

### Wind Investment Strategies for Brazil



October 2024



#### Our team



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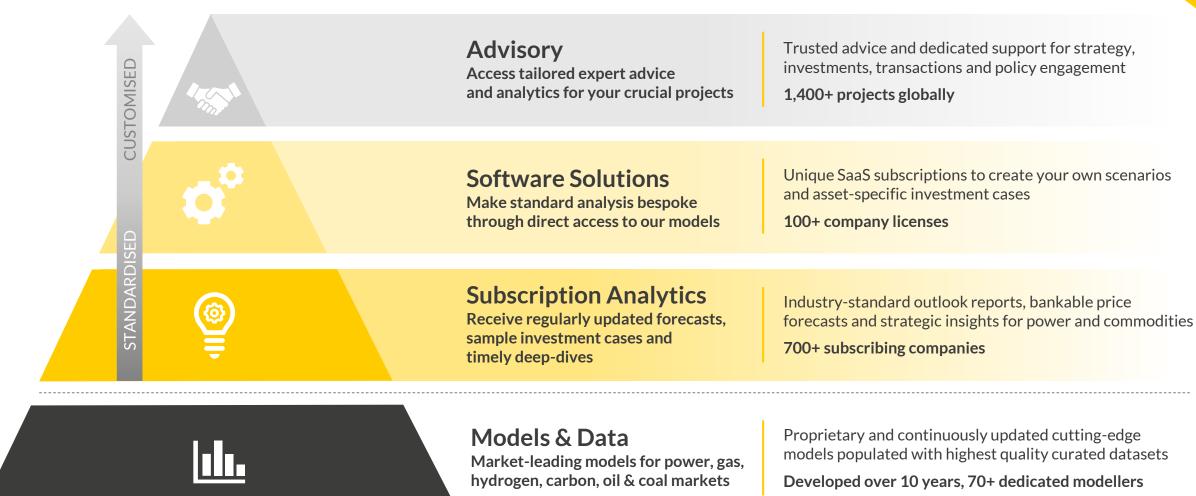
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Please contact me for more information about Amun and other offerings in Brazil:

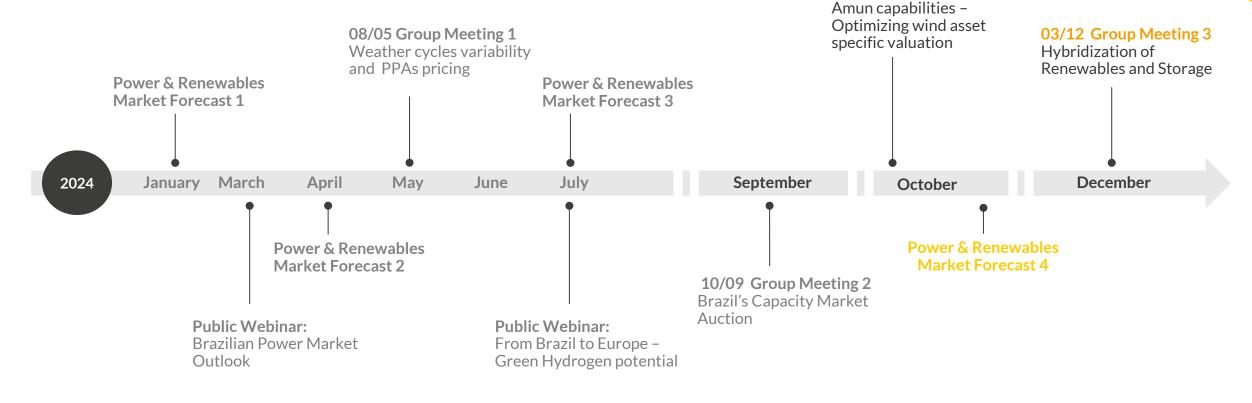
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## Our market leading models underpin a range of integrated services to best suit your needs



## Upcoming developments for Aurora's Brazilian services



#### Previous releases

2023

- Green Hydrogen Potential in Brazil (R)¹
- Offshore Wind Landscape (R)
- Monthly Policy notes (R)
- Data Dashboard (S)<sup>2</sup>

