

REDACTED

European Renewable Co-Location Report

June 2024

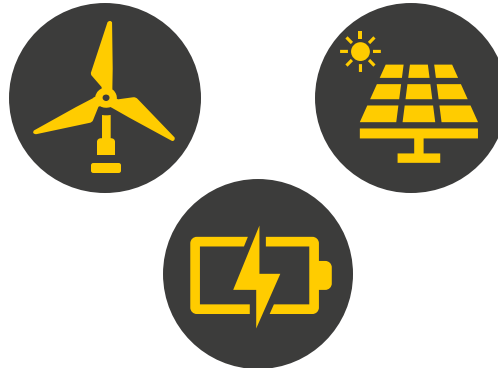


European Renewable Co-Location Report

Explore opportunities and benefits for co-locating renewable projects with battery storage across Europe

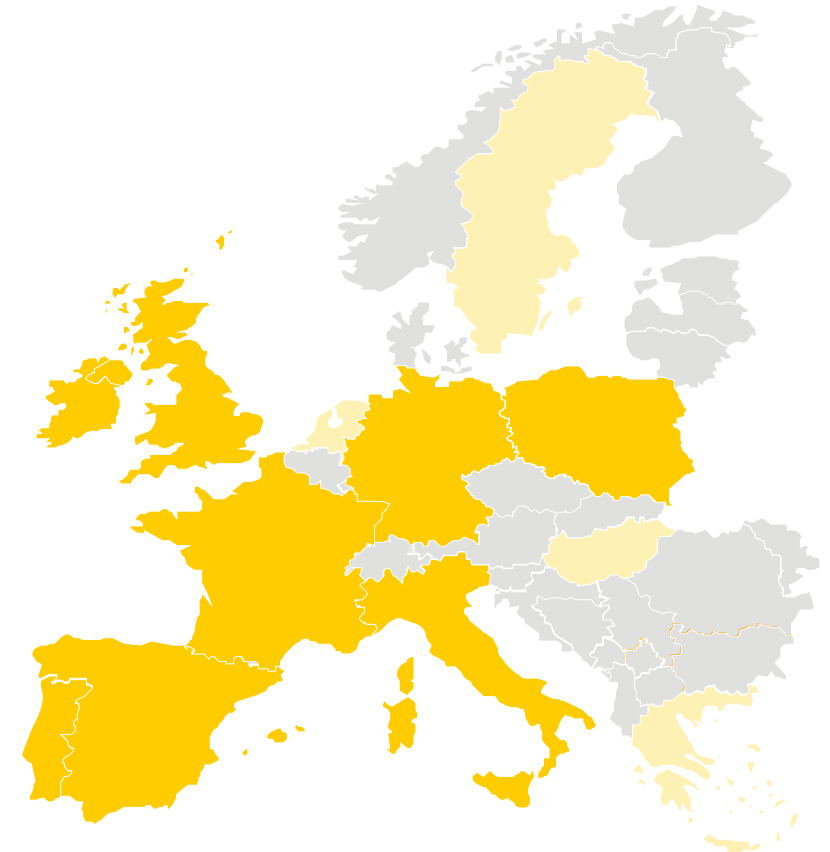
Access this report for:

- Clustering of 12 European markets into 'high', 'medium' and 'low' attractiveness for co-location
- Comparative analysis of business case risks for intermittent renewables
- Overview of regulatory and subsidy landscape for physically co-located projects
- Key considerations for co-location, including technology costs and configurations
- Expert assessments on trends to watch for co-location
- IRR for co-located business cases vs. standalone renewable assets for 8 countries



For more information about this report, contact:

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Aurora European Co-location Markets Attractiveness Report:

How to use this report

This report is divided into 6 sections:

- **Section I [*Executive summary*]** gives an overview of the full report, highlighting the most attractive markets for co-location, details of how we cluster the 12 markets covered into categories, as well as an overview of the total ratings and market-based summary slides for all countries.
- **Section II [*Introduction to co-location*]** gives a general introduction into the topic of co-location and outlines the current operational capacity across Europe.
- **Section III [*Drivers for co-location*]** provides insights into the current risks for intermittent RES assets, both in 2030 and in 2050, as well as ways in which co-location with battery assets could help mitigate these.
- **Section IV [*Policy & Regulation*]** explores the key policy drivers for co-located assets and government commitments and regulation. It also details the various markets and revenue streams available to co-located assets and how co-location can enable faster grid connections compared to standalone RES.
- **Section V [*Technology trends*]** supplies extensive background on the technologies considered in this report, particularly cost assumptions, and how these differ in selected co-located setups.
- **Section VI [*Project economics*]** introduces the investment cases for merchant co-located solar PV and BESS assets, comparing the revenue split between both over time and IRRs for representative assets.

If you are looking for...

- **Country summaries:** read through [Section I \[*Executive summary*\]](#)
- **A high-level explanation of co-location:** go to [Section II \[*Introduction to co-location*\]](#)
- **Which risks to RES co-location can help you mitigate and where:** go to [Section III \[*Drivers for co-location*\]](#)
- **An explanation of the markets and detailed policy analysis for a specific market:** see [Section IV \[*Policy & Regulation*\]](#)
- **Aurora's investment case numbers for a particular asset:** see [Section VI \[*Project economics*\]](#)

If you are using this report...

- **For project financing:** See sections I and VI to get a summary of the overall markets and where co-location can boost IRRs most.
- **As an OEM:** See section IV to understand favourable regulation across all markets covered.

Modelling storage is complex. Aurora's forecasts have underpinned the deployment of over 2.5GW of operational battery assets globally

What is the challenge?

- Modelling a consistent set of day-ahead, real-time and Ancillary service prices accounting for opportunity costs
- Understanding and modelling detailed rules in AS¹ markets, including responding to market changes
- Capturing the role of weather in driving scarcity and AS¹ procurement – annual averages are irrelevant to storage economics, especially as renewables penetration increases
- Dispatching assets against multiple price series accounting for imperfect foresight, degradation, warranties, route to market, and asset characteristics

How do we address it?

- ✓ Offer valuations for a range of standard and bespoke market scenarios
- ✓ Work closely with clients to ensure the valuation is specific to their asset or portfolio characteristics
- ✓ Model storage margins for all major business models including arbitrage, Ancillary Services, and hybrid
- ✓ Dispatch against consistent day-ahead, real-time and AS prices
- ✓ Account for degradation and imperfect foresight
- ✓ Present results in slides and cashflow model at monthly, quarterly and annual granularity

Future of the market
(difficult to model)

Future of the asset in the market
(easier to model)

Example transactions

2018



Banked by Santander on first project financing of battery storage in the UK for 100MW Zenobe portfolio



Sell-side market advisory for then-largest operational battery storage portfolio in Europe, STEAG's 90MW bid into the FCR market

2019



Supported Pivot Power on sale of company and 2GW portfolio to EDF



Supported PE fund on \$50m acquisition of storage developer; bidding support for large developer for DS3 auctions

2020



AUS \$50m in debt financing for 50MW extension of Neoen's Hornsdale battery – first battery project financing in Australia



Debt and equity raise for 100MW battery portfolio

2021



Development/financing of 150MW Hazelwood BESS project

2022



Sell-side advisor for 1.1GW of battery storage from BMES to UBS Asset Management and Cypress Creek Renewables

2023



Buy-side advisor for Engie's acquisition of Broad Reach Power

1) Ancillary Services.

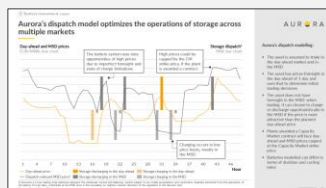
Flexibility Market add-on service: Provides detailed power market analysis and investment cases for batteries in 14 European markets

Flexibility Market add-on service

Forecast reports & data

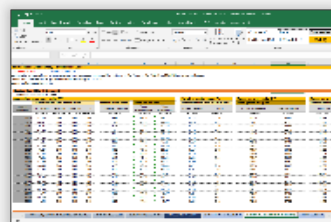
Technology and market development reports

- Overview of battery pipeline development
- Overview of regulatory framework for batteries
- Revenue stacking models for batteries
- Projections for battery CAPEX and OPEX by delivery year
- Reports and datasets follow the same format with content tailored to specific markets



Forecast data

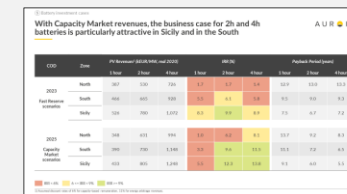
- Central case forecast prices provided at settlement period granularity until 2050
 - Wholesale power prices
 - Balancing market prices
 - Ancillary services prices



Investment cases

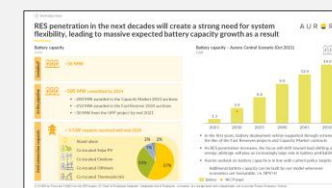
Standalone Battery

- At least six investment cases per country or zone including:
 - Arbitrage of wholesale market and balancing market
 - Focused participation in frequency control market (if applicable)
- Annual project margins to 2050. IRR and NPV for at least two entry years



Co-location

- Provided in markets with favourable economic or regulatory opportunities
- At least two investment cases for battery co-located with solar PV and/or onshore wind
- Annual project margins to 2050. IRR and NPV for at least two entry years



Ongoing analyst support

Throughout the year you can contact us to discuss questions related to our analysis and our thoughts on flexibility market and policy developments.

