

Austin Carter

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PERSONAL

Learning new tricks every day and always looking for the next challenge. A history in sales and customer service attributing to great communication skills and a drive to be part of a winning team. With experience on both front-end and back-end development, I love problem-solving to find the solution to every problem. Open to on-location or remote work.

EMPLOYMENT

Target
October 2020 - Present

Technology Sales Consultant

- Provide excellent customer service
- Keep track of sales trends to ensure department success
- Make department decisions to maximize business

Best Buy
May 2013 – March 2020

Apple Expert in computing and mobility

- Overseeing Apple sales and services for my location
- Provided technical support as well as set up for new devices
- Provided training and development of winning strategies with other members of the sales team

Computing Sales Lead

- Discussed goals with members of sales teams, and helped them develop skills necessary to reach goals
- Worked with store leadership to develop new programs and find success in new areas
- Achieved consistent Million Dollar Club each year by achieving one million dollars in revenue for my location

SKILLS

HTML
CSS
JavaScript
RESTful Api's
CRUD operations
MySQL
MongoDB
React
Bootstrap