Upcoming software releases - Oct 2024

**Public Webinar:** 



**AMUN release for Brazil**, allowing clients to forecast specific revenue for wind assets in minutes

1) (R) = Report; 2) (S) = Software



#### The true value of your wind site

### Amun delivers bankable asset-specific revenue forecasts for wind assets in minutes

Over 80 subscribers across 17 markets including leading banks, funds, utilities, and developers

Access an unlimited number of offshore/onshore valuations

With greenfield and operational assets

Backed by Aurora data and supported by experts

Used on Europe's largest wind deals, auctions and financings

Powered by the highly accurate proprietary wind atlas



**Transactions** 



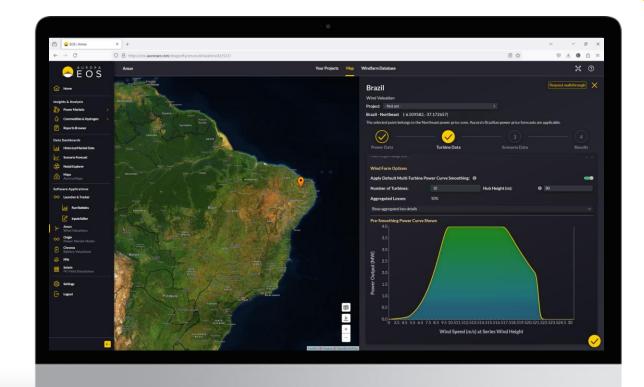
Site Selection and Optimization



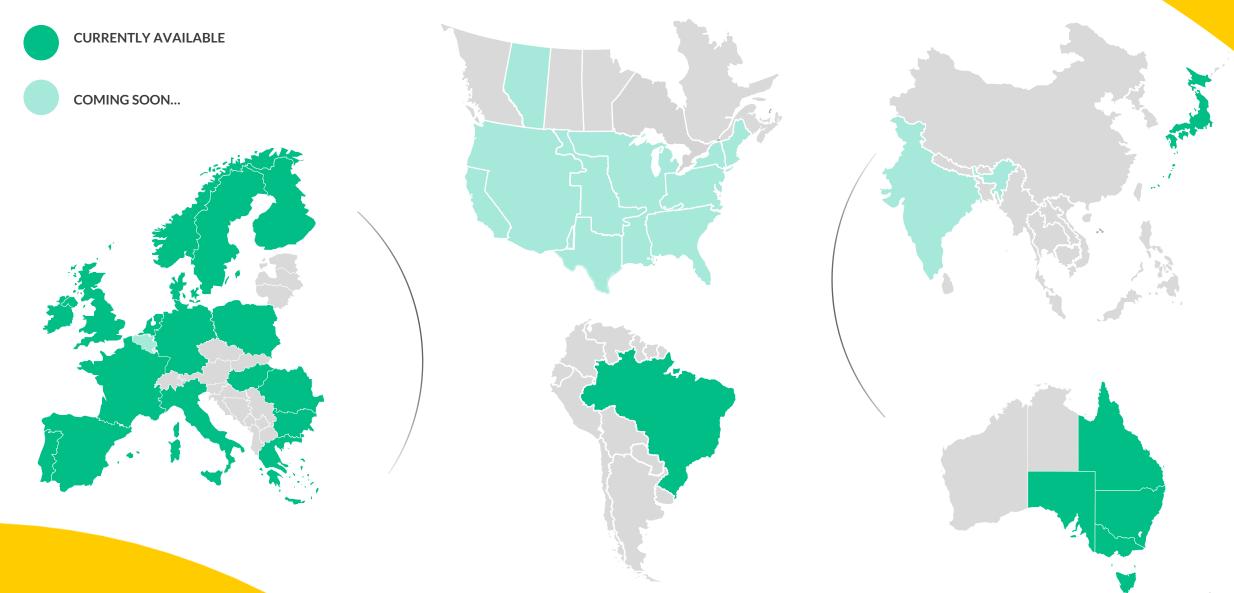
Portfolio Valuation



**PPAs** 



### Where can you find Amun



# The rapidly evolving energy transition means asset-specific revenue forecasts become critical

Price cannibalization is ballooning due to rapid wind deployment

Wind assets are increasingly at merchant risk as subsidies wane

Location is hugely important for future capture prices

Using baseload or market-wide prices can vastly over- or under-estimate your revenue forecasts