I. Executive summary

1. Rating results
2. Market summaries

II. Introduction to co-location

III. Drivers for co-location

1. Risk to renewable assets
2. Benefits of co-location

IV. Policy & Regulation

1. EU Policy
2. Targets
3. Grid access
4. Revenue streams
5. Subsidy support
6. Ongoing Regulatory Developments

V. Technology trends

1. Renewables

2. Lithium-ion batteries

VI. Project economics

1. Country market economics
2. Variables affecting co-location economics

VII. Appendix

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Executive Summary

**The information in this report draws on Aurora's Flexible and Power & Renewables market subscriptions to provide you with an overview of European markets. For a deep dive into country specific markets, view our [subscription services](#), or contact Alex Hutcheson (alex.hutcheson@auroraer.com) about finding a solution relevant to your needs.*

① Executive Summary

AURORA

- With renewable energy sources (RES) becoming an ever more important part of the European and global energy landscape, corresponding changes in the market environment and to business cases, such as the increasing risk of falling capture prices, lead to market players looking for ways to mitigate these risks and to secure business cases.
- Although the battery industry in Europe is still nascent, the potential for co-locating intermittent RES assets with Battery Energy Storage Systems (BESS) is increasingly considered by both policymakers and suppliers, as these setups can harness multiple revenue streams and provide much needed system services.
- Aurora has a strong track record working on flexible energy markets and providing business cases for flexible technologies as well as RES assets across the globe. This report explores potential drivers for co-location and the current policy landscape for 12 European markets, as well as showing merchant business cases for co-location for eight of these markets.
- Markets are not scored quantitatively, but due to the nascent state of most policy measures, grouped into one of three categories outlining their attractiveness for co-located business cases: High, Medium and Low.
- The three most attractive markets for RES and BESS co-location in Europe are [REDACTED]. These come out on top due to [REDACTED].
- Additional key insights include:
 - [REDACTED]
 - [REDACTED]

This is a redacted sample of the European Co-location Market Attractiveness Report. If you are interested in the full report, contact Mrunal Karnik (mrunal.karnik@auroraer.com)

Aurora's rating combines 11 metrics to derive an overall indication of where single markets provide a good environment for co-location

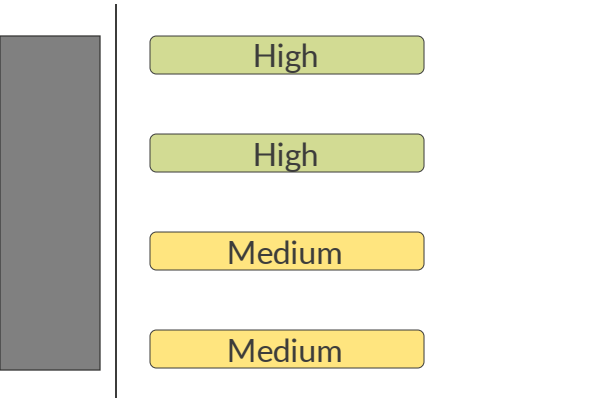
The overall market attractiveness rating for each European battery market covers the following four categories and 11 metrics, which are set out in detail in this report.

Categories and metrics	Weighting	Rationale	Source of data
A Market size			
1 Currently operational, co-located RES capacity	100%	Demonstrates market size and interest	Aurora analysis
B Drivers for co-location			
2 Capture price discount in 2030 and 2050	50%	Captures risk to renewables from increasing market saturation	Aurora modelling
3 Imbalance costs to RES in 2030 and 2050	20%	Indicates potentially increasing costs due to higher system dependence on RES	Aurora modelling
4 Curtailment rates in 2030 and 2050 and remuneration	20%	Incorporates potentially lost revenue from curtailment schemes	Aurora modelling
5 Remuneration of curtailment due to grid constraints	10%	Risk of losing out on revenues due to increasing risk of grid congestion	Aurora analysis
C Policy environment			
6 Is co-location explicitly part of the national energy strategy?	10%	Demonstrates policy ambition for battery and renewables deployment	Aurora analysis
7 Existence and efficacy of subsidy schemes open to co-location	30%	Outlines potential for co-location projects to come online at lower risk	Aurora analysis
8 Improvement of grid access by co-locating?	30%	Outlines potential for faster grid access to co-located vs. standalone RES projects	Aurora analysis
9 Market access for merchant co-located projects	30%	Indicates availability and long term contractability of revenues	Aurora analysis
D Project economics			
10 IRR increase from standalone RES to co-located projects	50%	Captures the financial upside for retrofitting BESS with solar PV assets	Aurora modelling
11 Total project IRR for co-located projects	50%	Captures the commercial viability of new build projects	Aurora modelling

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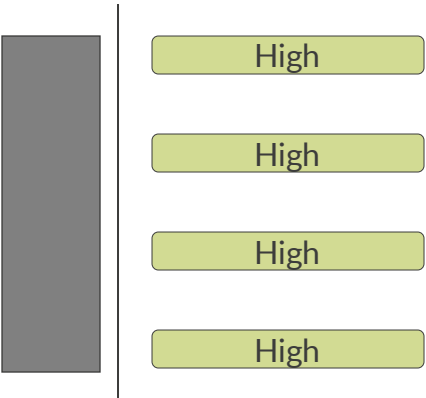
Different markets emerge across the four categories, with [redacted] and [redacted] rating high in at least two

A Market size



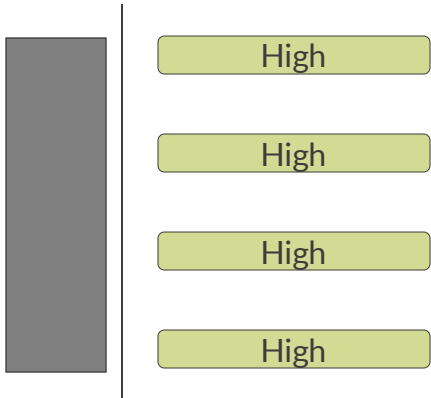
- [redacted]
- [redacted]
- [redacted]

B Drivers for co-location



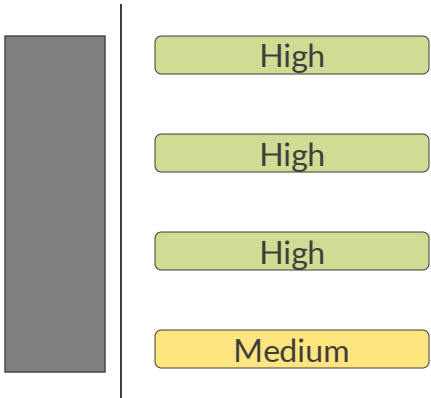
- [redacted]
- [redacted]
- [redacted]

C Policy environment



- [redacted]
- [redacted]
- [redacted]

D Project economics



The markets rated as having ‘High’ attractiveness in Europe are [redacted] and [redacted]

A market is rated as High in the ‘Total’ category if they are rated High in at least two of the subcategories. A total rating of Low is assigned if a market scores Low in at least two subcategories and does not have any High rating. The markets are sorted alphabetically within the total qualitative rating.

	A	B	C	D	Total	
[redacted]	High	High	Low	High	High	▪ [redacted]
[redacted]	High	Medium	High	Medium	High	
[redacted]	Low	High	High	Medium	High	▪ [redacted]
[redacted]	Low	Medium	High	High	High	
[redacted]	Medium	Low	High	Low	Medium	▪ [redacted]
[redacted]	Low	High	Medium		Medium	
[redacted]	Low	Medium	High		Medium	
[redacted]	Medium	Medium	Medium	High	Medium	▪ [redacted]
[redacted]	Medium	High	Medium		Medium	
[redacted]	Low	Medium	Medium	Medium	Medium	▪ [redacted]
[redacted]	Low	Low	Low	Medium	Low	
[redacted]	Medium	Low	Low		Low	▪ [redacted]

High Medium Low

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Subsidies exist specifically for co-located projects in [REDACTED]; high co-located IRRs are achievable, however [REDACTED]

One-slide summary summarizing the key findings is available for every market in the full report

Overall attractiveness

[REDACTED] rates high on [REDACTED]. While the policy situation has been constrained by [REDACTED], recent changes including [REDACTED] will make [REDACTED] one of the key markets to watch going forward.

High

A Market size

High

B Drivers for co-location

High

- [REDACTED]
- [REDACTED]

D Project economics

High

- [REDACTED]
- [REDACTED]

C Policy environment for co-location

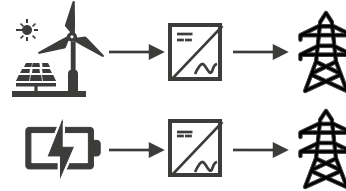
Medium

- [REDACTED]
- [REDACTED]

Potential upcoming developments

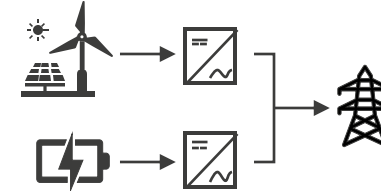
- [REDACTED]
- [REDACTED]

Renewables and batteries can be co-located in multiple technical configurations, with AC co-location being the most prominent



