

#### Australian Systems Safety Conference 2018

## Safe Autonomous Systems Require Changes in Business Relationships

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#### Background



- ✓ Autonomous systems in surface mining: trucks, trains and drills ... and more systems coming
- ✓ Two major benefits:
  - Repeatability and consistency
  - Safety remove the person from danger
- ✓ Technology, operations, people and processes are all changing but the commercial relationship needs to change as well







### The Commercial Mining Landscape is ...



- ✓ Predominantly existing suppliers:
  - Accustomed to developing and delivering mining machinery
  - Autonomy is well outside their 'wheelhouse'
- - New control and sensing systems
  - New data fusion
- ✓ Built on existing relationships and commercial arrangements:
  - New competitive tension with the digital giants (resources, buying power)



### Why is this important?



- ✓ A company is required to:
  - Provide a safe workplace So Far As Reasonably Practicable
  - Develop, implement, monitor and improve safe systems of work
  - Be satisfied that systems are safe SFARP
- ✓ Autonomous systems present a particular challenge:
  - New metrics in reliability, availability and maintainability
  - Safety versus productivity: who wins?



## The Car Yard analogy ...





#### Problems: Commercial Relationships and Suppliers



- ✓ Lots of existing suppliers and relationships
- ✓ Suppliers are protective of IP; they will (almost) universally <u>not</u> share:
  - Safety data
  - Design data
  - Requirements (if they have them)
  - Test results
  - FMEA / FMECA
  - Incident data
- ✓ Software releases need extensive testing



So, how can a company ensure that a system is safe without this information?

### So then ... what needs to change?



- ✓ Either more trust or less ...
- ✓ Suppliers need to recognise that they have a duty of care too
- ✓ Design and implement improvements in:
  - Access to safety and design data
  - Development methodologies
  - Customer engagement
  - Software release testing
- ✓ Otherwise, a customer may be forced to select a different product because they can <u>prove</u> it is safer



#### Now what: Relationships



- ✓ Review your own relationships:
  - Suppliers
  - Customers
  - Internal engineering and supply teams
- ✓ For the customer:
  - Should you exploit your position of power?
  - Early adopters need to have more information; without it, the leading edge is unachievable
- ✓ For the supplier:
  - Are you meeting your customer's need for a safe system of work?



### Now what: Safety Engineering



- ✓ Maintaining the status quo is over:
  - Organisational change is paramount
  - Managers must drive the uptake of technology and all that it brings
  - Commercial and legal departments need to adapt or risk becoming a bottleneck
- ✓ Don't just roll over when the supplier says they can't provide something
- - Buying IP (via licence or in full) from suppliers
  - Broadening the contractual definition of IP
  - Using a trusted third party (but bring \$\$\$)



### Now what: Contracting vs Partnering



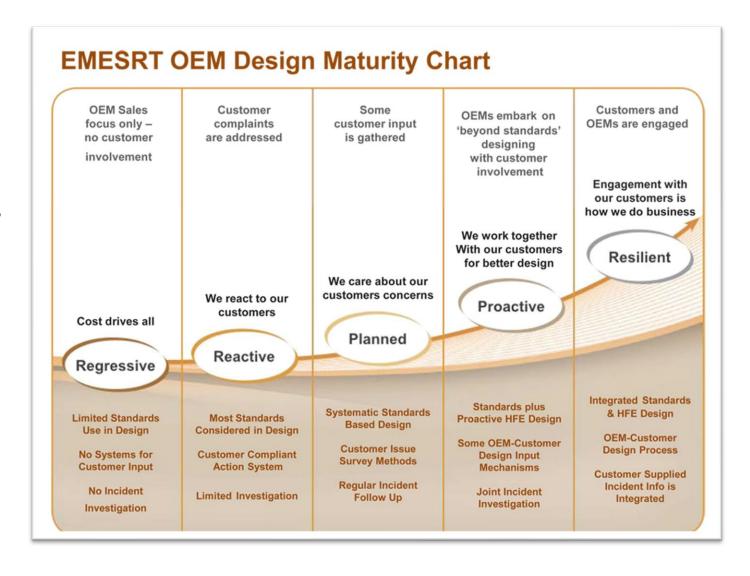
- ✓ Depends on supplier, customer and product:
  - Partnering is preferred, especially for developmental systems
- ★ As technologies mature, simpler contracting mechanisms will suffice
- ✓ BUT ... autonomous systems CANNOT be treated as an off-the-shelf solution:
  - Configuration
  - Role
  - Environment



## EMESRT – Making solid progress...



- ✓ OEM design maturity:
  - Engagement
  - Integration
  - Joint/Partnering approach
- ✓ How do we build risk into this maturity model?
  - Functional safety flows down to designers ...
  - Decision-making based on design evidence ... or lack thereof



### What do we really want?



- ✓ As customers, we want:
  - Assurance that system design, construction, operation and maintenance has a supporting safety program
- ✓ As suppliers, we want:
  - To use good standards for design and development (because our customers will demand it)
- ✓ All parties want:
  - Commercial and legal departments to support proper safety engineering by understanding the actual constraints in an autonomous world
- ✓ Remember: you're a safety leader. It's time to lead.



#### Want to know more?



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# **Questions and Discussions**











I'm pretty sure this one's photoshopped