



Zayd Limited

Capability Statement

2020



1

ABOUT ZAYD LTD

OUR SERVICES

QUANTITY SURVEYING

At Zayd Limited, we drive efficiency at every stage of our projects, constantly striking the right balance between quality and savings. Our in-house cost management service provides impartial, specialist advice on the diverse cost elements of construction projects.

Zayd takes a modern approach to what is often viewed as an archaic profession. We engage with design teams and contractors to ensure every project realises the best value from the construction costs, and we market test to a minimum of 70% of the cost plan value at each stage. Our in-house cost management teams often work with other parts of Zayd to provide cost planning advice for construction management, project management, fixed price schemes, roll out programmes and public sector frameworks.

PROJECT MANAGEMENT

Certainty of delivery lies at the heart of project management. At Zayd, our project management experts offer a flexible and highly bespoke service based upon a robust and well-proven formula for delivery.

Working alongside our clients, we adopt a value-driven approach to defining and articulating their business and project objectives before identifying the most effective means to deliver. We provide a full spectrum of project management services from the preparation of business cases and the development of organisational frameworks to straightforward delivery.

PROGRAMME MANAGEMENT

Our programme management experts have the experience and perspective to define a course of action while managing risk and cost; the leadership to maintain complete control and transparency across the process; and the passion and enthusiasm to drive value at every turn.

In delivering our programme management service, we work with client teams to identify and clarify their goals, and understand their specific challenges and drivers for change. We then define a rigorous programme and execute it from within to ensure it is deeply embedded in the organisation's culture from the outset. With the ultimate aim of successfully delivering programmes to the satisfaction of all stakeholders, we carefully manage risks and costs, maintaining complete control and unwavering leadership throughout the process.

CONSTRUCTION MANAGEMENT

We were founded on the belief that the construction industry was hungry for a more open and collaborative approach to procurement and delivery. Since then, we have been a leader in construction management, and have expanded our service offer to include the same thinking on fixed price, contracting, and fit out.

We provide construction services to clients both locally and internationally, delivering projects in a transparent and mutually beneficial manner. We partner with our clients, acting in their interest and managing every element of a project from programme to cost. Our experts in construction management, contracting and fit out understand what it takes to ensure certainty of delivery, and challenge and innovate to deliver best quality on time and under budget.

CONSTRUCTION DELIVERY

Design and Build

Under a design and build strategy Zayd Ltd assumes the risk and responsibility for designing and building the project, giving the benefit of a single point of contact, in return for a fixed price lump sum. With a design and build delivery option, a professional design team would be selected to compile the client's brief for the construction of the project. Once this brief is complete, a set of Employer's Requirements would be prepared and issued to Zayd Ltd.

The Turnkey Method

A method whereby Zayd Ltd is responsible for the total project from design through to the point where the key is inserted in the lock, turned and the facility is immediately operational.

STRATEGIC ADVISORY

We provide strategic management services informed by our experience both as a developer ourselves and as development manager for our clients.

As a business our skills range from deal origination, land acquisition, securing planning, raising project finance and procuring teams to deliver our projects. We marry these development skills with our tried and tested management processes to successfully drive projects from inception to completion.

OUR COMMITMENT

The pursuit of a better way is at the heart of everything we do. This means offering innovative solutions and delivering excellent service to our clients. Our service excellence strategy helps us do this consistently by providing a route map to deliver projects. It is simply about doing things right first time by focusing on quality with the same rigour as we do with health and safety.

SERVICE EXCELLENCE
RIGHT | FIRST | TIME.



2

OUR EXPERIENCE

FEATURED PROJECTS



REGIS RUNDA SCHOOL

Project Management for the Planning, Design & Construction of the School and Complete Fit Out Works of the Delivery of Regis School Runda.

Team up with GEMS Cambridge Ltd plans to build a mid-market school in Kiambu.

Project Brief was to build:

- Mid-market National Curriculum
- Capacity 2,000 Students
- Land size, 5 acres
- Entry Fees \$1,000 annually
- Exit Fees \$3,000 annually
- Location, North Nairobi, Runda
- Ground Floor + 1 floor
- 8,000 square meter building
- Sports field
- Swimming pool
- Tennis / Basketball

CLIENT: GEMS CAMBRIDGE

GDV: KES 1B

STATUS: COMPLETE - 2019



NOVA PIONEER GROUP OF SCHOOLS

Development Management and Project Management for the delivery of more than 3 schools projects across Nairobi Metropolitan.

Project Management for the construction and fit out of 15,000 sqm Nova Pioneer School Primary and Secondary schools at Tatu City within 7 months. The schools were opened in Jan 2018;

Spearheaded the new school land search for new locations for Nova Pioneer, a rapidly growing education company developing and operating world class, affordable secondary, primary, secondary, and pre-primary schools across the African continent. Nova Pioneer is currently operational in both Kenya and South Africa, and will have eight schools by 2018.

The new launched school in Athi River, Machakos is a successful acquisition was opened in Jan 2019. Konza and Tilisi Development are currently in design stage;

CLIENT: NOVA PIONEER GROUP OF SCHOOLS

GDV: KES 1.5B

STATUS: COMPLETE



TWO RIVERS DEVELOPEMENT

Programme and Project management of the Design and Delivery of Two Rivers Mall

Program management of the 102 acres mixed used development at Two Rivers Development Project.
The projects included:

- Enabling and Civil works; 200,000m³ Bulk Earthworks, 2.5km dual carriage roads, Underground service and landscaping - Ksh 3.4B;
- Two Rivers Mall and Office Tower; approx. 60,000m² Retail GLA and 20,000m² Office GLA - Ksh 12.4B;
- Riverfront & Outdoor Entertainment Project – Ksh 1B;
- 66KV Permanent Power & Energy Generation Centre; Output capacity of 42Mva – Ksh 1.05B;
- Water & Waste Water Treatment Plant; 2,000,000 litres of daily demand – Ksh 300M; and
- 1.28 MV Solar Power Plant – Ksh 280M.

CLIENT: CENTUM

GDV: KES 15B

STATUS: COMPLETE

Pinnacle Tower

Project Management including Construction Claims preparation for China State Construction Engineering Corporation (CSCEC), which is among the world's largest construction firms.

Pinnacle Tower will be built at a cost of Sh20 billion and will have 70 floors. It will be home to a new 45-storey Hilton will house a 255-room Hilton Hotel, the luxury chain's third in Kenya and 50th in Africa. The towers will also include elite residences, business and leisure facilities, and a helipad on the roof of the taller tower.

Tilisi Development

Turnaround Project Management for China Railway No. 10 Engineering Group Company Limited contracted by Tilisi Development Limited for the Proposed Mixed Use Development on LR No. 30564 Limuru (Phase 1 Infrastructure Works);



Nakheel Offices

Nakheel Employees Offices Building 01, Client (Nakheel), Total Contract Value – AED 283,860,000.



Franklin Opil, CCP, PMP

Zayd Limited

Trance Towers | Tsavo Road | Off Mombasa Rd.

P.O.BOX 106104 - 00101 Nairobi

Cell: +254 717 600 085

Email: fopil@zayd.com

www.zaydlimited.com