



Says
What have we heard them say?
What can we imagine them saying?



Thinks
What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

**Qualification
of the
person**

Background

**Education of
the person**

**Expirience
of the
person**

**Referred
salary**

**Extracurricular
activities**

**Resume
Deepa, Gnana
Abarna,
Gowsalya,
Janani**

Presentation

Happiness

Text

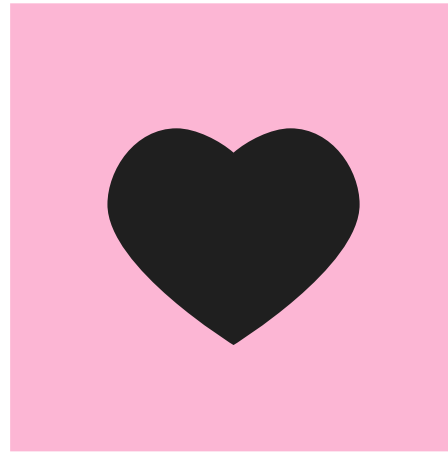
Heading

Fear

Expectation



Does
What behavior have we observed?
What can we imagine them doing?



Feels
What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?