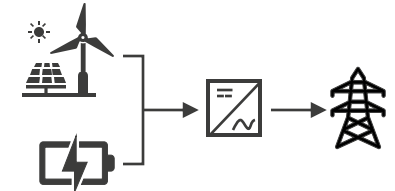
I Standalone

Assets are two different sites, therefore are metered and managed individually



II AC co-location

RES and battery require separate inverters to connect to the grid



III DC co-location

RES and battery share a single inverter connected to the grid

Costs

CAPEX & OPEX

Portfolio diversification

Diversification of risk and revenue

Asset oversizing

Enlarge renewables asset relative to grid connection

Battery dispatch

Charging/discharging profile of the battery asset

Inverter losses

Avoiding losses from AC/DC conversion

Other aspects



Full benefit

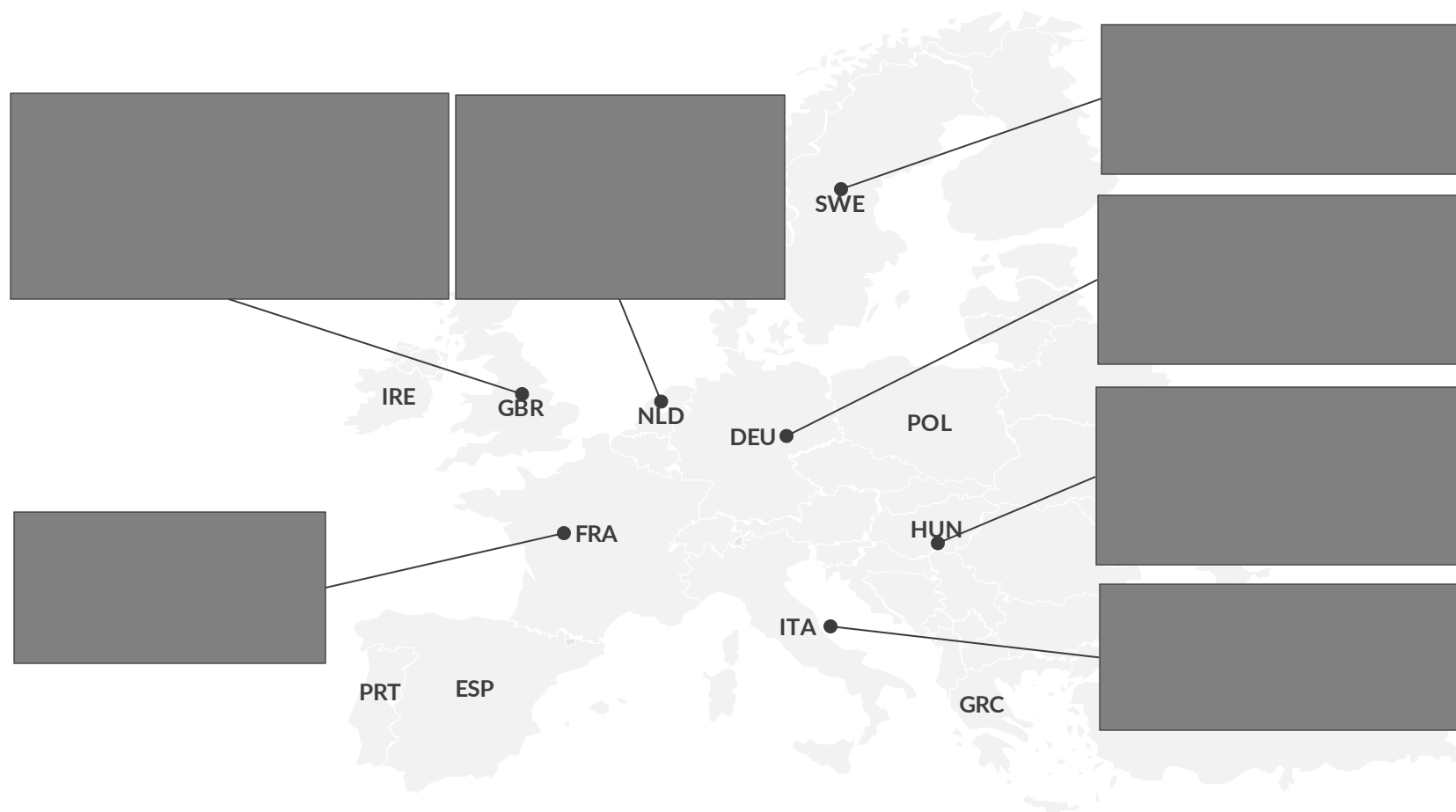
Partial benefit

Partial downside




Full downside

The majority of operational projects is located in [REDACTED] and [REDACTED], with the market still [REDACTED] in most of Europe

Operational co-located projects (utility-scale solar or wind with batteries)



- [REDACTED] and [REDACTED] account for the majority of operational co-located projects in Europe.
- Out of the 12 countries considered, the vast majority of the operational RES capacity in a co-located setup is currently concentrated within [REDACTED], making them the most developed markets for co-location.
- [REDACTED], constitute a significant proportion of the overall capacity.
- Projects in [REDACTED], [REDACTED], and [REDACTED] tend to be co-located with solar PV, while [REDACTED] and [REDACTED] have a greater focus on wind co-location.

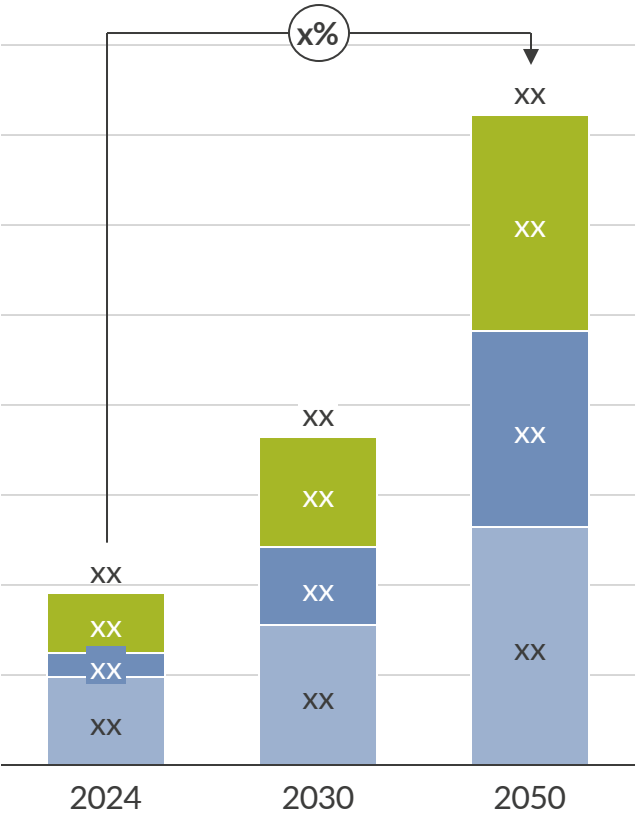
 No operational projects  <100 MW of operational RES capacity  >100 MW of operational RES capacity

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Increasing renewables deployment leads to three key risks to profitability: [REDACTED], [REDACTED] and [REDACTED]

Renewables generation is expected to [REDACTED]

Annual renewable generation across Europe¹
TWh/year



...which results in [REDACTED]

Risks	Details	Implications for RES
1 [REDACTED]	[REDACTED]	[REDACTED]
2 [REDACTED]	[REDACTED]	[REDACTED]
3 [REDACTED]	[REDACTED]	[REDACTED]

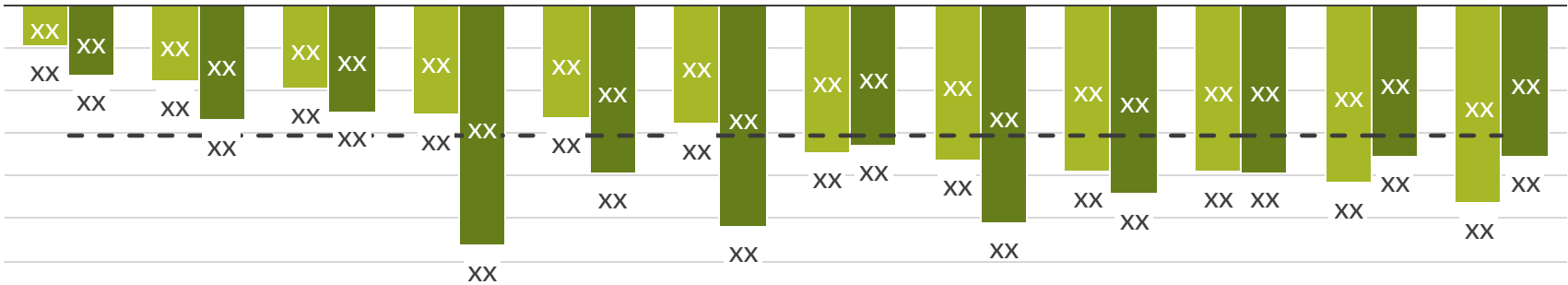
Onshore wind Offshore wind Solar X Deep dive on following slides

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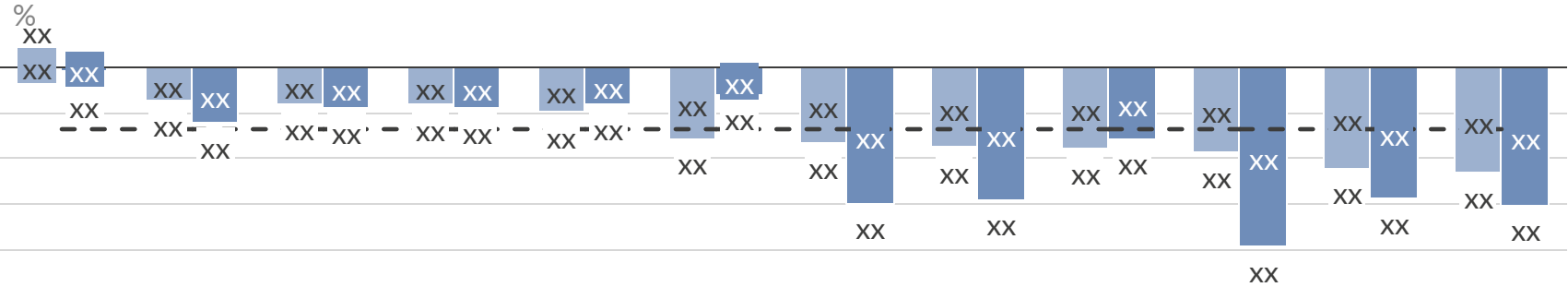
Capture price discounts across Europe average for solar and for wind in 2030, worsening in by 2050



Solar capture price discount to baseload price¹ in 2030 vs 2050 %



Onshore wind capture price discount to baseload price¹ in 2030 vs 2050 %



2030 2050 -- European average of displayed regions (2030)

