## William Johnston

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To Whom It May Concern,

## Re: IBM Asset Management & Support Internship

I am writing to apply for an Engineering Internship with at IBM. I am currently in the final year of a combined Masters of Biomedical Engineering and Bachelor of Mechatronic Engineering (Hons) degree at the University of New South Wales. I believe that the skills and experiences I have gained whilst undertaking my degree would be beneficial to IBM and my personal values are also very much alignedd to those articulated by the company; innovation, sustainability, and respect. I found the materials on you company website to be very engaging and the opportunity to develop a career with IBM very exciting.

Through my university studies I believe that I have developed the necessary skills to be successful in a dynamic and progressive company such as IBM. I have learnt how to think analytically and to solve problems with different approaches. Whilst I am still learning, I have a solid understanding of the design process, having led a number of successful design projects whilst at university. I developed many crucial skills through my thesis work, developing a simulation to test the functionality of prosthetics. This was my first major project involving the development of both software and hardware which gave me a hands on experience in not only the installation and debugging of hardware and software nut also in the communication between the two.

I believe that I have developed good communication and interpersonal skills and can operate effectively within a team. I am also able to work independently when required as demonstrated through delivering my thesis work. I am a "self starter" and have a strong desire to continue learning and developing my skills. I have developed practical skills, having recently worked as an electrical trade's assistant on a large residential project. I believe this practical experience compliments the studies I have undertaken at University.

IBM is clearly a global leader in its field. I would very much like the opportunity to be part of the IBM team given its passion for innovation and the dynamic market it operates in. The company's international opportunities are also very appealing to me having lived in four countries through primary and tertiary education years.

The opportunity to discuss my application with you would be greatly appreciated.

Thank you for your consideration,

Will Johnston