Fierce competition for assets and PPA contracts makes appreciating locationspecific value critical





### A global benchmark trusted by industry leaders











Jela





















































































80+ subscribing companies across 17 markets

Supports the largest transactions globally

Values the biggest wind portfolios

Underpins major debt financings

Sets prices for wind PPA deals

Used by leading developers for site selection and optimization

## Our Wind Atlas is available for Brazil

Data from north-east states are bias-corrected

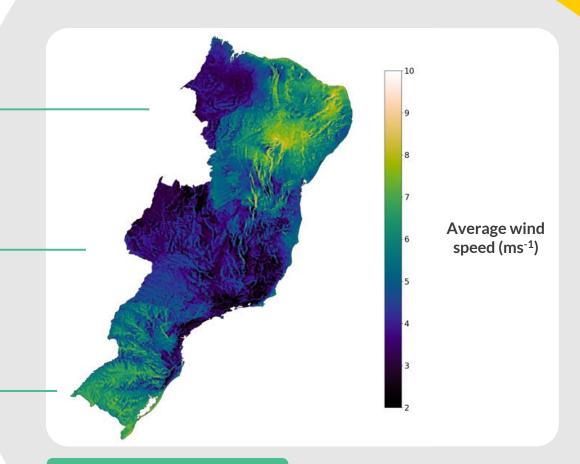
(Maranhão, Piauí, Ceará, Rio Grando do Norte, Paraíba, Pernambuco, Alagoas, Sergipe, Bahia)

Due to few observations, central states use downscaled ERA-5 and GWA average wind speeds

(Goiás, Minas Gerais, Espirito Santo, Rio de Janeiro, São Paulo, Brasilia)

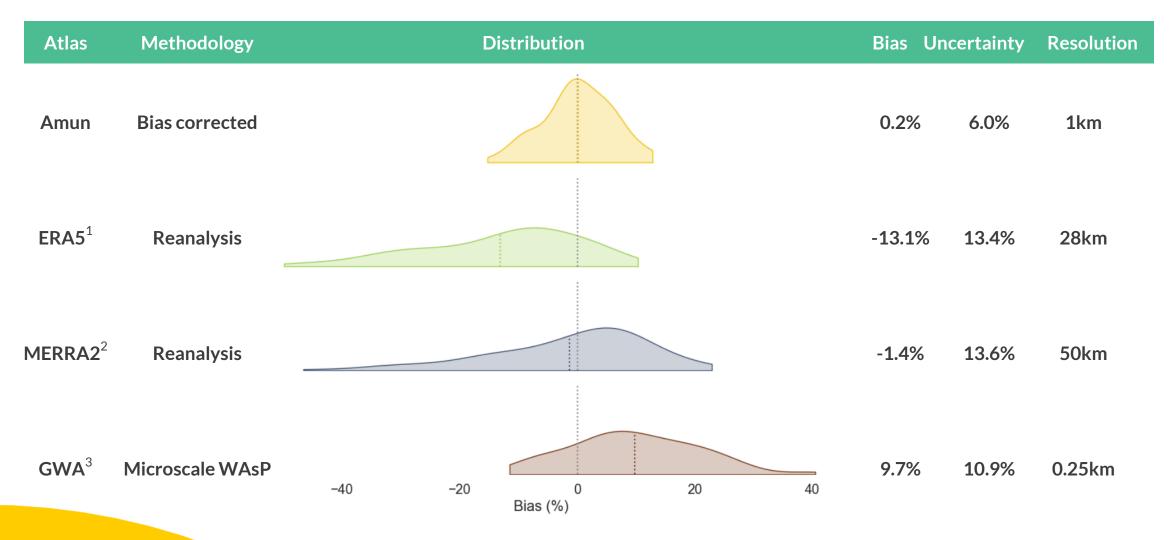
Data from south states are bias-corrected

(Rio Grande do Sul, Santa Catrina, Paraná)



