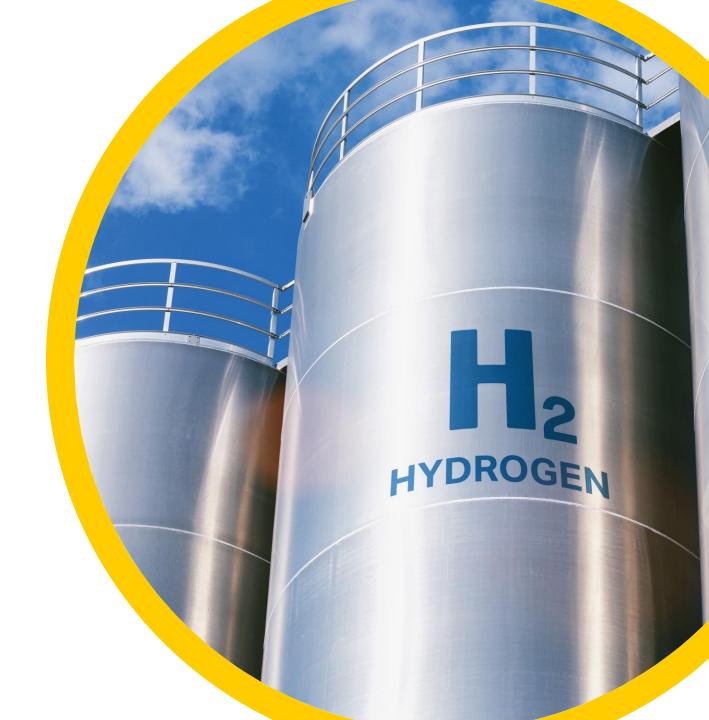


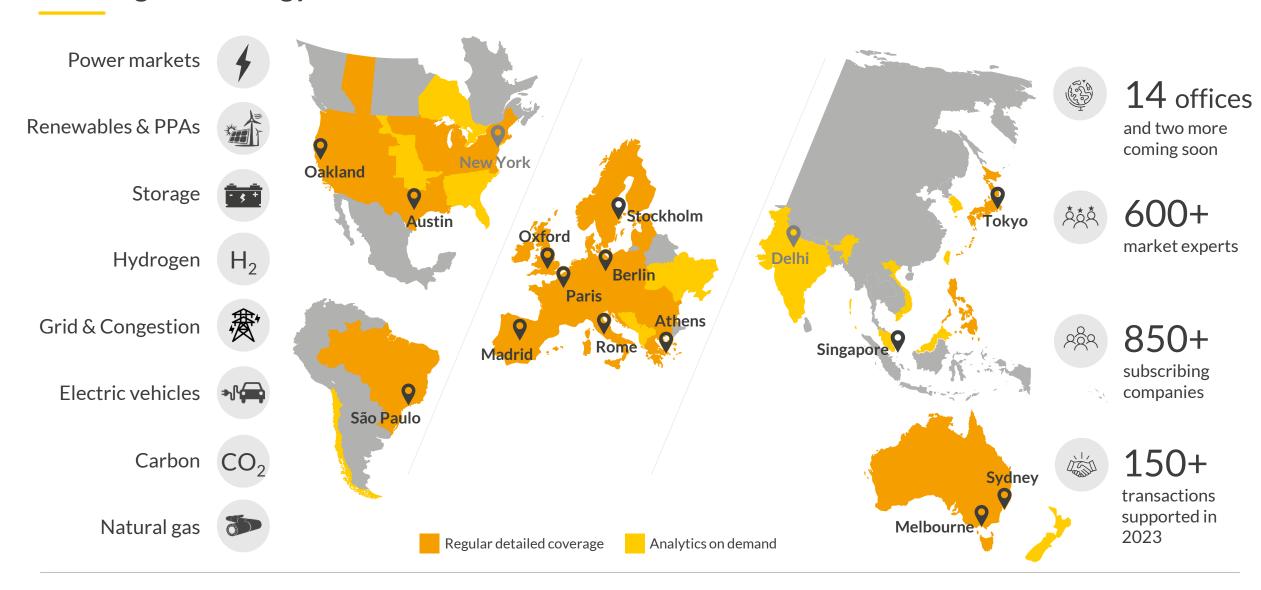
The '13k Mechanism' – Price Formation and its Impact on Hydrogen Production