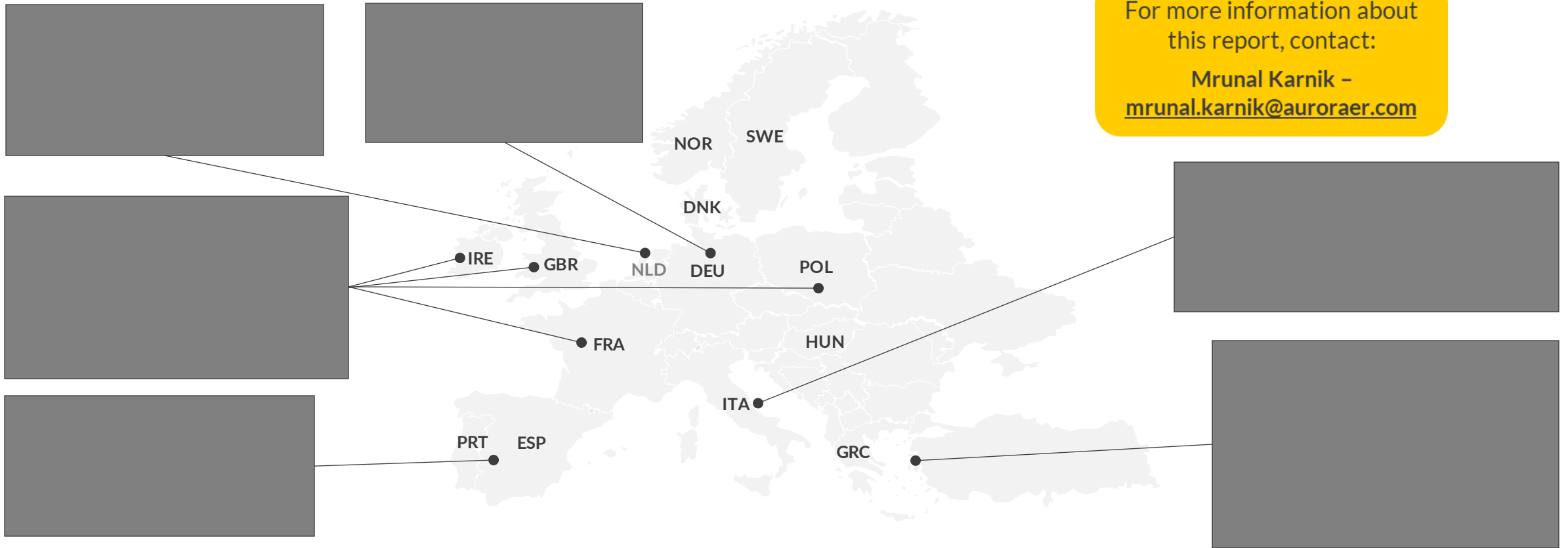
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- Solar load factors are more correlated compared to wind, generally leading to [redacted].
- In [redacted] and [redacted], solar sees ~2x higher capture price discounts by 2050 as its penetration reaches over [redacted] driving high cannibalisation.
- Similarly, price cannibalisation effects from [redacted] (reaching [redacted] by 2050) contributes to the doubling of wind discounts in [redacted].
- Despite high RES penetrations, solar price discounts [redacted] in [redacted] mainly due to [redacted].
- Limited build-out potential in [redacted] and downwards pressure on baseload prices from [redacted] in [redacted] leads to smaller capture price discounts for wind by 2050.

Non-remuneration of curtailment from local grid constraints poses a higher risk for renewables in some countries than others

System-wide curtailment includes economic curtailment or regulatory requirements causing fleet-wide turn-down actions, while grid constraint-based curtailment is the result of insufficient local network capacity, limiting transfer of power across the network. Remuneration rules differ by country, type of connection and subsidy scheme.

Status of remuneration for grid congestion-related curtailment

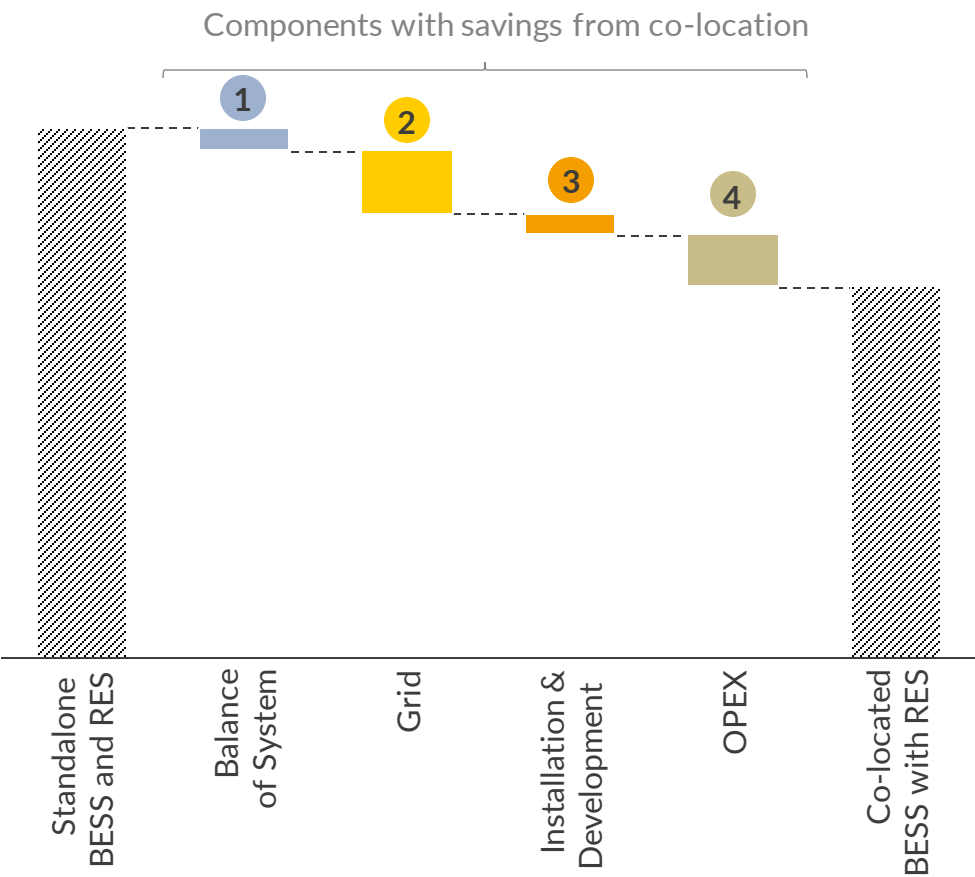


■ Low risk from unremunerated grid congestion
 ■ High risk of unremunerated grid congestion
■ Moderate risk of unremunerated grid congestion
 ■ Grid-congestion based curtailment not observed

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Co-location on a single site allows for CAPEX and OPEX cost savings compared to the equivalent standalone projects

Illustrative standalone vs co-located project costs¹
€/kW



- 1

Electrical and Structural Balance of System savings – Savings are achievable from synergies in shared cabling, control, protection and monitoring equipment as well as structural elements of the site (fencing, foundations, etc).
- 2

Grid connection savings – Shared grid connections can lead to significant cost savings, as costs² to set up an electrical connection to the distribution or transmission network only need to be incurred once.

 - Oversizing of the RES plus battery capacity compared to the grid connection capacity leads to higher cost savings. The overall grid savings depend on the relative capacities of the RES and BESS asset.
- 3

Installation and Development savings – Cost savings can come from the synergies in the studies, permits or contracts required for BESS and RES on a single site rather than on two sites. These costs can include site appraisal, obtaining EIAs³, planning and building permits, labour for installation, etc.
- 4

OPEX savings - Co-located projects can achieve O&M savings by having shared administrative costs (taxes or business rates) and shared personnel for general maintenance (e.g. cleaning, monitoring, security). There can be further OPEX savings from a shared land lease, depending on optimisation of land usage.

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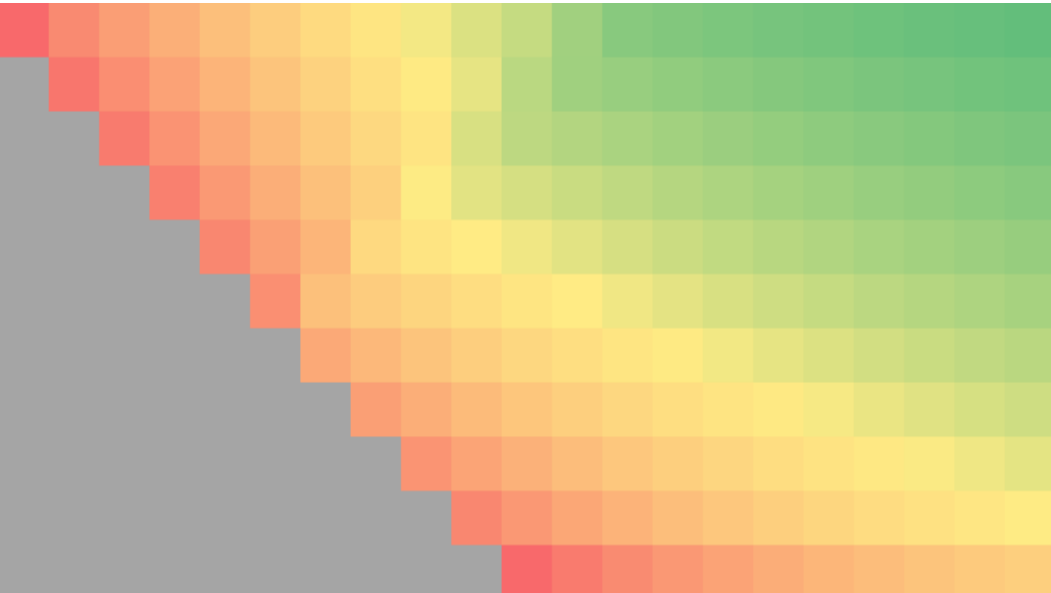
Adding a battery to RES assets can lead to CAPEX savings of up to █% and █% for AC-connected solar and onshore wind, respectively