**Brazil Wind Atlas** 

## The Brazilian Amun outperforms other wind atlases because it is bias corrected



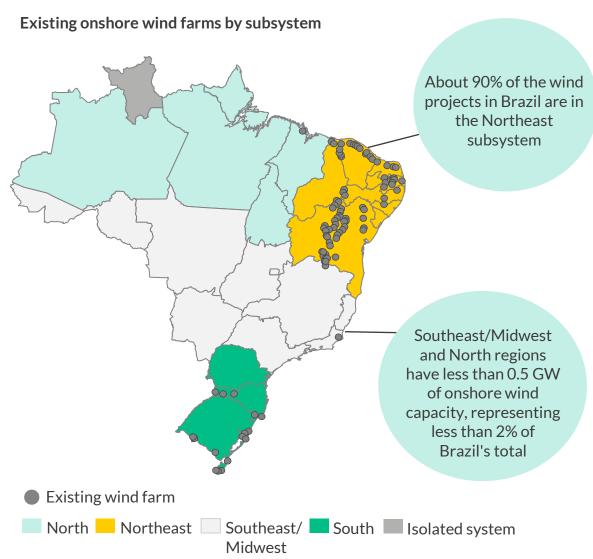
<sup>1)</sup> Generated using Copernicus Atmosphere Monitoring Service information, 2022.

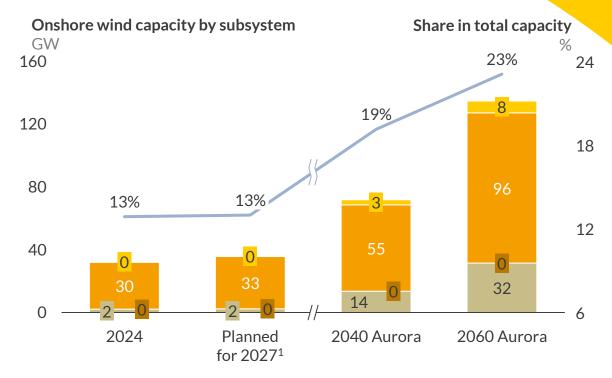
Data published by NASA Global Modelling and Assimilation Office, 2015. https://doi.org/10.5067/3Z173KIE2TPD

Data obtained from the Global Wind Atlas 3.0, a free, web-based application developed, owned and operated by the Technical University of Denmark (DTU).

#### 90% of onshore wind is located in the Northeast

By 2060, this technology is expected to become the second-largest by capacity





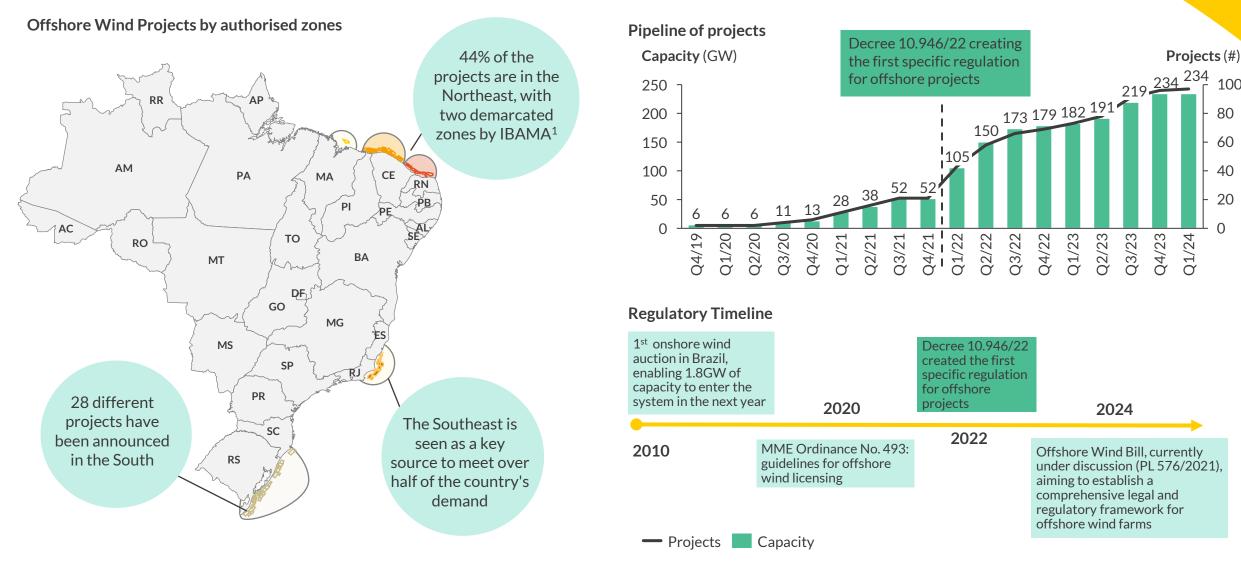
- Northeast onshore wind capacity is projected to triple by 2060, getting close to 100 GW. In contrast, Southeast and North regions have no announced projects in the pipeline and are expected to see minimal growth in the coming years.
- Costs of these technologies are also expected to decline significantly, enabling its further deployment. Cost decrease despite larger turbines and higher hub heights for onshore wind are projected to reduce the Levelized Cost of Electricity (LCOE)<sup>2</sup> by 20% between 2026 and 2040.