Public Report 17 September 2024



Aurora provides market leading forecasts & data-driven intelligence for the global energy transition





Join key players from across the German Power sector at our subscriber-exclusive Group Meetings











































































































































































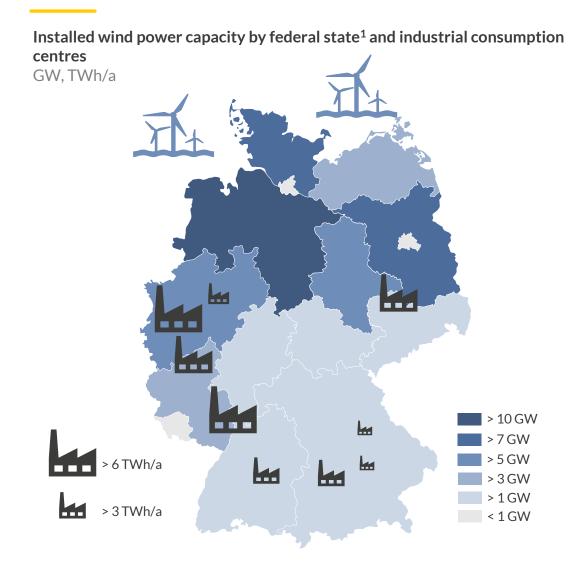


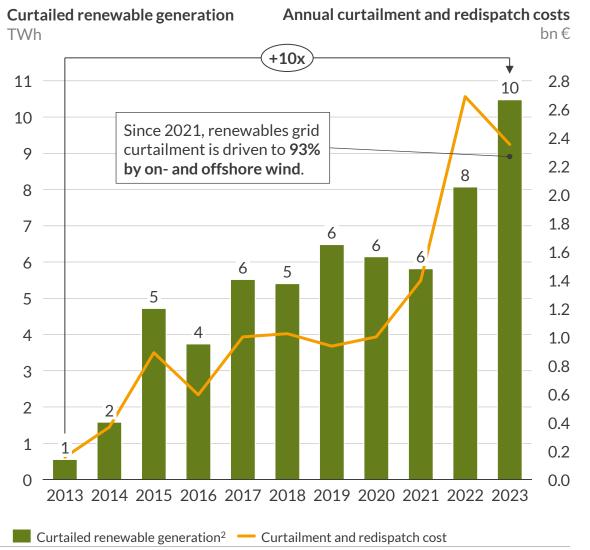
I. Introduction

- II. The Use-Instead-Of Curtail Mechanism (§13k EnWG)
- III. The Impact for Hydrogen Production
- IV. Key Takeaways

Germany faces a North-South system imbalance leading to increasing volumes of curtailed renewable electricity







¹⁾ Includes onshore and offshore wind capacities (2021). 2) Volume of Einspeisemanagement, now Redispatch 2.0; for 2023 reflects redispatch down of renewables.

Sources: Aurora Energy Research, BWE, BNetzA 5

Agenda



- I. Introduction
- II. The Use-Instead-Of Curtail Mechanism (§13k EnWG)
 - 1. Implementation
 - 2. Price formation
- III. The Impact for Hydrogen Production
- IV. Key Takeaways

As of October 2024, heat loads and electrolysers can procure previously curtailed renewable electricity at a discounted price under §13k of the EnWG¹

AUR 😂 RA

Eligible participation regions



Aim and participants

- Aim: Reduce grid-based renewables curtailment and incentivise additional flexible electricity offtake in Northern Germany.
- Authorised participants: (1) power-to-heat applications, (2) grid-connected storage systems, (3) electrolysers and heat pumps.
- Participation conditional on additionality criteria defined by the BNetzA².