Savings for co-located solar PV and 2h battery¹

Battery sizing
kW, relative to 1kW grid connection

AC setup



Savings of RES and battery, %

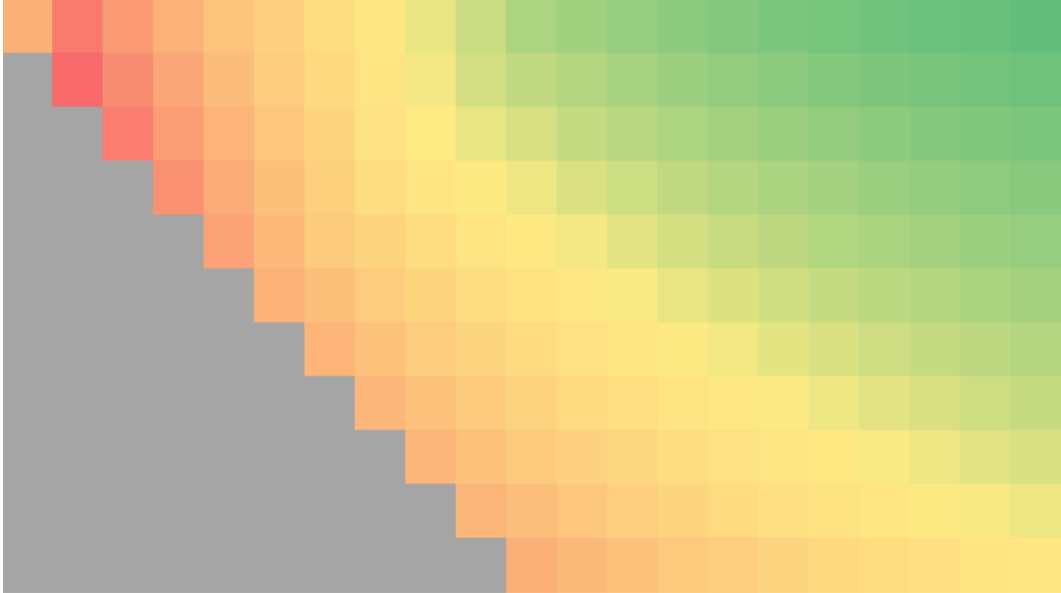
AC solar PV sizing
kW, relative to 1kW grid connection



Savings for co-located onshore wind and 2h battery¹

Battery sizing
kW, relative to 1kW grid connection

AC setup



Savings of RES and battery, %

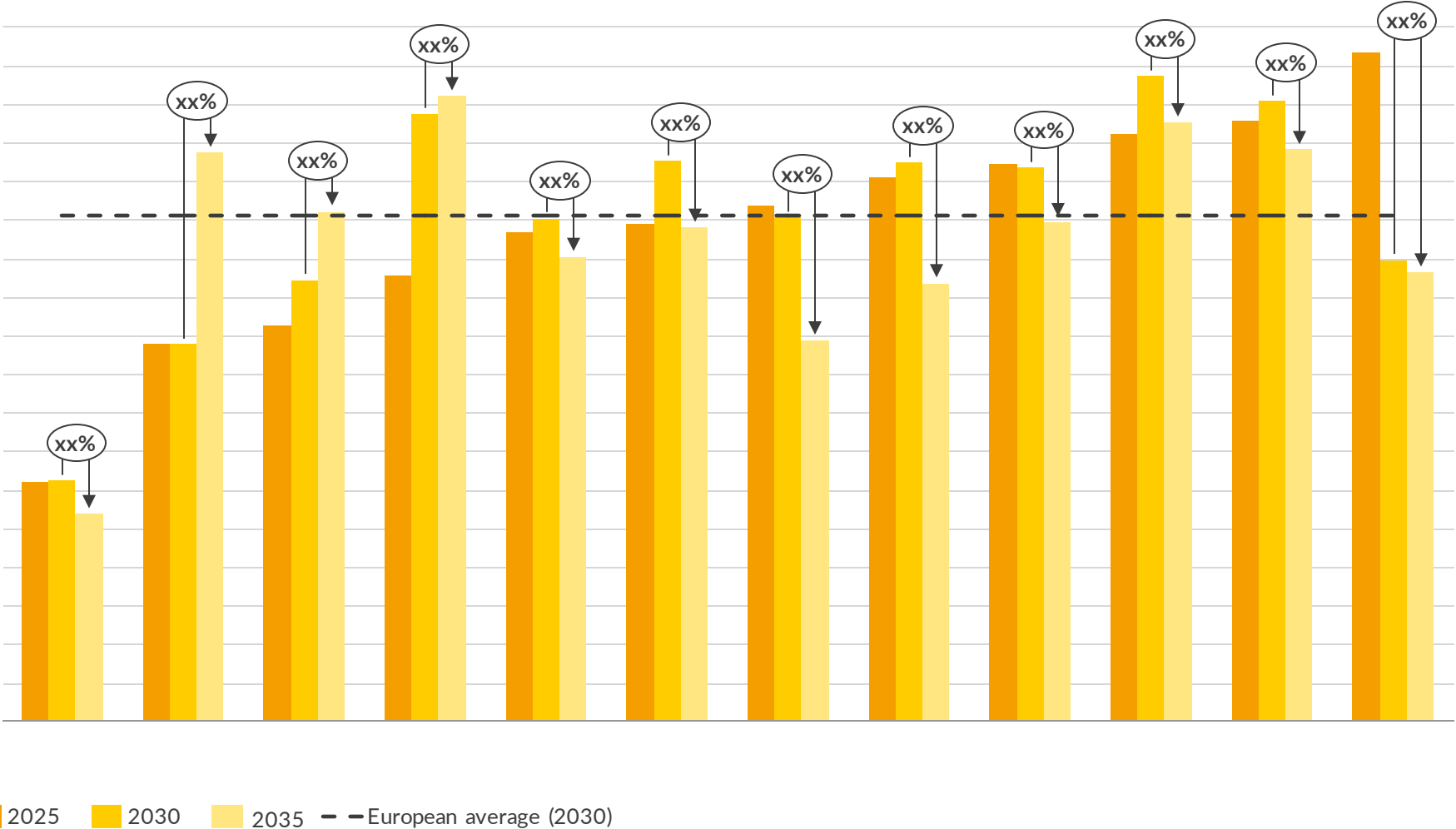
AC wind sizing
kW, relative to 1kW grid connection



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Wholesale price spreads decrease in [redacted] due to increased flexibility in the system from [redacted]

Average daily 1h¹ wholesale day-ahead market price spread
€/MWh (real 2023)



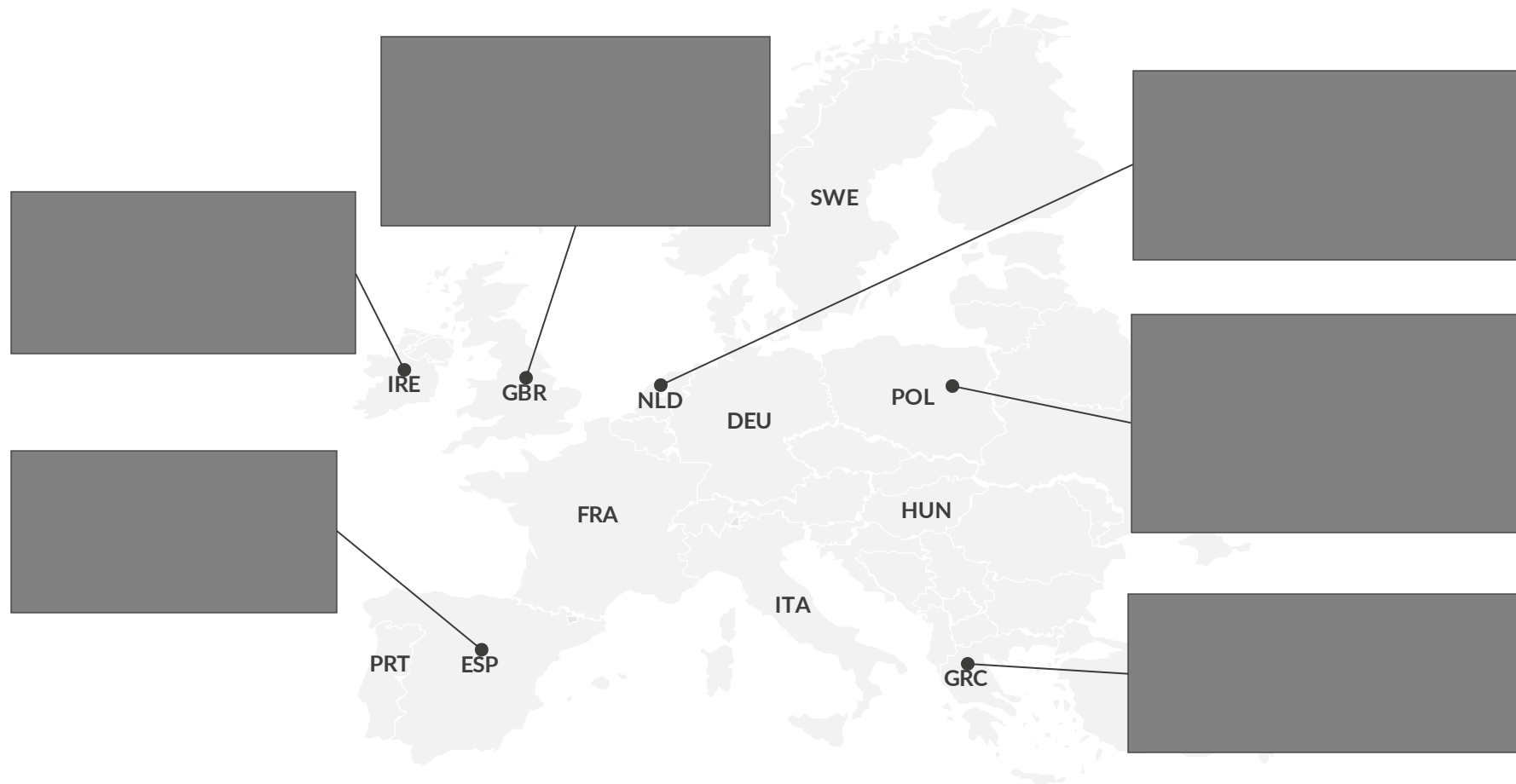
2025 2030 2035 — European average (2030)

