

# Nashville Gov Selling Stuff

How Nashville Benefits from eBid.com

# Basic Facts

The city of Nashville has random stuff laying around.

These items come from schools, offices, confiscations, and other assorted means of acquisition.

# Basic Facts

This includes “property for which there is no readily apparent need within Metro or seized, confiscated, forfeited, abandoned, or court ordered sale items.”

<https://www.nashville.gov/departments/general-services/surplus-property-distribution>

# Basic Facts

The city of Nashville has no need to keep these items. In fact, it needed a way to discard these items, and someone smart found an excellent resource allowing the sale of these items...



**EBID**nashville

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**The Metropolitan Government of  
Nashville and Davidson County, Tennessee**

**eBid is open to the public for auction item inspection and pick-up:**

Monday – Thursday / 8:00 a.m. – 3:00 p.m. / Closed holidays

**The eBid Nashville warehouse is located at:**

1417 Murfreesboro Pike, Nashville, TN 37217



615-880-ebid (3243)

1 2 3 4 5 ... >> Last

Items 1 through 25 of 176

Show 25 items per page

[Home](#)

	<a href="#">DESCRIPTION</a>	<a href="#">LOCATION</a>	<a href="#">AUCTION CLOSE</a>	<a href="#">CURRENT BID</a> ▼	<a href="#">SHORTCUTS</a>
	<a href="#">2010 Mack GU713</a> Make/Brand: Mack Model: GU713 Year: 2010 ID: 1801JH, Fleet Side Lot	Nashville, TN	12/14/2021 11:45 AM ET	\$15,200.00 Bids: 28	<a href="#">View by same:</a> ▼
	<a href="#">2017 Ford Explorer XLT FWD</a> Make/Brand: Ford Model: Explorer Year: 2017 ID: 20-125, Surplus Lot	Nashville, TN	12/14/2021 11:15 AM ET	\$12,200.00 Bids: 41	<a href="#">View by same:</a> ▼
	<a href="#">2012 Toyota RAV4 Limited V6 4WD</a> Make/Brand: Toyota	Nashville, TN	12/14/2021 11:30 AM ET	\$6,500.00 Bids: 41	<a href="#">View by same:</a> ▼

# Basic Facts

The data from the sale of these items is publicly available to anyone with access to the internet. The link can be found below for any interested parties who wish to further explore:

<https://data.nashville.gov/Business-Development-Housing/eBid-Monthly-Sales/n54t-t7gg>

# What I Have Done with the Data

- I have used Excel to categorize the departments and match them to department names in the Metro Nashville Budget
- I have categorized each item type by searching for keywords in the titles and adding the appropriate category.
- For example, any vehicle with a large motor was given the category 'Car', and I searched all manner of car keywords like 'car', 'ford', 'buick', 'truck', 'van', 'motorcycle', etc. and added a VLookup to my unique categories list (column AE in the following screenshot).
- I did the same for Department (Column AA) to Dept Actual (AB, which is a list of departments from the budget spreadsheet).



# Current Data Set Facts

- Data is current as of Oct 2021
- Dates begin in 2013
- Nashville has profited over \$40M since then
- The fields included are:
  - Lot/item name, auction id, department of origin, close date, winning date, credit card fee, fee percent, auction fee, pay status, paid date, a few record number fields, net sales, and which fund the sale money goes to.