D = power delivery day

¹⁾ Energy Industry Act (Energiewirtschaftsgesetz). 2) Bundesnetzagentur (BNetzA): Festlegung Zusätzlichkeitskriterien 13k EnWG (bundesnetzagentur.de). Large-scale heat pumps and electrolysers are expected to have the lowest hurdles for fulfilling the criteria. 3) An update with the final available 13k volumes is provided at D-1 07:00AM

The 13k price is designed to make power-to-heat technologies competitive with fossil-based alternatives





Price determination

Within the two-year trial period:

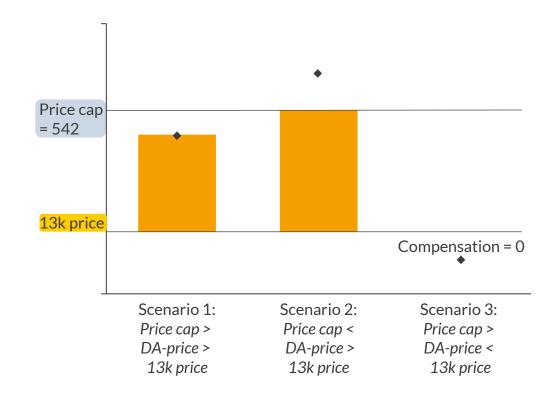
- Power is awarded at pre-defined 13k price
- 13k price remains constant within each phase of the trial period.
 - TSOs reimburse participants based on the **difference between a reference price** and the **13k price**.
 - Reference price: Either the day-ahead price or a cap of 542 €/MWh¹.
- The 13k price is designed to reflect the cost of the currently cheapest heat generation technology with a discount (→ gas-based heat generation).
- Idea of the 13k price:
 - 13k power is made available at a discount for power-to-heat applications (electric boilers and heat pumps) to replace fossil-based alternatives.
 - Incentivise flexible loads, such as electrolysers, to allocate north of congestion areas.

Production cost of fossil technology



Production cost of 13k participant technology

Scenarios for compensation payments to 13k participants \in /MWh







Deep dive on price formation



From a starting value of 40.4 €/MWh in phase 1, we expect the 13k price to remain slightly above that level until phase 3

AUR 😂 RA

Formula for 13k price calculation

13k price = (Gas price reference
$$(\text{CO}_2)$$
 + (CO_2) price reference (CO_2) mission factor (CO_2) mission facto

| Data and sources | Phase 1 | Phase 2 | Phase 3 |
|--|---------|---------|---------|
| 1 EEX THE ¹ natural gas futures ² | - | 37.9 | 33.8 |
| 2 EEX EUA futures ² | - | 66.9 | 68.7 |
| CO ₂ emissions factor for gas as reported by the Federal Environment Agency | | 0.2 | |
| Gas grid charges & metering point operation fees for industrial customers reported by BNetzA | | 4.1 | |
| 5 Gas tax as stated in Energy Tax Act ³ | | 5.5 | |
| 6 Gas storage levy according to EnWG ⁴ | | 2.5 | |



¹⁾ Trading Hub Europe. 2) For respective phase, an average over quarterly (gas)/monthly (CO2) products is used (Trading date: 12.09.2024). 3) See paragraph 2 (3). 4) Energiewirtschaftsgesetz, Section 35e.

