

Nicholas Jesse Wallace

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EDUCATION

General Assembly – Austin, TX

Web Development Immersive

The University of Texas – Austin, TX

Health Information Technology and Health Information Exchange Course

The University of Texas – Austin, TX

B.S. in Kinesiology (Major - Sport Management; Minor - Business)

Texas Tech University – Lubbock, TX

PROFESSIONAL EXPERIENCE

BullseyeFit – Austin, TX

Nov. 2012 – Aug. 2015

Owner

- Ran daily business operations
- Relationship building through gyms, networking events, and health fairs
- Coached outdoor bootcamps and personal training clients
- Programmed workouts specific to client needs

CrossFit Central – Austin, TX

Sept. 2012 – Mar. 2013

CrossFit & Bootcamp Coach

- Taught indoor and outdoor fitness classes of 5-20 clients
- Implemented efficiency improvements in computer systems workflow
- Formulated daily social media marketing

Texas Imaging Systems – Austin, TX

Dec. 2011 – May 2012

Outside Territory Sales Representative

- Sold and leased large scale copiers and printers in an outside sales environment
- Closed deals that ranged from \$2,000 - \$15,000
- Provided account management to clients in assigned territory

Metal Sales Manufacturing Corp. – U.S.

May 2011 – Oct. 2011

Territory Sales Manager

- Completed an intensive three month territory sales manager training program
- Traveled the U.S. educating customers on metal roofing and siding products
- Provided assistance to territory sales managers

SKILLS: HTML; CSS; Bootstrap; JavaScript; jQuery; Meteor; AJAX; SQL; Ruby; Sinatra; Ruby on Rails; Node.js; Git/ GitHub; Microsoft Office Suite; iWork Suite; Photoshop; Web design/styling; Wireframes

CERTIFICATIONS: CrossFit Level 1; Kettlebell Level 1; Strongman Level 1; Texas Real Estate License; TCFP Firefighter I & II