

Hacktiv8 PTP Introduction to Data Science Projects 3

Banking Term Deposit Subscribe Classification

Pendahuluan

Deskripsi Permasalahan

The data is related with direct marketing campaigns of a Portuguese banking institution. The marketing campaigns were based on phone calls. Often, more than one contact to the same client was required, in order to access if the product (bank term deposit) would be ('yes') or not ('no') subscribed.

There are four datasets: 1) bank-additional-full.csv with all examples (41188) and 20 inputs, ordered by date (from May 2008 to November 2010), very close to the data analyzed in [Moro et al., 2014] 2) bank-additional.csv with 10% of the examples (4119), randomly selected from 1), and 20 inputs. 3) bank-full.csv with all examples and 17 inputs, ordered by date (older version of this dataset with less inputs). 4) bank.csv with 10% of the examples and 17 inputs, randomly selected from 3 (older version of this dataset with less inputs). The smallest datasets are provided to test more computationally demanding machine learning algorithms (e.g., SVM).

The classification goal is to predict if the client will subscribe (yes/no) a term deposit (variable y).

Input variables:

bank client data:

1 - age (numeric) 2 - job : type of job (categorical: 'admin.','blue-collar','entrepreneur','housemaid','management','retired','self-employed','services','student','technician','unemployed','unknown') 3 - marital : marital status (categorical: 'divorced','married','single','unknown'; note: 'divorced' means divorced or widowed) 4 - education (categorical:

'basic.4y','basic.6y','basic.9y','high.school','illiterate','professional.course','university.degree','unknown') 5 - default: has credit in default? (categorical: 'no','yes','unknown') 6 - housing: has housing loan? (categorical: 'no','yes','unknown') 7 - loan: has personal loan? (categorical: 'no','yes','unknown')

related with the last contact of the current campaign:

8 - contact: contact communication type (categorical: 'cellular', 'telephone') 9 - month: last contact month of year (categorical: 'jan', 'feb', 'mar', ..., 'nov', 'dec') 10 - day_of_week: last contact day of the week (categorical: 'mon', 'tue', 'wed', 'thu', 'fri') 11 - duration: last contact duration, in seconds (numeric). Important note: this attribute highly affects the output target (e.g., if duration=0 then y='no'). Yet, the duration is not known before a call is performed. Also, after the end of the call y is obviously known. Thus, this input should only be included for benchmark purposes and should be discarded if the intention is to have a realistic predictive model.

other attributes:

12 - campaign: number of contacts performed during this campaign and for this client (numeric, includes last contact) 13 - pdays: number of days that passed by after the client was last contacted from a previous campaign (numeric; 999 means client was not previously contacted) 14 - previous: number of contacts performed before this campaign and for this client (numeric) 15 - poutcome: outcome of the previous marketing campaign (categorical: 'failure', 'nonexistent', 'success')

social and economic context attributes

16 - emp.var.rate: employment variation rate - quarterly indicator (numeric) 17 - cons.price.idx: consumer price index - monthly indicator (numeric) 18 - cons.conf.idx: consumer confidence index - monthly indicator (numeric) 19 - euribor3m: euribor 3 month rate - daily indicator (numeric) 20 - nr.employed: number of employees - quarterly indicator (numeric)

Output variable (desired target): 21 - y - has the client subscribed a term deposit? (binary: 'yes','no')

Data Overview

Import Pustaka

```
import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt

pd.options.mode.chained_assignment = None
```

Persiapan Data

```
In [6]:
    df = pd.read_csv('dataset/bank-additional/bank-additional-full.csv', delimiter=';')
```

Cuplikan Data

```
Out[7]: df

Out[7]: age job marital education default housing loan contact month day_of

O 56 housemaid married basic.4y no no no telephone may
```

	age	job	marital	education	default	housing	loan	contact	month	day_of
1	57	services	married	high.school	unknown	no	no	telephone	may	
2	37	services	married	high.school	no	yes	no	telephone	may	
3	40	admin.	married	basic.6y	no	no	no	telephone	may	
4	56	services	married	high.school	no	no	yes	telephone	may	
•••										
41183	73	retired	married	professional.course	no	yes	no	cellular	nov	
41184	46	blue-collar	married	professional.course	no	no	no	cellular	nov	
41185	56	retired	married	university.degree	no	yes	no	cellular	nov	
41186	44	technician	married	professional.course	no	no	no	cellular	nov	
41187	74	retired	married	professional.course	no	yes	no	cellular	nov	