Agenda



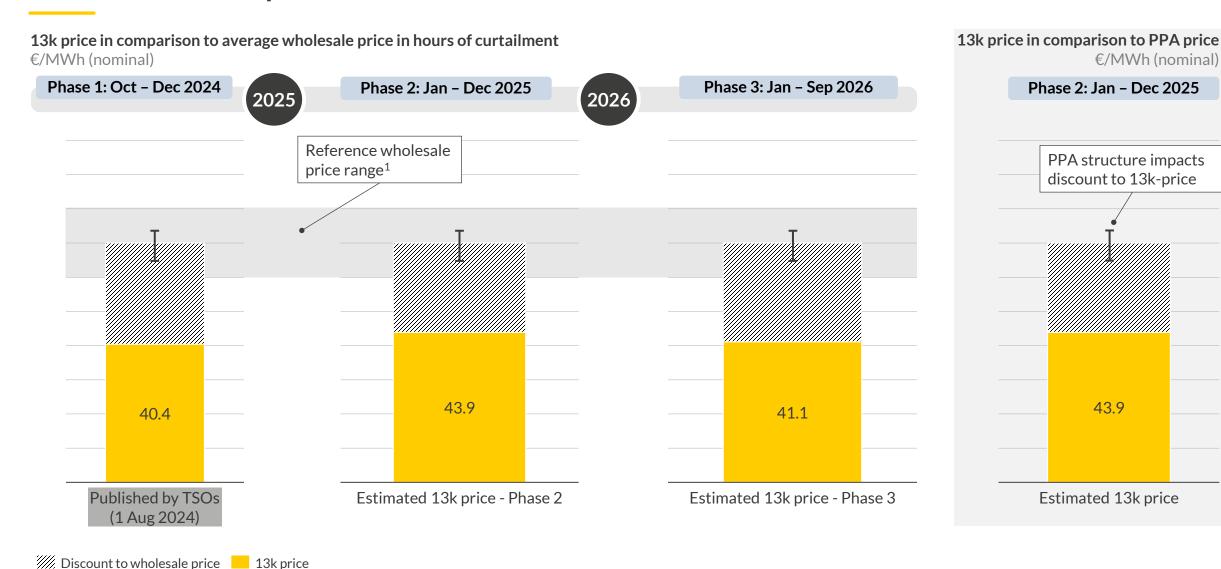
- I. Introduction
- II. The Use-Instead-Of Curtail Mechanism (§13k EnWG)

III. The Impact for Hydrogen Production

- 1. Price Impact
- 2. Volume Impact
- 3. Impact on Hydrogen Production Costs
- IV. Key Takeaways

The 13k price during the trial period is around 40% lower than a reference wholesale or PPA price



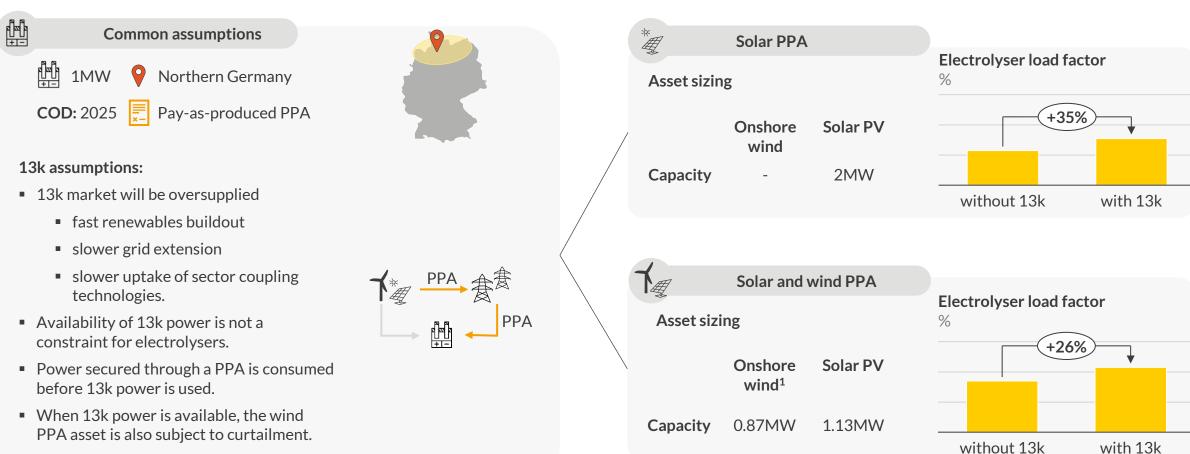


1) Represents the average historical wholesale electricity price range in 2023 during hours where grid curtailment was estimated to take place.