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- Wholesale market price spreads signify the earnings battery assets can secure via energy arbitrage.
- Price spreads are expected to decrease in most countries by 2035 due to
 - [redacted]
 - [redacted]
- In high RES-penetrated markets, price spreads are expected to rise due to more frequent and prolonged low-price periods.
- Price spreads are expected to increase by 2035 in a few markets due to:
 - [redacted]
 - [redacted]

In [REDACTED], co-located projects can already receive priority for accessing grid connections, while others may follow suit

Speed of grid connections for co-located projects



















































New build

- Regulation for co-located projects currently lags behind standalone projects, which is why grid connection for co-location is currently neither restricted nor prioritised in [REDACTED].
- In [REDACTED], there is existing regulation in place that prioritises battery co-located projects relative to standalone RES projects.
- This prioritisation is in place to address the limited availability of grid capacity due to congestion, which is seen as a key barrier throughout Europe including in [REDACTED].
- Co-location can help mitigate grid congestion and curtailment as batteries are able to store excess power in periods with high renewables generation.

Compared to standalone RES, co-located assets in [REDACTED] earn additional revenue through frequency response services

The differences in revenue sources between a standalone RES and co-located asset will be explored in the country deep dives section

Region	CM	WM	BS ¹	FR ¹	OS	Availability of long-term contractual revenues
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]
[REDACTED]						▪ [REDACTED]

 Not available/relevant  Available/relevant and stackable  Partially available

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Ongoing regulatory developments within certain regions may have significant implications for co-located assets (1/3)

Region	Market development	Impact	Implication on co-location outlook
	<ul style="list-style-type: none">  		<ul style="list-style-type: none"> 
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 Positive impact
  Negative impact
  Uncertain impact

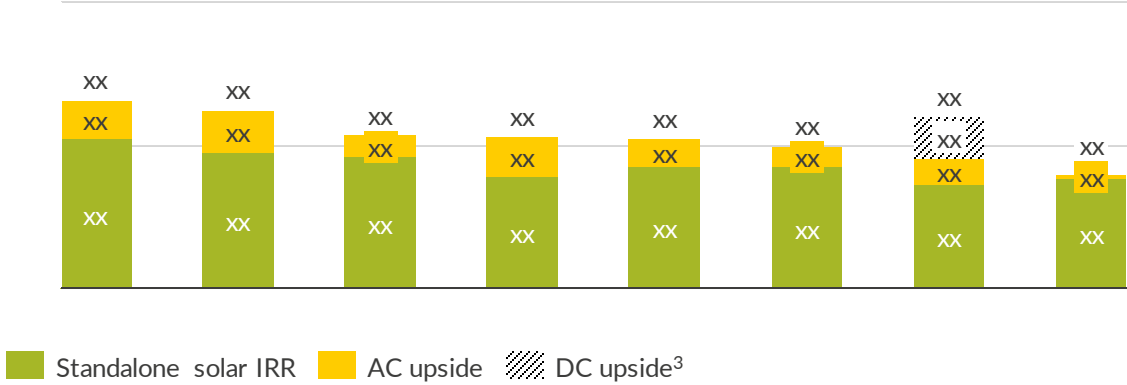
This is a redacted sample of the European Co-location Market Attractiveness Report. If you are interested in the full report, contact Mrunal Karnik (mrunal.karnik@auroraer.com)

Sources: Aurora Energy Research, French Energy Regulatory Commission

AC co-location boosts standalone solar IRRs by █% in █, █ and █; █ attains the highest co-located IRRs

Region	Status	Commentary
█	High	█
█	High	█
█	High	█
█	Medium	█
█	Medium	█
█	Medium	█
█	Medium	█
█	Low	█

Co-location IRRs relative to standalone solar
Percentage points



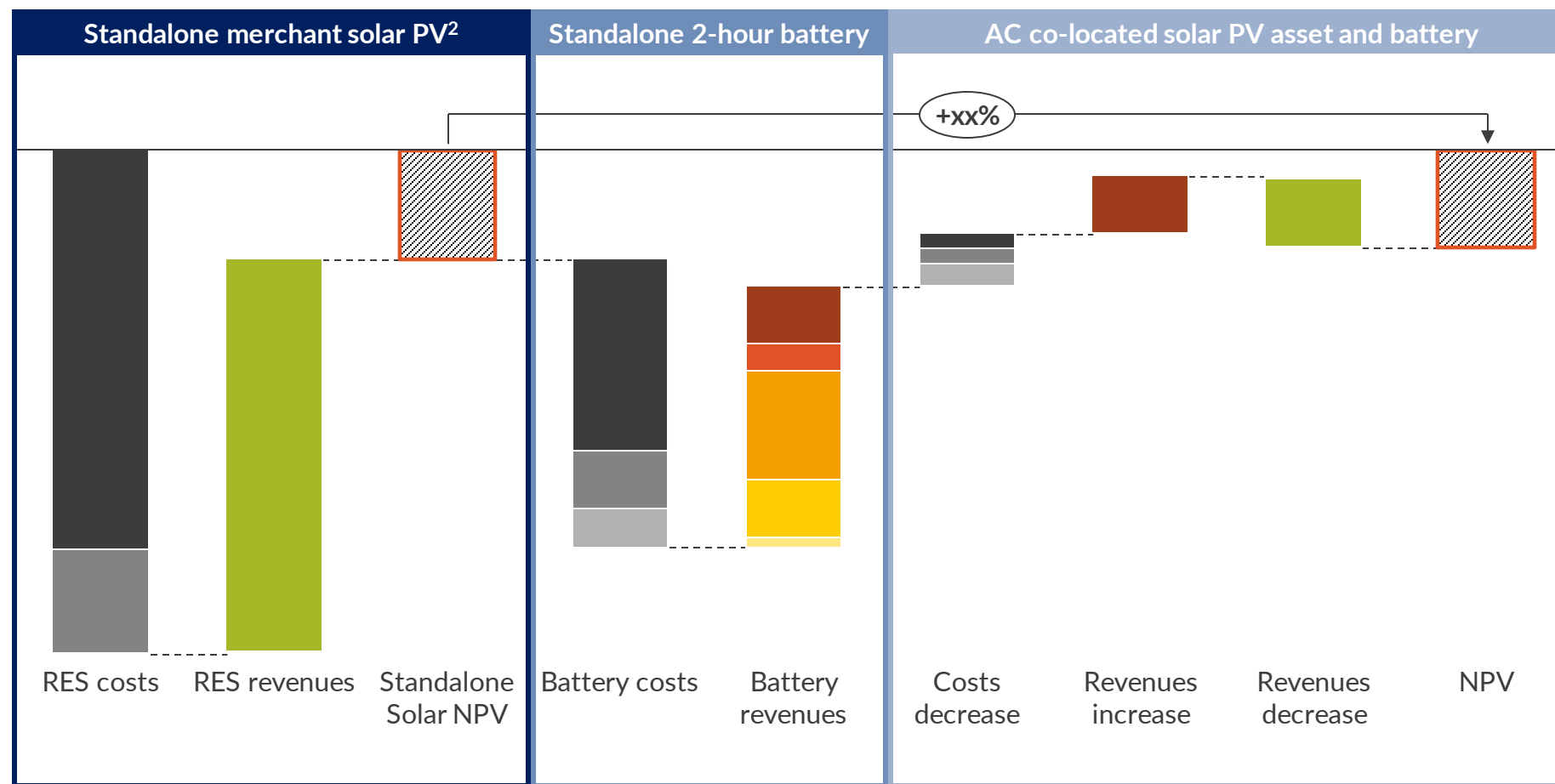
Key considerations on the IRR upside in certain markets

- Location plays an important role for co-location’s potential benefits █
- Similarly, the strong upside in IRRs from co-location in █ is location dependent █
- Additional upside cannot be gained for █

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With full market access, AC co-location can provide an upside when compared to a fully merchant solar PV setup

Illustrative NPV calculations of a new-built co-location project with COD 2025¹
 €/kW of grid capacity (real 2023)



CAPEX
 OPEX
 Grid charges³
 Energy arbitrage
 FCR
 aFRR capacity
 CM⁴
 RES revenues
 EOL⁵
 NPV

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A U R R A

AC setup

New build

0.5

1.0

1.0

- For merchant, co-located projects, the battery can charge from [REDACTED]
- When looking at the economic impact of co-locating a battery with a PV asset, we observe a strong reduction of both the CAPEX and OPEX costs due to shared infrastructure.
- Charging from the renewable asset allows the battery to [REDACTED]
- Due to [REDACTED]

High spreads in [REDACTED] mean co-located assets starting operation in 2027 can increase standalone solar IRRs by [REDACTED] pp

