount – Net Amount without Tax
13. Tax – Goods and Services Tax
14. Total Amount – The amount that the member has paid
15. GSTIN – The GST number that the member has provided
16. State Code – Two-digit code that appears before the PAN number in a GSTIN provided
17. Remarks – Comments entered by the person enrolling a membership in the TLC CRM
18. Certificate Number – The number printed on the back of a physical voucher or on a digital certificate. This can be used by the Audit teams to reconcile any used certificate.

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