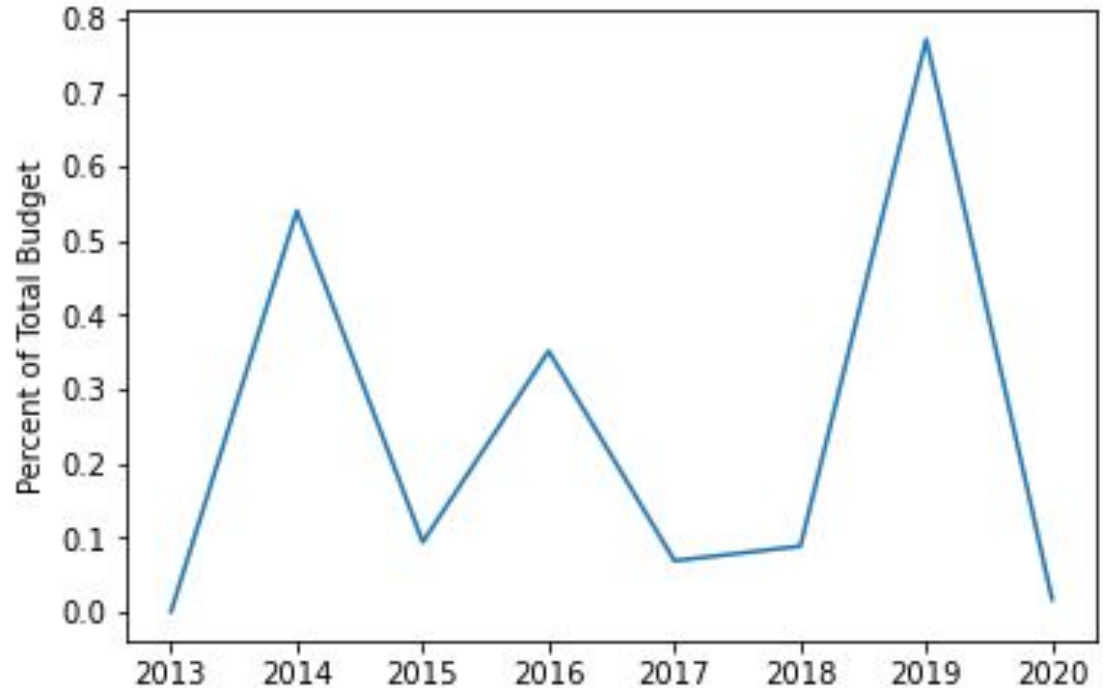
# Current Data Set Facts

- There are 41,146 total lots from eBid sales since its inception
- The average winning bid was \$1057.13 with the average net profit as \$984.41.
- Total sales for all time: \$40,498,457.35
- Total auction fees: \$3,819,798.60.

The eBid total revenue makes up some percentage of Nashville's overall budget.

This graph shows the percentage that eBid sales actually comprise. While 0.7% of the overall budget may not look impressive, it actually is.

Let's look at that in dollars.