Sources: Aurora Energy Research

<sup>1)</sup> Planned capacity based solely on ANEEL pipeline of projects under construction as of September 2024. 2) LCOE serves as a key metric to compare the economic competitiveness of utility-scale renewable technologies entering the market at different times. Assumptions: 100 MW utility scale, Northeast subsystem, 45-49% load factor, 27-year lifetime, 10% subsidized WACC.

### 234 GW of new offshore projects announced

These projects are currently awaiting approval of the regulatory framework



<sup>1)</sup> Independent developers have been seeking approval for environmental studies in areas of their interest. Multiple developers might be interested in the same space, leading to overlapping areas of study Sources: IBAMA

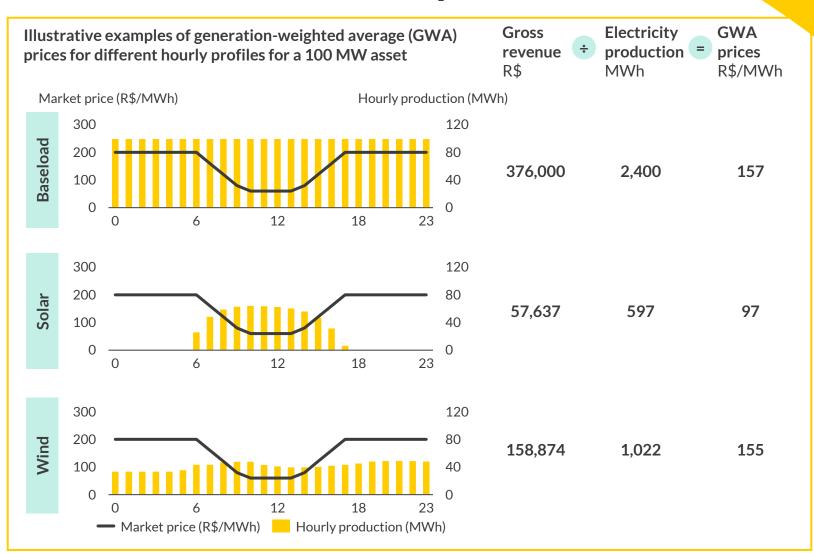
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## Revenues achieved by different types of technologies can be significantly different from baseload prices

AMUN is a key tool for addressing this

Not all technologies will be able to "capture" hourly prices equally, so prices need to be weighted according to the production profile

- Generation-weighted average prices, or capture prices, represent the average market price earned by power generators over a certain period
- These prices vary can significantly depending on the hourly production profile: a baseload asset will have a price significantly different than the generators of intermittent sources like wind and solar
- To calculate capture prices:
  - 1. Multiply each period's electricity price by the amount generated
  - 2. Sum these values to obtain the gross revenue
  - 3. Divide by the total electricity produced to obtain the capture price