41188 rows × 21 columns

```
In [8]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 41188 entries, 0 to 41187
```

Data columns (total 21 columns): Column Non-Null Count Dtype --------------0 age 41188 non-null int64 1 job 41188 non-null object 2 marital 41188 non-null object 3 education 41188 non-null object 4 default 41188 non-null object 5 housing 41188 non-null object 6 loan 41188 non-null object 7 contact 41188 non-null object 8 month 41188 non-null object 9 day_of_week object 41188 non-null 10 duration 41188 non-null int64 11 campaign 41188 non-null int64 12 pdays 41188 non-null int64 13 previous 41188 non-null int64 14 poutcome 41188 non-null object 41188 non-null float64 15 emp.var.rate 16 cons.price.idx 41188 non-null float64

17 cons.conf.idx 41188 non-null float64 18 euribor3m 41188 non-null float64 19 nr.employed 41188 non-null float64 20 y 41188 non-null object

dtypes: float64(5), int64(5), object(11)

memory usage: 6.6+ MB

Cek Missing Values

```
In [9]: df.isnull().sum()
```

```
0
        age
Out[9]:
                         0
        job
        marital
                         0
                      0
0
        education
        default
        housing
                         0
        loan
        contact
                         0
        month
                         0
        day_of_week
        duration
                         0
        campaign
                         0
                         0
        pdays
        previous
                         0
        poutcome
        emp.var.rate
        cons.price.idx
        cons.conf.idx
                         0
                         0
        euribor3m
        nr.employed
                         0
        dtype: int64
```

Pengenalan Data Lanjut

Profiling Fitur

Out[11]: Perbandingan/Distribusi Kelas In []: Boxplot Numerical

```
In [ ]:
        Histogram Persebaran Age
 In [ ]:
        Matriks Korelasi
 In [ ]:
        Scatter Plot Antara Dua Feature Berkorelasi Tinggi
 In [ ]:
        Preprocessing
        Split Data
In [71]:
          from sklearn.model_selection import train_test_split
          X = df.drop('y', axis=1)
          y = df['y']
          X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=1
        Handling Imbalance Data
          from imblearn.over_sampling import RandomOverSampler
          ros = RandomOverSampler(random state=11)
          X_train, y_train = ros.fit_resample(X_train, y_train)
```

```
In [72]:
```

Implementasi Model

In [81]:

```
In [74]:
          numerical_features = ['age', 'duration', 'campaign', 'pdays', 'previous', 'emp.var.rate
          categorical_features = ['job', 'marital', 'education', 'default', 'housing', 'loan', 'c
In [ ]:
          # class Pipeline:
                def __init__(self, algorithm, numerical_features, categorical_features):
          #
                    self.algorithm = algorithm
                    self.numerical_features
          #
                    self.categorical_features
          #
                    self.
                def fit(self, X, y):
```

```
from sklearn.preprocessing import OrdinalEncoder
          from sklearn.preprocessing import OneHotEncoder
          from sklearn.preprocessing import MinMaxScaler
          from sklearn.pipeline import make pipeline
          from sklearn.compose import ColumnTransformer
          preprocessing = ColumnTransformer([
              ('preprocess_num', MinMaxScaler(), numerical_features),
              ('preprocess cat', OrdinalEncoder(), categorical features)
          ])
In [80]:
          from sklearn.metrics import classification report
          from sklearn.ensemble import RandomForestClassifier
          pipeline = make pipeline(preprocessing, RandomForestClassifier(max depth=3, random stat
          pipeline.fit(X_train, y_train)
          y pred = pipeline.predict(X test)
          print(classification_report(y_test, y_pred))
                                    recall f1-score
                       precision
                                                       support
                            0.92
                                      0.80
                                                0.86
                                                          7345
                   no
                            0.82
                                      0.93
                                                0.87
                                                          7275
                  yes
                                                0.87
             accuracy
                                                         14620
                                                0.86
            macro avg
                            0.87
                                      0.87
                                                         14620
                            0.87
                                      0.87
                                                0.86
         weighted avg
                                                         14620
In [82]:
          from sklearn.metrics import classification report
          from sklearn.neighbors import KNeighborsClassifier
          pipeline = make pipeline(preprocessing, KNeighborsClassifier())
          pipeline.fit(X_train, y_train)
          y_pred = pipeline.predict(X_test)
          print(classification report(y test, y pred))
                       precision
                                    recall f1-score
                                                       support
                            0.98
                                      0.82
                                                0.89
                                                          7345
                   no
                  yes
                            0.85
                                      0.99
                                                0.91
                                                          7275
                                                0.90
                                                         14620
             accuracy
                                      0.90
                                                0.90
            macro avg
                            0.91
                                                         14620
         weighted avg
                            0.91
                                      0.90
                                                0.90
                                                         14620
In [90]:
          from sklearn.metrics import classification report
          from sklearn.linear_model import LogisticRegression
          pipeline = make_pipeline(preprocessing, LogisticRegression(solver='lbfgs', max_iter=100')
```