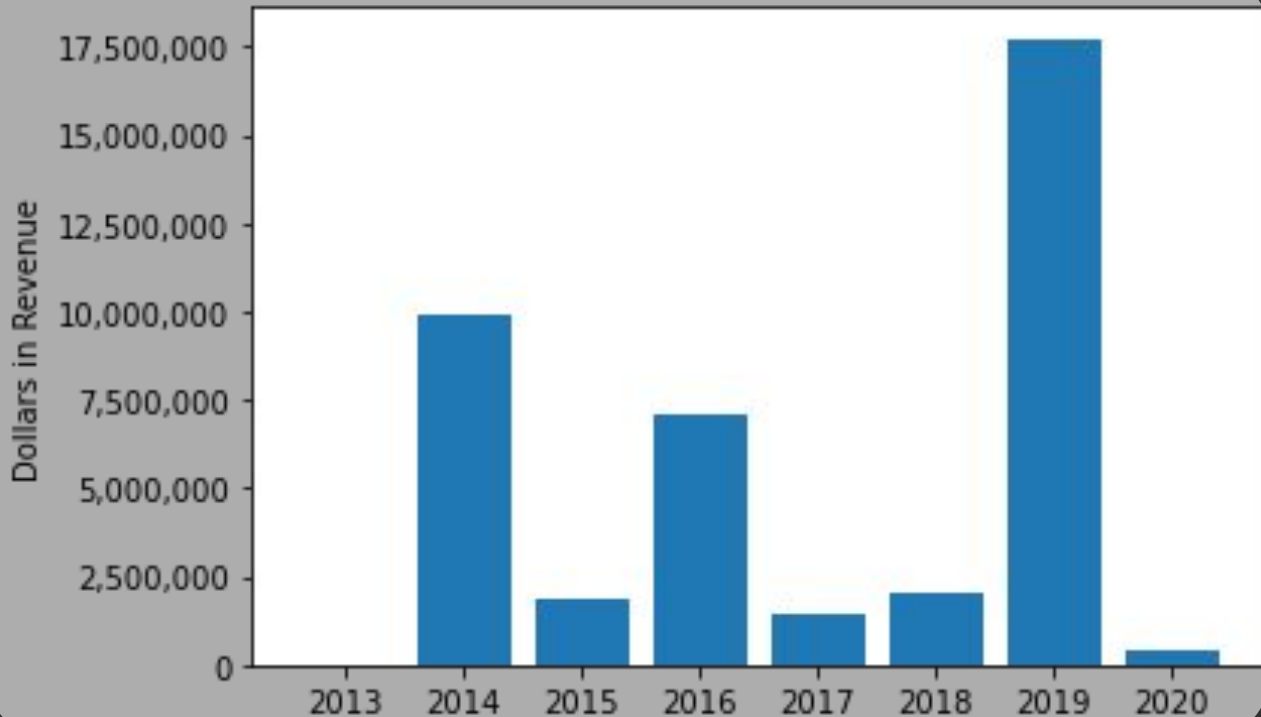


## eBid Sales

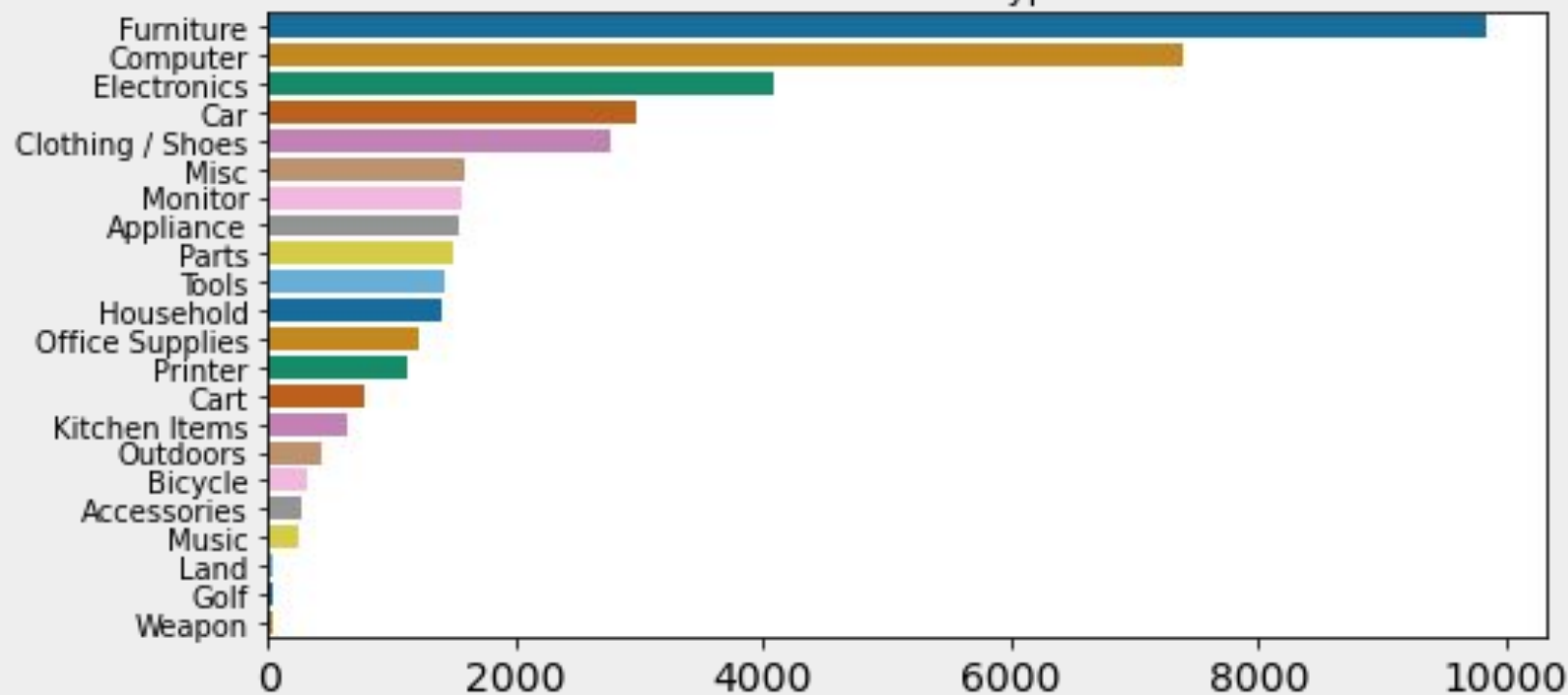
As you can see here, the millions of dollars made by eBid sales is nothing to sneeze at.

Still, if we looked at the eBid revenue in comparison to the Nashville budget, how did the different dept categories fare throughout the years?

