

# Austin Coats

## Web Developer

### Objective

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To secure a junior web development opportunity. Background in front-facing customer interactions as well as inventory management and team leading. Collaborative, motivated professional looking to branch out into the field of application and web development. Certified full-stack web developer in March 2022 accredited from UNC Chapel Hill. Bachelor of Arts in Psychology accredited from UNC Chapel Hill, class of 2017.

### Employment

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#### Emerald Medicine Company

Oct 2019 - Present

Manager, Sales Specialist.

- Front-facing sales leader as well as inventory and website success manager.
- Developed strategies for customer capture and customer retention.
- Implemented inventory management procedures for brick and mortar site as well as online site.

#### Avail Vapor

2017 - 2019

Store Success Manager, Associate Sales Manager, Sales Associate.

- Developed inventory management and organizational methods.
- Sales oriented team leader, tasked with developing sales strategies that included using retail space and customer capture to ensure sales goals were met.

### Proficiencies

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#### Key Skills

- React
- MERN Stack
- HTML5
- CSS
- JavaScript
- Express.js
- Node.js
- GitHub
- Collaboration
- Agile Development
- DRY methods
- Object-Oriented Programming (OOP)
- Model-View-Controller (MVC) Paradigm
- NoSQL
- Progressive Web Applications

### Education

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#### University of North Carolina at Chapel Hill

Sept 2021 - March 2022

2U Full-Stack Web Development Boot Camp

#### University of North Carolina at Chapel Hill

2013 - 2017

Bachelor of Arts in Psychology with a Minor in Neuroscience.