The option of procuring electricity through the 13k mechanism can increase annual electrolyser load factors by 26% to 35%

AUR 😂 RA

Due to different PPA volumes, the procurement strategy of an electrolyser impacts the 13k impact on the LCOH.







Indication of eligible 13k regions



Electrolyser load factor

1) In the event of curtailment, we assume that the onshore wind generation from the PPA asset is also curtailed.

Assuming 13k power to be available for 12 years, LCOH decrease by 12-17%; only participating in the trial period achieves a 3-5% decrease

AUR 😂 RA

Levelised cost of hydrogen (LCOH)¹, COD 2025

€/kg H₂ (real 2023)



PPA only PPA and 13k power in trial period PPA and 13k power available until 2036 (12 years)²

¹⁾ Assuming a discount rate of 10.5% and an electrolyser efficiency of 67%. 2) The 13k price is assumed to remain constant at the level of the final phase of the 2-year trial period and 13k power remains available until 2036.

Key takeaways

- Curtailment is becoming an ever-increasing issue in the path to a decarbonised power system with costs reaching 2.5bn EUR and curtailed renewable electricity volumes of 10TWh in 2023.
- The 13k mechanism is intended to extract economic rent out of the otherwise curtailed renewable energy to incentivise electric heat switching and electrolyser usage.
- The mechanism will be implemented next month and run in a test phase for two years where power is made available for slightly above 40 €/MWh before changing to a competitive tendering process.
- At our current projections for the testing phase, the 13k price could be around 40% lower than the average reference wholesale price in curtailment hours as well as a reference PPA price.
- For electrolysers, this price discount and a higher load factor could mean a reduction in LCOH of between 12% and 17%, which would make domestic electrolyser production significantly more competitive.

German Power & Renewables Service:



Dive into key market analysis and forecasts for the German power and renewables market

Power & Renewables
Service

Forecast Reports & Data



Biannual forecast reports with quarterly data updates

- Forecast data of wholesale and capture prices to 2060 with annual, monthly and quarterly granularity under Central, Low, High, with Net Zero Scenarios biannually.
- Capacity development, generation mix, interconnector capacity, capacity buildout, and exports
- Regional capture prices (5 wind & 2 solar PV regions in Germany)
- Weather sensitivities (under the central scenario) in the databook
- Negative prices and impact of 6-hour/ 4-hour / 3-hour / 2-hour / 1-hour-rule periods, technology costs, and imbalance costs
- Guarantees of Origin (GOO) market statistics and price forecast



Market Summary Reports

Take an in-depth look back at the past month's technology and market updates*

Strategic Insights



3 Strategic Insight Reports

Three in-depth thematic reports on topical issues



Policy Updates

Timely research notes on recent changes to policy and regulation, demonstrating the impacts and opportunities for market participants



3 Group Meetings

Three Group Meeting roundtable events in Berlin with key market participants such as developers, investors, financiers, utilities, grid operators, and government officials



Analyst Support

Biannual workshops and support from our bank of analysts, including native speakers and on-the-ground experts

 $^{^*}Monthly\,Market\,Summary\,Reports\,are\,available\,only\,for\,German\,and\,GB\,Power\,\&\,Renewables\,Market\,Service$

