Austin McIntyre

aumcintyre@gmail.com
812-719-3934

4626 N. Racine Avenue
Chicago, IL 60640

EDUCATION

Northwestern University, School of Professional Studies, Chicago, IL   **Current - Jan 2023**

Trilogy Education Services
- *Bootcamp: Full-Stack Web Development*
- *Programming Languages: HTML, CSS, JavaScript, SQL, Node.js, Express.js*

Indiana University, School of Public Health, Bloomington, IN   **May 2014**

Bachelor of Science in Kinesiology
- *Major:* Sports Communication Broadcast
- *Minor:* Telecommunications

WORK EXPERIENCE

Intrinsic Schools   **December 2017 - Current**

Health/PE Teacher
- Work across various grade levels and subjects to help classes operate efficiently during teachers' absences

NCSA Athletic Recruiting   **August 2016 - December 2017**

Recruiting Coordinator
- Place 50-80 outbound call per day to families seeking consultation regarding different sport recruiting processes
- Constantly update, schedule, and follow up on client relationships using Salesforce CRM
- Act as a consultant to discover which financial options fit with each family's individual situation

Schneider National (STM)   **February 2016 – June 2016**

Logistics Sales Account Executive
- Make initial contact with customers, introducing Schneider Logistics and our services, while building and maintaining ongoing relationships, increasing business with customers over time
- Place sales calls to prospective customers, averaging 80+ cold calls/day
- Utilized transportation management systems (TRMs) and CRMs to provide up-to-date information to clients and carriers

Greensburg Community School Corporation   **January 2015 – January 2016**

Health/PE Teacher
- Created and implemented daily games, distributed tests and homework, and gave weekly updates on grades

Intervention Assistant
- Taught in small groups and one on one settings with students struggling to complete work or focus during class
- Worked in unison with other teachers and assistants to develop the most effective plans for each student to achieve success

Aerotek   **May 2014 – January 2015**

Senior Recruiter
- Specialized in placing maintenance, skilled trades, and general labor professionals, and ensuring their success
- Worked extensively with Salesforce CRM to track, update, and evaluate current and potential clients
- Managed 25+ contractors, placed at a variety of different clients, simultaneously

SKILLS

- HTML, CSS, JavaScript, Node.js, Express.js, SQL, Rest API, OOP, ORM, MVC