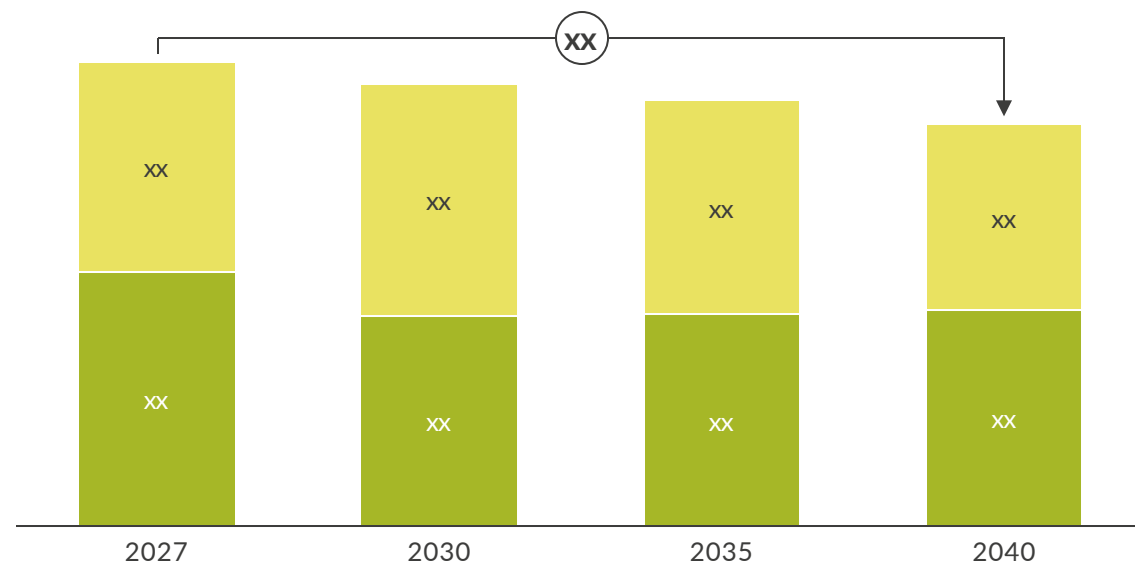


AC setup

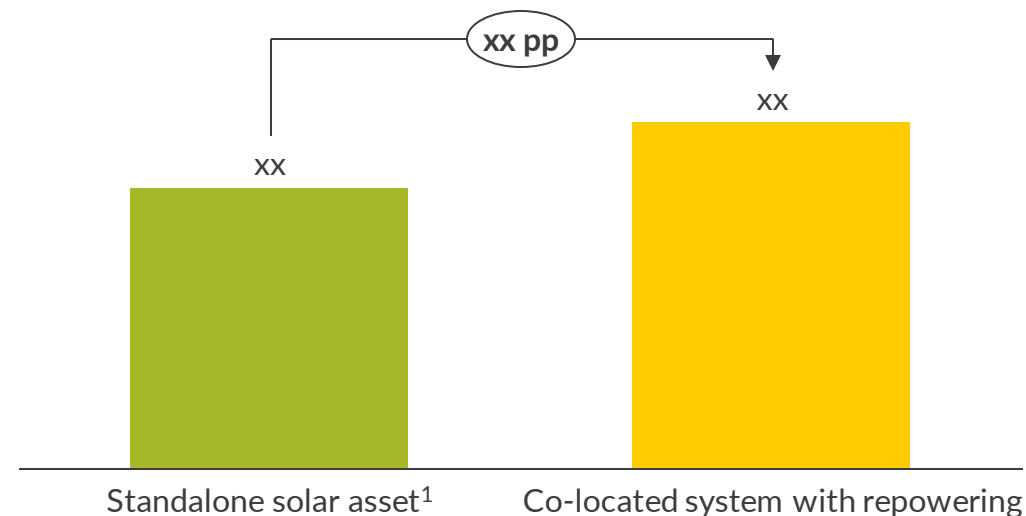


New build

Share of gross margins per asset in a merchant, co-located setup¹
%



Project IRRs
% (pre-tax, nominal)



Deep-dives on co-location business cases are included for 8 of the 12 markets covered in the report

- Batteries in [REDACTED] can access the capacity market, ancillary service markets through the [REDACTED]

- [REDACTED]

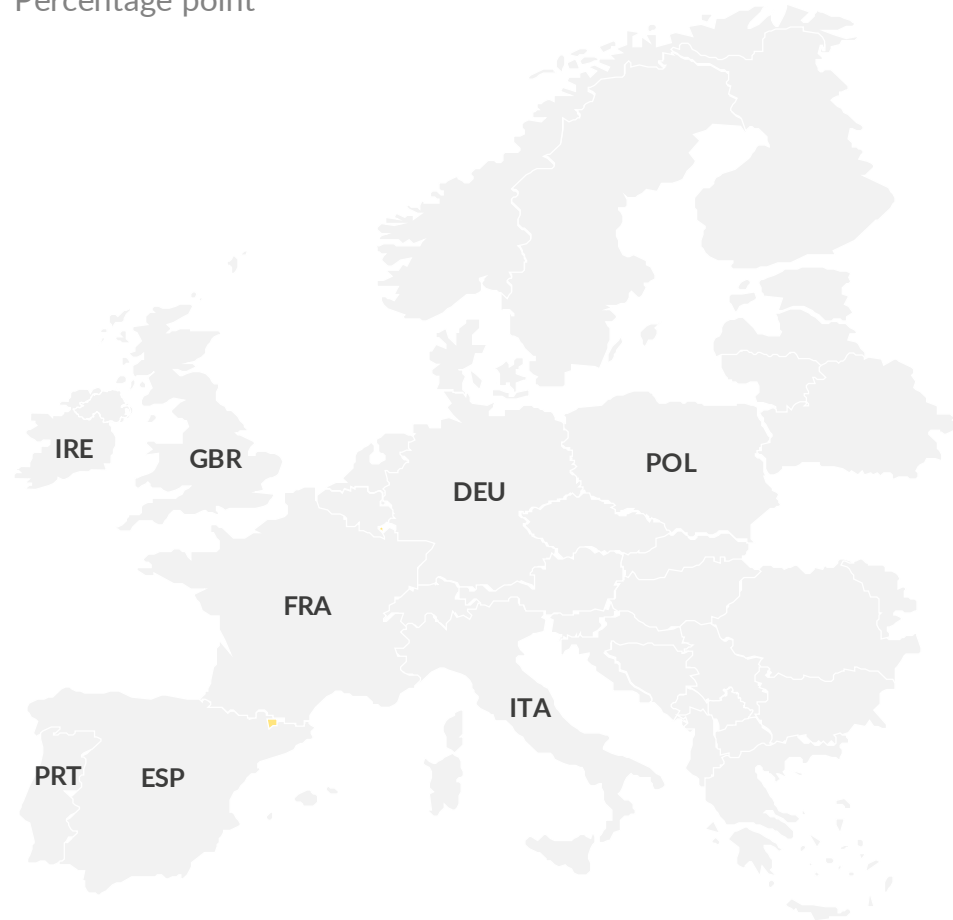
Battery Solar PV

- [REDACTED]
- [REDACTED]
- [REDACTED]

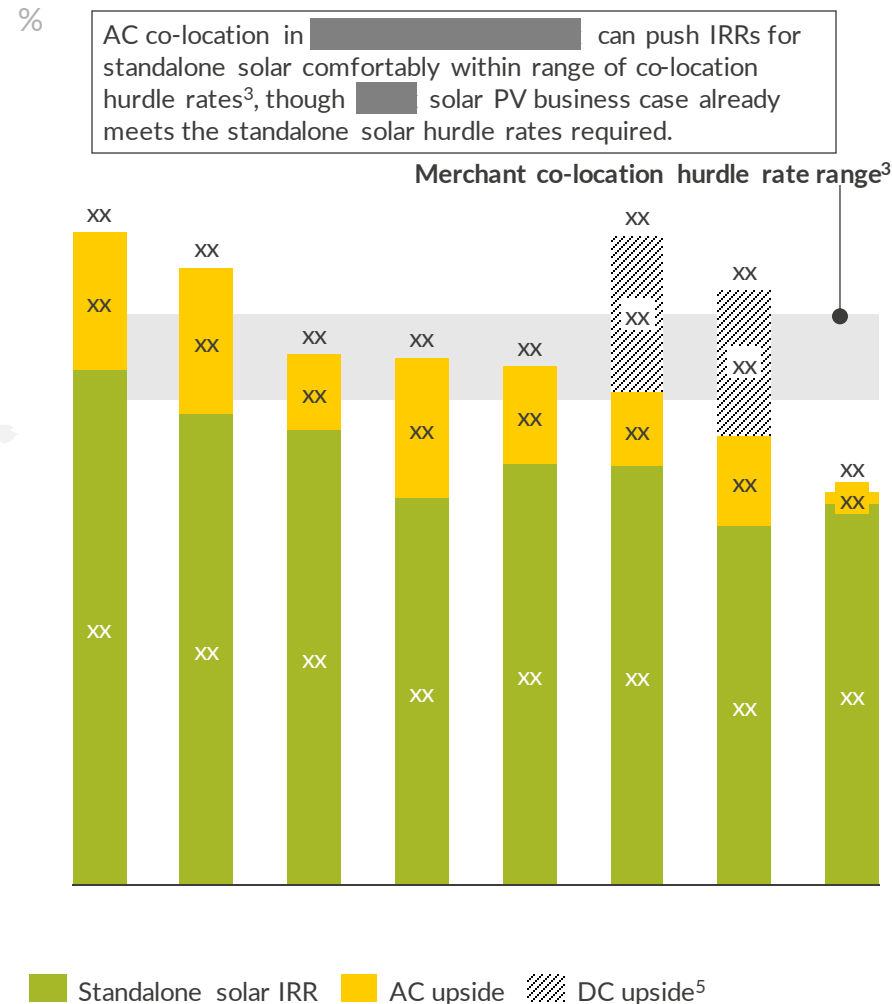
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provides the highest project IRRs across the 8 modelled markets due to strong combined battery and solar business cases