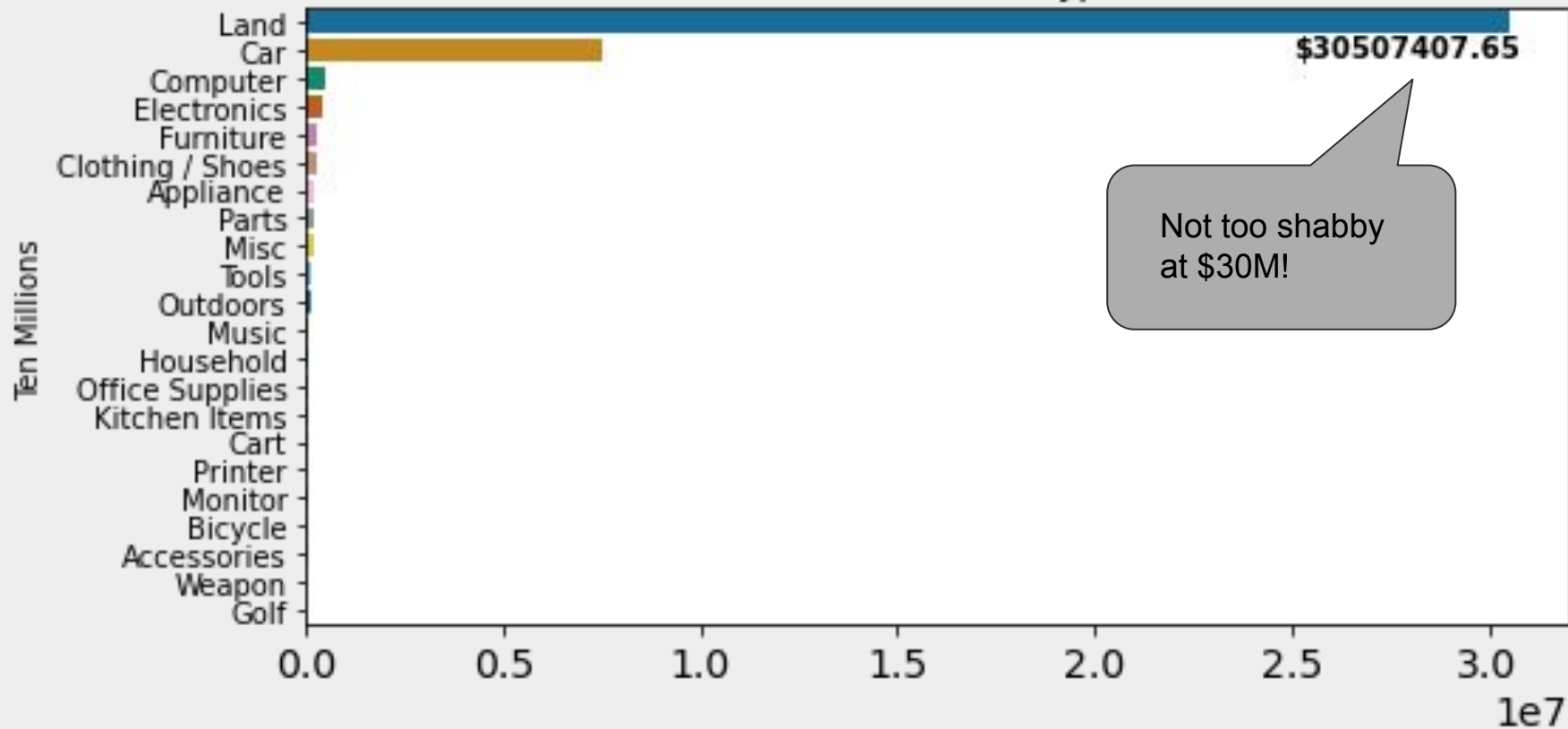
I thought you might ask!