Explore upcoming and recent topics for the German Power & Renewables Service



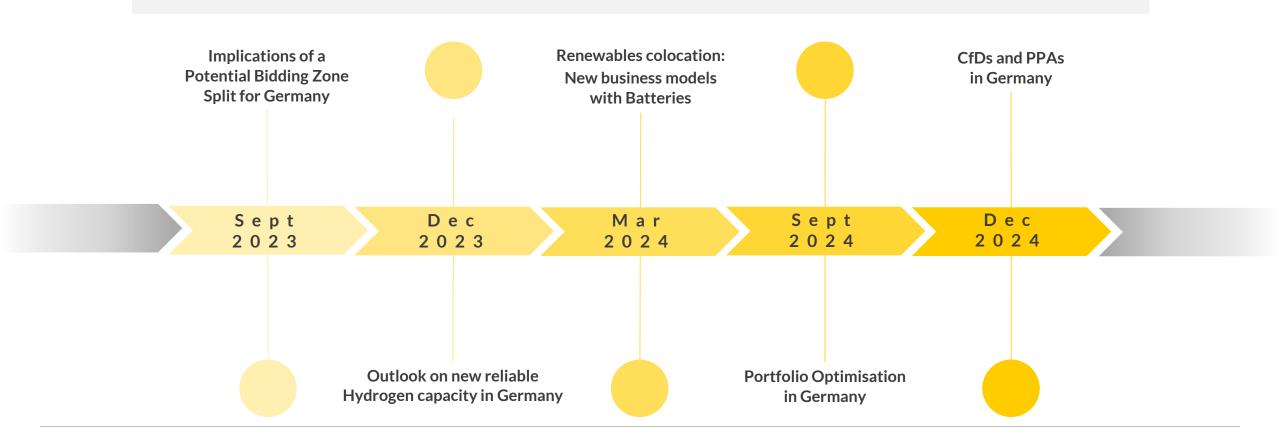


3 Group Meetings per year

These roundtable events facilitate networking with key market participants such as developers, investors, financiers, utilities, grid operators, and government officials

We will present the latest Strategic Insight report and invite you to discuss and challenge our findings.

You will then receive the revised, published report straight to your inbox.





Details and disclaimer

Publication

The '13k mechanism' – price formation and its impact on hydrogen production

Date 18 September 2024

Prepared by Alexandra Gritz Aashwij Prabhu Lukas Günner

Approved byLars Jerrentrup

Contact
Marc Peitan
marc.peitan@auroraer.com

General Disclaimer

This document is provided "as is" for your information only and no representation or warranty, express or implied, is given by Aurora Energy Research Limited and its subsidiaries from time to time (together, "Aurora"), their directors, employees agents or affiliates (together, Aurora's "Associates") as to its accuracy, reliability or completeness. Aurora and its Associates assume no responsibility, and accept no liability for, any loss arising out of your use of this document. This document is not to be relied upon for any purpose or used in substitution for your own independent investigations and sound judgment. The information contained in this document reflects our beliefs, assumptions, intentions and expectations as of the date of this document and is subject to change. Aurora assumes no obligation, and does not intend, to update this information.

Forward-looking statements

This document contains forward-looking statements and information, which reflect Aurora's current view with respect to future events and financial performance. When used in this document, the words "believes", "expects", "plans", "may", "will", "would", "could", "should", "anticipates", "estimates", "project", "intend" or "outlook" or other variations of these words or other similar expressions are intended to identify forward-looking statements and information. Actual results may differ materially from the expectations expressed or implied in the forward-looking statements as a result of known and unknown risks and uncertainties. Known risks and uncertainties include but are not limited to: risks associated with political events in Europe and elsewhere, contractual risks, creditworthiness of customers, performance of suppliers and management of plant and personnel; risk associated with financial factors such as volatility in exchange rates, increases in interest rates, restrictions on access to capital, and swings in global financial markets; risks associated with domestic and foreign government regulation, including export controls and economic sanctions; and other risks, including litigation. The foregoing list of important factors is not exhaustive.

Copyright

This document and its content (including, but not limited to, the text, images, graphics and illustrations) is the copyright material of Aurora, unless otherwise stated.

This document is and it may not be copied, reproduced, distributed or in any way used for commercial purposes without the prior written consent of Aurora.