Increase in standalone solar PV IRRs with co-location
Percentage point



AC co-located project IRRs¹



AC setup

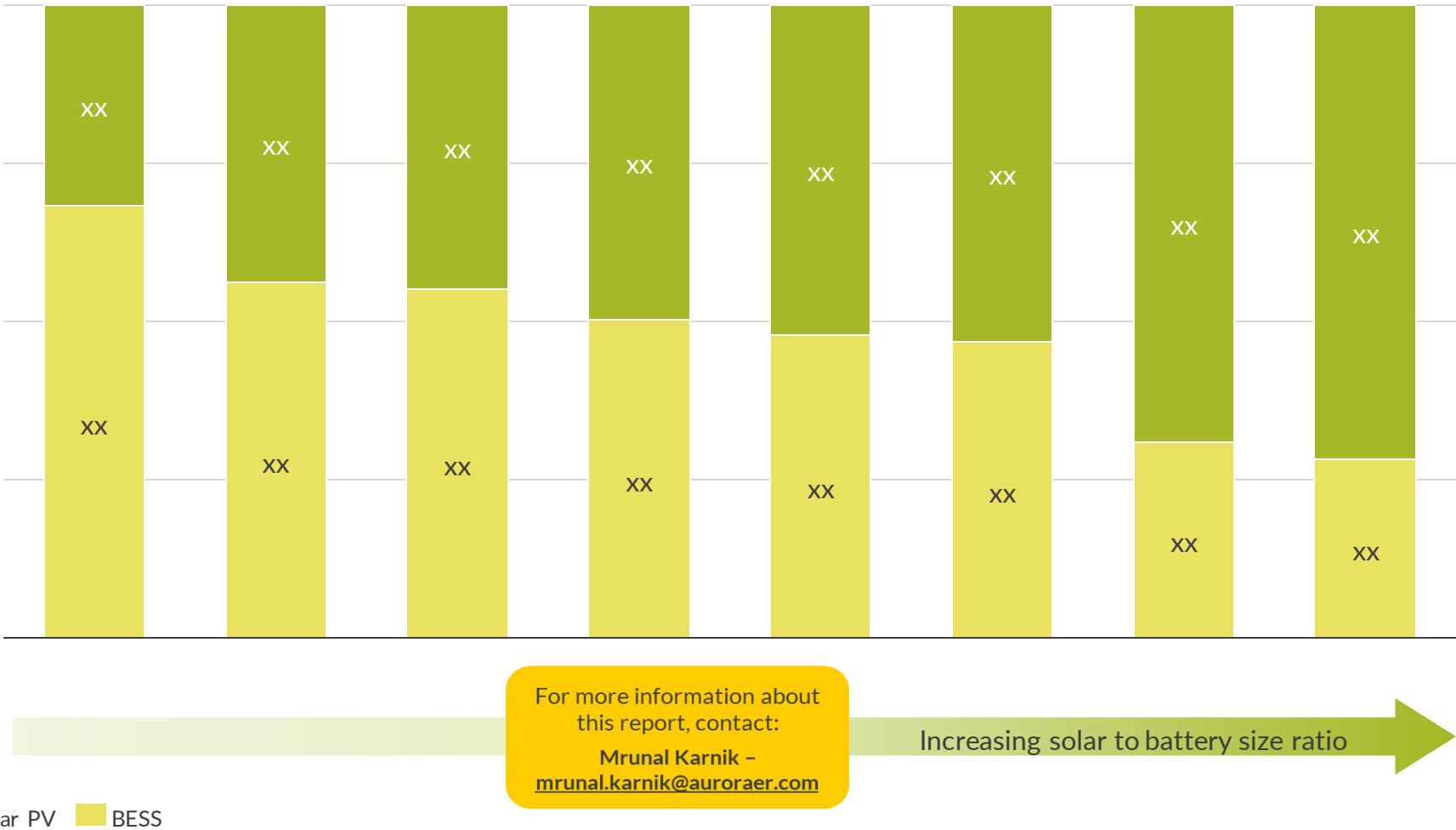


New build


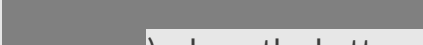
- High revenue opportunities in combined with make for strong solar and battery business cases.
- High IRRs are driven by the battery in and , both stemming from revenue stacking of ancillary markets, sizeable wholesale spreads in the wholesale and balancing markets, as well as capacity market payments.
- sees lower co-located project IRRs owing to saturated ancillary markets and low wholesale spreads from sustained nuclear generation. Assuming a CfD setup, which is the most common for RES in , our modelling indicates project IRRs of up to %.
- Co-location under DC set-ups can provide an additional upside to the AC case of up to pp in available modelled regions⁵.

Revenue split for the optimal sizing ratio per market is underpinned by the relative strength of standalone RES and battery economics

Share of gross margins¹ per asset in a co-located solar PV setup (2027 COD, average of 2027-2041)
%



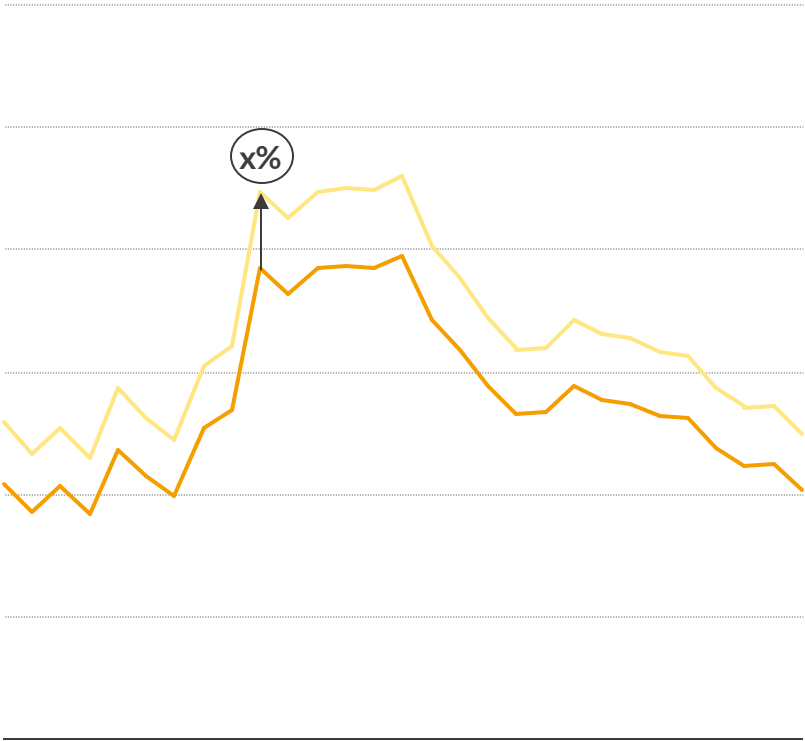
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- In markets with already favourable solar economics and high solar load factors (such as ) , co-located project IRRs are maximised with higher solar to battery ratios as this minimises battery costs and allows access to revenue upside from flexibility markets, while maintaining high solar revenues.
- Optimal business cases tend towards a lower solar to battery ratio in other markets (such as ) where the battery business case is stronger, driven by greater revenue opportunities in energy arbitrage or ancillary services provision from the battery than from the solar generation.

BESS co-located with solar PV in DC configuration could yield a total gross margin up to [redacted] % higher than in AC configuration

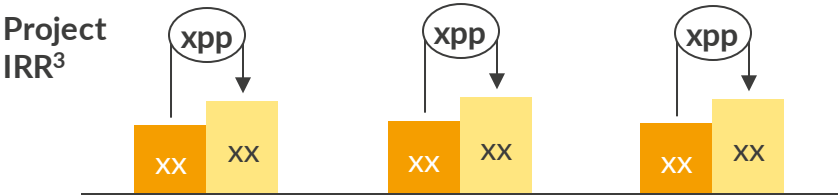
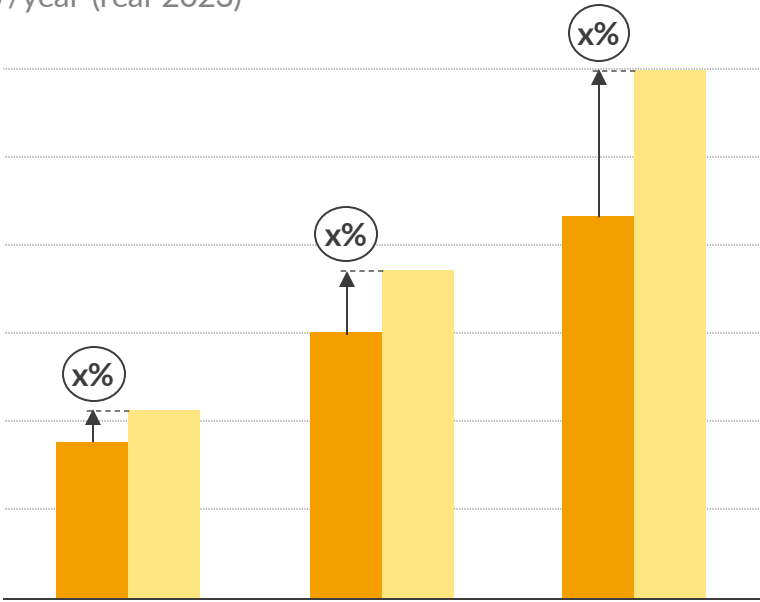
Co-located Solar PV and Battery asset in [redacted], AC vs DC configuration, 2027 entry, BESS duration of 1, 2, and 4 hours

Solar gross margin
€/kW/year (real 2023)



AC DC

Average total battery gross margins¹ (2027 – 2051²)
€/kW/year (real 2023)



- DC consistently sees a higher total battery gross margin, and the advantage of a [redacted] grows with increasing BESS duration. This is because co-located batteries in a DC configuration are able to charge from the solar asset, and with increasing BESS duration they will be able to charge more hours from the solar asset.
- DC-configured co-location also has an advantage in terms of project IRRs, which are up to [redacted] percentage points above AC-configured projects in [redacted].
- However, the solar gross margin for the same co-location project is on average [redacted] % higher for an [redacted] - configuration.

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