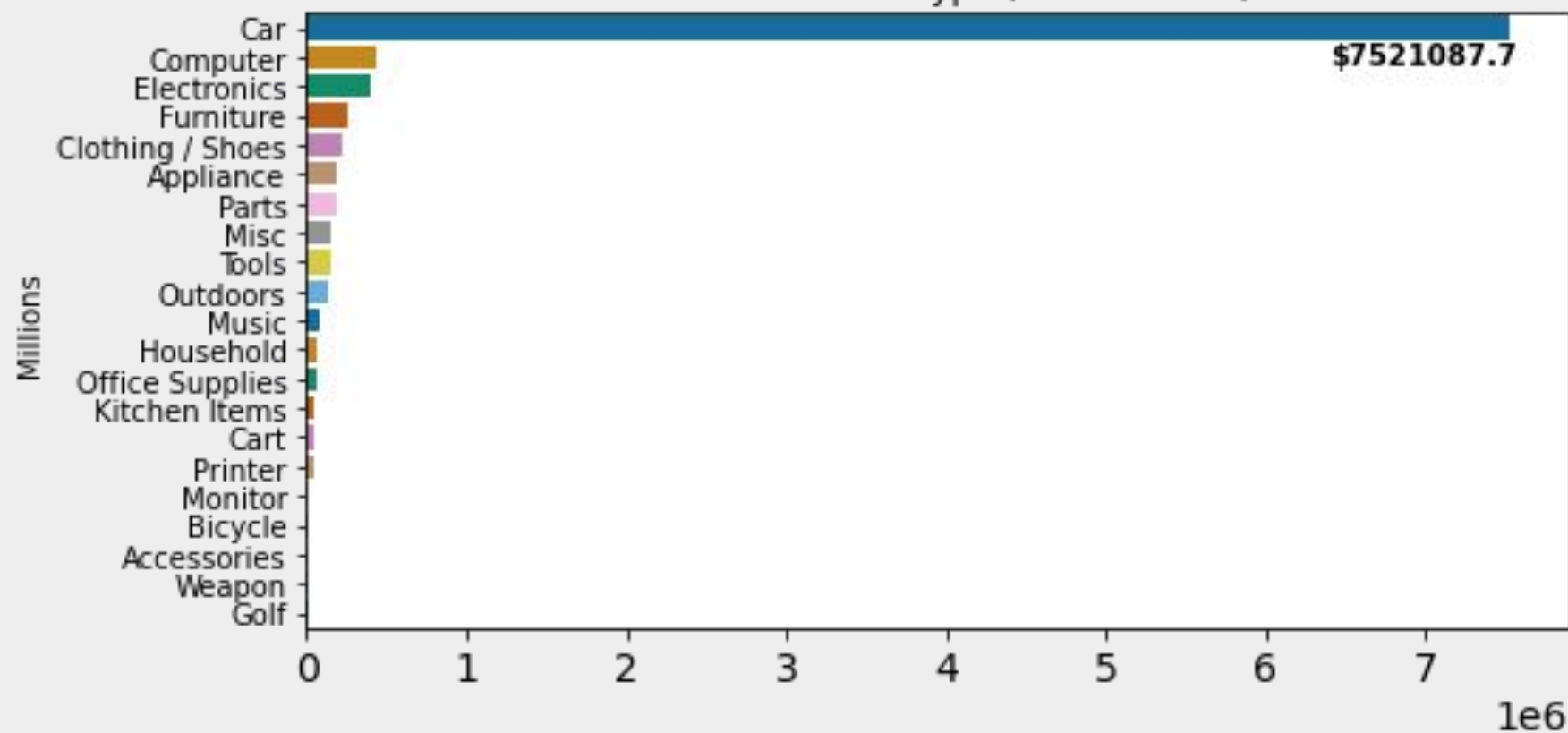
Count of Item Type



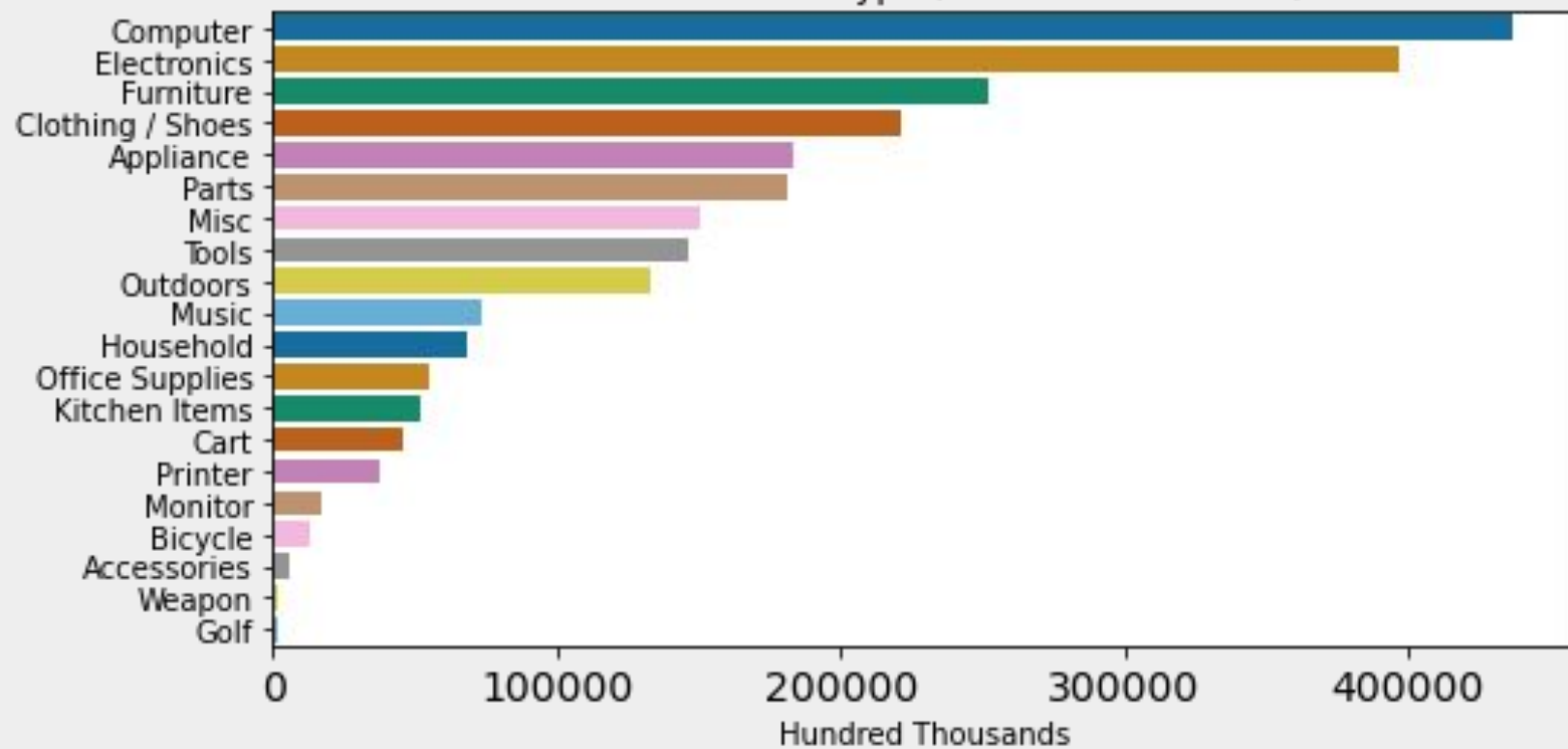
Revenue of Item Type