Sources: Aurora Energy Research

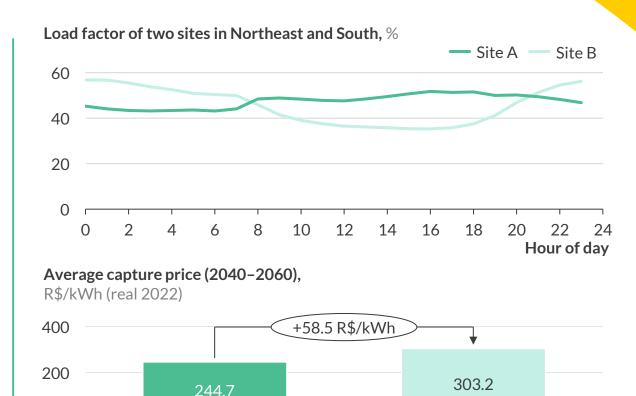
### **Amun forecasting capabilities in Brazil**

Onshore wind capture prices vary based on location and technology

#### Map of two onshore wind locations



 Capture price is affected not only by price zone, but also by correlation of generation with other wind farms including onshore (cannibalization)



- According to Amun's Brazilian Wind Atlas, Site A has the same average load factor as site B. However, it's average intraday generation profile is different
- Site B generation profile has a low correlation with the onshore fleet and solar leading to higher price cannibalisation and therefore lower capture prices

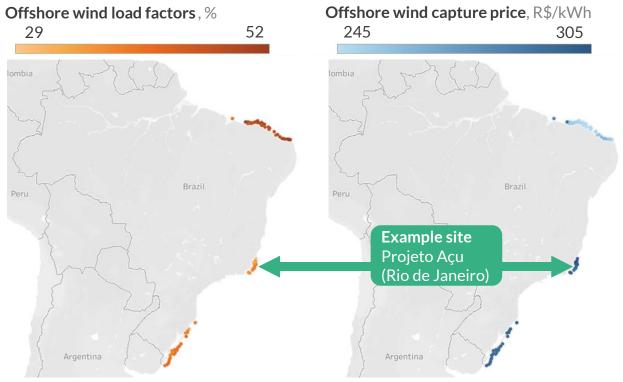
**Technology**: hub height: 117m, rated capacity: 3.45MW, rotor diameter: 126m

Site A

Site B

#### **Amun forecasting capabilities in Brazil**

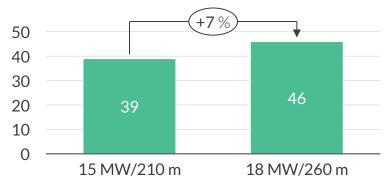
Capture prices vary by 64 R\$/kWh across potential offshore sites—strongly depending on location and turbine choice



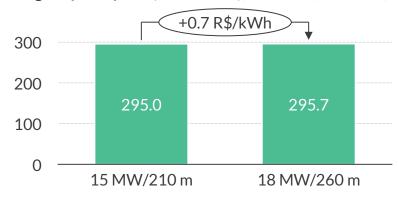
Technology: hub height: 135m, rated capacity: 15MW, rotor diameter: 210m

- Capture price is affected not only by price zone, but also by correlation of generation with other wind farms including onshore (cannibalization)
  - Offshore load factors vary by over 25% in ERA5 data, with EYA offering more detailed insights

#### Load factor of Projeto Açu site using different turbines, %



Average capture price (2040-2060), R\$/kWh (real 2023)



- Increasing the turbine's rotor diameter and hub height increases the load factor during hours of low wind speed
- This results in a shift of generation towards hours of higher wholesale price

## Amun Customer Success: Getting started, made easy!

Comprehensive support from our dedicated team of Amun wind experts

#### **Getting Started**

Amun is designed to be user-friendly, and user-centric, requiring minimal training

- Join training sessions tailored to your needs
- Integrate Amun into internal tooling with API
- Create and maintain your entire wind farm portfolio

#### **Ongoing Support**

Our global network of Amun experts are onhand to help you unlock business value

- Receive regular guidance & support
- Have your valuations checked by our Amun experts
- Use checked Amun valuations in transactions, financing and strategy

#### **Community Events**

Participate in regular sessions where we learn from you, and you learn from each other

- Network with local, regional and global peers
- Attend online and offline events
- Contribute to our Amun development roadmap

### Any questions?

**LEARN MORE** 



OR REACH OUT FOR YOUR FREE TRIAL:

Priscila Vellano, Commercial Manager

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