pipeline.fit(X train, y train)

```
y pred = pipeline.predict(X test)
          print(classification_report(y_test, y_pred))
                        precision
                                     recall f1-score
                                                        support
                            0.87
                                       0.85
                                                 0.86
                   no
                                                           7345
                             0.85
                                       0.87
                                                 0.86
                                                           7275
                  yes
                                                 0.86
                                                          14620
             accuracy
                                                 0.86
            macro avg
                            0.86
                                       0.86
                                                          14620
         weighted avg
                            0.86
                                       0.86
                                                 0.86
                                                          14620
In [96]:
          from sklearn.metrics import classification_report
          from sklearn.svm import LinearSVC
          pipeline = make_pipeline(preprocessing, LinearSVC(max_iter=10000))
          pipeline.fit(X_train, y_train)
          y_pred = pipeline.predict(X_test)
          print(classification_report(y_test, y_pred))
                       precision
                                    recall f1-score
                                                        support
                   no
                            0.87
                                       0.85
                                                 0.86
                                                           7345
                             0.85
                                       0.87
                                                 0.86
                                                           7275
                  yes
                                                 0.86
             accuracy
                                                          14620
                            0.86
                                       0.86
                                                 0.86
                                                          14620
            macro avg
         weighted avg
                            0.86
                                       0.86
                                                 0.86
                                                          14620
In [97]:
          from sklearn.metrics import classification report
          from sklearn.svm import SVC
          pipeline = make pipeline(preprocessing, SVC(gamma='auto'))
          pipeline.fit(X_train, y_train)
          y_pred = pipeline.predict(X_test)
          print(classification_report(y_test, y_pred))
                        precision
                                     recall f1-score
                                                        support
                   no
                            0.86
                                       0.85
                                                 0.86
                                                           7345
                            0.85
                                       0.86
                                                 0.86
                                                           7275
                  yes
                                                 0.86
                                                          14620
             accuracy
            macro avg
                            0.86
                                       0.86
                                                 0.86
                                                          14620
         weighted avg
                            0.86
                                       0.86
                                                 0.86
                                                          14620
In [98]:
          from sklearn.metrics import classification report
          from sklearn.svm import SVC
```

```
pipeline = make_pipeline(preprocessing, SVC(kernel='poly', gamma='auto'))
          pipeline.fit(X_train, y_train)
          y_pred = pipeline.predict(X_test)
          print(classification_report(y_test, y_pred))
                       precision
                                    recall f1-score
                                                       support
                   no
                            0.91
                                      0.83
                                                0.87
                                                          7345
                            0.84
                                      0.92
                                                0.88
                                                          7275
                  yes
             accuracy
                                                0.87
                                                         14620
            macro avg
                            0.88
                                      0.87
                                                0.87
                                                         14620
         weighted avg
                            0.88
                                      0.87
                                                0.87
                                                         14620
In [99]:
          from sklearn.metrics import classification_report
          from sklearn.svm import SVC
          pipeline = make_pipeline(preprocessing, SVC(kernel='sigmoid', gamma='auto'))
          pipeline.fit(X_train, y_train)
          y_pred = pipeline.predict(X_test)
          print(classification_report(y_test, y_pred))
                                    recall f1-score
                       precision
                                                       support
                            0.51
                                      0.50
                                                0.51
                                                          7345
                   no
                  yes
                            0.50
                                      0.51
                                                0.51
                                                          7275
             accuracy
                                                0.51
                                                         14620
                                      0.51
                                                0.51
                                                         14620
            macro avg
                            0.51
         weighted avg
                            0.51
                                      0.51
                                                0.51
                                                         14620
 In [ ]:
```