Revenue of Item Type (without Land)

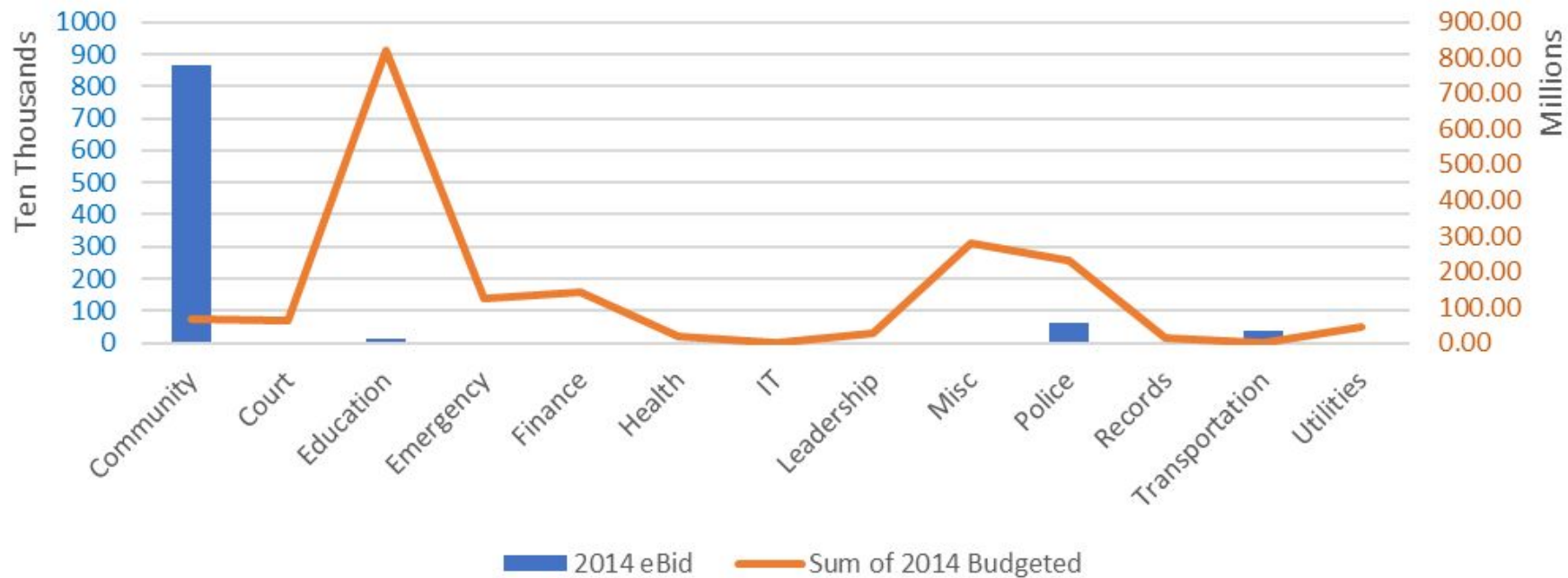


Revenue of Item Type (without Land or Car)

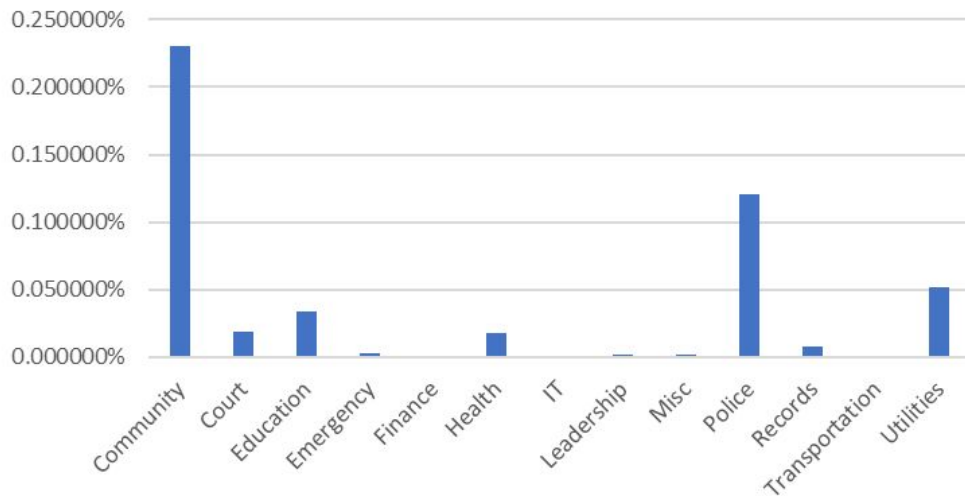




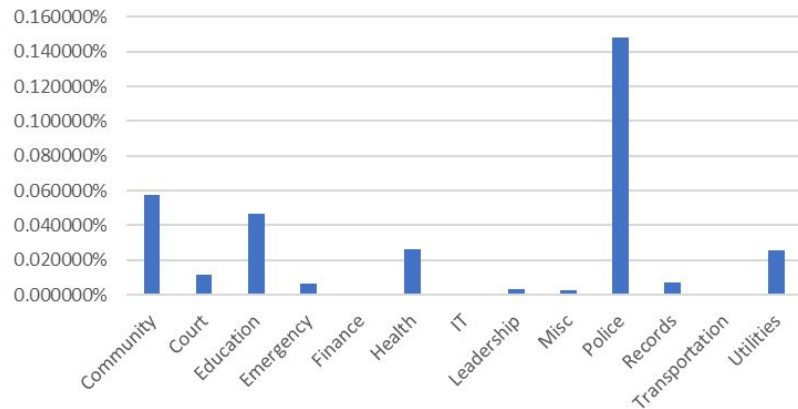
2014



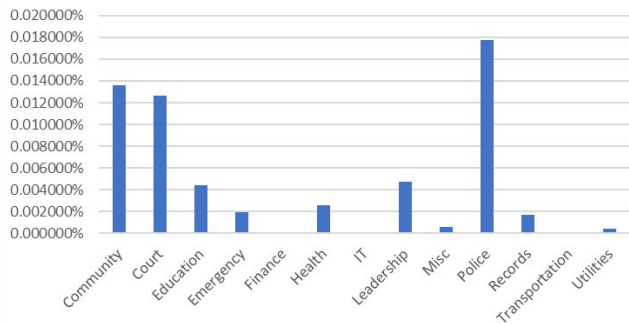
### Percent of Dept Budget 2017



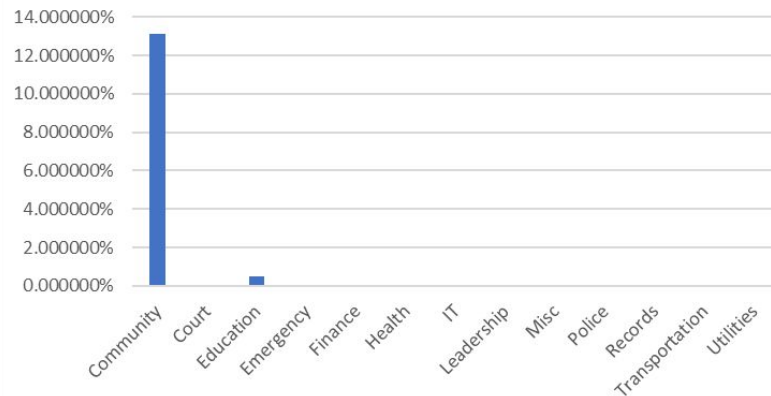
### Percent of Dept Budget 2018



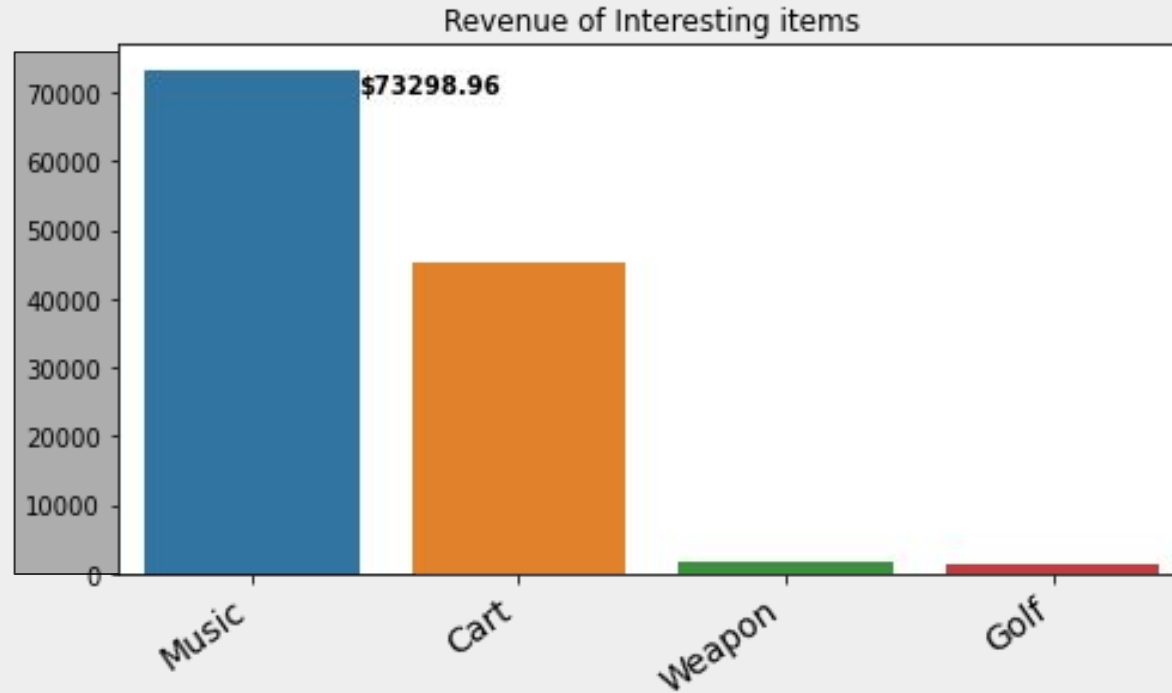
### Percent of Dept Budget 2020



### Percent of Dept Budget 2019



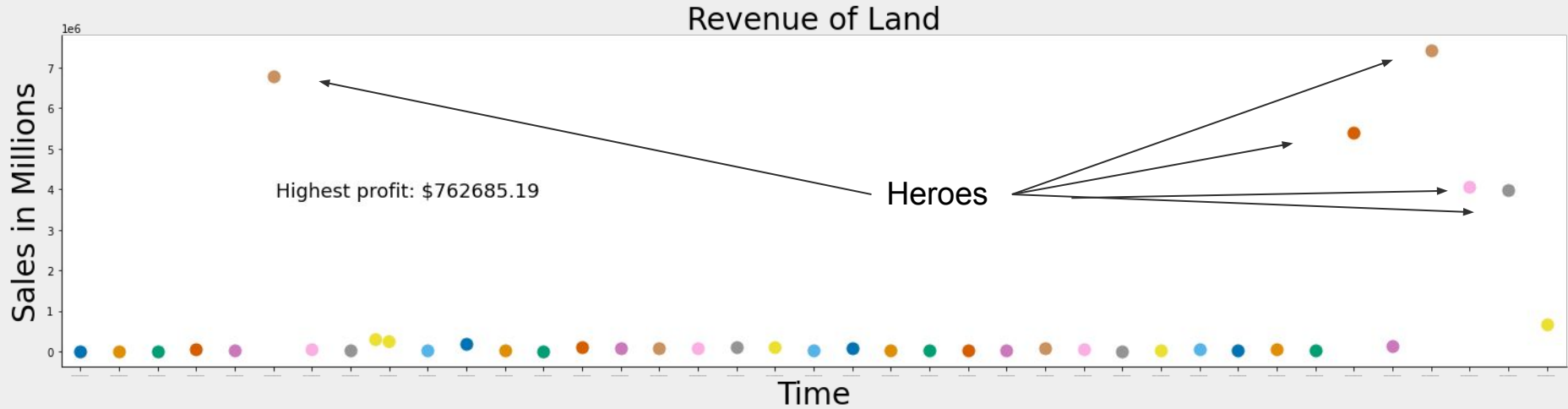
## Interesting Item Types & Their Total Revenues





# *Music*

- Music's largest sale: \$51815.0
- Music's smallest sale: \$0.77
- Music's average profit: \$305.41
- Music's median profit: \$30.915
- Music's item count: 240



The revenue of land is definitely what has carried the weight of the revenues throughout the years.

There are a few hero properties (see image above) out of the thousands of lots that Nashville has sold that have made this project as wildly profitable as it has been.

Still, overall, this ingenious green move will continue to serve Nashville for years to come.



*END*